# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2022

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

001-36560 (Commission File Number)



## SYNCHRONY FINANCIAL

(Exact name of registrant as specified in its charter)

**Delaware** 

(State or other jurisdiction of incorporation or organization)

51-0483352

(I.R.S. Employer Identification No.)

777 Long Ridge Road Stamford, Connecticut (Address of principal executive offices)

06902

(Zip Code)

(Registrant's telephone number, including area code) - (203) 585-2400

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class

Common stock, par value \$0.001 per share

Depositary Shares Each Representing a 1/40th Interest in a
Share of 5.625% Fixed Rate Non-Cumulative Perpetual Preferred
Stock, Series A

Trading Symbol(s)
SYF
SYFPrA

Name of each exchange on which registered New York Stock Exchange New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\bowtie$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer		Accelerated Filer								
Non-Accelerated Filer		Smaller Reporting Company								
		Emerging Growth Company								
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.										
Indicate by check mark whether	er the registrant is a shell company (as defined in Rule 12b-2 of the Excha	nge Act). Yes □ No ⊠								
The number of shares of the re	gistrant's common stock, par value \$0.001 per share, outstanding as of C	October 21, 2022 was 450,541,428.								

## **Synchrony Financial**

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#### **Certain Defined Terms**

Except as the context may otherwise require in this report, references to:

- "we," "us," "our" and the "Company" are to SYNCHRONY FINANCIAL and its subsidiaries;
- "Synchrony" are to SYNCHRONY FINANCIAL only;
- the "Bank" are to Synchrony Bank (a subsidiary of Synchrony);
- the "Board of Directors" or "Board" are to Synchrony's board of directors;
- · "CECL" are to the impairment model known as the Current Expected Credit Loss model, which is based on expected credit losses; and
- "VantageScore" are to a credit score developed by the three major credit reporting agencies which is used as a means of evaluating the likelihood that credit users will pay their obligations.

We provide a range of credit products through programs we have established with a diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which, in our business and in this report, we refer to as our "partners." The terms of the programs all require cooperative efforts between us and our partners of varying natures and degrees to establish and operate the programs. Our use of the term "partners" to refer to these entities is not intended to, and does not, describe our legal relationship with them, imply that a legal partnership or other relationship exists between the parties or create any legal partnership or other relationship.

Unless otherwise indicated, references to "loan receivables" do not include loan receivables held for sale.

For a description of certain other terms we use, including "active account" and "purchase volume," see the notes to "Management's Discussion and Analysis—Results of Operations—Other Financial and Statistical Data" in our Annual Report on Form 10-K for the year ended December 31, 2021 (our "2021 Form 10-K"). There is no standard industry definition for many of these terms, and other companies may define them differently than we do.

"Synchrony" and its logos and other trademarks referred to in this report, including CareCredit®, Quickscreen®, Dual Card™, Synchrony Car Care™ and SyPI™, belong to us. Solely for convenience, we refer to our trademarks in this report without the ™ and ® symbols, but such references are not intended to indicate that we will not assert, to the fullest extent under applicable law, our rights to our trademarks. Other service marks, trademarks and trade names referred to in this report are the property of their respective owners.

On our website at www.synchrony.com, we make available under the "Investors-SEC Filings" menu selection, free of charge, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to these reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after such reports or amendments are electronically filed with, or furnished to, the SEC. The SEC maintains an Internet site at www.sec.gov that contains reports, proxy and information statements, and other information that we file electronically with the SEC.

#### **Cautionary Note Regarding Forward-Looking Statements:**

Various statements in this Quarterly Report on Form 10-Q may contain "forward-looking statements" as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements.

Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict: retaining existing partners and attracting new partners, concentration of our revenue in a small number of partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables. and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third-parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank") Act") and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's (the "CFPB") regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this report and in our public filings, including under the heading "Risk Factors Relating to Our Business" and "Risk Factors Relating to Regulation" in our 2021 Form 10-K. You should not consider any list of such factors to be an exhaustive statement of all of the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

#### PART I. FINANCIAL INFORMATION

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and related notes included elsewhere in this quarterly report and in our 2021 Form 10-K. The discussion below contains forward-looking statements that are based upon current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from these expectations. See "Cautionary Note Regarding Forward-Looking Statements."

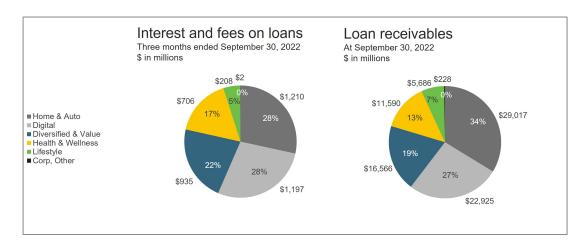
#### Introduction and Business Overview

We are a premier consumer financial services company delivering one of the industry's most complete, digitally-enabled product suites. Our experience, expertise and scale encompass a broad spectrum of industries including digital, health and wellness, retail, telecommunications, home, auto, outdoor, pet and more. We have an established and diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which we refer to as our "partners." For the three and nine months ended September 30, 2022, we financed \$44.6 billion and \$132.3 billion of purchase volume, respectively, and had 66.3 million and 68.5 million average active accounts, respectively, and at September 30, 2022, we had \$86.0 billion of loan receivables.

We offer our credit products primarily through our wholly-owned subsidiary, the Bank. In addition, through the Bank, we offer, directly to retail, affinity relationships and commercial customers, a range of deposit products insured by the Federal Deposit Insurance Corporation ("FDIC"), including certificates of deposit, individual retirement accounts ("IRAs"), money market accounts, savings accounts and sweep and affinity deposits. We also take deposits at the Bank through third-party securities brokerage firms that offer our FDIC-insured deposit products to their customers. We have significantly expanded our online direct banking operations in recent years and our deposit base serves as a source of stable and diversified low cost funding for our credit activities. At September 30, 2022, we had \$68.4 billion in deposits, which represented 82% of our total funding sources.

#### Our Sales Platforms

We conduct our operations through a single business segment. Profitability and expenses, including funding costs, credit losses and operating expenses, are managed for the business as a whole. Substantially all of our revenue activities are within the United States. We primarily manage our credit products through five sales platforms (Home & Auto, Digital, Diversified & Value, Health & Wellness and Lifestyle). Those platforms are organized by the types of partners we work with, and are measured on interest and fees on loans, loan receivables, active accounts and other sales metrics.



#### **Home & Auto**

Our Home & Auto sales platform provides comprehensive payments and financing solutions with integrated in-store and digital experiences through a broad network of partners and merchants providing home and automotive merchandise and services, as well as our Synchrony Car Care network and Synchrony HOME credit card offering. Our Home & Auto sales platform partners include a wide range of key retailers in the home improvement, furniture, bedding, appliance and electronics industry, such as Ashley HomeStores LTD, Lowe's, and Mattress Firm, as well as automotive merchandise and services, such as Chevron and Discount Tire. In addition, we also have program agreements with buying groups, manufacturers and industry associations, such as Nationwide Marketing Group and the Home Furnishings Association.

#### **Digital**

Our Digital sales platform provides comprehensive payments and financing solutions with integrated digital experiences through partners and merchants who primarily engage with their consumers through digital channels. Our Digital sales platform includes key partners delivering digital payment solutions, such as PayPal, including our Venmo program, online marketplaces, such as Amazon and eBay, and digital-first brands and merchants, such as Verizon, the Qurate brands, and Fanatics.

#### **Diversified & Value**

Our Diversified & Value sales platform provides comprehensive payments and financing solutions with integrated in-store and digital experiences through large retail partners who deliver everyday value to consumers shopping for daily needs or important life moments. Our Diversified & Value sales platform is comprised of five large retail partners: Belk, Fleet Farm, JCPenney, Sam's Club and TJX Companies, Inc.

#### **Health & Wellness**

Our Health & Wellness sales platform provides comprehensive healthcare payments and financing solutions, through a network of providers and health systems, for those seeking health and wellness care for themselves, their families and their pets, and includes key brands such as CareCredit and Pets Best, as well as partners such as Walgreens.

#### Lifestyle

Lifestyle provides comprehensive payments and financing solutions with integrated in-store and digital experiences through partners and merchants who offer merchandise in power sports, outdoor power equipment, and other industries such as sporting goods, apparel, jewelry and music. Our Lifestyle sales platform partners include a wide range of key retailers in the apparel, specialty retail, outdoor, music and luxury industry, such as American Eagle, Dick's Sporting Goods, Guitar Center, Polaris and Pandora.

#### Corp, Other

Corp, Other includes activity and balances related to certain program agreements with retail partners and merchants that will not be renewed beyond their current expiry date and certain programs that were previously terminated, which are not managed within the five sales platforms discussed above, and for the nine months ended September 30, 2022 primarily includes activity associated with the Gap Inc. and BP portfolios, which were both sold in the second quarter of 2022. Corp, Other also includes amounts related to changes in the fair value of equity investments and realized gains or losses associated with the sale of investments.

#### **Our Credit Products**

Through our sales platforms, we offer three principal types of credit products: credit cards, commercial credit products and consumer installment loans. We also offer a debt cancellation product.

The following table sets forth each credit product by type and indicates the percentage of our total loan receivables that are under standard terms only or pursuant to a promotional financing offer at September 30, 2022.

	_			
Credit Product	Standard Terms Only	Deferred Interest	Other Promotional	Total
Credit cards	57.7 %	20.6 %	16.2 %	94.5 %
Commercial credit products	2.0	_	_	2.0
Consumer installment loans	_	0.1	3.3	3.4
Other	0.1		<u> </u>	0.1
Total	59.8 %	20.7 %	19.5 %	100.0 %

#### **Credit Cards**

We offer the following principal types of credit cards:

- **Private Label Credit Cards.** Private label credit cards are partner-branded credit cards (e.g., Lowe's or Amazon) or program-branded credit cards (e.g., Synchrony Car Care or CareCredit) that are used primarily for the purchase of goods and services from the partner or within the program network. In addition, in some cases, cardholders may be permitted to access their credit card accounts for cash advances. Credit under our private label credit cards typically is extended either on standard terms only or pursuant to a promotional financing offer.
- Dual Cards and General Purpose Co-Branded Cards. Our patented Dual Cards are credit cards that function as private label credit cards when used to purchase goods and services from our partners, and as general purpose credit cards when used to make purchases from other retailers wherever cards from those card networks are accepted or for cash advance transactions. We also offer general purpose co-branded credit cards, as well as a Synchrony-branded general purpose credit card. Dual Cards and general purpose co-branded credit cards are offered across all of our sales platforms and credit is typically extended on standard terms only. We offer either Dual Cards or general purpose co-branded credit cards through approximately 20 of our large retail partners, of which the majority are Dual Cards, as well as our CareCredit Dual Card. Consumer Dual Cards and Co-Branded cards totaled 23% of our total loan receivables portfolio at September 30, 2022.

#### **Commercial Credit Products**

We offer private label cards and Dual Cards for commercial customers that are similar to our consumer offerings. We also offer a commercial pay-in-full accounts receivable product to a wide range of business customers.

#### **Installment Loans**

We originate installment loans to consumers (and a limited number of commercial customers) in the United States, primarily in the power products market (motorcycles, ATVs and lawn and garden), as well as through our various SetPay installment products (such as our SetPay Pay in 4 product for short-term loans). Installment loans are closed-end credit accounts where the customer pays down the outstanding balance in installments. Installment loans are generally assessed periodic finance charges using fixed interest rates.

#### **Business Trends and Conditions**

We believe our business and results of operations will be impacted in the future by various trends and conditions. For a discussion of certain trends and conditions, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Business Trends and Conditions" in our 2021 Form 10-K. For a discussion of how certain trends and conditions impacted the three and nine months ended September 30, 2022, see "—Results of Operations."

#### Seasonality

We experience fluctuations in transaction volumes and the level of loan receivables as a result of higher seasonal consumer spending and payment patterns that typically result in an increase of loan receivables from August through a peak in late December, with reductions in loan receivables typically occurring over the first and second guarters of the following year as customers pay their balances down.

The seasonal impact to transaction volumes and the loan receivables balance typically results in fluctuations in our results of operations, delinquency metrics and the allowance for credit losses as a percentage of total loan receivables between quarterly periods.

In addition to the seasonal variance in loan receivables discussed above, we also typically experience a seasonal increase in delinquency rates and delinquent loan receivables balances during the third and fourth quarters of each year due to lower customer payment rates, resulting in higher net charge-off rates in the first and second quarters. Our delinquency rates and delinquent loan receivables balances typically decrease during the subsequent first and second quarters as customers begin to pay down their loan balances and return to current status, resulting in lower net charge-off rates in the third and fourth quarters. Because customers who were delinquent during the fourth quarter of a calendar year have a higher probability of returning to current status when compared to customers who are delinquent at the end of each of our interim reporting periods, we expect that a higher proportion of delinquent accounts outstanding at an interim period end will result in charge-offs, as compared to delinquent accounts outstanding at a year end. Consistent with this historical experience, we generally experience a higher allowance for credit losses as a percentage of total loan receivables at the end of an interim period, as compared to the end of a calendar year. In addition, despite improving credit metrics such as declining past due amounts, we may experience an increase in our allowance for credit losses at an interim period end compared to the prior year end, reflecting these same seasonal trends.

While the effects of the seasonal trends discussed above have remained evident during the nine months ended September 30, 2022, we also continue to experience elevated customer payment behavior, which include the effects of governmental stimulus actions, industry-wide forbearance measures and elevated consumer savings. While we have experienced some moderation in the three months ended September 30, 2022, customer payments as a percentage of beginning-of-period loan receivables remain significantly elevated compared to historical averages, and corresponding delinquency rates and net charge-off rates are below our historical average. During the three months ended September 30, 2022, we have experienced an increase in our delinquency rates that reflects both the seasonal trends discussed above and some moderation of customer payment rates.

#### **Results of Operations**

#### Highlights for the Three and Nine Months Ended September 30, 2022

Below are highlights of our performance for the three and nine months ended September 30, 2022 compared to the three and nine months ended September 30, 2021, as applicable, except as otherwise noted.

- Net earnings decreased to \$703 million from \$1.1 billion and to \$2.4 billion from \$3.4 billion. The decreases in the three and nine months ended September 30, 2022 were primarily driven by increases in provision for credit losses due to reserve reductions in the prior year, partially offset by higher net interest income.
- Loan receivables increased 12.6% to \$86.0 billion at September 30, 2022 compared to \$76.4 billion at September 30, 2021, driven by strong purchase volume growth and some moderation of customer payment rates.
- Net interest income increased 7.4% to \$3.9 billion and 10.7% to \$11.5 billion for the three and nine months ended September 30, 2022, respectively. Interest and fees on loans increased 9.5% and 10.0% for the three and nine months ended September 30, 2022, respectively, primarily driven by growth in average loan receivables, partially offset by the impacts of portfolios sold in the second quarter of 2022. For the three and nine months ended September 30, 2022, interest expense increased due to higher benchmark rates and higher funding liabilities.
- Retailer share arrangements decreased 16.5% to \$1.1 billion the three months ended September 30, 2022, primarily due to the impact of portfolios sold in the second quarter of 2022 and program performance. Retailer share arrangements remained relatively flat for the nine months ended September 30, 2022.
- Over-30 day loan delinquencies as a percentage of period-end loan receivables increased 86 basis points to 3.28% at September 30, 2022. The net charge-off rate increased 82 basis points to 3.00% and decreased 29 basis points to 2.82% for the three and nine months ended September 30, 2022, respectively.
- Provision for credit losses increased to \$929 million from \$25 million, and to \$2.2 billion from \$165 million for the three and nine months ended September 30, 2022, respectively. The increases for the three and nine months ended September 30, 2022, were primarily driven by reserve increases in the current year versus reserve reductions in the prior year periods. The increases in reserves for credit losses were \$294 million and \$414 million for the three and nine months ended September 30, 2022, respectively, and the reserve reductions for the corresponding prior year periods were \$407 million and \$1.6 billion, respectively. Our allowance coverage ratio (allowance for credit losses as a percent of period-end loan receivables) decreased to 10.58% at September 30, 2022, as compared to 11.28% at September 30, 2021.
- Other expense increased by \$103 million, or 10.7%, and \$345 million, or 12.1%, for the three and nine months ended September 30, 2022, respectively. The increase for the three months ended September 30, 2022 was primarily driven by increases in employee costs and other expense. The increase in the nine months ended September 30, 2022 was primarily driven by higher employee costs, other expense, information processing and marketing and business development.
- At September 30, 2022, deposits represented 82% of our total funding sources. Total deposits increased by 9.9% to \$68.4 billion at September 30, 2022, compared to December 31, 2021.
- During the nine months ended September 30, 2022, we declared and paid cash dividends on our Series A 5.625% non-cumulative preferred stock of \$42.18 per share, or \$32 million.
- In April 2022, we announced that our Board approved an incremental share repurchase authorization of \$2.8 billion through June 2023 and plans to increase our quarterly dividend by 5% to \$0.23 per common share commencing in the third quarter of 2022. During the nine months ended September 30, 2022, we repurchased \$2.6 billion of our outstanding common stock, and declared and paid cash dividends of \$0.67 per share, or \$331 million. At September 30, 2022 we have a total share repurchase authorization of \$1.4 billion remaining. For more information, see "Capital—Dividend and Share Repurchases."

#### 2022 Partner Agreements

During the nine months ended September 30, 2022, we continued to expand and diversify our portfolio with the addition or renewal of more than 55 partners, which included the following:

- In our Home & Auto sales platform, we announced our new partnerships with Bassett, Floor & Decor and Furnitureland South and extended our
  agreements with Cardi's, Generac Power Systems, Home Zone, Ivan Smith Furniture, Mathis Brothers, Mattress Warehouse, Metro Mattress,
  Mitsubishi Electric Trane HVAC, NAPA AutoCare, New South Window Solutions, Regency Furniture Showrooms, Sleep Number and Sit 'N Sleep.
- · In our Digital sales platform, we extended our program agreement with Shop HQ.
- In our Diversified & Value sales platform, we extended our program agreement with Fleet Farm.
- In our Health & Wellness sales platform, we expanded our network through our new partnerships with Buffalo Veterinary Group, Mission Veterinary Partners, Rarebreed Veterinary Partners, Service Corporation International, Smile Design Dentistry and Suveto and extended our agreements with Encore Vet Group, Interdent, Lucid and Sono Bello.
  - · We expanded our partnership with AdventHealth to offer CareCredit as the primary patient financing solution across nationwide footprint.
  - · We announced our integration with Sycle, to deliver a comprehensive financing solution suite.
- In our Lifestyle sales platform, we announced our new partnership with American Trailer World and extended our program agreements with Guitar Center, Janome, Kevin Jewelers, Kymco, Reeds, Sweetwater, Suzuki and Suzuki Marine.
- · We launched our SetPay Pay in 4 buy now, pay later solution on the Clover point-of-sale and business management platform from Fiserv.
- We completed the sales of a total of \$3.8 billion of loan receivables associated with our program agreements with Gap Inc. and BP during the second quarter of 2022, and recognized a gain on sale of \$120 million included within other income in our condensed consolidated statement of earnings.

