

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**July 18, 2022  
Date of Report  
(Date of earliest event reported)**

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**SYNCHRONY FINANCIAL**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-36560**  
(Commission  
File Number)

**51-0483352**  
(I.R.S. Employer  
Identification No.)

**777 Long Ridge Road  
Stamford, Connecticut**  
(Address of principal executive offices)

**06902**  
(Zip Code)

**(203) 585-2400**  
(Registrant's telephone number, including area code)  
**N/A**  
(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
<b>Common stock, par value \$0.001 per share</b>	<b>SYF</b>	<b>New York Stock Exchange</b>
<b>Depository Shares Each Representing a 1/40th Interest in a Share of 5.625% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A</b>	<b>SYFPrA</b>	<b>New York Stock Exchange</b>

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Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02 Results of Operations and Financial Condition.**

On July 18, 2022, Synchrony Financial (the "Company") issued a press release setting forth the Company's second quarter 2022 earnings. A copy of the Company's press release is being furnished as Exhibit 99.1 and hereby incorporated by reference. The information furnished pursuant to this Item 2.02, including Exhibits, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Exchange Act.

**Item 9.01 Financial Statements and Exhibits.***(d) Exhibits*

The following exhibits are being furnished as part of this report:

<u>Number</u>	<u>Description</u>
99.1	Press release, dated July 18, 2022, issued by Synchrony Financial
99.2	Financial Data Supplement of the Company for the quarter ended June 30, 2022
99.3	Financial Results Presentation of the Company for the quarter ended June 30, 2022
99.4	Explanation of Non-GAAP Measures
104	The cover page from this Current Report on Form 8-K, formatted in Inline XBRL

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**SYNCHRONY FINANCIAL**

Date: July 18, 2022

By: /s/ Jonathan Mothner

Name: Jonathan Mothner

Title: Executive Vice President, General Counsel and Secretary

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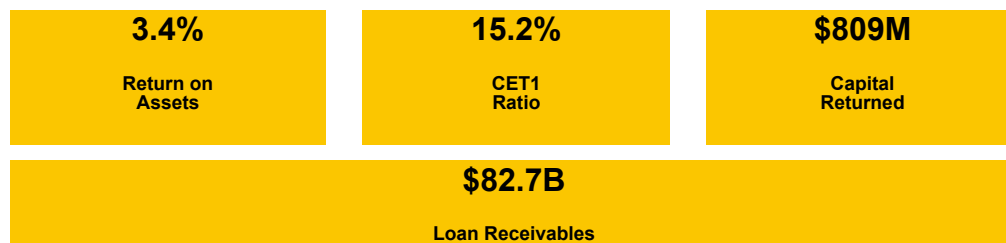
## EXHIBIT INDEX

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For Immediate Release  
Synchrony Financial (NYSE: SYF)  
July 18, 2022



## SECOND QUARTER 2022 RESULTS AND KEY METRICS



Net Earnings of \$804 Million or \$1.60 Per Diluted Share



Consumer remains strong, leading to broad-based purchase volume and loan growth, and strong credit trends



Returned \$809 million capital to shareholders, including \$701 million of share repurchases

STAMFORD, Conn. – Synchrony Financial (NYSE: SYF) today announced second quarter 2022 net earnings of \$804 million, or \$1.60 per diluted share, compared to \$1.2 billion, or \$2.12 per diluted share in the second quarter 2021.

### KEY OPERATING & FINANCIAL METRICS\*

#### PERFORMANCE REFLECTS DIVERSIFIED BUSINESS MODEL AND CONTINUED STRENGTH OF THE CONSUMER

- Purchase volume increased 12% to \$47.2 billion, or 16% on a Core basis\*\*
- Loan receivables of \$82.7 billion increased 5%, or 11% on a Core basis
- Average active accounts increased 4% to 68.7 million, or 8% on a Core basis
- New accounts decreased (6)% to 6.0 million, and increased 3% on a Core basis
- Net interest margin increased 182 basis points to 15.60%
- Efficiency ratio decreased 190 basis points to 37.7%
- Return on assets decreased 190 basis points to 3.4%
- Return on equity decreased 13 percentage points to 24.0%; return on tangible common equity\*\*\* decreased 16 percentage points to 30.3%

### CEO COMMENTARY

*“Synchrony’s second quarter results are a testament to the strength of our diversified business model and the continued health of our customers,” said Brian Doubles, Synchrony’s President and Chief Executive Officer.*

*“The breadth and depth of our customer reach, combined with our wide range of products and value propositions and the growing spectrum of distribution channels across which we offer them, enables Synchrony to deliver the right product at the right time, as our customers’ needs change.*

*“As Synchrony continues to execute on our key strategic priorities and leverage our differentiated strengths, we are uniquely positioned to expand our wallet share while driving attractive outcomes for our many stakeholders.”*

# BUSINESS AND FINANCIAL RESULTS FOR THE SECOND QUARTER OF 2022\*

## BUSINESS HIGHLIGHTS

### CONTINUED TO EXPAND PORTFOLIO AND EXTEND CUSTOMER REACH

- Added or renewed more than 25 programs, including Sleep Number, Sweetwater, Fleet Farm, Mitsubishi Electric and Suzuki
- Launched SetPay BNPL solution on Clover, which expands financing options available to hundreds of thousands of small businesses
- Expanded partnership with AdventHealth to offer CareCredit as primary patient financing solution across nationwide footprint

## FINANCIAL HIGHLIGHTS

### EARNINGS GROWTH DRIVEN BY STRENGTH ACROSS KEY BUSINESS DRIVERS

- Interest and fees on loans increased 13% to \$4 billion, primarily driven by growth in average loan receivables.
- Net interest income increased \$490 million, or 15%, to \$3.8 billion, mainly due to higher interest and fees on loans.
- Retailer share arrangements increased \$121 million, or 12%, to \$1.1 billion, primarily driven by strong program performance.
- Provision for credit losses increased \$918 million to \$724 million, driven by a reserve release in the prior year, partially offset by lower net charge-offs.
- Other income increased \$109 million, or 122%, to \$198 million, primarily reflecting the impact of a \$120 million gain on sale from the Gap and BP portfolios sold during the quarter.
- Other expense increased \$135 million, or 14%, to \$1.1 billion, driven by higher employee costs, marketing spend, information processing and other expense. Other expense included \$62 million of costs related to additional marketing and site strategy actions reflecting a reinvestment of the gain on sale.
- Net earnings decreased to \$804 million, compared to \$1.2 billion.

*“Synchrony achieved a second consecutive quarter of record purchase volume, characterized by broad-based demand across our platforms, and continued receivables growth,” said Brian Wenzel, Synchrony’s Executive Vice President and Chief Financial Officer.*

*“Credit trends across our portfolio also continued to show signs of gradual normalization across all customer credit segments, reflecting both the health of the consumer and the resilience that comes from the combination of our proprietary data and our sophisticated underwriting.*

*“As our financial performance continues to demonstrate, Synchrony’s business model and balance sheet are purpose-built to deliver best-in-class financing flexibility to our customers, consistently strong outcomes for our partners, and resilient risk-adjusted returns for our stakeholders.”*

## CREDIT QUALITY

### CREDIT PERFORMANCE CONTINUES TO BE DRIVEN BY A STRONG CONSUMER

- Loans 30+ days past due as a percentage of total period-end loan receivables were 2.74% compared to 2.11% last year, reflecting an increase of 63 basis points.
- Net charge-offs as a percentage of total average loan receivables were 2.73% compared to 3.57% last year, reflecting a decrease of 84 basis points.
- The allowance for credit losses as a percentage of total period-end loan receivables was 10.65% compared to 10.96% in the first quarter.

## SALES PLATFORM HIGHLIGHTS

### DIVERSITY ACROSS OUR PLATFORMS CONTINUES TO PROVIDE RESILIENCE

- Home & Auto purchase volume increased 12%, reflecting continued strength in Home and higher Auto-related spend. Period-end loan receivables increased 9%, reflecting purchase volume growth. Interest and fees on loans were up by 12%, primarily driven by the growth in loan receivables. Average active accounts increased 4%.
- Digital purchase volume increased 14%, with strong engagement across both new and established programs. Period-end loan receivables increased 14%, reflecting ongoing purchase volume growth. Interest and fees on loans increased 19%, reflecting loan receivables growth. Average active accounts increased 10%, with continuing strength particularly among established programs.
- Diversified & Value purchase volume increased 24%, reflecting strong retailer performance and customer engagement. Period-end loan receivables increased 12%, as strong purchase volume was partially offset by moderately higher payment rates. Interest and fees on loans increased 13%, driven by the growth in loan receivables, and average active accounts increased 10%.
- Health & Wellness purchase volume increased 15%, reflecting broad-based growth in active accounts and higher spend per active account, particularly in our Dental, Pet and Cosmetic categories. Period-end loan receivables increased 15%, generally reflecting higher promotional purchase volume. Interest and fees on loans increased 23%, driven primarily by loan receivables growth, and average active accounts increased 11%.
- Lifestyle purchase volume increased 2%, as strong retailer sales in Music, Luxury and Specialty were partially offset by the ongoing impact of inventory shortages in Outdoor. Period-end loan receivables increased 8%, reflecting the impact of several quarters of strong purchase volume and the longer-term nature of the financing products. Interest and fees on loans increased 7%, driven primarily by the growth in loan receivables. Average active accounts increased 3%.