#### **Summary Earnings**

The following table sets forth our results of operations for the periods indicated.

		Three months end	ded	September 30,	Nine months ended September 30,				
(\$ in millions)		2022		2021		2022	2021		
Interest income	\$	4,342	\$	3,898	\$	12,438	\$	11,218	
Interest expense		414		240		919		809	
Net interest income		3,928		3,658		11,519		10,409	
Retailer share arrangements		(1,057)		(1,266)		(3,288)		(3,261)	
Provision for credit losses		929		25		2,174		165	
Net interest income, after retailer share arrangements and provision for credit losses	,	1,942		2,367		6,057		6,983	
Other income		44		94		350		314	
Other expense		1,064		961		3,186		2,841	
Earnings before provision for income taxes		922		1,500		3,221		4,456	
Provision for income taxes		219		359		782		1,048	
Net earnings	\$	703	\$	1,141	\$	2,439	\$	3,408	
Net earnings available to common stockholders	\$	692	\$	1,130	\$	2,407	\$	3,376	

#### Other Financial and Statistical Data

The following table sets forth certain other financial and statistical data for the periods indicated.

	At and	for the		At and for the Nine months ended September 30,					
(\$ in millions)	 2022	2021			2022		2021		
Financial Position Data (Average):									
Loan receivables, including held for sale	\$ 84,038	\$	78,714	\$	83,404	\$	77,965		
Total assets	\$ 98,694	\$	91,948	\$	96,786	\$	93,915		
Deposits	\$ 67,158	\$	59,633	\$	64,751	\$	61,258		
Borrowings	\$ 13,360	\$	13,522	\$	13,645	\$	14,528		
Total equity	\$ 13,238	\$	14,117	\$	13,475	\$	13,619		
Selected Performance Metrics:									
Purchase volume <sup>(1)(2)</sup>	\$ 44,557	\$	41,912	\$	132,264	\$	118,782		
Home & Auto	\$ 12,273	\$	11,069	\$	35,428	\$	31,929		
Digital	\$ 12,941	\$	10,980	\$	36,600	\$	31,250		
Diversified & Value	\$ 14,454	\$	12,006	\$	40,400	\$	32,844		
Health & Wellness	\$ 3,514	\$	3,024	\$	10,064	\$	8,660		
Lifestyle	\$ 1,374	\$	1,298	\$	4,000	\$	3,857		
Corp, Other	\$ 1	\$	3,535	\$	5,772	\$	10,242		
Average active accounts (in thousands)(2)(3)	66,266		67,189		68,517		66,500		
Net interest margin <sup>(4)</sup>	15.52 %		15.45 %		15.64 %		14.40 %		
Net charge-offs	\$ 635	\$	432	\$	1,760	\$	1,815		
Net charge-offs as a % of average loan receivables, including held for sale	3.00 %		2.18 %		2.82 %		3.11 %		
Allowance coverage ratio <sup>(5)</sup>	10.58 %		11.28 %		10.58 %		11.28 %		
Return on assets <sup>(6)</sup>	2.8 %		4.9 %		3.4 %		4.9 %		
Return on equity <sup>(7)</sup>	21.1 %		32.1 %		24.2 %		33.5 %		
Equity to assets <sup>(8)</sup>	13.41 %		15.35 %		13.92 %		14.50 %		
Other expense as a % of average loan receivables, including held for sale	5.02 %		4.84 %		5.11 %		4.87 %		
Efficiency ratio <sup>(9)</sup>	36.5 %		38.7 %		37.1 %		38.1 %		
Effective income tax rate	23.8 %		23.9 %		24.3 %		23.5 %		
Selected Period-End Data:									
Loan receivables	\$ 86,012	\$	76,388	\$	86,012	\$	76,388		
Allowance for credit losses	\$ 9,102	\$	8,616	\$	9,102	\$	8,616		
30+ days past due as a % of period-end loan receivables(10)	3.28 %		2.42 %		3.28 %		2.42 %		
90+ days past due as a % of period-end loan receivables(10)	1.43 %		1.05 %		1.43 %		1.05 %		
Total active accounts (in thousands)(2)(3)	66,503		67,245		66,503		67,245		

<sup>(1)</sup> Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

 <sup>(2)</sup> Includes activity and accounts associated with loan receivables held for sale.
 (3) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

<sup>(4)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

<sup>(5)</sup> Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables.
(6) Return on assets represents net earnings as a percentage of average total assets.

<sup>(7)</sup> Return on equity represents net earnings as a percentage of average total equity.

Equity to assets represents average total equity as a percentage of average total assets.

<sup>(9)</sup> Efficiency ratio represents (i) other expense, divided by (ii) sum of net interest income, plus other income, less retailer share arrangements.

<sup>(10)</sup> Based on customer statement-end balances extrapolated to the respective period-end date.

## **Average Balance Sheet**

The following tables set forth information for the periods indicated regarding average balance sheet data, which are used in the discussion of interest income, interest expense and net interest income that follows.

		2022					2021					
Three months ended September 30 (\$ in millions)		Average Balance	I	Interest Income / Expense	Average Yield / Rate <sup>(1)</sup>		Average Balance		Interest Income/ Expense	Average Yield / Rate <sup>(1)</sup>		
Assets						_						
Interest-earning assets:												
Interest-earning cash and equivalents(2)	\$	11,506	\$	65	2.24 %	\$	9,559	\$	3	0.12 %		
Securities available for sale		4,861		19	1.55 %		5,638		8	0.56 %		
Loan receivables, including held for sale <sup>(3)</sup> :												
Credit cards		79,354		4,153	20.76 %		74,686		3,793	20.15 %		
Consumer installment loans		2,884		74	10.18 %		2,555		64	9.94 %		
Commercial credit products		1,720		30	6.92 %		1,407		29	8.18 %		
Other		80		<u> </u>	4.96 %		66		1	NM		
Total loan receivables, including held for sale		84,038		4,258	20.10 %		78,714		3,887	19.59 %		
Total interest-earning assets		100,405		4,342	17.16 %		93,911		3,898	16.47 %		
Non-interest-earning assets:												
Cash and due from banks		1,580					1,588					
Allowance for credit losses		(8,878)					(8,956)					
Other assets		5,587					5,405					
Total non-interest-earning assets		(1,711)					(1,963)					
Total assets	\$	98,694				\$	91,948					
Liabilities	·											
Interest-bearing liabilities:												
Interest-bearing deposit accounts	\$	66,787	\$	280	1.66 %	\$	59,275	\$	131	0.88 %		
Borrowings of consolidated securitization entities		6,258		54	3.42 %		7,051		41	2.31 %		
Senior unsecured notes		7,102		80	4.47 %		6,471		68	4.17 %		
Total interest-bearing liabilities		80,147		414	2.05 %		72,797		240	1.31 %		
Non-interest-bearing liabilities:												
Non-interest-bearing deposit accounts		371					358					
Other liabilities		4,938					4,676					
Total non-interest-bearing liabilities		5,309					5,034					
Total liabilities		85,456					77,831					
Equity												
Total equity		13,238					14,117					
Total liabilities and equity	\$	98,694				\$	91,948					
Interest rate spread <sup>(4)</sup>					15.11 %	_				15.16 %		
Net interest income			\$	3,928				\$	3,658			
Net interest margin <sup>(5)</sup>			÷	-,-	15.52 %			÷	-,	15.45 %		
					10.02 /0					10.10 /0		

	2022					2021				
Nine months ended September 30 (\$ in millions)		Average Balance	Intere Incom Expen	e /	Average Yield / Rate <sup>(1)</sup>		Average Balance		Interest Income/ Expense	Average Yield / Rate <sup>(1)</sup>
Assets									<u> </u>	
Interest-earning assets:										
Interest-earning cash and equivalents(2)	\$	9,920	\$	90	1.21 %	\$	12,567	\$	11	0.12 %
Securities available for sale		5,143		43	1.12 %		6,128		21	0.46 %
Loan receivables, including held for sale(3):										
Credit cards		78,946	12	2,009	20.34 %		74,179		10,934	19.71 %
Consumer installment loans		2,781		209	10.05 %		2,398		176	9.81 %
Commercial credit products		1,604		83	6.92 %		1,334		73	7.32 %
Other		73		4	7.33 %		54		3	7.43 %
Total loan receivables, including held for sale	<u> </u>	83,404	12	2,305	19.73 %		77,965		11,186	19.18 %
Total interest-earning assets	<u> </u>	98,467	12	2,438	16.89 %		96,660		11,218	15.52 %
Non-interest-earning assets:	<u> </u>									
Cash and due from banks		1,607					1,594			
Allowance for credit losses		(8,735)					(9,656)			
Other assets		5,447					5,317			
Total non-interest-earning assets	<u> </u>	(1,681)					(2,745)			
Total assets	\$	96,786				\$	93,915			
Liabilities	<del></del>									
Interest-bearing liabilities:										
Interest-bearing deposit accounts	\$	64,371	\$	567	1.18 %	\$	60,907	\$	447	0.98 %
Borrowings of consolidated securitization entities		6,547		127	2.59 %		7,296		136	2.49 %
Senior unsecured notes	<u> </u>	7,098		225	4.24 %		7,232		226	4.18 %
Total interest-bearing liabilities		78,016		919	1.57 %		75,435		809	1.43 %
Non-interest-bearing liabilities:	<u> </u>									
Non-interest-bearing deposit accounts		380					351			
Other liabilities		4,915					4,510			
Total non-interest-bearing liabilities	<u> </u>	5,295					4,861			
Total liabilities		83,311					80,296			
Equity										
Total equity		13,475					13,619			
Total liabilities and equity	\$	96,786				\$	93,915			
Interest rate spread <sup>(4)</sup>					15.32 %	_				14.09 %
Net interest income			\$ 1	1,519				\$	10,409	
Net interest margin <sup>(5)</sup>					15.64 %			_		14.40 %
· · · · · · · · · · · · · · · · · · ·										70

<sup>(1)</sup> Average yields/rates are based on total interest income/expense over average balances.

Includes average restricted cash balances of \$688 million and \$745 million for the three months ended September 30, 2022 and 2021, respectively, and \$647 million and

<sup>\$570</sup> million for the nine months ended September 30, 2022 and 2021, respectively.

Interest income on loan receivables includes fees on loans of \$676 million and \$610 million for the three months ended September 30, 2022 and 2021, respectively, and \$2.0 billion and \$1.6 billion for the nine months ended September 30, 2022 and 2021, respectively.

<sup>(4)</sup> Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

<sup>(5)</sup> Net interest margin represents net interest income divided by average total interest-earning assets.

For a summary description of the composition of our key line items included in our Statements of Earnings, see *Management's Discussion and Analysis of Financial Condition and Results of Operations* in our 2021 Form 10-K.

#### **Interest Income**

Interest income increased by \$444 million, or 11.4%, and \$1.2 billion, or 10.9%, for the three and nine months ended September 30, 2022, respectively, primarily driven by increases in interest and fees on loans of 9.5% and 10.0%, respectively. The increases in interest and fees on loans were primarily driven by growth in average loan receivables, partially offset by the impacts of portfolios sold in the second quarter of 2022. Excluding the impact of the portfolio sales, interest and fees on loans increased 17.5% and 13.6% for the three and nine months ended September 30, 2022, respectively.

#### Average interest-earning assets

Three months ended September 30 (\$ in millions)		2022	%	2021	%
Loan receivables, including held for sale	\$	84,038	83.7 %	\$ 78,714	83.8 %
Liquidity portfolio and other		16,367	16.3 %	15,197	16.2 %
Total average interest-earning assets	\$	100,405	100.0 %	\$ 93,911	100.0 %
Nine months ended September 30 (\$ in millions)	2022		%	2021	%
Loan receivables, including held for sale	\$	83,404	84.7 %	\$ 77,965	80.7 %
Liquidity portfolio and other		15,063	15.3 %	18,695	19.3 %
Total average interest-earning assets	\$	98,467	100.0 %	\$ 96,660	100.0 %

Average loan receivables, including held for sale, increased 6.8% and 7.0% for the three and nine months ended September 30, 2022, respectively, primarily driven by growth in purchase volume, partially offset by the impacts from portfolios sold in the second quarter of 2022. Purchase volume increased 6.3% and 11.4% for the three and nine months ended September 30, 2022, respectively, and excluding the impact of portfolios sold during the second quarter, purchase volume increased by 16.1% and 16.4%, respectively.

#### Yield on average interest-earning assets

The yield on average interest-earning assets increased for the three and nine months ended September 30, 2022. The increase in the three months ended September 30, 2022 was primarily due to an increase in the yield on average loan receivables. The increase for the nine months ended September 30, 2022 was primarily due to an increase in the percentage of interest-earning assets attributable to loan receivables as well as an increase in the yield on average loan receivables. The increase in loan receivable yield was 51 basis points to 20.10% and 55 basis points to 19.73% for the three and nine months ended September 30, 2022, respectively.

#### **Interest Expense**

Interest expense increased by \$174 million, or 72.5%, and \$110 million, or 13.6%, for the three and nine months ended September 30, 2022, respectively, primarily attributed to benchmark interest rates and higher funding liabilities. Our cost of funds increased to 2.05% and 1.57% for the three and nine months ended September 30, 2022, respectively, compared to 1.31% and 1.43% for the three and nine months ended September 30, 2021, respectively.

#### Average interest-bearing liabilities

Three months ended September 30 (\$ in millions)	2022	%	% 2021		%	
Interest-bearing deposit accounts	\$ 66,787	83.3 %	\$	59,275	81.4 %	
Borrowings of consolidated securitization entities	6,258	7.8 %		7,051	9.7 %	
Senior unsecured notes	7,102	8.9 %		6,471	8.9 %	
Total average interest-bearing liabilities	\$ 80,147	100.0 %	\$	72,797	100.0 %	

2022			% 2021		
\$	64,371	82.5 %	\$	60,907	80.7 %
	6,547	8.4 %		7,296	9.7 %
	7,098	9.1 %		7,232	9.6 %
\$	78,016	100.0 %	\$	75,435	100.0 %
	\$	\$ 64,371 6,547 7,098	\$ 64,371 82.5 % 6,547 8.4 % 7,098 9.1 %	\$ 64,371 82.5 % \$ 6,547 8.4 % 7,098 9.1 %	\$ 64,371 82.5 % \$ 60,907 6,547 8.4 % 7,296 7,098 9.1 % 7,232

#### **Net Interest Income**

Net interest income increased by \$270 million, or 7.4%, and \$1.1 billion, or 10.7%, for the three and nine months ended September 30, 2022, respectively, resulting from the changes in interest income and interest expense discussed above.

#### **Retailer Share Arrangements**

Retailer share arrangements decreased by \$209 million, or 16.5%, for the three months ended September 30, 2022, primarily due to the impact of portfolios sold in the second quarter of 2022 and program performance. Retailer share arrangements remained relatively flat for the nine months ended September 30, 2022.

#### **Provision for Credit Losses**

Provision for credit losses increased to \$929 million from \$25 million, and to \$2.2 billion from \$165 million, for the three and nine months ended September 30, 2022, respectively. The increases for the three and nine months ended September 30, 2022 were primarily driven by reserve increases in the current year versus reserve reductions in the prior year periods. The increases in reserves for credit losses were \$294 million and \$414 million for the three and nine months ended September 30, 2022, respectively, and the reserve reductions for the corresponding prior year periods were \$407 million and \$1.6 billion, respectively.

#### Other Income

Thr	Nine months ended September 30,						
	2022		2021		2022		2021
\$	238	\$	232	\$	731	\$	626
	103		70		285		205
	(326)		(256)		(906)		(682)
	29		48		240		165
\$	44	\$	94	\$	350	\$	314
		2022 \$ 238 103 (326) 29	\$ 238 \$ 103 (326) 29	\$ 238 \$ 232 103 70 (326) (256) 29 48	2022         2021           \$ 238 \$ 232 \$           103 70           (326) (256)           29 48	2022         2021         2022           \$         238         \$         232         \$         731           103         70         285         (326)         (256)         (906)           29         48         240	2022         2021         2022           \$         238         \$         232         \$         731         \$           103         70         285         (326)         (256)         (906)         (906)         29         48         240

Other income decreased by \$50 million, or 53.2%, and increased \$36 million, or 11.5%, for the three and nine months ended September 30, 2022, respectively. The decrease for the three months ended September 30, 2022 was primarily driven by higher loyalty program costs associated with purchase volume growth. The increase for the nine months ended September 30, 2022 was primarily driven by the recognition of the gain on sale of \$120 million from the portfolio sales in the second quarter of 2022, as well as higher interchange revenue and debt cancellation fees, partially offset by higher loyalty program costs associated with purchase volume growth.

#### Other Expense

	Thre	ee months end	ded Sep	Nine months ended September 30,				
(\$ in millions)	2022		2021			2022	2021	
Employee costs	\$	416	\$	369	\$	1,222	\$	1,092
Professional fees		204		196		599		575
Marketing and business development		115		110		366		319
Information processing		150		139		458		407
Other		179		147		541		448
Total other expense	\$	1,064	\$	961	\$	3,186	\$	2,841

Other expense increased by \$103 million, or 10.7%, for the three months ended September 30, 2022 primarily driven by increases in employee costs and other expense. The increase in employee costs was primarily attributable to an increase in headcount driven by growth and insourcing, higher hourly wages and other compensation adjustments. The increase in other expense was primarily due to higher operational losses and higher charitable contributions.

Other expense increased by \$345 million, or 12.1% for the nine months ended September 30, 2022, primarily driven by increases in employee costs, other expense, information processing and marketing and business development. The increases in employee costs and other expense were primarily due to the factors discussed above for the current quarter, as well as site strategy actions taken in the second quarter. The increase in information processing was driven by the growth in purchase volume and technology investments. The increase in marketing and business development was driven by the additional marketing and growth investments resulting from the reinvestment of the proceeds from the gain on sale of loan receivables.

Other expense for the three and nine months ended September 30, 2022, included a total of \$27 million and \$89 million, respectively, related to additional marketing, growth and site strategy actions taken to reinvest the proceeds from the gain on sale received in the second quarter.

#### **Provision for Income Taxes**

	i nree months	tember 30,	Nine mo	ntns ena	ea Se	ea September 30,		
(\$ in millions)	2022		2021	2022			2021	
Effective tax rate	23.8	3 %	23.9 %		24.3 %		23.5 %	
Provision for income taxes	\$ 219	\$	359	\$	782	\$	1,048	

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The effective tax rate for the three months ended September 30, 2022 decreased slightly compared to the same period in the prior year. The effective tax rate for the nine months ended September 30, 2022 increased compared to the same period in the prior year primarily due to the resolution of certain tax matters in the prior period. For both periods presented, the effective tax rate differs from the applicable U.S. federal statutory tax rate primarily due to state income taxes.

#### **Platform Analysis**

As discussed above under "—Our Sales Platforms," we offer our credit products primarily through five sales platforms (Home & Auto, Digital, Diversified & Value, Health & Wellness and Lifestyle), which management measures based on their revenue-generating activities. The following is a discussion of certain supplemental information for the three and nine months ended September 30, 2022, for each of our five sales platforms and Corp, Other.

#### Home & Auto

	Three months ended September 30,				Nine months ended September 30,			
(\$ in millions)	2022			2021		2022		2021
Purchase volume	\$	12,273	\$	11,069	\$	35,428	\$	31,929
Period-end loan receivables	\$	29,017	\$	26,210	\$	29,017	\$	26,210
Average loan receivables, including held for sale	\$	28,387	\$	25,800	\$	27,307	\$	25,396
Average active accounts (in thousands)		18,350		17,516		17,923		17,326
Interest and fees on loans	\$	1,210	\$	1,092	\$	3,406	\$	3,121
Other income	\$	20	\$	18	\$	64	\$	51

Home & Auto interest and fees on loans increased by \$118 million, or 10.8%, and increased by \$285 million, or 9.1%, for the three and nine months ended September 30, 2022, respectively, primarily driven by growth in average loan receivables. The growth in average loan receivables for both periods reflected purchase volume growth of 10.9% and 11.0%, respectively, reflecting the continued strength in Home and higher Auto-related spend.

#### Digital

	Three months ended September 30,				Nine months ended September 30,			
(\$ in millions)	2022			2021		2022		2021
Purchase volume	\$	12,941	\$	10,980	\$	36,600	\$	31,250
Period-end loan receivables	\$	22,925	\$	19,636	\$	22,925	\$	19,636
Average loan receivables, including held for sale	\$	22,361	\$	19,286	\$	21,596	\$	19,168
Average active accounts (in thousands)		19,418		17,655		19,176		17,426
Interest and fees on loans	\$	1,197	\$	973	\$	3,277	\$	2,767
Other income	\$	(22)	\$	(19)	\$	(47)	\$	(59)

Digital interest and fees on loans increased by \$224 million, or 23.0%, and increased \$510 million, or 18.4%, for the three and nine months ended September 30, 2022, respectively, primarily driven by growth in average loan receivables. The growth in average loan receivables for both periods reflected purchase volume growth of 17.9% and 17.1%, respectively, and average active account growth of 10.0% for both periods, respectively, with strong engagement across both new and established programs.

Other income decreased by \$3 million, or 15.8%, and increased \$12 million, or 20.3%, for the three and nine months ended September 30, 2022, respectively. The decrease for the three months ended September 30, 2022 was primarily driven by higher program loyalty costs associated with the increase in purchase volume, partially offset by increases in interchange revenue. The increase for the nine months ended September 30, 2022 was primarily driven by increases in interchange revenue and debt cancellation fees, partially offset by higher program loyalty costs associated with the increase in purchase volume.

#### Diversified & Value

	Three months ended September 30,				Nine months ended September 30,			
(\$ in millions)	2022		2021		2022		2021	
Purchase volume	\$	14,454	\$	12,006	\$	40,400	\$	32,844
Period-end loan receivables	\$	16,566	\$	14,415	\$	16,566	\$	14,415
Average loan receivables, including held for sale	\$	16,243	\$	14,328	\$	15,627	\$	14,333
Average active accounts (in thousands)		19,411		17,903		19,258		17,591
Interest and fees on loans	\$	935	\$	780	\$	2,587	\$	2,298
Other income	\$	(19)	\$	(8)	\$	(63)	\$	(5)

Diversified & Value interest and fees on loans increased by \$155 million, or 19.9%, and \$289 million, or 12.6%, for the three and nine months ended September 30, 2022, primarily driven by growth in average loan receivables. The growth in average loan receivables for both periods reflected purchase volume growth of 20.4% and 23.0%, respectively, reflecting strong retailer performance and customer engagement and average active account growth of 8.4% and 9.5%, respectively.

Other income decreased by \$11 million and \$58 million for the three and nine months ended September 30, 2022, respectively, primarily driven by higher program loyalty costs, partially offset by higher interchange revenue.

#### Health & Wellness

	Three months ended September 30,					Nine months ended September 30,			
(\$ in millions)	2022			2021		2022		2021	
Purchase volume	\$	3,514	\$	3,024	\$	10,064	\$	8,660	
Period-end loan receivables	\$	11,590	\$	9,879	\$	11,590	\$	9,879	
Average loan receivables, including held for sale	\$	11,187	\$	9,654	\$	10,681	\$	9,477	
Average active accounts (in thousands)		6,411		5,707		6,207		5,673	
Interest and fees on loans	\$	706	\$	587	\$	1,966	\$	1,668	
Other income	\$	55	\$	41	\$	157	\$	117	

Health & Wellness interest and fees on loans increased by \$119 million, or 20.3%, and \$298 million, or 17.9% for the three and nine months ended September 30, 2022, respectively, primarily driven by growth in average loan receivables. The growth in average loan receivables for both periods reflected strength across the network, particularly in Dental and Pet categories. Purchase volume increased 16.2% for both periods, respectively, and average active accounts increased 12.3% and 9.4%, respectively.

Other income increased by \$14 million, or 34.1%, and \$40 million, or 34.2%, for the three and nine months ended September 30, 2022, respectively, primarily due to higher debt cancellation fees. The increase for the nine months ended September 30, 2022 was also driven by higher commission fees earned by Pets Best.

#### Lifestyle

	Three months ended September 30,				Nine months ended September 30,			
(\$ in millions)	2022			2021		2022		2021
Purchase volume	\$	1,374	\$	1,298	\$	4,000	\$	3,857
Period-end loan receivables	\$	5,686	\$	5,234	\$	5,686	\$	5,234
Average loan receivables, including held for sale	\$	5,610	\$	5,185	\$	5,478	\$	5,080
Average active accounts (in thousands)		2,524		2,465		2,546		2,500
Interest and fees on loans	\$	208	\$	187	\$	593	\$	550
Other income	\$	8	\$	6	\$	21	\$	17

Lifestyle interest and fees on loans increased by \$21 million, or 11.2%, and \$43 million, or 7.8%, for the three and nine months ended September 30, 2022, respectively, primarily driven by growth in average loan receivables. The growth in average loan receivables for both periods reflected purchase volume growth of 5.9% and 3.7% for the three and nine months ended September 30, 2022, respectively, which was driven by an industry-specific rebound within our Luxury retail partners and higher out-of-partner spend more broadly. The increase in the nine months ended September 30, 2022 was partially offset by the ongoing impact of inventory constraints in Outdoor by comparison to strong growth in the prior year.

#### Corp, Other

	Three months ended September 30,				Nine months ended September 30,			
(\$ in millions)	2022			2021		2022		2021
Purchase volume	\$	1	\$	3,535	\$	5,772	\$	10,242
Period-end loan receivables	\$	228	\$	1,014	\$	228	\$	1,014
Average loan receivables, including held for sale	\$	250	\$	4,461	\$	2,715	\$	4,511
Average active accounts (in thousands)		152		5,943		3,407		5,984
Interest and fees on loans	\$	2	\$	268	\$	476	\$	782
Other income	\$	2	\$	56	\$	218	\$	193

Corp, Other interest and fees on loans decreased by \$266 million, or 99.3%, and \$306 million, or 39.1%, for the three and nine months ended September 30, 2022, respectively, primarily driven by the effects of the sale of the BP and Gap Inc. portfolios in May 2022 and June 2022, respectively.

Other income decreased by \$54 million, or 96.4%, and increased by \$25 million, or 13.0%, respectively, for the three and nine months ended September 30, 2022, respectively. The decrease for the three months ended September 30, 2022 was primarily driven by lower interchange revenue and lower investment gains, partially offset by lower loyalty costs. The lower interchange revenue and loyalty costs were due to the portfolio sales in the second quarter of 2022. The increase for the nine months ended September 30, 2022 was primarily due to the gain on sale of \$120 million recognized related to the portfolio sales in the second quarter of 2022, partially offset by lower investment gains and lower interchange revenue.

#### Loan Receivables

Loan receivables are our largest category of assets and represent our primary source of revenue. The following discussion provides supplemental information regarding our loan receivables portfolio. See Note 2. Basis of Presentation and Summary of Significant Accounting Policies and Note 4. Loan Receivables and Allowance for Credit Losses to our condensed consolidated financial statements for additional information related to our loan receivables, including troubled debt restructurings ("TDRs").

The following table sets forth the composition of our loan receivables portfolio by product type at the dates indicated.

(\$ in millions)	At Septe	ember 30, 2022	(%)	At December 31, 2021		(%)
Loans	<u>-</u>					<u> </u>
Credit cards	\$	81,254	94.5 %	\$	76,628	94.9 %
Consumer installment loans		2,945	3.4 %		2,675	3.4
Commercial credit products		1,723	2.0 %		1,372	1.7
Other		90	0.1 %		65	_
Total loans	\$	86,012	100.0 %	\$	80,740	100.0 %

Loan receivables increased 6.5% to \$86.0 billion at September 30, 2022 compared to December 31, 2021, primarily driven by strong purchase volume growth, partially offset by the seasonality of our business.

Loan receivables increased 12.6% to \$86.0 billion at September 30, 2022 compared to \$76.4 billion at September 30, 2021, driven by strong purchase volume growth and some moderation of customer payment rates.

Our loan receivables portfolio had the following geographic concentration at September 30, 2022.

(\$ in millions) State	Lo	% of Total Loan Receivables Outstanding	
Texas	\$	9,294	10.8 %
California	\$	8,909	10.4 %
Florida	\$	7,862	9.1 %
New York	\$	4,339	5.0 %
North Carolina	\$	3,530	4.1 %

#### **Delinquencies**

Over-30 day loan delinquencies as a percentage of period-end loan receivables increased to 3.28% at September 30, 2022 from 2.42% at September 30, 2021, and increased from 2.62% at December 31, 2021. The increases were primarily driven by the moderation of customer payment rates. The increase as compared to December 31, 2021 also reflects the impacts of the seasonality of our business.

#### **Net Charge-Offs**

Net charge-offs consist of the unpaid principal balance of loans held for investment that we determine are uncollectible, net of recovered amounts. We exclude accrued and unpaid finance charges and fees and third-party fraud losses from charge-offs. Charged-off and recovered finance charges and fees are included in interest and fees on loans while third-party fraud losses are included in other expense. Charge-offs are recorded as a reduction to the allowance for credit losses and subsequent recoveries of previously charged-off amounts are credited to the allowance for credit losses. Costs incurred to recover charged-off loans are recorded as collection expense and included in other expense in our Condensed Consolidated Statements of Earnings.

The table below sets forth the net charge-offs and ratio of net charge-offs to average loan receivables, including held for sale, ("net charge-off rate") for the periods indicated.

	Three months ended September 30,									
		2022								
(\$ in millions)	Ar	nount	Rate	Ar	nount	Rate				
Credit cards	\$	596	2.98 %	\$	417	2.22 %				
Consumer installment loans		21	2.89 %		7	1.09 %				
Commercial credit products		17	3.92 %		7	1.97 %				
Other		1	4.96 %		1	6.01 %				
Total net charge-offs	\$	635	3.00 %	\$	432	2.18 %				

Three months anded Sentember 30

		Nine months ended September 30,									
		2022	2021								
(\$ in millions)	A	mount	Rate	Amount		Rate					
Credit cards	\$	1,667	2.82 %	\$	1,767	3.18 %					
Consumer installment loans		49	2.36 %		24	1.34 %					
Commercial credit products		43	3.58 %		23	2.31 %					
Other		1	1.83 %		1	2.48 %					
Total net charge-offs	\$	1,760	2.82 %	\$	1,815	3.11 %					

#### **Allowance for Credit Losses**

The allowance for credit losses totaled \$9.1 billion at September 30, 2022, compared to \$8.7 billion at December 31, 2021 and \$8.6 billion at September 30, 2021, and reflects our estimate of expected credit losses for the life of the loan receivables on our consolidated statement of financial position. Our allowance for credit losses as a percentage of total loan receivables decreased to 10.58% at September 30, 2022, from 10.76% at December 31, 2021 and decreased from 11.28% at September 30, 2021.

The increases in allowance for credit losses compared to September 30, 2021 and December 31, 2021 were primarily driven by growth in loan receivables.

#### **Funding, Liquidity and Capital Resources**

We maintain a strong focus on liquidity and capital. Our funding, liquidity and capital policies are designed to ensure that our business has the liquidity and capital resources to support our daily operations, our business growth, our credit ratings and our regulatory and policy requirements, in a cost effective and prudent manner through expected and unexpected market environments.

#### **Funding Sources**

Our primary funding sources include cash from operations, deposits (direct and brokered deposits), securitized financings and senior unsecured notes.

The following table summarizes information concerning our funding sources during the periods indicated:

	2022					2021					
Three months ended September 30 (\$ in millions)	verage Balance	%	Average Rate		Average Balance	%	Average Rate				
Deposits <sup>(1)</sup>	\$ 66,787	83.3 %	1.7 %	\$	59,275	81.4 %	0.9 %				
Securitized financings	6,258	7.8	3.4		7,051	9.7	2.3				
Senior unsecured notes	7,102	8.9	4.5		6,471	8.9	4.2				
Total	\$ 80,147	100.0 %	2.1 %	\$	72,797	100.0 %	1.3 %				

(1) Excludes \$371 million and \$358 million average balance of non-interest-bearing deposits for the three months ended September 30, 2022 and 2021, respectively. Non-interest-bearing deposits comprise less than 10% of total deposits for the three months ended September 30, 2022 and 2021.

	2022					2021				
Nine months ended September 30 (\$ in millions)	verage Balance	%	Average Rate		Average Balance	%	Average Rate			
Deposits <sup>(1)</sup>	\$ 64,371	82.5 %	1.2 %	\$	60,907	80.7 %	1.0 %			
Securitized financings	6,547	8.4	2.6		7,296	9.7	2.5			
Senior unsecured notes	7,098	9.1	4.2		7,232	9.6	4.2			
Total	\$ 78,016	100.0 %	1.6 %	\$	75,435	100.0 %	1.4 %			

(1) Excludes \$380 million and \$351 million average balance of non-interest-bearing deposits for the nine months ended September 30, 2022 and 2021, respectively. Non-interest-bearing deposits comprise less than 10% of total deposits for the nine months ended September 30, 2022 and 2021.

#### **Deposits**

We obtain deposits directly from retail, affinity relationships and commercial customers ("direct deposits") or through third-party brokerage firms that offer our deposits to their customers ("brokered deposits"). At September 30, 2022, we had \$54.8 billion in direct deposits and \$13.6 billion in deposits originated through brokerage firms (including network deposit sweeps procured through a program arranger that channels brokerage account deposits to us). A key part of our liquidity plan and funding strategy is to continue to utilize our direct deposits base as a source of stable and diversified low-cost funding.

Our direct deposits include a range of FDIC-insured deposit products, including certificates of deposit, IRAs, money market accounts, savings accounts, sweep and affinity deposits.

Brokered deposits are primarily from retail customers of large brokerage firms. We have relationships with 10 brokers that offer our deposits through their networks. Our brokered deposits consist primarily of certificates of deposit that bear interest at a fixed rate. These deposits generally are not subject to early withdrawal.

Our ability to attract deposits is sensitive to, among other things, the interest rates we pay, and therefore, we bear funding risk if we fail to pay higher rates, or interest rate risk if we are required to pay higher rates, to retain existing deposits or attract new deposits. To mitigate these risks, our funding strategy includes a range of deposit products, and we seek to maintain access to multiple other funding sources, including securitized financings (including our undrawn committed capacity) and unsecured debt.

In December 2020, the FDIC issued a final rule to revise and clarify its framework for classifying deposits as brokered deposits, with full compliance with this rule required by January 1, 2022. In accordance with this final rule, deposits generated through certain sweep deposit relationships were reclassified from brokered to direct deposits in the first quarter of 2022.

The following table summarizes certain information regarding our interest-bearing deposits by type (all of which constitute U.S. deposits) for the periods indicated:

	2022				2021				
Three months ended September 30 (\$ in millions)	Average Balance		%	Average Rate	Average Balance		%	Average Rate	
Direct deposits:				<u> </u>				<u> </u>	
Certificates of deposit									
(including IRA certificates of deposit)	\$	22,789	34.1 %	1.3 %	\$	20,795	35.1 %	1.1 %	
Savings, money market, and demand accounts		31,005	46.4	1.7		28,929	48.8	0.5	
Brokered deposits		12,993	19.5	2.2		9,551	16.1	1.5	
Total interest-bearing deposits	\$	66,787	100.0 %	1.7 %	\$ 59,275		100.0 %	0.9 %	
			2022				2021		
Nine months ended September 30 (\$ in millions)		verage Balance	%	Average Rate		verage Balance	%	Average Rate	
Direct deposits:				-	-		-	•	
Certificates of deposit									
(including IRA certificates of deposit)	\$	21,552	33.5 %	1.1 %	\$	22,796	37.4 %	1.3 %	
Savings, money market, and demand accounts		30,990	48.1	1.0		28,050	46.1	0.5	
Brokered deposits		11,829	18.4	1.7		10,061	16.5	1.5	
Total interest-bearing deposits	\$	64,371	100.0 %	1.2 %	\$	60,907	100.0 %	1.0 %	

Our deposit liabilities provide funding with maturities ranging from one day to ten years. At September 30, 2022, the weighted average maturity of our interest-bearing time deposits was 1.2 years. See Note 7. *Deposits* to our condensed consolidated financial statements for more information on the maturities of our time deposits.