## BALANCE SHEET, LIQUIDITY & CAPITAL

### FUNDING, CAPITAL & LIQUIDITY REMAIN ROBUST

- Loan receivables of \$82.7 billion increased 5%; purchase volume increased 12% and average active accounts increased 4%.
- Deposits increased \$4.9 billion, or 8%, to \$64.7 billion and comprised 84% of funding.
- Total liquidity (liquid assets and undrawn credit facilities) of \$18.9 billion, or 19.8% of total assets.
- The company returned \$809 million in capital to shareholders, including \$701 million of share repurchases and \$108 million of common stock dividends.
- As of June 30, 2022, the Company had a total remaining share repurchase authorization of \$2.4 billion.
- The estimated Common Equity Tier 1 ratio was 15.2% compared to 17.8%, and the estimated Tier 1 Capital ratio was 16.1% compared to 18.7%.

\* All comparisons are for the second quarter of 2022 compared to the second quarter of 2021, unless otherwise noted.

\*\* Financial measures shown on a Core basis are non-GAAP measures and exclude from both the prior and current years amounts related to portfolios sold in the second quarter of 2022. See non-GAAP reconciliation in the financial tables.

\*\*\* Tangible common equity is a non-GAAP financial measure. See non-GAAP reconciliation in the financial tables.

## CORRESPONDING FINANCIAL TABLES AND INFORMATION

No representation is made that the information in this news release is complete. Investors are encouraged to review the foregoing summary and discussion of Synchrony Financial's earnings and financial condition in conjunction with the detailed financial tables and information that follow and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, as filed February 10, 2022, and the Company's forthcoming Quarterly Report on Form 10-Q for the quarter ended June 30, 2022. The detailed financial tables and other information are also available on the Investor Relations page of the Company's website at [www.investors.synchronyfinancial.com](http://www.investors.synchronyfinancial.com). This information is also furnished in a Current Report on Form 8-K filed with the SEC today.

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## CONFERENCE CALL AND WEBCAST

On Monday, July 18, 2022, at 8:00 a.m. Eastern Time, Brian Doubles, President and Chief Executive Officer, and Brian Wenzel Sr., Executive Vice President and Chief Financial Officer, will host a conference call to review the financial results and outlook for certain business drivers. The conference call can be accessed via an audio webcast through the Investor Relations page on the Synchrony Financial corporate website, [www.investors.synchronyfinancial.com](http://www.investors.synchronyfinancial.com), under Events and Presentations. A replay will also be available on the website.

## ABOUT SYNCHRONY FINANCIAL

Synchrony (NYSE: SYF) is a premier consumer financial services company delivering one of the industry's most complete digitally-enabled product suites. Our experience, expertise and scale encompass a broad spectrum of industries including digital, health and wellness, retail, telecommunications, home, auto, outdoor, pet and more. We have an established and diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which we refer to as our "partners." We connect our partners and consumers through our dynamic financial ecosystem and provide them with a diverse set of financing solutions and innovative digital capabilities to address their specific needs and deliver seamless, omnichannel experiences. We offer the right financing products to the right customers in their channel of choice.

For more information, visit [www.synchrony.com](http://www.synchrony.com) and Twitter: [@Synchrony](https://twitter.com/Synchrony).



### Investor Relations

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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This news release contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Synchrony Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

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## **CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this news release and in our public filings, including under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, as filed on February 10, 2022. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

## **NON-GAAP MEASURES**

The information provided herein includes measures we refer to as "Core," "tangible common equity," and certain "CECL fully phased-in" capital measures, which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP measures to the most directly comparable GAAP measures, please see the detailed financial tables and information that follow. For a statement regarding the usefulness of these measures to investors, please see the Company's Current Report on Form 8-K filed with the SEC today.

SYNCHRONY FINANCIAL  
FINANCIAL SUMMARY  
(unaudited, in millions, except per share statistics)

	Quarter Ended					2Q'22 vs. 2Q'21		Six Months Ended		YTD'22 vs. YTD'21	
	June 30, 2022	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021			June 30, 2022	Jun 30, 2021		
<b>EARNINGS</b>											
Net interest income	\$ 3,802	\$ 3,789	\$ 3,830	\$ 3,658	\$ 3,312	\$ 490	14.8 %	\$ 7,591	\$ 6,751	\$ 840	12.4 %
Retailer share arrangements	(1,127)	(1,104)	(1,267)	(1,266)	(1,006)	(121)	12.0 %	(2,231)	(1,995)	(236)	11.8 %
Provision for credit losses	724	521	561	25	(194)	918	NM	1,245	140	1,105	NM
<b>Net interest income, after retailer share arrangements and provision for credit losses</b>	<b>1,951</b>	<b>2,164</b>	<b>2,002</b>	<b>2,367</b>	<b>2,500</b>	<b>(549)</b>	<b>(22.0)%</b>	<b>4,115</b>	<b>4,616</b>	<b>(501)</b>	<b>(10.9)%</b>
Other income	198	108	167	94	89	109	122.5 %	306	220	86	39.1 %
Other expense	1,083	1,039	1,122	961	948	135	14.2 %	2,122	1,880	242	12.9 %
<b>Earnings before provision for income taxes</b>	<b>1,066</b>	<b>1,233</b>	<b>1,047</b>	<b>1,500</b>	<b>1,641</b>	<b>(575)</b>	<b>(35.0)%</b>	<b>2,299</b>	<b>2,956</b>	<b>(657)</b>	<b>(22.2)%</b>
Provision for income taxes	262	301	234	359	399	(137)	(34.3)%	563	689	(126)	(18.3)%
<b>Net earnings</b>	<b>\$ 804</b>	<b>\$ 932</b>	<b>\$ 813</b>	<b>\$ 1,141</b>	<b>\$ 1,242</b>	<b>\$ (438)</b>	<b>(35.3)%</b>	<b>\$ 1,736</b>	<b>\$ 2,267</b>	<b>\$ (531)</b>	<b>(23.4)%</b>
<b>Net earnings available to common stockholders</b>	<b>\$ 793</b>	<b>\$ 922</b>	<b>\$ 803</b>	<b>\$ 1,130</b>	<b>\$ 1,232</b>	<b>\$ (439)</b>	<b>(35.6)%</b>	<b>\$ 1,715</b>	<b>\$ 2,246</b>	<b>\$ (531)</b>	<b>(23.6)%</b>
<b>COMMON SHARE STATISTICS</b>											
Basic EPS	\$ 1.61	\$ 1.79	\$ 1.49	\$ 2.02	\$ 2.13	\$ (0.52)	(24.4)%	\$ 3.40	\$ 3.87	\$ (0.47)	(12.1)%
Diluted EPS	\$ 1.60	\$ 1.77	\$ 1.48	\$ 2.00	\$ 2.12	\$ (0.52)	(24.5)%	\$ 3.38	\$ 3.84	\$ (0.46)	(12.0)%
Dividend declared per share	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ —	— %	\$ 0.44	\$ 0.44	\$ —	— %
Common stock price	\$ 27.62	\$ 34.82	\$ 46.39	\$ 48.88	\$ 48.52	\$ (20.90)	(43.1)%	\$ 27.62	\$ 48.52	\$ (20.90)	(43.1)%
Book value per share	\$ 25.95	\$ 25.06	\$ 24.53	\$ 24.13	\$ 23.48	\$ 2.47	10.5 %	\$ 25.95	\$ 23.48	\$ 2.47	10.5 %
Tangible common equity per share <sup>(1)</sup>	\$ 21.39	\$ 20.60	\$ 20.21	\$ 20.12	\$ 19.64	\$ 1.75	8.9 %	\$ 21.39	\$ 19.64	\$ 1.75	8.9 %
Beginning common shares outstanding	506.2	526.8	547.2	573.4	581.1	(74.9)	(12.9)%	526.8	584.0	(57.2)	(9.8)%
Issuance of common shares	—	—	—	—	—	—	— %	—	—	—	— %
Stock-based compensation	0.2	1.4	0.1	0.5	1.0	(0.8)	(80.0)%	1.6	3.2	(1.6)	(50.0)%
Shares repurchased	(18.6)	(22.0)	(20.5)	(26.7)	(8.7)	(9.9)	113.8 %	(40.6)	(13.8)	(26.8)	194.2 %
Ending common shares outstanding	487.8	506.2	526.8	547.2	573.4	(85.6)	(14.9)%	487.8	573.4	(85.6)	(14.9)%
Weighted average common shares outstanding	493.0	515.3	537.8	560.6	577.2	(84.2)	(14.6)%	504.1	580.2	(76.1)	(13.1)%
Weighted average common shares outstanding (fully diluted)	495.3	519.5	543.0	565.6	581.7	(86.4)	(14.9)%	507.3	584.6	(77.3)	(13.2)%