The following table summarizes deposits by contractual maturity at September 30, 2022:

(\$ in millions)	3 Months or Less		Over 3 Months but within 6 Months		Over 6 Months but within 12 Months		Over 12 Months		Total	
U.S. deposits (less than FDIC insurance limit) <sup>(1)(2)</sup>	\$	31,069	\$ 2,844	\$	8,799	\$	10,865	\$	53,577	
U.S. deposits (in excess of FDIC insurance limit) <sup>(2)</sup>										
Direct deposits:										
Certificates of deposit (including IRA certificates of deposit)		623	913		2,884		1,716		6,136	
Savings, money market, and demand accounts		8,691	 						8,691	
Total	\$	40,383	\$ 3,757	\$	11,683	\$	12,581	\$	68,404	

<sup>(1)</sup> Includes brokered certificates of deposit for which underlying individual deposit balances are assumed to be less than \$250,000.

#### Securitized Financings

We access the asset-backed securitization market using the Synchrony Credit Card Master Note Trust ("SYNCT") and the Synchrony Card Issuance Trust ("SYNIT") through which we may issue asset-backed securities through both public transactions and private transactions funded by financial institutions and commercial paper conduits. In addition, we issue asset-backed securities in private transactions through the Synchrony Sales Finance Master Trust ("SFT").

The following table summarizes expected contractual maturities of the investors' interests in securitized financings, excluding debt premiums, discounts and issuance costs at September 30, 2022.

(\$ in millions)	ess Than One Year	One Year Through Three Years	Four Years Through Five Years	After Five Years	Total
Scheduled maturities of long-term borrowings—owed to securitization investors:					 
SYNCT <sup>(1)</sup>	\$ 2,890	\$ 500	\$ _	\$ _	\$ 3,390
SFT	_	1,300	_	_	1,300
SYNIT <sup>(1)</sup>	_	1,675	_	_	1,675
Total long-term borrowings—owed to securitization investors	\$ 2,890	\$ 3,475	\$ 	\$ 	\$ 6,365

<sup>(1)</sup> Excludes any subordinated classes of SYNCT notes and SYNIT notes that we owned at September 30, 2022.

We retain exposure to the performance of trust assets through: (i) in the case of SYNCT, SFT and SYNIT, subordinated retained interests in the loan receivables transferred to the trust in excess of the principal amount of the notes for a given series that provide credit enhancement for a particular series, as well as a pari passu seller's interest in each trust and (ii) in the case of SYNCT and SYNIT, any subordinated classes of notes that we own.

<sup>(2)</sup> The standard deposit insurance amount is \$250,000 per depositor, for each account ownership category. Deposits in excess of FDIC insurance limit presented above include partially uninsured accounts.

All of our securitized financings include early repayment triggers, referred to as early amortization events, including events related to material breaches of representations, warranties or covenants, inability or failure of the Bank to transfer loan receivables to the trusts as required under the securitization documents, failure to make required payments or deposits pursuant to the securitization documents, and certain insolvency-related events with respect to the related securitization depositor, Synchrony (solely with respect to SYNCT) or the Bank. In addition, an early amortization event will occur with respect to a series if the excess spread as it relates to a particular series or for the trust, as applicable, falls below zero. Following an early amortization event, principal collections on the loan receivables in the applicable trust are applied to repay principal of the trust's asset-backed securities rather than being available on a revolving basis to fund the origination activities of our business. The occurrence of an early amortization event also would limit or terminate our ability to issue future series out of the trust in which the early amortization event occurred. No early amortization event has occurred with respect to any of the securitized financings in SYNCT, SFT or SYNIT.

The following table summarizes for each of our trusts the three-month rolling average excess spread at September 30, 2022.

	Note	Principal Balance (\$ in millions)	# of Series Outstanding	Three-Month Rolling Average Excess Spread <sup>(1)</sup>		
SYNCT	\$	3,534	7	~ 11.9% to 17.2%		
SFT	\$	1,300	5	17.4 %		
SYNIT	\$	1,675	1	17.7 %		

<sup>(1)</sup> Represents the excess spread (generally calculated as interest income collected from the applicable pool of loan receivables less applicable net charge-offs, interest expense and servicing costs, divided by the aggregate principal amount of loan receivables in the applicable pool) for SFT or, in the case of SYNCT, a range of the excess spreads relating to the particular series issued within such trust or, in the case of SYNIT, the excess spread relating to the one outstanding series issued within such trust, in all cases omitting any series that have not been outstanding for at least three full monthly periods and calculated in accordance with the applicable trust or series documentation, for the three securitization monthly periods ended September 30, 2022.

#### Senior Unsecured Notes

During the nine months ended September 30, 2022, we made repayments of senior unsecured notes totaling \$1.5 billion, comprising of \$750 million of notes issued by Synchrony Financial and \$750 million of notes issued by Synchrony Bank.

The following table provides a summary of our outstanding fixed rate senior unsecured notes at September 30, 2022, which includes \$750 million of senior unsecured notes issued by Synchrony Financial in June 2022, and \$900 million and \$600 million of senior unsecured notes issued by Synchrony Bank in August 2022.

Issuance Date	Interest Rate <sup>(1)</sup>	Maturity	Principal Amount Outstanding <sup>(2)</sup>		
(\$ in millions)					
Fixed rate senior unsecured notes:					
Synchrony Financial					
August 2014	4.250%	August 2024		1,250	
July 2015	4.500%	July 2025		1,000	
August 2016	3.700%	August 2026		500	
December 2017	3.950%	December 2027		1,000	
March 2019	4.375%	March 2024		600	
March 2019	5.150%	March 2029		650	
October 2021	2.875%	October 2031		750	
June 2022	4.875%	June 2025		750	
Synchrony Bank					
August 2022	5.400%	August 2025		900	
August 2022	5.625%	August 2027		600	
Total fixed rate senior unsecured notes			\$	8,000	

<sup>(1)</sup> Weighted average interest rate of all senior unsecured notes at September 30, 2022 was 4.45%.

#### Short-Term Borrowings

Except as described above, there were no material short-term borrowings for the periods presented.

#### Other

At September 30, 2022, we had more than \$25.0 billion of unencumbered assets in the Bank available to be used to generate additional liquidity through secured borrowings or asset sales or to be pledged to the Federal Reserve Board for credit at the discount window.

#### Covenants

The indenture pursuant to which our senior unsecured notes have been issued includes various covenants. If we do not satisfy any of these covenants, the maturity of amounts outstanding thereunder may be accelerated and become payable. We were in compliance with all of these covenants at September 30, 2022

At September 30, 2022, we were not in default under any of our credit facilities.

#### **Credit Ratings**

Our borrowing costs and capacity in certain funding markets, including securitizations and senior and subordinated debt, may be affected by the credit ratings of the Company, the Bank and the ratings of our asset-backed securities.

<sup>(2)</sup> The amounts shown exclude unamortized debt discounts, premiums and issuance costs.

The table below reflects our current credit ratings and outlooks:

	S&P	Fitch Ratings
Synchrony Financial		
Senior unsecured debt	BBB-	BBB-
Preferred stock	BB-	B+
Outlook for Synchrony Financial senior unsecured debt	Stable	Stable
Synchrony Bank		
Senior unsecured debt	BBB	BBB-
Outlook for Synchrony Bank senior unsecured debt	Stable	Stable

In addition, certain of the asset-backed securities issued by SYNCT and SYNIT are rated by Fitch, S&P and/or Moody's. A credit rating is not a recommendation to buy, sell or hold securities, may be subject to revision or withdrawal at any time by the assigning rating organization, and each rating should be evaluated independently of any other rating. Downgrades in these credit ratings could materially increase the cost of our funding from, and restrict our access to, the capital markets.

#### Liquidity

We seek to ensure that we have adequate liquidity to sustain business operations, fund asset growth, satisfy debt obligations and to meet regulatory expectations under normal and stress conditions.

We maintain policies outlining the overall framework and general principles for managing liquidity risk across our business, which is the responsibility of our Asset and Liability Management Committee, a subcommittee of the Risk Committee of our Board of Directors. We employ a variety of metrics to monitor and manage liquidity. We perform regular liquidity stress testing and contingency planning as part of our liquidity management process. We evaluate a range of stress scenarios including Company specific and systemic events that could impact funding sources and our ability to meet liquidity needs.

We maintain a liquidity portfolio, which at September 30, 2022 had \$16.6 billion of liquid assets, primarily consisting of cash and equivalents and short-term obligations of the U.S. Treasury, less cash in transit which is not considered to be liquid, compared to \$13.0 billion of liquid assets at December 31, 2021. The increase in liquid assets was primarily due to deposit growth to accommodate the seasonality of our business and \$3.9 billion of proceeds from portfolios sold during the second quarter of 2022, partially offset by loan receivables growth in the nine months ended September 30, 2022. We believe our liquidity position at September 30, 2022 remains strong as we continue to operate in a period of uncertain economic conditions and we will continue to closely monitor our liquidity as economic conditions change.

As additional sources of liquidity, at September 30, 2022, we had an aggregate of \$3.2 billion of undrawn committed capacity on our securitized financings, subject to customary borrowing conditions, from private lenders under our securitization programs and \$0.5 billion of undrawn committed capacity under our unsecured revolving credit facility with private lenders, and we had more than \$25.0 billion of unencumbered assets in the Bank available to be used to generate additional liquidity through secured borrowings or asset sales or to be pledged to the Federal Reserve Board for credit at the discount window.

As a general matter, investments included in our liquidity portfolio are expected to be highly liquid, giving us the ability to readily convert them to cash. The level and composition of our liquidity portfolio may fluctuate based upon the level of expected maturities of our funding sources as well as operational requirements and market conditions.

We rely significantly on dividends and other distributions and payments from the Bank for liquidity; however, bank regulations, contractual restrictions and other factors limit the amount of dividends and other distributions and payments that the Bank may pay to us. For a discussion of regulatory restrictions on the Bank's ability to pay dividends, see "Regulation—Risk Factors Relating to Regulation—We are subject to restrictions that limit our ability to pay dividends and repurchase our common stock; the Bank is subject to restrictions that limit its ability to pay dividends to us, which could limit our ability to pay dividends, repurchase our common stock or make payments on our indebtedness" and "Regulation—Regulation Relating to Our Business—Savings Association Regulation—Dividends and Stock Repurchases" in our 2021 Form 10-K.

#### Capital

Our primary sources of capital have been earnings generated by our business and existing equity capital. We seek to manage capital to a level and composition sufficient to support the risks of our business, meet regulatory requirements, adhere to rating agency targets and support future business growth. The level, composition and utilization of capital are influenced by changes in the economic environment, strategic initiatives and legislative and regulatory developments. Within these constraints, we are focused on deploying capital in a manner that will provide attractive returns to our stockholders.

Synchrony is not currently required to conduct stress tests. See "Regulation—Regulation Relating to Our Business—Recent Legislative and Regulatory Developments" in our 2021 Form 10-K. In addition, while we have not been subject to the Federal Reserve Board's formal capital plan submission requirements to-date, we submitted a capital plan to the Federal Reserve Board in 2022. While not required, our capital plan process does include certain internal stress testing.

#### **Dividend and Share Repurchases**

Common Stock Cash Dividends Declared	Month of Payment	Share	Amount
(\$ in millions, except per share data)		 	
Three months ended March 31, 2022	February 2022	\$ 0.22	\$ 114
Three months ended June 30, 2022	May 2022	0.22	108
Three months ended September 30, 2022	August 2022	0.23	109
Total dividends declared		\$ 0.67	\$ 331

Preferred Stock Cash Dividends Declared	Month of Payment	Amoun	t per Preferred Share	Amount		
(\$ in millions, except per share data)	· ·					
Three months ended March 31, 2022	February 2022	\$	14.06	\$	10	
Three months ended June 30, 2022	May 2022		14.06		11	
Three months ended September 30, 2022	August 2022		14.06		11	
Total dividends declared		\$	42.18	\$	32	

In April 2022, we announced that our Board approved plans to increase our quarterly common stock dividend by 5% to \$0.23 per common share which commenced in the third quarter of 2022. The declaration and payment of future dividends to holders of our common and preferred stock will be at the discretion of the Board and will depend on many factors. For a discussion of regulatory and other restrictions on our ability to pay dividends and repurchase stock, see "Regulation—Risk Factors Relating to Regulation—We are subject to restrictions that limit our ability to pay dividends and repurchase our common stock; the Bank is subject to restrictions that limit its ability to pay dividends to us, which could limit our ability to pay dividends, repurchase our common stock or make payments on our indebtedness" in our 2021 Form 10-K.

Common Shares Repurchased Under Publicly Announced Programs	Total Number of Shares Purchased	Dollar Value of Shares Purchased		
(\$ and shares in millions)				
Three months ended March 31, 2022	22.0	\$	967	
Three months ended June 30, 2022	18.7		701	
Three months ended September 30, 2022	29.2		950	
Total	69.9	\$	2,618	

In April 2022, we announced that our Board approved an incremental share repurchase authorization of \$2.8 billion through June 2023, resulting in total share repurchase authorization of \$3.1 billion. In all instances, the share repurchase programs are subject to market conditions and other factors, including legal and regulatory restrictions and required approvals.

During the nine months ended September 30, 2022, we repurchased \$2.6 billion of common stock as part of the share repurchase programs announced in 2021 and 2022, with remaining authorized share repurchase capacity of \$1.4 billion under the 2022 program.

#### **Regulatory Capital Requirements - Synchrony Financial**

As a savings and loan holding company, we are required to maintain minimum capital ratios, under the applicable U.S. Basel III capital rules. For more information, see "Regulation—Savings and Loan Holding Company Regulation" in our 2021 Form 10-K.

For Synchrony Financial to be a well-capitalized savings and loan holding company, Synchrony Bank must be well-capitalized and Synchrony Financial must not be subject to any written agreement, order, capital directive, or prompt corrective action directive issued by the Federal Reserve Board to meet and maintain a specific capital level for any capital measure. At September 30, 2022, Synchrony Financial met all the requirements to be deemed well-capitalized.

The following table sets forth the composition of our capital ratios for the Company calculated under the Basel III Standardized Approach rules at September 30, 2022 and December 31, 2021, respectively.

		Basel III							
	At September 30, 2022 At Dece					mber 31, 2021			
(\$ in millions)		Amount	Ratio <sup>(1)</sup>		Amount	Ratio <sup>(1)</sup>			
Total risk-based capital	\$	14,154	16.5 %	\$	15,122	17.8 %			
Tier 1 risk-based capital	\$	13,012	15.2 %	\$	14,003	16.5 %			
Tier 1 leverage	\$	13,012	13.2 %	\$	14,003	14.7 %			
Common equity Tier 1 capital	\$	12,278	14.3 %	\$	13,269	15.6 %			
Risk-weighted assets	\$	85,664		\$	84,950				

<sup>(1)</sup> Tier 1 leverage ratio represents total Tier 1 capital as a percentage of total average assets, after certain adjustments. All other ratios presented above represent the applicable capital measure as a percentage of risk-weighted assets.

The Company elected to adopt the option provided by the interim final rule issued by joint federal bank regulatory agencies, which largely delayed the effects of CECL on our regulatory capital through December 31, 2021. Beginning in the first quarter of 2022, the effects are now being phased-in over a three-year transitional period through 2024, collectively the "CECL regulatory capital transition adjustment". The effects of CECL on our regulatory capital will be fully phased-in beginning in the first quarter of 2025. For more information, see "Capital—Regulatory Capital Requirements - Synchrony Financial" in our 2021 Form 10-K.

Capital amounts and ratios in the above table all reflect the applicable CECL regulatory capital transition adjustment for each period. The decrease in our common equity Tier 1 capital ratio compared to December 31, 2021 was primarily due to the first year phase-in of the impact of CECL on our regulatory capital and our share repurchases and dividends for the nine months ended September 30, 2022, partially offset by net earnings for the same period.

#### **Regulatory Capital Requirements - Synchrony Bank**

At September 30, 2022 and December 31, 2021, the Bank met all applicable requirements to be deemed well-capitalized pursuant to OCC regulations and for purposes of the Federal Deposit Insurance Act. The following table sets forth the composition of the Bank's capital ratios calculated under the Basel III Standardized Approach rules at September 30, 2022 and December 31, 2021, and also reflects the applicable CECL regulatory capital transition adjustment for each period.

Minimum to be Well-

	At Septembe	r 30, 2022	At December	31, 2021	Capitalized under Prompt Corrective Action Provisions
(\$ in millions)	 Amount	Ratio	 Amount	Ratio	Ratio
Total risk-based capital	\$ 13,414	16.9 %	\$ 14,091	18.3 %	10.0%
Tier 1 risk-based capital	\$ 12,356	15.6 %	\$ 13,075	16.9 %	8.0%
Tier 1 leverage	\$ 12,356	13.6 %	\$ 13,075	15.1 %	5.0%
Common equity Tier 1 capital	\$ 12,356	15.6 %	\$ 13,075	16.9 %	6.5%

Failure to meet minimum capital requirements can result in the initiation of certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could limit our business activities and have a material adverse effect on our business, results of operations and financial condition. See "Regulation—Risk Factors Relating to Regulation—Failure by Synchrony and the Bank to meet applicable capital adequacy and liquidity requirements could have a material adverse effect on us" in our 2021 Form 10-K.

## Off-Balance Sheet Arrangements and Unfunded Lending Commitments

We do not have any material off-balance sheet arrangements, including guarantees of third-party obligations. Guarantees are contracts or indemnification agreements that contingently require us to make a guaranteed payment or perform an obligation to a third-party based on certain trigger events. At September 30, 2022, we had not recorded any contingent liabilities in our Condensed Consolidated Statement of Financial Position related to any guarantees. See Note 5 - *Variable Interest Entities* to our condensed consolidated financial statements for more information on our investment commitments for unconsolidated variable interest entities ("VIE's").

We extend credit, primarily arising from agreements with customers for unused lines of credit on our credit cards, in the ordinary course of business. Each unused credit card line is unconditionally cancellable by us. See Note 4 - Loan Receivables and Allowance for Credit Losses to our condensed consolidated financial statements for more information on our unfunded lending commitments.