(1) Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

SYNCHRONY FINANCIAL  
SELECTED METRICS  
(unaudited, \$ in millions)

	Quarter Ended					2Q'22 vs. 2Q'21	Six Months Ended		YTD'22 vs. YTD'21		
	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021		Jun 30, 2022	Jun 30, 2021			
<b>PERFORMANCE METRICS</b>											
Return on assets <sup>(1)</sup>	3.4 %	4.0 %	3.4 %	4.9 %	5.3 %	(1.9)%	3.7 %	4.8 %	(1.1)%		
Return on equity <sup>(2)</sup>	24.0 %	27.5 %	23.0 %	32.1 %	36.5 %	(12.5)%	25.8 %	34.2 %	(8.4)%		
Return on tangible common equity <sup>(3)</sup>	30.3 %	34.9 %	28.7 %	40.1 %	46.3 %	(16.0)%	32.6 %	43.6 %	(11.0)%		
Net interest margin <sup>(4)</sup>	15.60 %	15.80 %	15.77 %	15.45 %	13.78 %	1.82 %	15.70 %	13.88 %	1.82 %		
Efficiency ratio <sup>(5)</sup>	37.7 %	37.2 %	41.1 %	38.7 %	39.6 %	(1.9)%	37.5 %	37.8 %	(0.3)%		
Other expense as a % of average loan receivables, including held for sale	5.21 %	5.09 %	5.44 %	4.84 %	4.95 %	0.26 %	5.15 %	4.89 %	0.26 %		
Effective income tax rate	24.6 %	24.4 %	22.3 %	23.9 %	24.3 %	0.3 %	24.5 %	23.3 %	1.2 %		
<b>CREDIT QUALITY METRICS</b>											
Net charge-offs as a % of average loan receivables, including held for sale	2.73 %	2.73 %	2.37 %	2.18 %	3.57 %	(0.84)%	2.73 %	3.59 %	(0.86)%		
30+ days past due as a % of period-end loan receivables <sup>(6)</sup>	2.74 %	2.78 %	2.62 %	2.42 %	2.11 %	0.63 %	2.74 %	2.11 %	0.63 %		
90+ days past due as a % of period-end loan receivables <sup>(6)</sup>	1.22 %	1.30 %	1.17 %	1.05 %	1.00 %	0.22 %	1.22 %	1.00 %	0.22 %		
Net charge-offs	\$ 567	\$ 558	\$ 489	\$ 432	\$ 684	\$ (117)	(17.1)%	\$ 1,125	\$ 1,383	\$ (258)	(18.7)%
Loan receivables delinquent over 30 days <sup>(6)</sup>	\$ 2,262	\$ 2,194	\$ 2,114	\$ 1,850	\$ 1,653	\$ 609	36.9 %	\$ 2,262	\$ 1,653	\$ 609	36.9 %
Loan receivables delinquent over 90 days <sup>(6)</sup>	\$ 1,905	\$ 1,026	\$ 942	\$ 804	\$ 784	\$ 221	28.2 %	\$ 1,905	\$ 784	\$ 221	28.2 %
Allowance for credit losses (period-end)	\$ 8,808	\$ 8,651	\$ 8,688	\$ 8,616	\$ 9,023	\$ (215)	(2.4)%	\$ 8,808	\$ 9,023	\$ (215)	(2.4)%
Allowance coverage ratio <sup>(7)</sup>	10.65 %	10.96 %	10.76 %	11.28 %	11.51 %	(0.86)%	10.65 %	11.51 %	(0.86)%		
<b>BUSINESS METRICS</b>											
Purchase volume <sup>(8)(9)</sup>	\$ 47,217	\$ 40,490	\$ 47,072	\$ 41,912	\$ 42,121	\$ 5,096	12.1 %	\$ 87,707	\$ 76,870	\$ 10,837	14.1 %
Period-end loan receivables	\$ 82,674	\$ 78,916	\$ 80,740	\$ 76,388	\$ 78,374	\$ 4,300	5.5 %	\$ 82,674	\$ 78,374	\$ 4,300	5.5 %
Credit cards	\$ 78,062	\$ 74,596	\$ 76,628	\$ 72,289	\$ 74,429	\$ 3,633	4.9 %	\$ 78,062	\$ 74,429	\$ 3,633	4.9 %
Consumer installment loans	\$ 2,847	\$ 2,719	\$ 2,675	\$ 2,614	\$ 2,507	\$ 340	13.6 %	\$ 2,847	\$ 2,507	\$ 340	13.6 %
Commercial credit products	\$ 1,689	\$ 1,530	\$ 1,372	\$ 1,401	\$ 1,379	\$ 310	22.5 %	\$ 1,689	\$ 1,379	\$ 310	22.5 %
Other	\$ 76	\$ 71	\$ 65	\$ 84	\$ 59	\$ 17	28.8 %	\$ 76	\$ 59	\$ 17	28.8 %
Average loan receivables, including held for sale	\$ 83,412	\$ 82,747	\$ 81,784	\$ 78,714	\$ 76,821	\$ 6,591	8.6 %	\$ 83,081	\$ 77,585	\$ 5,496	7.1 %
Period-end active accounts (in thousands) <sup>(9)(10)</sup>	65,969	69,122	72,420	67,245	66,892	(923)	(1.4)%	65,969	66,892	(923)	(1.4)%
Average active accounts (in thousands) <sup>(9)(10)</sup>	68,671	70,127	69,397	67,189	65,810	2,861	4.3 %	69,438	66,163	3,275	4.9 %
<b>LIQUIDITY</b>											
<b>Liquid assets</b>											
Cash and equivalents	\$ 10,682	\$ 10,541	\$ 8,337	\$ 9,806	\$ 11,117	\$ (435)	(3.9)%	\$ 10,682	\$ 11,117	\$ (435)	(3.9)%
Total liquid assets	\$ 15,177	\$ 14,687	\$ 12,989	\$ 14,664	\$ 16,297	\$ (1,120)	(6.9)%	\$ 15,177	\$ 16,297	\$ (1,120)	(6.9)%
<b>Undrawn credit facilities</b>											
Undrawn credit facilities	\$ 3,700	\$ 3,100	\$ 2,700	\$ 3,700	\$ 4,900	\$ (1,200)	(24.5)%	\$ 3,700	\$ 4,900	\$ (1,200)	(24.5)%
<b>Total liquid assets and undrawn credit facilities</b>	<b>\$ 18,877</b>	<b>\$ 17,787</b>	<b>\$ 15,689</b>	<b>\$ 18,364</b>	<b>\$ 21,197</b>	<b>\$ (2,320)</b>	<b>(10.9)%</b>	<b>\$ 18,877</b>	<b>\$ 21,197</b>	<b>\$ (2,320)</b>	<b>(10.9)%</b>
Liquid assets % of total assets	15.94 %	15.42 %	13.57 %	15.95 %	17.71 %	(1.77)%	15.94 %	17.71 %	(1.77)%		
Liquid assets including undrawn credit facilities % of total assets	19.83 %	18.67 %	16.39 %	19.97 %	23.04 %	(3.21)%	19.83 %	23.04 %	(3.21)%		

(1) Return on assets represents net earnings as a percentage of average total assets.

(2) Return on equity represents net earnings as a percentage of average total equity.

(3) Return on tangible common equity represents net earnings available to common stockholders as a percentage of average tangible common equity. Tangible common equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(4) Net interest margin represents net interest income divided by average interest-earning assets.

(5) Efficiency ratio represents (i) other expense, divided by (ii) net interest income, plus other income, less retailer share arrangements.

(6) Based on customer statement-end balances extrapolated to the respective period-end date.

(7) Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables.

(8) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

(9) Includes activity and accounts associated with loan receivables held for sale.

(10) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

**SYNCHRONY FINANCIAL**  
**STATEMENTS OF EARNINGS**  
(unaudited, \$ in millions)

	Quarter Ended					2Q'22 vs. 2Q'21		Six Months Ended		YTD'22 vs. YTD'21	
	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021			Jun 30, 2022	Jun 30, 2021		
<b>Interest income:</b>											
Interest and fees on loans	\$ 4,039	\$ 4,008	\$ 4,042	\$ 3,887	\$ 3,567	\$ 472	13.2 %	\$ 8,047	\$ 7,299	\$ 748	10.2 %
Interest on cash and debt securities	35	14	11	11	11	24	218.2 %	49	21	28	133.3 %
Total interest income	4,074	4,022	4,053	3,898	3,578	496	13.9 %	8,096	7,320	776	10.6 %
<b>Interest expense:</b>											
Interest on deposits	160	127	119	131	146	14	9.6 %	287	316	(29)	(9.2)%
Interest on borrowings of consolidated securitization entities	40	33	33	41	44	(4)	(9.1)%	73	95	(22)	(23.2)%
Interest on senior unsecured notes	72	73	71	68	76	(4)	(5.3)%	145	158	(13)	(8.2)%
Total interest expense	272	233	223	240	266	6	2.3 %	505	569	(64)	(11.2)%
Net interest income	3,802	3,789	3,830	3,658	3,312	490	14.8 %	7,591	6,751	840	12.4 %
Retailer share arrangements	(1,127)	(1,104)	(1,267)	(1,266)	(1,006)	(121)	12.0 %	(2,231)	(1,995)	(236)	11.8 %
Provision for credit losses	724	521	561	25	(194)	918	NM	1,245	140	1,105	NM
Net interest income, after retailer share arrangements and provision for credit losses	1,951	2,164	2,002	2,367	2,500	(549)	(22.0)%	4,115	4,616	(501)	(10.9)%
<b>Other income:</b>											
Interchange revenue	263	230	254	232	223	40	17.9 %	493	394	99	25.1 %
Debt cancellation fees	93	89	79	70	66	27	40.9 %	182	135	47	34.8 %
Loyalty programs	(322)	(258)	(310)	(256)	(247)	(75)	30.4 %	(580)	(426)	(154)	36.2 %
Other	164	47	144	48	47	117	248.9 %	211	117	94	80.3 %
Total other income	198	108	167	94	89	109	122.5 %	306	220	86	39.1 %
<b>Other expense:</b>											
Employee costs	404	402	409	369	359	45	12.5 %	806	723	83	11.5 %
Professional fees	185	210	207	196	189	(4)	(2.1)%	395	379	16	4.2 %
Marketing and business development	135	116	167	110	114	21	18.4 %	251	209	42	20.1 %
Information processing	163	145	143	139	137	26	19.0 %	308	268	40	14.9 %
Other	196	166	196	147	149	47	31.5 %	362	301	61	20.3 %
Total other expense	1,083	1,039	1,122	961	948	135	14.2 %	2,122	1,880	242	12.9 %
<b>Earnings before provision for income taxes</b>	<b>1,066</b>	<b>1,233</b>	<b>1,047</b>	<b>1,500</b>	<b>1,641</b>	<b>(575)</b>	<b>(35.0)%</b>	<b>2,299</b>	<b>2,956</b>	<b>(657)</b>	<b>(22.2)%</b>
Provision for income taxes	262	301	234	359	399	(137)	(34.3)%	563	689	(126)	(18.3)%
<b>Net earnings</b>	<b>\$ 804</b>	<b>\$ 932</b>	<b>\$ 813</b>	<b>\$ 1,141</b>	<b>\$ 1,242</b>	<b>\$ (438)</b>	<b>(35.3)%</b>	<b>\$ 1,736</b>	<b>\$ 2,267</b>	<b>\$ (531)</b>	<b>(23.4)%</b>
<b>Net earnings available to common stockholders</b>	<b>\$ 793</b>	<b>\$ 922</b>	<b>\$ 803</b>	<b>\$ 1,130</b>	<b>\$ 1,232</b>	<b>\$ (439)</b>	<b>(35.6)%</b>	<b>\$ 1,715</b>	<b>\$ 2,246</b>	<b>\$ (531)</b>	<b>(23.6)%</b>

**SYNCHRONY FINANCIAL**  
**STATEMENTS OF FINANCIAL POSITION**  
(unaudited, \$ in millions)

	Quarter Ended					Jun 30, 2022 vs. Jun 30, 2021	
	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021		
<b>Assets</b>							
Cash and equivalents	\$ 10,682	\$ 10,541	\$ 8,337	\$ 9,806	\$ 11,117	\$ (435)	(3.9)%
Debt securities	5,012	4,677	5,283	5,444	5,728	(716)	(12.5)%
Loan receivables:							
Unsecured loans held for investment	63,350	59,643	60,211	56,745	55,994	7,356	13.1 %
Restricted loans of consolidated securitization entities	19,324	19,273	20,529	19,643	22,380	(3,056)	(13.7)%
Total loan receivables	82,674	78,916	80,740	76,388	78,374	4,300	5.5 %
Less: Allowance for credit losses	(8,808)	(8,651)	(8,688)	(8,616)	(9,023)	215	(2.4)%
Loan receivables, net	73,866	70,265	72,052	67,772	69,351	4,515	6.5 %
Loan receivables held for sale	—	4,046	4,361	3,450	—	—	NM
Goodwill	1,105	1,105	1,105	1,105	1,105	—	— %
Intangible assets, net	1,118	1,149	1,168	1,090	1,098	20	1.8 %
Other assets	3,417	3,484	3,442	3,270	3,618	(201)	(5.6)%
Total assets	\$ 95,200	\$ 95,267	\$ 95,748	\$ 91,937	\$ 92,017	\$ 3,183	3.5 %
<b>Liabilities and Equity</b>							
<b>Deposits:</b>							
Interest-bearing deposit accounts	\$ 64,328	\$ 63,180	\$ 61,911	\$ 59,998	\$ 59,500	\$ 4,828	8.1 %
Non-interest-bearing deposit accounts	381	395	359	355	341	40	11.7 %
Total deposits	64,709	63,575	62,270	60,353	59,841	4,868	8.1 %
<b>Borrowings:</b>							
Borrowings of consolidated securitization entities	5,687	6,139	7,288	6,288	6,987	(1,300)	(18.6)%
Senior unsecured notes	6,470	7,221	7,219	6,472	6,470	—	— %
Total borrowings	12,157	13,360	14,507	12,760	13,457	(1,300)	(9.7)%
Accrued expenses and other liabilities	4,941	4,914	5,316	4,888	4,522	419	9.3 %
Total liabilities	81,807	81,849	82,093	78,001	77,820	3,987	5.1 %
<b>Equity:</b>							
Preferred stock	734	734	734	734	734	—	— %
Common stock	1	1	1	1	1	—	— %
Additional paid-in capital	9,663	9,643	9,669	9,649	9,620	43	0.4 %
Retained earnings	15,679	15,003	14,245	13,562	12,560	3,119	24.8 %
Accumulated other comprehensive income (loss)	(149)	(121)	(69)	(64)	(56)	(93)	166.1 %
Treasury stock	(12,535)	(11,842)	(10,925)	(9,946)	(8,662)	(3,873)	44.7 %
Total equity	13,393	13,418	13,655	13,936	14,197	(804)	(5.7)%
Total liabilities and equity	\$ 95,200	\$ 95,267	\$ 95,748	\$ 91,937	\$ 92,017	\$ 3,183	3.5 %

SYNCHRONY FINANCIAL  
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN  
(unaudited, \$ in millions)

	Quarter Ended														
	Jun 30, 2022			Mar 31, 2022			Dec 31, 2021			Sep 30, 2021			Jun 30, 2021		
	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate
<b>Assets</b>															
<b>Interest-earning assets:</b>															
Interest-earning cash and equivalents	\$ 9,249	\$ 20	0.87 %	\$ 8,976	\$ 5	0.23 %	\$ 9,024	\$ 4	0.18 %	\$ 9,559	\$ 3	0.12 %	\$ 13,584	\$ 4	0.12 %
Securities available for sale	5,063	15	1.19 %	5,513	9	0.66 %	5,517	7	0.50 %	5,638	8	0.56 %	5,988	7	0.47 %
<b>Loan receivables, including held for sale:</b>															
Credit cards	78,912	3,943	20.04 %	78,564	3,913	20.20 %	77,642	3,946	20.16 %	74,686	3,793	20.15 %	72,989	3,484	19.15 %
Consumer installment loans	2,775	69	9.97 %	2,682	66	9.98 %	2,641	65	9.76 %	2,555	64	9.94 %	2,417	59	9.79 %
Commercial credit products	1,654	25	6.06 %	1,434	28	7.92 %	1,434	30	8.30 %	1,407	29	8.18 %	1,363	23	6.77 %
Other	71	2	11.30	67	1	NM	67	1	NM	66	1	NM	52	1	NM
<b>Total loan receivables, including held for sale</b>	<b>83,412</b>	<b>4,039</b>	<b>19.42 %</b>	<b>82,747</b>	<b>4,008</b>	<b>19.64 %</b>	<b>81,784</b>	<b>4,042</b>	<b>19.61 %</b>	<b>78,714</b>	<b>3,887</b>	<b>19.59 %</b>	<b>76,821</b>	<b>3,567</b>	<b>18.62 %</b>
<b>Total interest-earning assets</b>	<b>97,724</b>	<b>4,074</b>	<b>16.72 %</b>	<b>97,236</b>	<b>4,022</b>	<b>16.78 %</b>	<b>96,325</b>	<b>4,053</b>	<b>16.69 %</b>	<b>93,911</b>	<b>3,898</b>	<b>16.47 %</b>	<b>96,393</b>	<b>3,578</b>	<b>14.89 %</b>
<b>Non-interest-earning assets:</b>															
Cash and due from banks	1,614			1,626			1,606			1,588			1,559		
Allowance for credit losses	(8,651)			(8,675)			(8,648)			(8,956)			(9,801)		
Other assets	5,386			5,369			5,424			5,405			5,238		
<b>Total non-interest-earning assets</b>	<b>(1,651)</b>			<b>(1,680)</b>			<b>(1,618)</b>			<b>(1,963)</b>			<b>(3,004)</b>		
<b>Total assets</b>	<b>\$ 96,073</b>			<b>\$ 95,556</b>			<b>\$ 94,707</b>			<b>\$ 91,948</b>			<b>\$ 93,389</b>		
<b>Liabilities</b>															
<b>Interest-bearing liabilities:</b>															
Interest-bearing deposit accounts	\$ 63,961	\$ 160	1.00 %	\$ 62,314	\$ 127	0.83 %	\$ 61,090	\$ 119	0.77 %	\$ 59,275	\$ 131	0.88 %	\$ 60,761	\$ 146	0.96 %
Borrowings of consolidated securitization entities	6,563	40	2.44 %	6,827	33	1.96 %	7,105	33	1.84 %	7,051	41	2.31 %	7,149	44	2.47 %
Senior unsecured notes	6,974	72	4.14 %	7,219	73	4.10 %	6,999	71	4.02 %	6,471	68	4.17 %	7,276	76	4.19 %
<b>Total interest-bearing liabilities</b>	<b>77,498</b>	<b>272</b>	<b>1.41 %</b>	<b>76,360</b>	<b>233</b>	<b>1.24 %</b>	<b>75,194</b>	<b>223</b>	<b>1.18 %</b>	<b>72,797</b>	<b>240</b>	<b>1.31 %</b>	<b>75,186</b>	<b>266</b>	<b>1.42 %</b>
<b>Non-interest-bearing liabilities</b>															
Non-interest-bearing deposit accounts	396			374			343			358			349		
Other liabilities	4,717			5,091			5,137			4,676			4,199		
<b>Total non-interest-bearing liabilities</b>	<b>5,113</b>			<b>5,465</b>			<b>5,480</b>			<b>5,034</b>			<b>4,548</b>		
<b>Total liabilities</b>	<b>82,611</b>			<b>81,825</b>			<b>80,674</b>			<b>77,831</b>			<b>79,734</b>		
<b>Equity</b>															
<b>Total equity</b>	<b>13,462</b>			<b>13,731</b>			<b>14,033</b>			<b>14,117</b>			<b>13,655</b>		
<b>Total liabilities and equity</b>	<b>\$ 96,073</b>			<b>\$ 95,556</b>			<b>\$ 94,707</b>			<b>\$ 91,948</b>			<b>\$ 93,389</b>		
<b>Net interest income</b>		<b>\$ 3,802</b>			<b>\$ 3,789</b>			<b>\$ 3,830</b>			<b>\$ 3,658</b>			<b>\$ 3,312</b>	
<b>Interest rate spread<sup>(1)</sup></b>			<b>15.31 %</b>			<b>15.54 %</b>			<b>15.51 %</b>			<b>15.16 %</b>			<b>13.47 %</b>
<b>Net interest margin<sup>(2)</sup></b>			<b>15.60 %</b>			<b>15.80 %</b>			<b>15.77 %</b>			<b>15.45 %</b>			<b>13.78 %</b>