## **Critical Accounting Estimates**

In preparing our condensed consolidated financial statements, we have identified certain accounting estimates and assumptions that we consider to be the most critical to an understanding of our financial statements because they involve significant judgments and uncertainties. The critical accounting estimates we have identified relate to allowance for credit losses and fair value measurements. These estimates reflect our best judgment about current, and for some estimates future, economic and market conditions and their effects based on information available as of the date of these financial statements. If these conditions change from those expected, it is reasonably possible that these judgments and estimates could change, which may result in incremental losses on loan receivables, or material changes to our Condensed Consolidated Statement of Financial Position, among other effects. See "Management's Discussion and Analysis—Critical Accounting Estimates" in our 2021 Form 10-K, for a detailed discussion of these critical accounting estimates.

#### **Regulation and Supervision**

Our business, including our relationships with our customers, is subject to regulation, supervision and examination under U.S. federal, state and foreign laws and regulations. These laws and regulations cover all aspects of our business, including lending and collection practices, treatment of our customers, safeguarding deposits, customer privacy and information security, capital structure, liquidity, dividends and other capital distributions, transactions with affiliates, and conduct and qualifications of personnel. Such laws and regulations directly and indirectly affect key drivers of our profitability, including, for example, capital and liquidity, product offerings, risk management, and costs of compliance.

As a savings and loan holding company and a financial holding company, Synchrony is subject to regulation, supervision and examination by the Federal Reserve Board. As a large provider of consumer financial services, we are also subject to regulation, supervision and examination by the CFPB.

The Bank is a federally chartered savings association. As such, the Bank is subject to regulation, supervision and examination by the OCC, which is its primary regulator, and by the CFPB. In addition, the Bank, as an insured depository institution, is supervised by the FDIC.

See "Regulation" in our 2021 Form 10-K for additional information on regulations that are currently applicable to us. See also "—Capital" above, for discussion of the impact of regulations and supervision on our capital and liquidity, including our ability to pay dividends and repurchase stock.

## **ITEM 1. FINANCIAL STATEMENTS**

Synchrony Financial and subsidiaries Condensed Consolidated Statements of Earnings (Unaudited)

	Three mor	nths end	led Se	ptember 30,	ı	Nine months ended September 30,					
(\$ in millions, except per share data)	2022			2021		2022		2021			
Interest income:						_					
Interest and fees on loans (Note 4)	\$	4,258	\$	3,887	\$	12,305	\$	11,186			
Interest on cash and debt securities		84		11		133		32			
Total interest income		4,342		3,898		12,438		11,218			
Interest expense:											
Interest on deposits		280		131		567		447			
Interest on borrowings of consolidated securitization entities		54		41		127		136			
Interest on senior unsecured notes		80		68		225		226			
Total interest expense		414		240		919		809			
Net interest income		3,928		3,658		11,519		10,409			
Retailer share arrangements		(1,057)		(1,266)		(3,288)		(3,261)			
Provision for credit losses (Note 4)		929		25		2,174		165			
Net interest income, after retailer share arrangements and provision for credit losses		1,942		2,367		6,057		6,983			
Other income:											
Interchange revenue		238		232		731		626			
Debt cancellation fees		103		70		285		205			
Loyalty programs		(326)		(256)		(906)		(682)			
Other		29		48		240		165			
Total other income		44		94		350		314			
Other expense:											
Employee costs		416		369		1,222		1,092			
Professional fees		204		196		599		575			
Marketing and business development		115		110		366		319			
Information processing		150		139		458		407			
Other		179		147		541		448			
Total other expense		1,064		961		3,186		2,841			
Earnings before provision for income taxes		922		1,500		3,221		4,456			
Provision for income taxes (Note 12)		219		359		782		1,048			
Net earnings	\$	703	\$	1,141	\$	2,439	\$	3,408			
Net earnings available to common stockholders	\$	692	\$	1,130	\$	2,407	\$	3,376			
Earnings per share											
Basic	\$	1.48	\$	2.02	\$	4.89	\$	5.89			
Diluted	\$	1.47	\$	2.00	\$	4.86	\$	5.84			

See accompanying notes to condensed consolidated financial statements.

## Synchrony Financial and subsidiaries Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	Thre	e months end	Nine months ended September 30,				
(\$ in millions)	2022			2021	2022		2021
Net earnings	\$	703	\$	1,141	\$ 2,439	\$	3,408
Other comprehensive income (loss)							
Debt securities		(33)		(5)	(110)		(13)
Currency translation adjustments		(5)		(5)	(9)		(1)
Employee benefit plans		_		2	1		1
Other comprehensive income (loss)		(38)		(8)	(118)		(13)
Comprehensive income	\$	665	\$	1,133	\$ 2,321	\$	3,395

Amounts presented net of taxes.

See accompanying notes to condensed consolidated financial statements.

## Synchrony Financial and subsidiaries Condensed Consolidated Statements of Financial Position (Unaudited)

(\$ in millions)	At Septe	ember 30, 2022	At Decer	mber 31, 2021
Assets				
Cash and equivalents	\$	11,962	\$	8,337
Debt securities (Note 3)		5,082		5,283
Loan receivables: (Notes 4 and 5)				
Unsecuritized loans held for investment		67,651		60,211
Restricted loans of consolidated securitization entities		18,361		20,529
Total loan receivables		86,012		80,740
Less: Allowance for credit losses		(9,102)		(8,688)
Loan receivables, net		76,910		72,052
Loan receivables held for sale (Note 4)		_		4,361
Goodwill		1,105		1,105
Intangible assets, net (Note 6)		1,033		1,168
Other assets		4,674		3,442
Total assets	\$	100,766	\$	95,748
Liabilities and Equity	-			
Deposits: (Note 7)				
Interest-bearing deposit accounts	\$	68,032	\$	61,911
Non-interest-bearing deposit accounts		372		359
Total deposits		68,404		62,270
Borrowings: (Notes 5 and 8)				
Borrowings of consolidated securitization entities		6,360		7,288
Senior unsecured notes		7,961		7,219
Total borrowings		14,321		14,507
Accrued expenses and other liabilities		5,029		5,316
Total liabilities	\$	87,754	\$	82,093
Equity:				
Preferred stock, par share value \$0.001 per share; 750,000 shares authorized; 750,000 shares issued	t			
and outstanding at both September 30, 2022 and December 31, 2021 and aggregate liquidation	•	704	•	704
preference of \$750 at both September 30, 2022 and December 31, 2021	\$	734	\$	734
Common Stock, par share value \$0.001 per share; 4,000,000,000 shares authorized; 833,984,684 shares issued at both September 30, 2022 and December 31, 2021; 458,904,206 and 526,830,205				
shares outstanding at September 30, 2022 and December 31, 2021, respectively		1		1
Additional paid-in capital		9,685		9,669
Retained earnings		16,252		14,245
Accumulated other comprehensive income (loss):				
Debt securities		(106)		4
Currency translation adjustments		(35)		(26)
Employee benefit plans		(46)		(47)
Treasury stock, at cost; 375,080,478 and 307,154,479 shares at September 30, 2022 and December 31	1,	. ,		, ,
2021, respectively		(13,473)		(10,925)
Total equity	-	13,012		13,655
Total liabilities and equity	\$	100.766	\$	95.748

See accompanying notes to condensed consolidated financial statements.

# Synchrony Financial and subsidiaries Condensed Consolidated Statements of Changes in Equity (Unaudited)

	Prefer	ed Sto	ock	Common Stock												
(\$ in millions, shares in thousands)	Shares Issued	Ar	mount	Shares Issued		Amount	P	Additional aid-in Capital	Retained Earnings		Accumulated Other Comprehensive Income (Loss)		Treasury Stock		To	tal Equity
Balance at January 1, 2021	750	\$	734	833,985	\$	1	\$	9,570	\$	10,621	\$	(51)	\$	(8,174)	\$	12,701
Net earnings	_		_	_		_		_		1,025		_		_		1,025
Other comprehensive income	_		_	_		_		_		_		(5)		_		(5)
Purchases of treasury stock	_		_	_		_		_		_		_		(200)		(200)
Stock-based compensation	_		_	_		_		22		(37)		_		72		57
Dividends - preferred stock (\$14.06 per share)	_		_	_		_		_		(11)		_		_		(11)
Dividends - common stock (\$0.22 per share)										(128)		_				(128)
Balance at March 31, 2021	750	\$	734	833,985	\$	1	\$	9,592	\$	11,470	\$	(56)	\$	(8,302)	\$	13,439
Net earnings	_		_	_		_		_		1,242		_		_		1,242
Other comprehensive income	_		_	_		_		_		_		_		_		_
Purchases of treasury stock	_		_	_		_		_		_		_		(393)		(393)
Stock-based compensation	_		_	_		_		28		(14)		_		33		47
Dividends - preferred stock (\$14.06 per share)	_		_	_		_		_		(10)		_		_		(10)
Dividends - common stock (\$0.22 per share)								_		(128)		_				(128)
Balance at June 30, 2021	750	\$	734	833,985	\$	1	\$	9,620	\$	12,560	\$	(56)	\$	(8,662)	\$	14,197
Net earnings	_		_	_		_		_		1,141		_		_		1,141
Other comprehensive income	_		_	_		_		_		_		(8)		_		(8)
Purchases of treasury stock	_		_	_		_		_		_		_		(1,301)		(1,301)
Stock-based compensation	_		_	_		_		29		(4)		_		17		42
Dividends - preferred stock (\$14.06 per share)	_		_	_		_		_		(11)		_		_		(11)
Dividends - common stock (\$0.22 per share)					. <u> </u>		_			(124)						(124)
Balance at September 30, 2021	750	\$	734	833,985	\$	1	\$	9,649	\$	13,562	\$	(64)	\$	(9,946)	\$	13,936

	Prefer	red St	ock	Commo	n S	tock							
(\$ in millions, shares in thousands)	Shares Issued	A	mount	Shares Issued		Amount	Additional aid-in Capital	Retained Earnings	4	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	To	tal Equity
Balance at January 1, 2022	750	\$	734	833,985	\$	1	\$ 9,669	\$ 14,245	\$	(69)	\$ (10,925)	\$	13,655
Net earnings	_		_	_		_	_	932		_	_		932
Other comprehensive income	_		_	_		_	_	_		(52)	_		(52)
Purchases of treasury stock	_		_	_		_	_	_		_	(968)		(968)
Stock-based compensation	_		_	_		_	(26)	(50)		_	51		(25)
Dividends - preferred stock (\$14.06 per share)	_		_	_		_	_	(10)		_	_		(10)
Dividends - common stock (\$0.22 per share)					_		 	(114)			 		(114)
Balance at March 31, 2022	750	\$	734	833,985	\$	1	\$ 9,643	\$ 15,003	\$	(121)	\$ (11,842)	\$	13,418
Net earnings	_		_	_		_	_	804		_	_		804
Other comprehensive income	_		_	_		_	_	_		(28)	_		(28)
Purchases of treasury stock	_		_	_		_	_	_		_	(701)		(701)
Stock-based compensation	_		_	_		_	20	(9)		_	8		19
Dividends - preferred stock (\$14.06 per share)	_		_	_		_	_	(11)		_	_		(11)
Dividends - common stock (\$0.22 per share)								(108)					(108)
Balance at June 30, 2022	750	\$	734	833,985	\$	1	\$ 9,663	\$ 15,679	\$	(149)	\$ (12,535)	\$	13,393
Net earnings	_		_	_		_	_	703		_	_		703
Other comprehensive income	_		_	_		_	_	_		(38)	_		(38)
Purchases of treasury stock	_		_	_		_	_	_		_	(951)		(951)
Stock-based compensation	_		_	_		_	22	(10)		_	13		25
Dividends - preferred stock (\$14.06 per share)	_		_	_		_	_	(11)		_	_		(11)
Dividends - common stock (\$0.23 per share)								(109)					(109)
Balance at September 30, 2022	750	\$	734	833,985	\$	1	\$ 9,685	\$ 16,252	\$	(187)	\$ (13,473)	\$	13,012

See accompanying notes to condensed consolidated financial statements.

## Synchrony Financial and subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

	 Nine months ended Se	ptember 30,
(\$ in millions)	 2022	2021
Cash flows - operating activities		
Net earnings	\$ 2,439 \$	3,408
Adjustments to reconcile net earnings to cash provided from operating activities		
Provision for credit losses	2,174	165
Deferred income taxes	(185)	230
Depreciation and amortization	318	285
(Increase) decrease in interest and fees receivable	74	579
(Increase) decrease in other assets	(26)	(79)
Increase (decrease) in accrued expenses and other liabilities	(322)	88
All other operating activities	375	419
Cash provided from (used for) operating activities	 4,847	5,095
Cash flows - investing activities		
Maturity and sales of debt securities	3,659	4,249
Purchases of debt securities	(3,624)	(2,290)
Proceeds from sale of loan receivables	3,930	23
Net (increase) decrease in loan receivables, including held for sale	(6,999)	(610)
All other investing activities	(342)	(422)
Cash provided from (used for) investing activities	 (3,376)	950
Cash flows - financing activities		
Borrowings of consolidated securitization entities		
Proceeds from issuance of securitized debt	1,670	1,350
Maturities and repayment of securitized debt	(2,600)	(2,875)
Senior unsecured notes		
Proceeds from issuance of senior unsecured notes	2,235	_
Maturities and repayment of senior unsecured notes	(1,500)	(1,500)
Dividends paid on preferred stock	(32)	(32)
Net increase (decrease) in deposits	6,125	(2,447)
Purchases of treasury stock	(2,619)	(1,894)
Dividends paid on common stock	(331)	(380)
All other financing activities	(44)	28
Cash provided from (used for) financing activities	2,904	(7,750)
Increase (decrease) in cash and equivalents, including restricted amounts	4,375	(1,705)
Cash and equivalents, including restricted amounts, at beginning of period	8,686	11,605
Cash and equivalents at end of period:	 	
Cash and equivalents	11,962	9,806
Restricted cash and equivalents included in other assets	1,099	94
Total cash and equivalents, including restricted amounts, at end of period	\$ 13,061 \$	9,900

See accompanying notes to condensed consolidated financial statements.

# Synchrony Financial and subsidiaries Notes to Condensed Consolidated Financial Statements (Unaudited)

## NOTE 1. BUSINESS DESCRIPTION

Synchrony Financial (the "Company") provides a range of credit products through financing programs it has established with a diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers. We primarily offer private label, Dual Card, co-brand and general purpose credit cards, as well as short- and long-term installment loans, and savings products insured by the Federal Deposit Insurance Corporation ("FDIC") through Synchrony Bank (the "Bank").

References to the "Company", "we", "us" and "our" are to Synchrony Financial and its consolidated subsidiaries unless the context otherwise requires.

#### NOTE 2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying condensed consolidated financial statements were prepared in conformity with U.S. generally accepted accounting principles ("GAAP").

Preparing financial statements in conformity with U.S. GAAP requires us to make estimates based on assumptions about current, and for some estimates, future, economic and market conditions (for example, unemployment, housing, interest rates and market liquidity) which affect reported amounts and related disclosures in our condensed consolidated financial statements. Although our current estimates contemplate current conditions and how we expect them to change in the future, as appropriate, it is reasonably possible that actual conditions could be different than anticipated in those estimates, which could materially affect our results of operations and financial position. Among other effects, such changes could result in incremental losses on loan receivables, future impairments of debt securities, goodwill and intangible assets, increases in reserves for contingencies, establishment of valuation allowances on deferred tax assets and increases in our tax liabilities.

We primarily conduct our business within the United States and Canada and substantially all of our revenues are from U.S. customers. The operating activities conducted by our non-U.S. affiliates use the local currency as their functional currency. The effects of translating the financial statements of these non-U.S. affiliates to U.S. dollars are included in equity. Asset and liability accounts are translated at period-end exchange rates, while revenues and expenses are translated at average rates for the respective periods.

#### Consolidated Basis of Presentation

The Company's financial statements have been prepared on a consolidated basis. Under this basis of presentation, our financial statements consolidate all of our subsidiaries – i.e., entities in which we have a controlling financial interest, most often because we hold a majority voting interest.

To determine if we hold a controlling financial interest in an entity, we first evaluate if we are required to apply the variable interest entity ("VIE") model to the entity, otherwise the entity is evaluated under the voting interest model. Where we hold current or potential rights that give us the power to direct the activities of a VIE that most significantly impact the VIE's economic performance ("power") combined with a variable interest that gives us the right to receive potentially significant benefits or the obligation to absorb potentially significant losses ("significant economics"), we have a controlling financial interest in that VIE. Rights held by others to remove the party with power over the VIE are not considered unless one party can exercise those rights unilaterally. We consolidate certain securitization entities under the VIE model because we have both power and significant economics. See Note 5. Variable Interest Entities.

#### Interim Period Presentation

The condensed consolidated financial statements and notes thereto are unaudited. These statements include all adjustments (consisting of normal recurring accruals) that we considered necessary to present a fair statement of our results of operations, financial position and cash flows. The results reported in these condensed consolidated financial statements should not be considered as necessarily indicative of results that may be expected for the entire year. These condensed consolidated financial statements should be read in conjunction with our 2021 annual consolidated financial statements and the related notes in our Annual Report on Form 10-K for the year ended December 31, 2021 (our "2021 Form 10-K").

#### **New Accounting Standards**

Recently Issued But Not Yet Adopted Accounting Standards

In March 2022, the FASB issued ASU No. 2022-02, Financial Instruments – Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures. This ASU eliminates the separate recognition and measurement guidance for Troubled Debt Restructurings ("TDRs") by creditors. The elimination of the TDR guidance may be adopted prospectively for loan modifications after adoption or on a modified retrospective basis, which would also apply to loans previously modified, resulting in a cumulative effect adjustment to retained earnings in the period of adoption for changes in the allowance for credit losses. This guidance is effective for the Company on January 1, 2023, with early adoption permitted. The Company is currently assessing the impacts of the guidance and plans to adopt the guidance on January 1, 2023 on a modified retrospective basis.

See Note 2. Basis of Presentation and Summary of Significant Accounting Policies to our 2021 annual consolidated financial statements in our 2021 Form 10-K, for additional information on our other significant accounting policies.