(1) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

(2) Net interest margin represents net interest income divided by average interest-earning assets.



SYNCHRONY FINANCIAL  
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN  
(unaudited, \$ in millions)

	Six Months Ended Jun 30, 2022			Six Months Ended Jun 30, 2021		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
<b>Assets</b>						
<b>Interest-earning assets:</b>						
Interest-earning cash and equivalents	\$ 9,113	\$ 25	0.55 %	\$ 14,094	\$ 8	0.11 %
Securities available for sale	5,287	24	0.92 %	6,378	13	0.41 %
<b>Loan receivables, including held for sale:</b>						
Credit cards	78,738	7,856	20.12 %	73,921	7,141	19.48 %
Consumer installment loans	2,729	135	9.98 %	2,319	112	9.74 %
Commercial credit products	1,545	53	6.92 %	1,297	44	6.84 %
Other	69	3	8.77 %	48	2	8.40 %
<b>Total loan receivables, including held for sale</b>	<b>83,081</b>	<b>8,047</b>	<b>19.53 %</b>	<b>77,585</b>	<b>7,299</b>	<b>18.97 %</b>
<b>Total interest-earning assets</b>	<b>97,481</b>	<b>8,096</b>	<b>16.75 %</b>	<b>98,057</b>	<b>7,320</b>	<b>15.05 %</b>
<b>Non-interest-earning assets:</b>						
Cash and due from banks	1,620			1,597		
Allowance for loan losses	(8,663)			(10,012)		
Other assets	5,378			5,272		
<b>Total non-interest-earning assets</b>	<b>(1,665)</b>			<b>(3,143)</b>		
<b>Total assets</b>	<b>\$ 95,816</b>			<b>\$ 94,914</b>		
<b>Liabilities</b>						
<b>Interest-bearing liabilities:</b>						
Interest-bearing deposit accounts	\$ 63,142	\$ 287	0.92 %	\$ 61,737	\$ 316	1.03 %
Borrowings of consolidated securitization entities	6,695	73	2.20 %	7,420	95	2.58 %
Senior unsecured notes	7,096	145	4.12 %	7,619	158	4.18 %
<b>Total interest-bearing liabilities</b>	<b>76,933</b>	<b>505</b>	<b>1.32 %</b>	<b>76,776</b>	<b>569</b>	<b>1.49 %</b>
<b>Non-interest-bearing liabilities</b>						
Non-interest-bearing deposit accounts	385			348		
Other liabilities	4,903			4,425		
<b>Total non-interest-bearing liabilities</b>	<b>5,288</b>			<b>4,773</b>		
<b>Total liabilities</b>	<b>82,221</b>			<b>81,549</b>		
<b>Equity</b>						
<b>Total equity</b>	<b>13,595</b>			<b>13,365</b>		
<b>Total liabilities and equity</b>	<b>\$ 95,816</b>			<b>\$ 94,914</b>		
<b>Net interest income</b>		<b>\$ 7,591</b>			<b>\$ 6,751</b>	
<b>Interest rate spread<sup>(1)</sup></b>			<b>15.43 %</b>			<b>13.56 %</b>
<b>Net interest margin<sup>(2)</sup></b>			<b>15.70 %</b>			<b>13.88 %</b>

(1) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

(2) Net interest margin represents net interest income divided by average interest-earning assets.

**SYNCHRONY FINANCIAL**  
**BALANCE SHEET STATISTICS**  
(unaudited, \$ in millions, except per share statistics)

	Quarter Ended					Jun 30, 2022 vs. Jun 30, 2021
	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021	
<b>BALANCE SHEET STATISTICS</b>						
Total common equity	\$ 12,659	\$ 12,684	\$ 12,921	\$ 13,202	\$ 13,463	\$ (804) (6.0)%
Total common equity as a % of total assets	13.30 %	13.31 %	13.49 %	14.36 %	14.63 %	(1.33)%
Tangible assets	\$ 92,977	\$ 93,013	\$ 93,475	\$ 89,742	\$ 89,814	\$ 3,163 3.5 %
Tangible common equity <sup>(1)</sup>	\$ 10,436	\$ 10,430	\$ 10,648	\$ 11,007	\$ 11,260	\$ (824) (7.3)%
Tangible common equity as a % of tangible assets <sup>(1)</sup>	11.22 %	11.21 %	11.39 %	12.27 %	12.54 %	(1.32)%
Tangible common equity per share <sup>(1)</sup>	\$ 21.39	\$ 20.60	\$ 20.21	\$ 20.12	\$ 19.64	\$ 1.75 8.9 %
<b>REGULATORY CAPITAL RATIOS<sup>(2)(3)</sup></b>						
	<b>Basel III - CECL Transition</b>					
Total risk-based capital ratio <sup>(4)</sup>	17.4 %	17.2 %	17.8 %	19.3 %	20.1 %	
Tier 1 risk-based capital ratio <sup>(5)</sup>	16.1 %	15.9 %	16.5 %	18.0 %	18.7 %	
Tier 1 leverage ratio <sup>(6)</sup>	13.8 %	13.9 %	14.7 %	15.5 %	15.6 %	
Common equity Tier 1 capital ratio	15.2 %	15.0 %	15.6 %	17.1 %	17.8 %	

(1) Tangible common equity ("TCE") is a non-GAAP measure. We believe TCE is a more meaningful measure of the net asset value of the Company to investors. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(2) Regulatory capital ratios at June 30, 2022 are preliminary and therefore subject to change.

(3) Capital ratios starting March 31, 2020 reflect election to delay for two years an estimate of CECL's effect on regulatory capital in accordance with the interim final rule issued by U.S. banking agencies in March 2020. Beginning in the first quarter of 2022, the effects are now being phased-in over a three-year transitional period through 2024.

(4) Total risk-based capital ratio is the ratio of total risk-based capital divided by risk-weighted assets.

(5) Tier 1 risk-based capital ratio is the ratio of Tier 1 capital divided by risk-weighted assets.

(6) Tier 1 leverage ratio is the ratio of Tier 1 capital divided by total average assets, after certain adjustments. Tier 1 leverage ratios are based upon the use of daily averages for all periods presented.

**SYNCHRONY FINANCIAL**  
**PLATFORM RESULTS**  
(unaudited, unrounded, \$ in millions)

	Quarter Ended					2Q'22 vs. 2Q'21		Six Months Ended		YTD'22vs. YTD'21	
	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021			Jun 30, 2022	Jun 30, 2021		
<b>HOME &amp; AUTO<sup>(6)</sup></b>											
Purchase volume <sup>(1)</sup>	\$ 12,895	\$ 10,260	\$ 10,919	\$ 11,069	\$ 11,523	\$ 1,372	11.9 %	\$ 23,155	\$ 20,860	\$ 2,295	11.0 %
Period-end loan receivables	\$ 27,989	\$ 26,532	\$ 26,781	\$ 26,210	\$ 25,588	\$ 2,401	9.4 %	\$ 27,989	\$ 25,588	\$ 2,401	9.4 %
Average loan receivables, including held for sale	\$ 27,106	\$ 26,406	\$ 26,455	\$ 25,800	\$ 25,111	\$ 1,995	7.9 %	\$ 26,758	\$ 25,191	\$ 1,567	6.2 %
Average active accounts (in thousands) <sup>(3)</sup>	17,942	17,473	17,655	17,516	17,307	635	3.7 %	17,746	17,250	496	2.9 %
Interest and fees on loans	\$ 1,108	\$ 1,088	\$ 1,126	\$ 1,092	\$ 993	\$ 115	11.6 %	\$ 2,196	\$ 2,029	\$ 167	8.2 %
Other income	\$ 23	\$ 21	\$ 18	\$ 18	\$ 16	\$ 7	43.8 %	\$ 44	\$ 33	\$ 11	33.3 %
<b>DIGITAL</b>											
Purchase volume <sup>(1)</sup>	\$ 12,463	\$ 11,196	\$ 13,451	\$ 10,980	\$ 10,930	\$ 1,533	14.0 %	\$ 23,659	\$ 20,270	\$ 3,389	16.7 %
Period-end loan receivables	\$ 21,842	\$ 21,075	\$ 21,751	\$ 19,636	\$ 19,233	\$ 2,609	13.6 %	\$ 21,842	\$ 19,233	\$ 2,609	13.6 %
Average loan receivables, including held for sale	\$ 21,255	\$ 21,160	\$ 20,388	\$ 19,286	\$ 18,783	\$ 2,472	13.2 %	\$ 21,208	\$ 19,108	\$ 2,100	11.0 %
Average active accounts (in thousands) <sup>(3)</sup>	19,069	19,000	18,375	17,655	17,258	1,811	10.5 %	19,042	17,298	1,744	10.1 %
Interest and fees on loans	\$ 1,058	\$ 1,022	\$ 1,025	\$ 973	\$ 891	\$ 167	18.7 %	\$ 2,080	\$ 1,794	\$ 286	15.9 %
Other income	\$ (13)	\$ (12)	\$ (28)	\$ (19)	\$ (28)	\$ 15	(53.6)%	\$ (25)	\$ (40)	\$ 15	(37.5)%
<b>DIVERSIFIED &amp; VALUE</b>											
Purchase volume <sup>(1)</sup>	\$ 14,388	\$ 11,558	\$ 14,154	\$ 12,006	\$ 11,618	\$ 2,770	23.8 %	\$ 25,946	\$ 20,838	\$ 5,108	24.5 %
Period-end loan receivables	\$ 16,076	\$ 15,166	\$ 16,075	\$ 14,415	\$ 14,357	\$ 1,719	12.0 %	\$ 16,076	\$ 14,357	\$ 1,719	12.0 %
Average loan receivables, including held for sale	\$ 15,498	\$ 15,128	\$ 14,999	\$ 14,328	\$ 14,101	\$ 1,397	9.9 %	\$ 15,314	\$ 14,336	\$ 978	6.8 %
Average active accounts (in thousands) <sup>(3)</sup>	19,026	19,201	18,829	17,903	17,301	1,725	10.0 %	19,189	17,446	1,743	10.0 %
Interest and fees on loans	\$ 826	\$ 826	\$ 817	\$ 780	\$ 729	\$ 97	13.3 %	\$ 1,652	\$ 1,518	\$ 134	8.8 %
Other income	\$ (35)	\$ (9)	\$ (23)	\$ (8)	\$ (2)	\$ (33)	NM	\$ (44)	\$ 3	\$ (47)	NM
<b>HEALTH &amp; WELLNESS</b>											
Purchase volume <sup>(1)</sup>	\$ 3,443	\$ 3,107	\$ 3,055	\$ 3,024	\$ 2,988	\$ 455	15.2 %	\$ 6,550	\$ 5,636	\$ 914	16.2 %
Period-end loan receivables	\$ 10,932	\$ 10,407	\$ 10,244	\$ 9,879	\$ 9,515	\$ 1,417	14.9 %	\$ 10,932	\$ 9,515	\$ 1,417	14.9 %
Average loan receivables, including held for sale	\$ 10,596	\$ 10,251	\$ 10,057	\$ 9,654	\$ 9,334	\$ 1,262	13.5 %	\$ 10,424	\$ 9,387	\$ 1,037	11.0 %
Average active accounts (in thousands) <sup>(3)</sup>	6,177	6,027	5,922	5,707	5,585	592	10.6 %	6,102	5,642	460	8.2 %
Interest and fees on loans	\$ 644	\$ 616	\$ 603	\$ 587	\$ 523	\$ 121	23.1 %	\$ 1,260	\$ 1,081	\$ 179	16.6 %
Other income	\$ 49	\$ 53	\$ 42	\$ 41	\$ 36	\$ 13	36.1 %	\$ 102	\$ 76	\$ 26	34.2 %
<b>LIFESTYLE</b>											
Purchase volume <sup>(1)</sup>	\$ 1,431	\$ 1,195	\$ 1,462	\$ 1,298	\$ 1,405	\$ 26	1.9 %	\$ 2,626	\$ 2,559	\$ 67	2.6 %
Period-end loan receivables	\$ 5,558	\$ 5,381	\$ 5,479	\$ 5,234	\$ 5,158	\$ 400	7.8 %	\$ 5,558	\$ 5,158	\$ 400	7.8 %
Average loan receivables, including held for sale	\$ 5,443	\$ 5,379	\$ 5,297	\$ 5,185	\$ 5,050	\$ 393	7.8 %	\$ 5,411	\$ 5,027	\$ 384	7.6 %
Average active accounts (in thousands) <sup>(3)</sup>	2,510	2,582	2,548	2,465	2,442	68	2.8 %	2,551	2,510	41	1.6 %
Interest and fees on loans	\$ 194	\$ 191	\$ 194	\$ 187	\$ 182	\$ 12	6.6 %	\$ 385	\$ 363	\$ 22	6.1 %
Other income	\$ 7	\$ 6	\$ 6	\$ 6	\$ 6	\$ 1	16.7 %	\$ 13	\$ 11	\$ 2	18.2 %
<b>CORP. OTHER<sup>(4)(6)</sup></b>											
Purchase volume <sup>(1)(2)</sup>	\$ 2,597	\$ 3,174	\$ 4,031	\$ 3,535	\$ 3,657	\$ (1,060)	(29.0)%	\$ 5,771	\$ 6,707	\$ (936)	(14.0)%
Period-end loan receivables <sup>(5)</sup>	\$ 277	\$ 355	\$ 410	\$ 1,014	\$ 4,523	\$ (4,246)	(93.9)%	\$ 277	\$ 4,523	\$ (4,246)	(93.9)%
Average loan receivables, including held for sale	\$ 3,514	\$ 4,423	\$ 4,588	\$ 4,461	\$ 4,442	\$ (928)	(20.9)%	\$ 3,966	\$ 4,536	\$ (570)	(12.6)%
Average active accounts (in thousands) <sup>(2)(3)</sup>	3,947	5,844	6,068	5,943	5,917	(1,970)	(33.3)%	4,808	6,017	(1,209)	(20.1)%
Interest and fees on loans	\$ 209	\$ 265	\$ 277	\$ 268	\$ 249	\$ (40)	(16.1)%	\$ 474	\$ 514	\$ (40)	(7.8)%
Other income	\$ 167	\$ 49	\$ 152	\$ 56	\$ 61	\$ 106	173.8 %	\$ 216	\$ 137	\$ 79	57.7 %
<b>TOTAL SVF</b>											
Purchase volume <sup>(1)(2)</sup>	\$ 47,217	\$ 40,490	\$ 47,072	\$ 41,912	\$ 42,121	\$ 5,096	12.1 %	\$ 87,707	\$ 76,870	\$ 10,837	14.1 %
Period-end loan receivables <sup>(5)</sup>	\$ 82,674	\$ 78,916	\$ 80,740	\$ 76,388	\$ 78,374	\$ 4,300	5.5 %	\$ 82,674	\$ 78,374	\$ 4,300	5.5 %
Average loan receivables, including held for sale	\$ 83,412	\$ 82,747	\$ 81,784	\$ 78,714	\$ 76,821	\$ 6,591	8.6 %	\$ 83,081	\$ 77,585	\$ 5,496	7.1 %
Average active accounts (in thousands) <sup>(2)(3)</sup>	68,671	70,127	69,397	67,189	65,810	2,861	4.3 %	69,438	66,163	3,275	4.9 %
Interest and fees on loans	\$ 4,039	\$ 4,008	\$ 4,042	\$ 3,887	\$ 3,567	\$ 472	13.2 %	\$ 8,047	\$ 7,299	\$ 748	10.2 %
Other income	\$ 198	\$ 108	\$ 167	\$ 94	\$ 89	\$ 109	122.5 %	\$ 306	\$ 220	\$ 86	39.1 %

(1) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

(2) Includes activity and balances associated with loan receivables held for sale.