#### NOTE 3. DEBT SECURITIES

All of our debt securities are classified as available-for-sale and are held to meet our liquidity objectives or to comply with the Community Reinvestment Act ("CRA"). Our debt securities consist of the following:

			Septembe	r 30	), 2022			Decembe	r 31	, 2021	
·	Amortized	l	Gross unrealized		Gross unrealized	Estimated	 Amortized	Gross unrealized		Gross unrealized	Estimated
(\$ in millions)	cos	t	gains		losses	fair value	cost	gains		losses	fair value
U.S. government and federal agency	3,763	\$		\$	(61)	\$ 3,702	\$ 2,222	\$ 	\$	(2)	\$ 2,220
State and municipal	10		_		_	10	13	_		_	13
Residential mortgage-backed <sup>(a)</sup>	490		_		(54)	436	597	12		(3)	606
Asset-backed <sup>(b)</sup>	951		_		(24)	927	2,432	2		(4)	2,430
Other	8				(1)	 7	13	1_			14
Total	5,222	\$	_	\$	(140)	\$ 5,082	\$ 5,277	\$ 15	\$	(9)	\$ 5,283

<sup>(</sup>a) All of our residential mortgage-backed securities have been issued by government-sponsored entities and are collateralized by U.S. mortgages. At September 30, 2022 and December 31, 2021, \$102 million and \$145 million of residential mortgage-backed securities, respectively, are pledged by the Bank as collateral to the Federal Reserve to secure Federal Reserve Discount Window advances.

<sup>(</sup>b) Our asset-backed securities are collateralized by credit card and auto loans.

The following table presents the estimated fair values and gross unrealized losses of our available-for-sale debt securities:

			In loss p	ositio	n tor		
	 Less than	12 m	onths		12 month	s or ı	more
	Estimated		Gross unrealized		Estimated		Gross unrealized
(\$ in millions)	fair value		losses		fair value		losses
At September 30, 2022							
U.S. government and federal agency	\$ 3,405	\$	(55)	\$	297	\$	(6)
State and municipal	7		_		3		_
Residential mortgage-backed	337		(35)		98		(19)
Asset-backed	432		(10)		382		(14)
Other	 7		(1)				
Total	\$ 4,188	\$	(101)	\$	780	\$	(39)
At December 31, 2021							
U.S. government and federal agency	\$ 563	\$	(2)	\$	_	\$	_
State and municipal	4		_		_		_
Residential mortgage-backed	105		(2)		27		(1)
Asset-backed	 1,653		(4)				
Total	\$ 2,325	\$	(8)	\$	27	\$	(1)

In loss position for

We regularly review debt securities for impairment resulting from credit loss using both qualitative and quantitative criteria, as necessary based on the composition of the portfolio at period end. Based on our assessment, no material impairments for credit losses were recognized during the period.

We presently do not intend to sell our debt securities that are in an unrealized loss position and believe that it is not more likely than not that we will be required to sell these securities before recovery of our amortized cost.

#### Contractual Maturities of Investments in Available-for-Sale Debt Securities

	Amortized	l Estimate	ed Weighted
At September 30, 2022 (\$ in millions)	cos	t fair valu	ue Average yield (a)
Due			
Within one year	\$ 3,466	\$ 3,44	2 2.2 %
After one year through five years	\$ 1,640	\$ 1,54	2 1.1 %
After five years through ten years	\$ 90	\$ 7	6 1.9 %
After ten years	\$ 26	\$ 2	2 2.8 %

<sup>(</sup>a) Weighted average yield is calculated based on the amortized cost of each security. In calculating yield, no adjustment has been made with respect to any tax-exempt obligations.

We expect actual maturities to differ from contractual maturities because borrowers have the right to prepay certain obligations.

There were no material realized gains or losses recognized for the nine months ended September 30, 2022 and 2021.

Although we generally do not have the intent to sell any specific securities held at September 30, 2022, in the ordinary course of managing our debt securities portfolio, we may sell securities prior to their maturities for a variety of reasons, including diversification, credit quality, yield, liquidity requirements and funding obligations.

## NOTE 4. LOAN RECEIVABLES AND ALLOWANCE FOR CREDIT LOSSES

(\$ in millions)	Septem	ber 30, 2022	Decer	mber 31, 2021
Credit cards	\$	81,254	\$	76,628
Consumer installment loans		2,945		2,675
Commercial credit products		1,723		1,372
Other		90		65
Total loan receivables, before allowance for credit losses <sup>(a)(b)</sup>	\$	86,012	\$	80,740

<sup>(</sup>a) Total loan receivables include \$18.4 billion and \$20.5 billion of restricted loans of consolidated securitization entities at September 30, 2022 and December 31, 2021, respectively. See Note 5. Variable Interest Entities for further information on these restricted loans.

#### Disposition of Loan Receivables

During the second quarter of 2022, we completed the sales of a total of \$3.8 billion of loan receivables associated with our program agreements with Gap Inc. and BP. The total proceeds received from the dispositions were \$3.9 billion and we recognized a gain on sale of \$120 million included within other income in our condensed consolidated statement of earnings.

#### Allowance for Credit Losses

Allowance for Credit Losses									
(\$ in millions)	В	Salance at July 1, 2022	Pro	ovision charged to operations	Gross charge-offs	Recoveries	 Other	Se	Balance at ptember 30, 2022
Credit cards	\$	8,605	\$	864	\$ (785)	\$ 189	\$ _	\$	8,873
Consumer installment loans		129		38	(25)	4	_		146
Commercial credit products		71		26	(19)	2	_		80
Other		3		1	(1)	_	_		3
Total	\$	8,808	\$	929	\$ (830)	\$ 195	\$ _	\$	9,102
(\$ in millions)	В	Salance at July 1, 2021	Pro	ovision charged to operations	Gross charge-offs	Recoveries	Other	Se	Balance at ptember 30, 2021
Credit cards	\$	8,904	\$	(22)	\$ (625)	\$ 208	\$ 	\$	8,465
Consumer installment loans		67		37	(11)	4	_		97
Commercial credit products		50		10	(8)	1	_		53
Other		2		<u> </u>	 (1)				1
Total	\$	9,023	\$	25	\$ (645)	\$ 213	\$ 	\$	8,616
(\$ in millions)		Balance at January 1, 2022	Pro	ovision charged to operations	Gross charge-offs	Recoveries	Other	Se	Balance at ptember 30, 2022
Credit cards	\$	8,512	\$	2,028	\$ (2,273)	\$ 606	\$ _	\$	8,873
Consumer installment loans		115		80	(63)	14	_		146
Commercial credit products		59		64	(48)	5	_		80
Other		2		2	(1)		 		3
Total	\$	8,688	\$	2,174	\$ (2,385)	\$ 625	\$ _	\$	9,102

<sup>(</sup>b) At September 30, 2022 and December 31, 2021, loan receivables included deferred costs, net of deferred income, of \$213 million and \$211 million, respectively.

(\$ in millions)	J	Balance at anuary 1, 2021	Provision charged to operations	Gr	oss charge-offs	 Recoveries	 Other	Sep	Balance at tember 30, 2021
Credit cards	\$	10,076	\$ 156	\$	(2,407)	\$ 640	\$ _	\$	8,465
Consumer installment loans		127	(7)		(38)	14	1		97
Commercial credit products		61	15		(27)	4	_		53
Other		1	1		(1)	_	_		1
Total	\$	10,265	\$ 165	\$	(2,473)	\$ 658	\$ 1	\$	8,616

Our allowance for credit losses at September 30, 2022 and December 31, 2021 reflects our estimate of expected credit losses for the life of the loan receivables on our consolidated statement of financial position.

The reasonable and supportable forecast period used in our estimate of credit losses at September 30, 2022 was 12 months, consistent with the forecast period utilized since the adoption of CECL. Beyond the reasonable and supportable forecast period, we revert to historical loss information at the loan receivables segment level over a 6-month period, gradually increasing the weight of historical losses by an equal amount each month during the reversion period, and utilize historical loss information thereafter for the remaining life of the portfolio. The reversion period and methodology remain unchanged since the adoption of CECL.

Losses on loan receivables are estimated and recognized upon origination of the loan, based on expected credit losses for the life of the loan balance at September 30, 2022. Expected credit loss estimates are developed using both quantitative models and qualitative adjustments, and incorporates a macroeconomic forecast, as described within the 2021 Form 10-K. The current and forecasted economic conditions at the balance sheet date influenced our current estimate of expected credit losses. These conditions are relatively consistent as compared to December 31, 2021, reflecting continued elevated trends in customer payment behavior, and an uncertain macroeconomic environment. Our allowance for credit losses increased to \$9.1 billion during the nine months ended September 30, 2022 primarily due to growth in loan receivables. See Note 2. Basis of Presentation and Summary of Significant Accounting Policies to our 2021 annual consolidated financial statements in our 2021 Form 10-K, for additional information on our significant accounting policies related to our allowance for credit losses.

#### **Delinquent and Non-accrual Loans**

At September 30, 2022 (\$ in millions)	30-89 days delinquent		90 or more days delinquent	Total past due		90 or more days delinquent and accruing	Total no	n-accruing
Credit cards	\$ 1,500	\$	1,200	\$ 2,700	\$	1,200	\$	
Consumer installment loans	47		10	57		_		10
Commercial credit products	 39		22	61		22		
Total delinquent loans	\$ 1,586	\$	1,232	\$ 2,818	\$	1,222	\$	10
Percentage of total loan receivables	 1.8 %		1.4 %	3.3 %		1.4 %		— %
At December 31, 2021 (\$ in millions)	30-89 days delinquent		90 or more days delinquent	Total past due		90 or more days delinquent and accruing	Total no	n-accruing
Credit cards	\$ 1,111	\$	923	\$ 2,034	\$	923	\$	
Consumer installment loans	35		6	41		_		6
Commercial credit products	 26		13	39		13		
Total delinquent loans	\$ 1,172	\$	942	\$ 2,114	\$	936	\$	6
Percentage of total loan receivables	 1.5 %	-	1.2 %	 2.6 %	_	1.2 %		<b>—</b> %

Delinquency trends are the primary credit quality indicator for our consumer installment loans, which we use to monitor credit quality and risk within the portfolio. Total consumer installment past due of \$57 million and \$41 million at September 30, 2022 and December 31, 2021, respectively, were not material.

#### **Troubled Debt Restructurings**

We use certain loan modification programs for borrowers experiencing financial difficulties. These loan modification programs include interest rate reductions and payment deferrals in excess of three months, which were not part of the terms of the original contract. Our TDR loans do not include loans that are classified as loan receivables held for sale.

We have both internal and external loan modification programs. We use long-term modification programs for borrowers experiencing financial difficulty as a loss mitigation strategy to improve long-term collectability of the loans that are classified as TDRs. The long-term program involves changing the structure of the loan to a fixed payment loan with a maturity no longer than 60 months and reducing the interest rate on the loan. The long-term program does not normally provide for the forgiveness of unpaid principal but may allow for the reversal of certain unpaid interest or fee assessments. We also make loan modifications for customers who request financial assistance through external sources, such as consumer credit counseling agency programs. These loans typically receive a reduced interest rate but continue to be subject to the original minimum payment terms and do not normally include waiver of unpaid principal, interest or fees. The following table provides information on our TDR loan modifications during the periods presented:

Thre	ee months end	ded Se	eptember 30,		Nine months end	ed Se	ptember 30,
	2022		2021		2022		2021
\$	265	\$	149	\$	681	\$	564
	_		_		_		_
	1_		1_		2		2
\$	266	\$	150	\$	683	\$	566
		\$ 265 - 1	\$ 265 \$	2022     2021       \$ 265     \$ 149       -     -       1     1	2022     2021       \$     265       -     -       1     1	2022     2021     2022       \$ 265     \$ 149     \$ 681       -     -     -       1     1     2	\$ 265 \$ 149 \$ 681 \$ 

Our allowance for credit losses on TDRs is generally measured based on the difference between the recorded loan receivable and the present value of the expected future cash flows, discounted at the original effective interest rate of the loan. Interest income from loans accounted for as TDRs is accounted for in the same manner as other accruing loans.

The following table provides information about loans classified as TDRs and specific reserves. We do not evaluate credit card loans on an individual basis but instead estimate an allowance for credit losses on a collective basis.

At September 30, 2022 (\$ in millions)	investment	R	elated allowance	Net recorded investment	Unpaid principal balance
Credit cards	\$ 1,255	\$	(512)	\$ 743	\$ 1,122
Consumer installment loans	_		_	_	_
Commercial credit products	3		(1)	2	3
Total	\$ 1,258	\$	(513)	\$ 745	\$ 1,125
At December 31, 2021 (\$ in millions)	Total recorded investment	R	elated allowance	Net recorded investment	Unpaid principal balance
Credit cards	\$ 1,171	\$	(481)	\$ 690	\$ 1,053
Consumer installment loans	_		_	_	_
Commercial credit products	 3		(1)	2	3
Total	\$ 1,174	\$	(482)	\$ 692	\$ 1.056

## Financial Effects of TDRs

As part of our loan modifications for borrowers experiencing financial difficulty, we may provide multiple concessions to minimize our economic loss and improve long-term loan performance and collectability. The following table presents the types and financial effects of loans modified and accounted for as TDRs during the periods presented:

Three months ended September 30,				2022					2021		
(\$ in millions)	recogni period v	est income ized during when loans re modified	tha	erest income it would have een recorded with original terms	Avera	ige recorded investment	recog	erest income gnized during d when loans vere modified	Interest income that would have been recorded with original terms	Ave	erage recorded investment
Credit cards	\$	9	\$	80	\$	1,218	\$	11	\$ 79	\$	1,196
Consumer installment loans		_		_		_		_	_		_
Commercial credit products				1_		4			 1		4
Total	\$	9	\$	81	\$	1,222	\$	11	\$ 80	\$	1,200
Nine months ended September 30,				2022					2021		
Nine months ended September 30, (\$ in millions)	recogni period v	est income ized during when loans re modified	tha	2022 erest income it would have een recorded with original terms	Avera	ge recorded investment	recog	erest income gnized during d when loans vere modified	2021 Interest income that would have been recorded with original terms	Ave	erage recorded investment
,	recogni period v	ized during when loans	tha	erest income at would have een recorded with original	Avera		recog	nized during d when loans	\$ Interest income that would have been recorded with original	Ave	
(\$ in millions)	recogni period v	ized during when loans re modified	tha b	erest income at would have een recorded with original terms		investment	recog perio	nized during d when loans vere modified	Interest income that would have been recorded with original terms		investment
(\$ in millions) Credit cards	recogni period v	ized during when loans re modified	tha b	erest income at would have een recorded with original terms		investment	recog perio	nized during d when loans vere modified	Interest income that would have been recorded with original terms		investment

## Payment Defaults

The following table presents the type, number and amount of loans accounted for as TDRs that enrolled in a modification plan within the previous 12 months from the applicable balance sheet date and experienced a payment default and charged-off during the periods presented.

Three months ended September 30,	20	)22		2021					
(\$ in millions)	Accounts defaulted		Loans defaulted	Accounts defaulted		Loans defaulted			
Credit cards	25,288	\$	56	18,082	\$	48			
Consumer installment loans	_		_	_		_			
Commercial credit products	51		<u> </u>	42					
Total	25,339	\$	56	18,124	\$	48			
Nine months ended September 30,	20	)22		20	21				
(\$ in millions)	Accounts defaulted		Loans defaulted	Accounts defaulted		Loans defaulted			
Credit cards	51,944	\$	116	43,897	\$	114			
Consumer installment loans	_		_	_		_			
Commercial credit products	104		1_	100		1_			
Total	52,048	\$	117	43,997	\$	115			

#### **Credit Quality Indicators**

Our loan receivables portfolio includes both secured and unsecured loans. Secured loan receivables are largely comprised of consumer installment loans secured by equipment. Unsecured loan receivables are largely comprised of our open-ended consumer and commercial revolving credit card loans. As part of our credit risk management activities, on an ongoing basis, we assess overall credit quality by reviewing information related to the performance of a customer's account with us, including delinquency information, as well as information from credit bureaus relating to the customer's broader credit performance. We utilize VantageScore credit scores to assist in our assessment of credit quality. VantageScore credit scores are obtained at origination of the account and are refreshed, at a minimum quarterly, but could be as often as weekly, to assist in predicting customer behavior. We categorize these credit scores into the following three credit score categories: (i) 651 or higher, which are considered the strongest credits; (ii) 591 to 650, considered moderate credit risk; and (iii) 590 or less, which are considered weaker credits. There are certain customer accounts for which a VantageScore score is not available where we use alternative sources to assess their credit and predict behavior. The following table provides the most recent VantageScore scores available for our customers at September 30, 2022, December 31, 2021 and September 30, 2021, respectively, as a percentage of each class of loan receivable. The table below excludes 0.4%, 0.4% and 0.4% of our total loan receivables balance at each of September 30, 2022, December 31, 2021 and September 30, 2021, respectively, which represents those customer accounts for which a VantageScore score is not available.

	Septe	September 30, 2022			mber 31, 2021	l	September 30, 2021			
	651 or	591 to	590 or	651 or	591 to	590 or	651 or	591 to	590 or	
	higher	650	less	higher	650	less	higher	650	less	
Credit cards	75 %	18 %	7 %	78 %	17 %	5 %	79 %	17 %	4 %	
Consumer installment loans	77 %	17 %	6 %	79 %	17 %	4 %	80 %	16 %	4 %	
Commercial credit products	90 %	6 %	4 %	92 %	5 %	3 %	93 %	4 %	3 %	

#### **Unfunded Lending Commitments**

We manage the potential risk in credit commitments by limiting the total amount of credit, both by individual customer and in total, by monitoring the size and maturity of our portfolios and by applying the same credit standards for all of our credit products. Unused credit card lines available to our customers totaled approximately \$413 billion and \$431 billion at September 30, 2022 and December 31, 2021, respectively. The decrease as compared to December 31, 2021 reflects the impact from the portfolio sales completed in the second quarter of 2022. While these amounts represented the total available unused credit card lines, we have not experienced and do not anticipate that all of our customers will access their entire available line at any given point in time.

#### Interest Income by Product

The following table provides additional information about our interest and fees on loans, including merchant discounts, from our loan receivables, including held for sale:

	Thr	Nine months ended September 30,					
(\$ in millions)		2022	2021		2022		2021
Credit cards <sup>(a)</sup>	\$	4,153	\$ 3,793	\$	12,009	\$	10,934
Consumer installment loans		74	64		209		176
Commercial credit products		30	29		83		73
Other		1	1		4		3
Total	\$	4,258	\$ 3,887	\$	12,305	\$	11,186

<sup>(</sup>a) Interest income on credit cards that was reversed related to accrued interest receivables written off was \$265 million and \$199 million for the three months ended September 30, 2022 and 2021, respectively, and \$770 million and \$800 million for the nine months ended September 30, 2022 and 2021, respectively.

#### NOTE 5. VARIABLE INTEREST ENTITIES

We use VIEs to securitize loan receivables and arrange asset-backed financing in the ordinary course of business. Investors in these entities only have recourse to the assets owned by the entity and not to our general credit. We do not have implicit support arrangements with any VIE and we did not provide non-contractual support for previously transferred loan receivables to any of these VIEs in the three and nine months ended September 30, 2022 and 2021. Our VIEs are able to accept new loan receivables and arrange new asset-backed financings, consistent with the requirements and limitations on such activities placed on the VIE by existing investors. Once an account has been designated to a VIE, the contractual arrangements we have require all existing and future loan receivables originated under such account to be transferred to the VIE. The amount of loan receivables held by our VIEs in excess of the minimum amount required under the asset-backed financing arrangements with investors may be removed by us under removal of accounts provisions. All loan receivables held by a VIE are subject to claims of third-party investors.

In evaluating whether we have the power to direct the activities of a VIE that most significantly impact its economic performance, we consider the purpose for which the VIE was created, the importance of each of the activities in which it is engaged and our decision-making role, if any, in those activities that significantly determine the entity's economic performance as compared to other economic interest holders. This evaluation requires consideration of all facts and circumstances relevant to decision-making that affects the entity's future performance and the exercise of professional judgment in deciding which decision-making rights are most important.

In determining whether we have the right to receive benefits or the obligation to absorb losses that could potentially be significant to a VIE, we evaluate all of our economic interests in the entity, regardless of form (debt, equity, management and servicing fees, and other contractual arrangements). This evaluation considers all relevant factors of the entity's design, including: the entity's capital structure, contractual rights to earnings or losses, subordination of our interests relative to those of other investors, as well as any other contractual arrangements that might exist that could have the potential to be economically significant. The evaluation of each of these factors in reaching a conclusion about the potential significance of our economic interests is a matter that requires the exercise of professional judgment.

We consolidate VIEs where we have the power to direct the activities that significantly affect the VIEs' economic performance, typically because of our role as either servicer or administrator for the VIEs. The power to direct exists because of our role in the design and conduct of the servicing of the VIEs' assets as well as directing certain affairs of the VIEs, including determining whether and on what terms debt of the VIEs will be issued.

The loan receivables in these entities have risks and characteristics similar to our other financing receivables and were underwritten to the same standard. Accordingly, the performance of these assets has been similar to our other comparable loan receivables, and the blended performance of the pools of receivables in these entities reflects the eligibility criteria that we apply to determine which receivables are selected for transfer. Contractually, the cash flows from these financing receivables must first be used to pay third-party debt holders, as well as other expenses of the entity. Excess cash flows, if any, are available to us. The creditors of these entities have no claim on our other assets.

The table below summarizes the assets and liabilities of our consolidated securitization VIEs described above:

(\$ in millions)	September	December 31, 2021		
Assets				
Loan receivables, net <sup>(a)</sup>	\$	16,629	\$	18,594
Loan receivables held for sale		_		1,398
Other assets <sup>(b)</sup>		1,031		292
Total	\$	17,660	\$	20,284
Liabilities				
Borrowings	\$	6,360	\$	7,288
Other liabilities		18		14
Total	\$	6,378	\$	7,302

<sup>(</sup>a) Includes \$1.7 billion and \$1.9 billion of related allowance for credit losses resulting in gross restricted loans of \$18.4 billion and \$20.5 billion at September 30, 2022 and December 31, 2021, respectively.

The balances presented above are net of intercompany balances and transactions that are eliminated in our condensed consolidated financial statements.

We provide servicing for all of our consolidated VIEs. Collections are required to be placed into segregated accounts owned by each VIE in amounts that meet contractually specified minimum levels. These segregated funds are invested in cash and cash equivalents and are restricted as to their use, principally to pay maturing principal and interest on debt and the related servicing fees. Collections above these minimum levels are remitted to us on a daily basis.

Income (principally, interest and fees on loans) earned by our consolidated VIEs was \$896 million and \$1.0 billion for the three months ended September 30, 2022 and 2021, respectively. Related expenses consisted primarily of provision for credit losses of \$23 million and \$(133) million for the three months ended September 30, 2022 and 2021, respectively, and interest expense of \$54 million and \$41 million for the three months ended September 30, 2022 and 2021, respectively.

Income (principally, interest and fees on loans) earned by our consolidated VIEs was \$2.7 billion and \$3.1 billion for the nine months ended September 30, 2022 and 2021, respectively. Related expenses consisted primarily of provision for credit losses of \$151 million and \$(213) million for the nine months ended September 30, 2022 and 2021, respectively, and interest expense of \$127 million and \$136 million for the nine months ended September 30, 2022 and 2021, respectively. These amounts do not include intercompany transactions, principally fees and interest, which are eliminated in our condensed consolidated financial statements.

#### Non-consolidated VIEs

As part of our community reinvestment initiatives, we invest in affordable housing properties and receive affordable housing tax credits for these investments. These investments included in our Condensed Consolidated Statement of Financial Position totaled \$519 million and \$441 million at September 30, 2022 and December 31, 2021, respectively, and represents our total exposure for these entities. Additionally, we have other investments in non-consolidated VIEs which totaled \$218 million and \$184 million at September 30, 2022 and December 31, 2021, respectively. At September 30, 2022, the Company also had investment commitments of \$200 million related to these investments.

<sup>(</sup>b) Includes \$1.0 billion and \$288 million of segregated funds held by the VIEs at September 30, 2022 and December 31, 2021, respectively, which are classified as restricted cash and equivalents and included as a component of other assets in our Condensed Consolidated Statements of Financial Position.

## NOTE 6. INTANGIBLE ASSETS

		September 30, 2022						December 31, 2021							
(\$ in millions)	Gro	ss carrying amount		Accumulated amortization		Net		Gross carrying amount		Accumulated amortization		Net			
Customer-related	\$	1,622	\$	(1,088)	\$	534	\$	1,797	\$	(1,222)	\$	575			
Capitalized software and other		1,491		(992)		499		1,407		(814)		593			
Total	\$	3,113	\$	(2,080)	\$	1,033	\$	3,204	\$	(2,036)	\$	1,168			

During the nine months ended September 30, 2022, we recorded additions to intangible assets subject to amortization of \$158 million, primarily related to capitalized software expenditures, as well as customer-related intangible assets.

Customer-related intangible assets primarily relate to retail partner contract acquisitions and extensions, as well as purchased credit card relationships. During the nine months ended September 30, 2022 and 2021, we recorded additions to customer-related intangible assets subject to amortization of \$55 million and \$64 million, respectively, primarily related to payments made to acquire and extend certain retail partner relationships. These additions had a weighted average amortizable life of 6 years and 5 years for the nine months ended September 30, 2022 and 2021, respectively.

Amortization expense related to retail partner contracts was \$26 million and \$31 million for the three months ended September 30, 2022 and 2021, respectively, and \$86 million and \$95 million for the nine months ended September 30, 2022 and 2021, respectively, and is included as a component of marketing and business development expense in our Condensed Consolidated Statements of Earnings. All other amortization expense was \$64 million and \$49 million for the three months ended September 30, 2022 and 2021, respectively, and \$189 million and \$150 million for the nine months ended September 30, 2022 and 2021, respectively, and is included as a component of other expense in our Condensed Consolidated Statements of Earnings.

## NOTE 7. DEPOSITS

September 3	0, 2022		December 31, 2021				
 Amount	Average rate <sup>(a)</sup>		Amount	Average rate <sup>(a)</sup>			
\$ 68,032	1.2 %	\$	61,911	0.9 %			
372	_		359	_			
\$ 68,404		\$	62,270				
\$	* 68,032 372	\$ 68,032 1.2 % 372 —	Amount         Average rate(a)           \$ 68,032         1.2 %           372         —	Amount         Average rate(a)         Amount           \$ 68,032         1.2 %         \$ 61,911           372         —         359			

(a) Based on interest expense for the nine months ended September 30, 2022 and the year ended December 31, 2021 and average deposits balances.

At September 30, 2022 and December 31, 2021, interest-bearing deposits included \$6.1 billion and \$5.0 billion, respectively, of certificates of deposit that exceeded applicable FDIC insurance limits, which are generally \$250,000 per depositor.

At September 30, 2022, our interest-bearing time deposits maturing for the remainder of 2022 and over the next four years and thereafter were as follows:

(\$ in millions)	 2022	2023	2024	2025	2026	 Thereafter
Deposits	\$ 3,690	\$ 17,931	\$ 6,000	\$ 1,876	\$ 635	\$ 1,579

The above maturity table excludes \$31.1 billion of demand deposits with no defined maturity, of which \$28.6 billion are savings accounts. In addition, at September 30, 2022, we had \$5.2 billion of broker network deposit sweeps procured through a program arranger who channels brokerage account deposits to us that are also excluded from the above maturity table. Unless extended, the contracts associated with these broker network deposit sweeps will terminate between 2023 and 2026.

## NOTE 8. BORROWINGS

		De	ecember 31, 2021			
(\$ in millions)	Maturity date	Interest Rate	Weighted average interest rate	Outstanding Amount <sup>(a)</sup>		Outstanding Amount <sup>(a)</sup>
Borrowings of consolidated securitization entities:						
Fixed securitized borrowings	2022 - 2025	2.62% - 3.87%	3.31 %	\$ 3,260	\$	3,188
Floating securitized borrowings	2023 - 2025	3.48% - 3.79%	3.60 %	3,100		4,100
Total borrowings of consolidated securitization entities			3.45 %	6,360		7,288
Senior unsecured notes:						
Synchrony Financial senior unsecured notes:						
Fixed senior unsecured notes	2024 - 2031	2.87% - 5.15%	4.22 %	6,471		6,470
Synchrony Bank senior unsecured notes:						
Fixed senior unsecured notes	2025 - 2027	5.40% - 5.63%	5.49 %	1,490		749
Total senior unsecured notes			4.45 %	7,961		7,219
Total borrowings				\$ 14,321	\$	14,507

<sup>(</sup>a) The amounts presented above for outstanding borrowings include unamortized debt premiums, discounts and issuance costs.

#### **Debt Maturities**

The following table summarizes the maturities of the principal amount of our borrowings of consolidated securitization entities and senior unsecured notes for the remainder of 2022 and over the next four years and thereafter:

(\$ in millions)	2022	2023	2024	2025	2026	Thereafter
Borrowings	\$ 883	\$ 2,007	\$ 3,150	\$ 4,825	\$ 500	\$ 3,000

## Third-Party Debt

## 2022 Issuance (\$ in millions):

Issuance Date	Princip	al Amount	Maturity	Interest Rate
Synchrony Financial				
June 2022	\$	750	June 2025	4.875%
Synchrony Bank				
August 2022	\$	900	August 2025	5.400%
August 2022	\$	600	August 2027	5.625%

#### **Credit Facilities**

As additional sources of liquidity, we have undrawn committed capacity under certain credit facilities, primarily related to our securitization programs.

At September 30, 2022, we had an aggregate of \$3.2 billion of undrawn committed capacity under our securitization financings, subject to customary borrowing conditions, from private lenders under our securitization programs, and an aggregate of \$0.5 billion of undrawn committed capacity under our unsecured revolving credit facility with private lenders.

## NOTE 9. FAIR VALUE MEASUREMENTS

For a description of how we estimate fair value, see Note 2. Basis of Presentation and Summary of Significant Accounting Policies in our 2021 annual consolidated financial statements in our 2021 Form 10-K.

The following tables present our assets and liabilities measured at fair value on a recurring basis.

#### Recurring Fair Value Measurements

Recuiring Fair value measurements								
At September 30, 2022 (\$ in millions)		Level 1		Level 2		Level 3		Total <sup>(a)</sup>
Assets								
Debt securities								
U.S. government and federal agency	\$	_	\$	3,702	\$	_	\$	3,702
State and municipal		_		_		10		10
Residential mortgage-backed		_		436		_		436
Asset-backed		_		927		_		927
Other		_		_		7		7
Other <sup>(b)</sup>		14				15		29
Total	\$	14	\$	5,065	\$	32	\$	5,111
Liabilities								
Other <sup>(c)</sup>		_		_		8		8
Total	\$		\$		\$	8	\$	8
At December 31, 2021 (\$ in millions)								
Assets								
Debt securities								
U.S. government and federal agency	\$	_	\$	2,220	\$	_	\$	2,220
State and municipal				_		13		13
Residential mortgage-backed				606		_		606
Asset-backed		_		2,430		_		2,430
Other				_		14		14
Other <sup>(b)</sup>		15		_		34		49
Total	\$	15	\$	5,256	\$	61	\$	5,332
Liabilities								
Other <sup>(c)</sup>		_		_		14		14
Total	\$		\$		\$	14	\$	14
	<u>·</u>		<del></del>		<del></del>		<u> </u>	

<sup>(</sup>a) For the nine months ended September 30, 2022 and 2021, there were no fair value measurements transferred between levels.

<sup>(</sup>b) Other is primarily comprised of equity investments measured at fair value, which are included in Other assets in our Statement of Financial Position, as well as certain financial assets for which we have elected the fair value option which are included in Loan receivables in our Statement of Financial Position.

<sup>(</sup>c) Other is primarily comprised of certain financial liabilities for which we have elected the fair value option, which are included in Accrued expenses and other liabilities in our Statement of Financial Position.

#### Level 3 Fair Value Measurements

Our Level 3 recurring fair value measurements primarily relate to state and municipal and corporate debt instruments, which are valued using non-binding broker quotes or other third-party sources, and financial assets and liabilities for which we have elected the fair value option. See Note 2. *Basis of Presentation and Summary of Significant Accounting Policies* and Note 9. *Fair Value Measurements* in our 2021 annual consolidated financial statements in our 2021 Form 10-K for a description of our process to evaluate third-party pricing servicers. Our state and municipal debt securities are classified as available-for-sale with changes in fair value included in accumulated other comprehensive income.

The changes in our Level 3 assets and liabilities that are measured on a recurring basis for the three and nine months ended September 30, 2022 and 2021, respectively, were not material.

## Financial Assets and Financial Liabilities Carried at Other Than Fair Value

	Carrying	Corresponding fair value amount						
At September 30, 2022 (\$ in millions)	value	Total		Level 1		Level 2		Level 3
Financial Assets								
Financial assets for which carrying values equal or approximate fair value:								
Cash and equivalents <sup>(a)</sup>	\$ 11,962	\$ 11,962	\$	11,962	\$	_	\$	_
Other assets <sup>(a)(b)</sup>	\$ 1,099	\$ 1,099	\$	1,099	\$	_	\$	_
Financial assets carried at other than fair value:								
Loan receivables, net(c)	\$ 76,895	\$ 87,914	\$	_	\$	_	\$	87,914
Financial Liabilities								
Financial liabilities carried at other than fair value:								
Deposits	\$ 68,404	\$ 67,419	\$	_	\$	67,419	\$	_
Borrowings of consolidated securitization entities	\$ 6,360	\$ 6,245	\$	_	\$	3,187	\$	3,058
Senior unsecured notes	\$ 7,961	\$ 7,396	\$	_	\$	7,396	\$	_
	Carrying			Corresponding f	air valu	ie amount		
At December 31, 2021 (\$ in millions)	value	 Total		Level 1		Level 2		Level 3
Financial Assets	 	 			-			_
Financial assets for which carrying values equal or approximate fair value:								
Cash and equivalents <sup>(a)</sup>	\$ 8,337	\$ 8,337	\$	8,337	\$	_	\$	_
Other assets <sup>(a)(b)</sup>	\$ 349	\$ 349	\$	349	\$	_	\$	_
Financial assets carried at other than fair value:								
Loan receivables, net(c)	\$ 72,034	\$ 84,483	\$	_	\$	_	\$	84,483
Loan receivables held for sale <sup>(c)</sup>	\$ 4,361	\$ 4,499	\$	_	\$	_	\$	4,499
Financial Liabilities								
Financial liabilities carried at other than fair value:								
Deposits	\$ 62,270	\$ 62,486	\$	_	\$	62,486	\$	_
Borrowings of consolidated securitization entities	\$ 7,288	\$ 7,359	\$	_	\$	3,238	\$	4,121
Senior unsecured notes	\$ 7,219	\$ 7,662	\$	_	\$	7,662	\$	· —

<sup>(</sup>a) For cash and equivalents and restricted cash and equivalents, carrying value approximates fair value due to the liquid nature and short maturity of these instruments.

<sup>(</sup>b) This balance relates to restricted cash and equivalents, which is included in other assets.

<sup>(</sup>c) Excludes financial assets for which we have elected the fair value option. Under certain retail partner program agreements, the expected sales proceeds in the event of a sale of their credit card portfolio may be limited to the amounts owed by our customers, which may be less than the fair value indicated above.

#### Equity Securities Without Readily Determinable Fair Values

	Three months ended September 30,				Nine months ended September 30,				
(\$ in millions)	 2022		2021	20	22	2021			
Carry Value <sup>(a)</sup>	\$ 246	\$	135	\$	246	\$	135		
Upward adjustments(b)	_		9		7		57		
Downward adjustments <sup>(b)</sup>	(1)		_		(3)		(1)		

<sup>(</sup>a) The carrying value as of December 31, 2021 was \$232 million.

#### NOTE 10. REGULATORY AND CAPITAL ADEQUACY

As a savings and loan holding company and a financial holding company, we are subject to regulation, supervision and examination by the Federal Reserve Board and subject to the capital requirements as prescribed by Basel III capital rules and the requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act. The Bank is a federally chartered savings association. As such, the Bank is subject to regulation, supervision and examination by the Office of the Comptroller of the Currency of the U.S. Treasury (the "OCC"), which is its primary regulator, and by the Consumer Financial Protection Bureau ("CFPB"). In addition, the Bank, as an insured depository institution, is supervised by the FDIC.

Failure to meet minimum capital requirements can initiate certain mandatory and, possibly, additional discretionary actions by regulators that, if undertaken, could limit our business activities and have a material adverse effect on our consolidated financial statements. Under capital adequacy guidelines, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require us and the Bank to maintain minimum amounts and ratios (set forth in the tables below) of Total, Tier 1 and common equity Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital to average assets (as defined).

For Synchrony Financial to be a well-capitalized savings and loan holding company, the Bank must be well-capitalized and Synchrony Financial must not be subject to any written agreement, order, capital directive, or prompt corrective action directive issued by the Federal Reserve Board to meet and maintain a specific capital level for any capital measure.