(3) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

(4) Includes activity and balances associated with the Gap Inc. and BP portfolios which were both sold in 2Q 2022.

(5) Reflects the reclassification of \$3.5 billion and \$0.5 billion to loan receivables held for sale in 3Q 2021 and 4Q 2021, respectively.

(6) In December 2021, we entered into an agreement to sell \$0.5 billion of loan receivables associated with our program agreement with BP. In connection with this agreement, revenue activities for the BP portfolio are no longer managed within our Home & Auto sales platform. All metrics for the BP portfolio previously reported within our Home & Auto sales platform, are now reported within our Corp, Other information. We have recast all prior-period reported metrics for our Home & Auto sales platform and Corp, Other to conform to the current-period presentation.

SYNCHRONY FINANCIAL

RECONCILIATION OF NON-GAAP MEASURES AND CALCULATIONS OF REGULATORY MEASURES<sup>(1)</sup>

(unaudited, \$ in millions, except per share statistics)

	Quarter Ended				
	Jun 30, 2022	Mar 31, 2022	Dec 31, 2021	Sep 30, 2021	Jun 30, 2021
<b>COMMON EQUITY AND REGULATORY CAPITAL MEASURES<sup>(2)</sup></b>					
GAAP Total equity	\$ 13,393	\$ 13,418	\$ 13,655	\$ 13,936	\$ 14,197
Less: Preferred stock	(734)	(734)	(734)	(734)	(734)
Less: Goodwill	(1,105)	(1,105)	(1,105)	(1,105)	(1,105)
Less: Intangible assets, net	(1,118)	(1,149)	(1,168)	(1,090)	(1,098)
<b>Tangible common equity</b>	<b>\$ 10,436</b>	<b>\$ 10,430</b>	<b>\$ 10,648</b>	<b>\$ 11,007</b>	<b>\$ 11,260</b>
Add: CECL transition amount	1,719	1,719	2,292	2,274	2,376
Adjustments for certain deferred tax liabilities and certain items in accumulated comprehensive income (loss)	391	371	329	299	301
<b>Common equity Tier 1</b>	<b>\$ 12,546</b>	<b>\$ 12,520</b>	<b>\$ 13,269</b>	<b>\$ 13,580</b>	<b>\$ 13,937</b>
Preferred stock	734	734	734	734	734
<b>Tier 1 capital</b>	<b>\$ 13,280</b>	<b>\$ 13,254</b>	<b>\$ 14,003</b>	<b>\$ 14,314</b>	<b>\$ 14,671</b>
Add: Allowance for credit losses includible in risk-based capital	1,099	1,106	1,119	1,052	1,039
<b>Total Risk-based capital</b>	<b>\$ 14,379</b>	<b>\$ 14,360</b>	<b>\$ 15,122</b>	<b>\$ 15,366</b>	<b>\$ 15,710</b>
<b>ASSET MEASURES<sup>(2)</sup></b>					
Total average assets	\$ 96,073	\$ 95,556	\$ 94,707	\$ 91,948	\$ 93,389
Adjustments for:					
Add: CECL transition amount	1,719	1,719	2,292	2,274	2,376
Disallowed goodwill and other disallowed intangible assets (net of related deferred tax liabilities) and other	(1,878)	(1,964)	(1,999)	(1,960)	(1,965)
<b>Total assets for leverage purposes</b>	<b>\$ 95,914</b>	<b>\$ 95,311</b>	<b>\$ 95,000</b>	<b>\$ 92,262</b>	<b>\$ 93,800</b>
<b>Risk-weighted assets</b>	<b>\$ 82,499</b>	<b>\$ 83,251</b>	<b>\$ 84,950</b>	<b>\$ 79,597</b>	<b>\$ 78,281</b>
<b>CECL FULLY PHASED-IN CAPITAL MEASURES</b>					
<b>Tier 1 capital</b>	<b>\$ 13,280</b>	<b>\$ 13,254</b>	<b>\$ 14,003</b>	<b>\$ 14,314</b>	<b>\$ 14,671</b>
Less: CECL transition adjustment	(1,719)	(1,719)	(2,292)	(2,274)	(2,376)
<b>Tier 1 capital (CECL fully phased-in)</b>	<b>\$ 11,561</b>	<b>\$ 11,535</b>	<b>\$ 11,711</b>	<b>\$ 12,040</b>	<b>\$ 12,295</b>
Add: Allowance for credit losses	8,808	8,651	8,688	8,616	9,023
<b>Tier 1 capital (CECL fully phased-in) + Reserves for credit losses</b>	<b>\$ 20,369</b>	<b>\$ 20,186</b>	<b>\$ 20,399</b>	<b>\$ 20,656</b>	<b>\$ 21,318</b>
<b>Risk-weighted assets</b>	<b>\$ 82,499</b>	<b>\$ 83,251</b>	<b>\$ 84,950</b>	<b>\$ 79,597</b>	<b>\$ 78,281</b>
Less: CECL transition adjustment	(870)	(870)	(1,353)	(2,065)	(2,166)
<b>Risk-weighted assets (CECL fully phased-in)</b>	<b>\$ 81,629</b>	<b>\$ 82,381</b>	<b>\$ 83,597</b>	<b>\$ 77,532</b>	<b>\$ 76,115</b>
<b>TANGIBLE COMMON EQUITY PER SHARE</b>					
GAAP book value per share	\$ 25.95	\$ 25.06	\$ 24.53	\$ 24.13	\$ 23.48
Less: Goodwill	(2.27)	(2.18)	(2.10)	(2.02)	(1.93)
Less: Intangible assets, net	(2.29)	(2.28)	(2.22)	(1.99)	(1.91)
<b>Tangible common equity per share</b>	<b>\$ 21.39</b>	<b>\$ 20.60</b>	<b>\$ 20.21</b>	<b>\$ 20.12</b>	<b>\$ 19.64</b>

(1) Regulatory measures at June 30, 2022 are presented on an estimated basis.

(2) Capital ratios starting March 31, 2020 reflect election to delay for two years an estimate of CECL's effect on regulatory capital in accordance with the interim final rule issued by U.S. banking agencies in March 2020. Beginning in the first quarter of 2022, the effects are now being phased-in over a three-year transitional period through 2024.

SYNCHRONY FINANCIAL  
RECONCILIATION OF NON-GAAP MEASURES (Continued)  
(unaudited, \$ in millions)

	Quarter Ended	
	Jun 30, 2022	Jun 30, 2021
<b><u>CORE PURCHASE VOLUME</u></b>		
Purchase Volume	\$ 47,217	\$ 42,121
Less: Gap and BP Purchase volume	(2,597)	(3,636)
<b>Core Purchase volume</b>	<b>\$ 44,620</b>	<b>\$ 38,485</b>
<b><u>CORE LOAN RECEIVABLES</u></b>		
Loan receivables	\$ 82,674	\$ 78,374
Less: Gap Loan receivables	(174)	(3,839)
Less: BP Loan receivables	—	(524)
<b>Core Loan receivables</b>	<b>\$ 82,500</b>	<b>\$ 74,011</b>
<b><u>CORE AVERAGE ACTIVE ACCOUNTS (in thousands)</u></b>		
Average active accounts	68,671	65,810
Less: Gap and BP Average active accounts	(3,902)	(5,811)
<b>Core Average active accounts</b>	<b>64,769</b>	<b>59,999</b>
<b><u>CORE NEW ACCOUNTS (in millions)</u></b>		
New accounts	6.0	6.3
Less: Gap and BP New accounts	(0.1)	(0.5)
<b>Core New accounts</b>	<b>5.9</b>	<b>5.8</b>

# 2Q'22 FINANCIAL RESULTS

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July 18, 2022

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# Disclaimers

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## Cautionary Statement Regarding Forward-Looking Statements

The following slides are part of a presentation by Synchrony Financial in connection with reporting quarterly financial results. No representation is made that the information in these slides is complete. For additional information, see the earnings release and financial supplement included as exhibits to our Current Report on Form 8-K filed today and available on our website ([www.synchronyfinancial.com](http://www.synchronyfinancial.com)) and the SEC's website ([www.sec.gov](http://www.sec.gov)). All references to net earnings and net income are intended to have the same meaning. All comparisons are for the second quarter of 2022 compared to the second quarter of 2021, unless otherwise noted.