The Company elected to adopt the option provided by the interim final rule issued by joint federal bank regulatory agencies, which largely delayed the effects of CECL on its regulatory capital through December 31, 2021. Beginning in the first quarter of 2022, the effects are now being phased-in over a three-year period through 2024 and effects fully phased-in beginning in the first quarter of 2025. Under the interim final rule, the amount of adjustments to regulatory capital deferred until the phase-in period included both the initial impact of our adoption of CECL at January 1, 2020 and 25% of subsequent changes in our allowance for credit losses during the two-year period ended December 31, 2021, collectively the "CECL regulatory capital transition adjustment". In 2022, only 75% of the CECL regulatory capital transition adjustment is now deferred in our regulatory capital amounts and ratios.

At September 30, 2022 and December 31, 2021, Synchrony Financial met all applicable requirements to be deemed well-capitalized pursuant to Federal Reserve Board regulations. At September 30, 2022 and December 31, 2021, the Bank also met all applicable requirements to be deemed well-capitalized pursuant to OCC regulations and for purposes of the Federal Deposit Insurance Act. There are no conditions or events subsequent to September 30, 2022 that management believes have changed the Company's or the Bank's capital category.

<sup>(</sup>b) Between January 1, 2018 and September 30, 2022, cumulative upward and downward carrying value adjustments were \$188 million and \$(11) million, respectively.

The actual capital amounts, ratios and the applicable required minimums of the Company and the Bank are as follows:

#### Synchrony Financial

At September 30, 2022 (\$ in millions)			Minimum for capital adequacy purposes				
		Amount	Ratio <sup>(a)</sup>		Amount	Ratio <sup>(b)</sup>	
Total risk-based capital	\$	14,154	16.5 %	\$	6,853	8.0 %	
Tier 1 risk-based capital	\$	13,012	15.2 %	\$	5,140	6.0 %	
Tier 1 leverage	\$	13,012	13.2 %	\$	3,945	4.0 %	
Common equity Tier 1 Capital	\$	12,278	14.3 %	\$	3,855	4.5 %	
At December 31, 2021 (\$ in millions)	Actual				Minimum for capital adequacy purposes		
		Amount	Ratio <sup>(a)</sup>		Amount	Ratio <sup>(b)</sup>	
Total risk-based capital	\$	15,122	17.8 %	\$	6,796	8.0 %	
Tier 1 risk-based capital	\$	14,003	16.5 %	\$	5,097	6.0 %	
Tier 1 leverage	\$	14,003	14.7 %	\$	3,800	4.0 %	
Common equity Tier 1 Capital	\$	13,269	15.6 %	\$	3,822	4.5 %	

Minimum to be well-capitalized

Minimum to be well-capitalized

#### Synchrony Bank

At September 30, 2022 (\$ in millions)	Actual				capital poses	under prompt corrective action provisions			
	 mount	Ratio <sup>(a)</sup>		Amount	Ratio <sup>(b)</sup>		Amount	Ratio	
Total risk-based capital	\$ 13,414	16.9 %	\$	6,350	8.0 %	\$	7,937	10.0 %	
Tier 1 risk-based capital	\$ 12,356	15.6 %	\$	4,762	6.0 %	\$	6,350	8.0 %	
Tier 1 leverage	\$ 12,356	13.6 %	\$	3,638	4.0 %	\$	4,548	5.0 %	
Common equity Tier I capital	\$ 12,356	15.6 %	\$	3,572	4.5 %	\$	5,159	6.5 %	

At December 31, 2021 (\$ in millions)	Actual				Minimum fo adequacy p		under prompt corrective action provisions			
	A	mount	Ratio <sup>(a)</sup>	Α	mount	Ratio(b)	Δ	mount	Ratio	
Total risk-based capital	\$	14,091	18.3 %	\$	6,175	8.0 %	\$	7,718	10.0 %	
Tier 1 risk-based capital	\$	13,075	16.9 %	\$	4,631	6.0 %	\$	6,175	8.0 %	
Tier 1 leverage	\$	13,075	15.1 %	\$	3,455	4.0 %	\$	4,318	5.0 %	
Common equity Tier I capital	\$	13,075	16.9 %	\$	3,473	4.5 %	\$	5,017	6.5 %	

<sup>(</sup>a) Capital ratios are calculated based on the Basel III Standardized Approach rules. Capital amounts and ratios at September 30, 2022 and at December 31, 2021 in the above tables reflect the applicable CECL regulatory capital transition adjustment.

The Bank may pay dividends on its stock, with consent or non-objection from the OCC and the Federal Reserve Board, among other things, if its regulatory capital would not thereby be reduced below the applicable regulatory capital requirements.

At September 30, 2022 and at December 31, 2021, Synchrony Financial and the Bank also must maintain a capital conservation buffer of common equity Tier 1 capital in excess of minimum risk-based capital ratios by at least 2.5 percentage points to avoid limits on capital distributions and certain discretionary bonus payments to executive officers and similar employees.

#### NOTE 11. EARNINGS PER SHARE

Basic earnings per share is computed by dividing earnings available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per common share reflects the assumed conversion of all dilutive securities.

The following table presents the calculation of basic and diluted earnings per common share:

	Three months ended September 30,					Nine months ended September 30,				
(in millions, except per share data)		2022		2021		2022		2021		
Net earnings	\$	703	\$	1,141	\$	2,439	\$	3,408		
Preferred stock dividends		(11)		(11)	\$	(32)	\$	(32)		
Net earnings available to common stockholders	\$	692	\$	1,130	\$	2,407	\$	3,376		
Weighted average common shares outstanding, basic		468.5		560.6		492.1	\$	573.6		
Effect of dilutive securities		2.2		5.0		2.9	\$	4.6		
Weighted average common shares outstanding, dilutive		470.7		565.6	\$	495.0	\$	578.2		
Earnings per basic common share	\$	1.48	\$	2.02	\$	4.89	\$	5.89		
Earnings per diluted common share	\$	1.47	\$	2.00	\$	4.86	\$	5.84		

We have issued certain stock-based awards under the Synchrony Financial 2014 Long-Term Incentive Plan. A total of 5 million shares and 1 million shares for the three months ended September 30, 2022 and 2021, respectively, and 3 million and 1 million shares for the nine months ended September 30, 2022 and 2021, respectively, related to these awards, were considered anti-dilutive and therefore were excluded from the computation of diluted earnings per common share.

#### NOTE 12. INCOME TAXES

#### Unrecognized Tax Benefits

(\$ in millions)	September 30, 2022	December 31, 2021
Unrecognized tax benefits, excluding related interest expense and penalties(a)	\$ 283	\$ 274
Portion that, if recognized, would reduce tax expense and effective tax rate(b)	\$ 189	\$ 160

<sup>(</sup>a) Interest and penalties related to unrecognized tax benefits were not material for all periods presented.

We establish a liability that represents the difference between a tax position taken (or expected to be taken) on an income tax return and the amount of taxes recognized in our financial statements. The liability associated with the unrecognized tax benefits is adjusted periodically when new information becomes available. The amount of unrecognized tax benefits that is reasonably possible to be resolved in the next twelve months is expected to be \$73 million, of which \$23 million, if recognized, would reduce the Company's tax expense and effective tax rate.

In the current year, the Company executed a Memorandum of Understanding with the IRS to participate voluntarily in the IRS Compliance Assurance Process ("CAP") program for the 2022 tax year, and thus the tax year is under IRS review. The IRS is also examining our 2021 tax year, and we expect the review will be substantially completed in the current year. Additionally, we are under examination in various states going back to 2014.

We believe that there are no issues or claims that are likely to significantly impact our results of operations, financial position or cash flows. We further believe that we have made adequate provision for all income tax uncertainties that could result from such examinations.

<sup>(</sup>b) Comprised of federal unrecognized tax benefits and state and local unrecognized tax benefits net of the effects of associated U.S. federal income taxes. Excludes amounts attributable to any related valuation allowances resulting from associated increases in deferred tax assets.

#### NOTE 13. LEGAL PROCEEDINGS AND REGULATORY MATTERS

In the normal course of business, from time to time, we have been named as a defendant in various legal proceedings, including arbitrations, class actions and other litigation, arising in connection with our business activities. Certain of the legal actions include claims for substantial compensatory and/or punitive damages, or claims for indeterminate amounts of damages. We are also involved, from time to time, in reviews, investigations and proceedings (both formal and informal) by governmental agencies regarding our business (collectively, "regulatory matters"), which could subject us to significant fines, penalties, obligations to change our business practices or other requirements resulting in increased expenses, diminished income and damage to our reputation. We contest liability and/or the amount of damages as appropriate in each pending matter. In accordance with applicable accounting guidance, we establish an accrued liability for legal and regulatory matters when those matters present loss contingencies which are both probable and reasonably estimable.

Legal proceedings and regulatory matters are subject to many uncertain factors that generally cannot be predicted with assurance, and we may be exposed to losses in excess of any amounts accrued.

For some matters, we are able to determine that an estimated loss, while not probable, is reasonably possible. For other matters, including those that have not yet progressed through discovery and/or where important factual information and legal issues are unresolved, we are unable to make such an estimate. We currently estimate that the reasonably possible losses for legal proceedings and regulatory matters, whether in excess of a related accrued liability or where there is no accrued liability, and for which we are able to estimate a possible loss, are immaterial. This represents management's estimate of possible loss with respect to these matters and is based on currently available information. This estimate of possible loss does not represent our maximum loss exposure. The legal proceedings and regulatory matters underlying the estimate will change from time to time and actual results may vary significantly from current estimates.

Our estimate of reasonably possible losses involves significant judgment, given the varying stages of the proceedings, the existence of numerous yet to be resolved issues, the breadth of the claims (often spanning multiple years), unspecified damages and/or the novelty of the legal issues presented. Based on our current knowledge, we do not believe that we are a party to any pending legal proceeding or regulatory matters that would have a material adverse effect on our condensed consolidated financial condition or liquidity. However, in light of the uncertainties involved in such matters, the ultimate outcome of a particular matter could be material to our operating results for a particular period depending on, among other factors, the size of the loss or liability imposed and the level of our earnings for that period, and could adversely affect our business and reputation.

Below is a description of certain of our regulatory matters and legal proceedings.

On November 2, 2018, a putative class action lawsuit, Retail Wholesale Department Store Union Local 338 Retirement Fund v. Synchrony Financial, et al., was filed in the U.S. District Court for the District of Connecticut, naming as defendants the Company and two of its officers. The lawsuit asserts violations of the Exchange Act for allegedly making materially misleading statements and/or omitting material information concerning the Company's underwriting practices and private-label card business, and was filed on behalf of a putative class of persons who purchased or otherwise acquired the Company's common stock between October 21, 2016 and November 1, 2018. The complaint seeks an award of unspecified compensatory damages, costs and expenses. On February 5, 2019, the court appointed Stichting Depositary APG Developed Markets Equity Pool as lead plaintiff for the putative class. On April 5, 2019, an amended complaint was filed, asserting a new claim for violations of the Securities Act in connection with statements in the offering materials for the Company's December 1, 2017 note offering. The Securities Act claims are filed on behalf of persons who purchased or otherwise acquired Company bonds in or traceable to the December 1, 2017 note offering between December 1, 2017 and November 1, 2018. The amended complaint names as additional defendants two additional Company officers, the Company's board of directors, and the underwriters of the December 1, 2017 note offering. The amended complaint is captioned Stichting Depositary APG Developed Markets Equity Pool and Stichting Depositary APG Fixed Income Credit Pool v. Synchrony Financial et al. On March 26, 2020, the District Court recaptioned the case In re Synchrony Financial Securities Litigation and on March 31, 2020, the District Court granted the defendants' motion to dismiss the complaint with prejudice. On April 20, 2020, plaintiffs filed a notice to appeal the decision to the United States Court of Appeals for the Second Circuit. On February 16, 2021, the Court of Appeals affirmed the District Court's dismissal of the Securities Act claims and all of the claims under the Exchange Act with the exception of a claim relating to a single statement on January 19, 2018 regarding whether Synchrony was receiving pushback on credit from its retail partners.

On January 28, 2019, a purported shareholder derivative action, *Gilbert v. Keane, et al.*, was filed in the U.S. District Court for the District of Connecticut against the Company as a nominal defendant, and certain of the Company's officers and directors. The lawsuit alleges breach of fiduciary duty claims based on the allegations raised by the plaintiff in the *Stichting Depositary APG* class action, unjust enrichment, waste of corporate assets, and that the defendants made materially misleading statements and/or omitted material information in violation of the Exchange Act. The complaint seeks a declaration that the defendants breached and/or aided and abetted the breach of their fiduciary duties to the Company, unspecified monetary damages with interest, restitution, a direction that the defendants take all necessary actions to reform and improve corporate governance and internal procedures, and attorneys' and experts' fees. On March 11, 2019, a second purported shareholder derivative action, *Aldridge v. Keane, et al.*, was filed in the U.S. District Court for the District of Connecticut. The allegations in the *Aldridge* complaint are substantially similar to those in the *Gilbert* complaint. On March 26, 2020, the District Court recaptioned the *Gilbert* and *Aldridge* cases as *In re Synchrony Financial Derivative Litigation*.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk refers to the risk that a change in the level of one or more market prices, rates, indices, correlations or other market factors will result in losses for a position or portfolio. We are exposed to market risk primarily from changes in interest rates.

We borrow money from a variety of depositors and institutions in order to provide loans to our customers. Changes in market interest rates cause our net interest income to increase or decrease, as some of our assets and liabilities carry interest rates that fluctuate with market benchmarks. The interest rate benchmark for our floating rate assets is generally the prime rate, and the interest rate benchmark for our floating rate liabilities is generally either London Interbank Offered Rate ("LIBOR") or the federal funds rate. The prime rate and the LIBOR or federal funds rate could reset at different times or could diverge, leading to mismatches in the interest rates on our floating rate assets and floating rate liabilities. We are in the process of amending existing asset and liability contracts that reference LIBOR to reference a new benchmark rate.

The following table presents the approximate net interest income impacts forecasted over the next twelve months from an immediate and parallel change in interest rates affecting all interest rate sensitive assets and liabilities at September 30, 2022.

Basis Point Change	At Septemb	At September 30, 2022				
(\$ in millions)	-					
-100 basis points	\$	(60)				
+100 basis points	\$	(34)				

For a more detailed discussion of our exposure to market risk and our transition from the LIBOR benchmark rate, refer to "Management's Discussion and Analysis—Quantitative and Qualitative Disclosures about Market Risk" in our 2021 Form 10-K.

## **ITEM 4. CONTROLS AND PROCEDURES**

Under the direction of our Chief Executive Officer and Chief Financial Officer, we evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act), and based on such evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2022.

No change in internal control over financial reporting occurred during the fiscal quarter ended September 30, 2022 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

For a description of legal proceedings, see Note 13. Legal Proceedings and Regulatory Matters to our condensed consolidated financial statements in Part 1, Item 1 of this Quarterly Report on Form 10-Q.

## **ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors included in our 2021 Form 10-K under the heading "Risk Factors Relating to Our Business" and "Risk Factors Relating to Regulation".

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below sets forth information regarding purchases of our common stock primarily related to our share repurchase program that were made by us or on our behalf during the three months ended September 30, 2022.

Total Number of Shares Maximum Dollar Value of

(\$ in millions, except per share data)	Total Number of Shares Purchased <sup>(a)</sup>	Average Price Paid Per Share <sup>(b)</sup>	Purchased as Part of Publicly Announced Programs <sup>(c)</sup>	•	Shares That May Yet Be Purchased Under the Programs <sup>(b)</sup>
July 1 - 31, 2022	18,081,596	\$ 31.47	17,949,666	\$	1,785.4
August 1 - 31, 2022	11,342,477	33.98	11,339,888		1,400.0
September 1 - 30, 2022	1,966	28.79	_		1,400.0
Total	29,426,039	\$ 32.44	29,289,554	\$	1,400.0

<sup>(</sup>a) Includes 131,930 shares, 2,589 shares and 1,966 shares withheld in July, August and September, respectively, to offset tax withholding obligations that occur upon the delivery of outstanding shares underlying performance stock awards, restricted stock awards or upon the exercise of stock options.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

## **ITEM 5. OTHER INFORMATION**

None.

<sup>(</sup>b) Amounts exclude commission costs.

<sup>(</sup>c) In May 2021 the Board of Directors approved a share repurchase authorization of \$2.8 billion through June 2023.

## **ITEM 6. EXHIBITS**

## **EXHIBIT INDEX**

Exhibit Number	Description
<u>31(a)*</u>	Certification Pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as Amended
31(b)*	Certification Pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as Amended
<u>32*</u>	Certification Pursuant to 18 U.S.C. Section 1350
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2022, formatted in Inline XBRL (included as Exhibit 101)

<sup>\*</sup> Filed electronically herewith.

<sup>†</sup> Portions of this exhibit have been redacted pursuant to Securities and Exchange Commission rules regarding confidential treatment. The locations where information has been redacted are indicated by the following notation "\*\*\*".

## **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Synchrony Financial (Registrant)

October 25, 2022 /s/ Brian J. Wenzel Sr.

Date

Brian J. Wenzel Sr.
Executive Vice President and Chief Financial Officer (Duly Authorized Officer and Principal Financial Officer)

## Certification Pursuant to Rules 13a-14(a) or 15d-14(a) Under the Securities Exchange Act of 1934, as Amended

- I, Brian D. Doubles, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Synchrony Financial;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 25, 2022

/s/ Brian D. Doubles

Brian D. Doubles Chief Executive Officer

## Certification Pursuant to Rules 13a-14(a) or 15d-14(a) Under the Securities Exchange Act of 1934, as Amended

- I, Brian J. Wenzel Sr., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Synchrony Financial;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 25, 2022

/s/ Brian J. Wenzel Sr.

Brian J. Wenzel Sr. Chief Financial Officer

## Certification Pursuant to 18 U.S.C. Section 1350

In connection with the Quarterly Report of Synchrony Financial (the "registrant") on Form 10-Q for the period ended September 30, 2022, as filed with the Securities and Exchange Commission on the date hereof (the "report"), we, Brian D. Doubles, Chief Executive Officer, and Brian J. Wenzel Sr., Chief Financial Officer, of the registrant, certify, pursuant to 18 U.S.C. § 1350, that to our knowledge:

- 1. The report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the report fairly presents, in all material respects, the financial condition and results of operations of the registrant.

Date: October 25, 2022

/s/ Brian D. Doubles
Brian D. Doubles
Chief Executive Officer

/s/ Brian J. Wenzel Sr.
Brian J. Wenzel Sr.
Chief Financial Officer