This presentation contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or sub-service our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third-parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's (the "CFPB") regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this presentation and in our public filings, including under the heading "Risk Factors Relating to Our Business" and "Risk Factors Relating to Regulation" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, as filed on February 10, 2022. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

## 2Q'22 Financial Highlights

### SUMMARY



**\$1.60**

DILUTED EPS  
compared to \$2.12



**\$82.7 billion**

LOAN RECEIVABLES  
compared to \$78.4 billion



**68.7 million**

AVERAGE ACTIVE ACCOUNTS  
compared to 65.8 million

### FINANCIAL METRICS



**15.60%**

NET INTEREST MARGIN  
compared to 13.78%



**2.73%**

NET CHARGE-OFFS  
compared to 3.57%



**37.7%**

EFFICIENCY RATIO  
compared to 39.6%

### CAPITAL



**15.2%**

CET1  
liquid assets of \$15.2 billion,  
15.9% of total assets



**\$64.7 billion**

DEPOSITS  
84% of current funding



**\$809 million**

CAPITAL RETURNED  
\$701 million share repurchases



# 2Q'22 Business Highlights

## BUSINESS EXPANSION

sleep  number.





























## GROWTH METRICS

### Purchase Volume

\$ billions



Dual Card / Co-Brand<sup>(b)</sup> \$13.0      \$17.0      31%

### Loan receivables

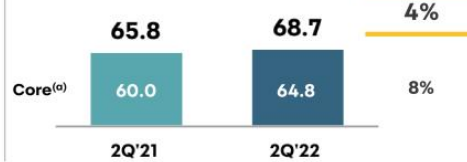
\$ billions



Dual Card / Co-Brand<sup>(b)</sup> \$14.6      \$18.6      27%

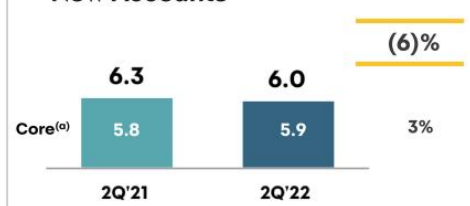
### Average active accounts

in millions

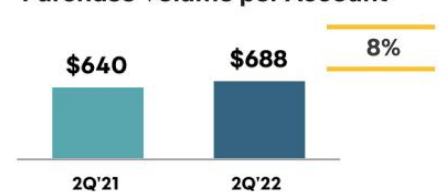


## CONSUMER PERFORMANCE

### New Accounts<sup>(c)</sup>



### Purchase Volume per Account<sup>(d)</sup>






### Average Balance per Account<sup>(e)</sup>



(a) All metrics shown above on a Core basis, are non-GAAP measures and exclude from both prior year and current year amounts related to portfolios that were sold in 2Q'22. See non-GAAP reconciliation in the appendix.

# Well-Positioned to Drive Sustainable Growth...

<p><b>BROAD REACH</b></p>  <p><b>~65MM</b> Active Accounts</p>  <p><b>435K+</b> Partner Locations</p>	<p><b>DIVERSIFIED PRODUCT SUITE</b></p> <p><b>REVOLVING</b></p> <ul style="list-style-type: none"> <li>• PLCC</li> <li>• Dual Card</li> <li>• Co-brand</li> <li>• Secured</li> <li>• Network</li> <li>• Synchrony Mastercard</li> </ul> <p><b>COMMERCIAL</b></p> <ul style="list-style-type: none"> <li>• Business</li> <li>• Revolving credit</li> <li>• Invoice-based</li> </ul> <p><b>BNPL/INSTALLMENTS/LEASING</b></p> <p> <b>setPAY</b> • Secured <b>Allegro</b> <b>Credit</b></p> <p><b>GROWTH OPPORTUNITIES</b></p> <p>  </p>	<p><b>EXPANSIVE DISTRIBUTION NETWORKS</b></p> <p><b>SYNCHRONY MARKETPLACES</b></p> <p>    MySynchrony App</p> <p><b>STRATEGIC INVESTMENTS/INTEGRATIONS</b></p> <p> </p> <p> Available in the App Orchard </p>
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## INNOVATIVE DIGITAL CAPABILITIES

COMPELLING UTILITY AND VALUE



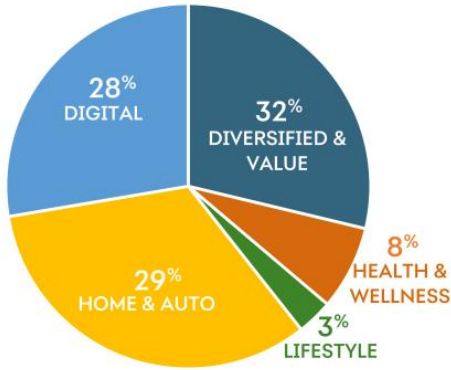
**15-20x greater lifetime value per account<sup>(a)</sup>**

# ...while Driving Diversification and a Strong Balance Sheet...

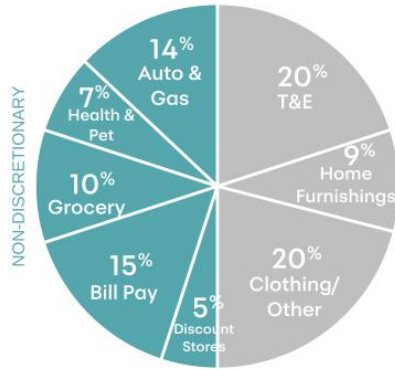
## DIVERSE SPEND CATEGORIES<sup>(b)</sup>

## BALANCED CREDIT PORTFOLIO

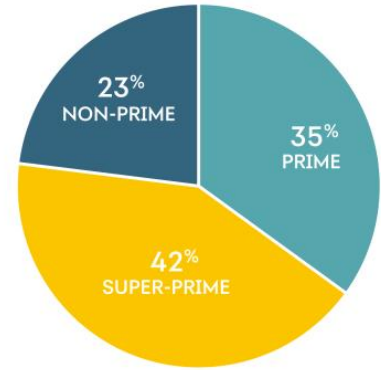
PURCHASE VOLUME BY PLATFORM



OUT OF PARTNER SPEND



NON-DISCRETIONARY



## ROBUST FUNDING, CAPITAL AND LIQUIDITY

**80% +**  
DEPOSIT FUNDED

**15%**  
CET1  
(vs ~11% target)

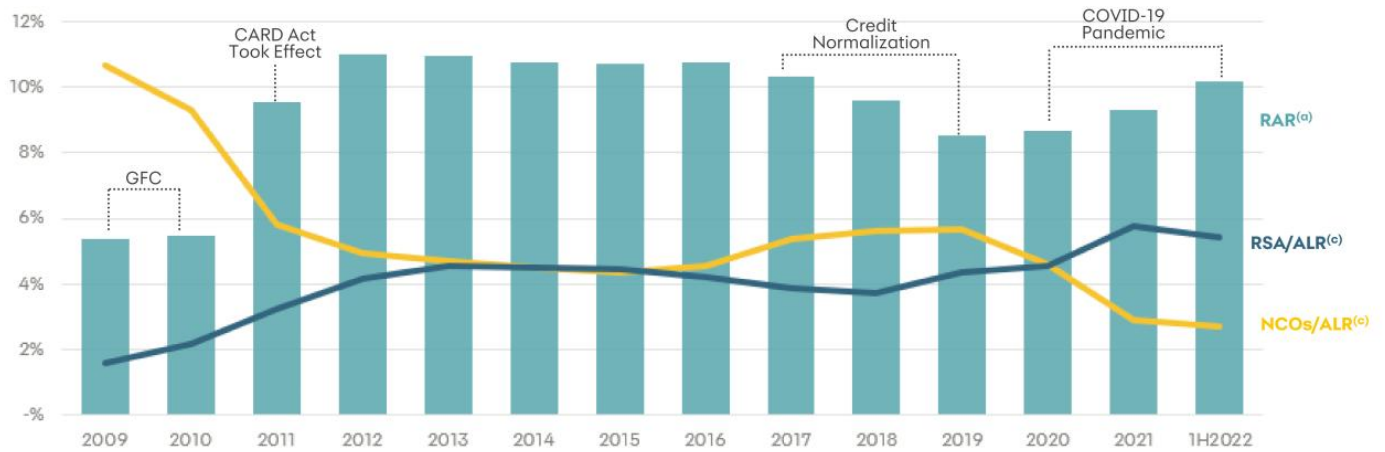
**25%**  
TIER 1 CAPITAL + CREDIT  
LOSS RESERVE RATIO <sup>(a)</sup>

**\$21.39**  
TCE PER SHARE <sup>(a)</sup>  
(+40% vs 2Q20)



<sup>(a)</sup> The "Tier 1 Capital + Credit Loss Reserve Ratio and Tangible Common Equity ("TCE") are non-GAAP measures, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

# ...and Delivering Resilient Returns through Cycles



Prime & Super Prime/EOP <sup>(b)(c)</sup>	63%	72%	72%	74%	74%	72%	78%	77%
RSA / Purchase Volume <sup>(c)</sup>	1.09%	1.83%	2.53%	2.41%	2.23%	2.58%	2.73%	2.54%

LONG-TERM TARGETS: **~2.5+% ROA**  
**~28+% ROTCE**



(a) Risk-adjusted Return ("RAR") defined as Net Interest Income minus RSA and NCOs, divided by average loan receivables.

# Financial Results

## Summary earnings statement

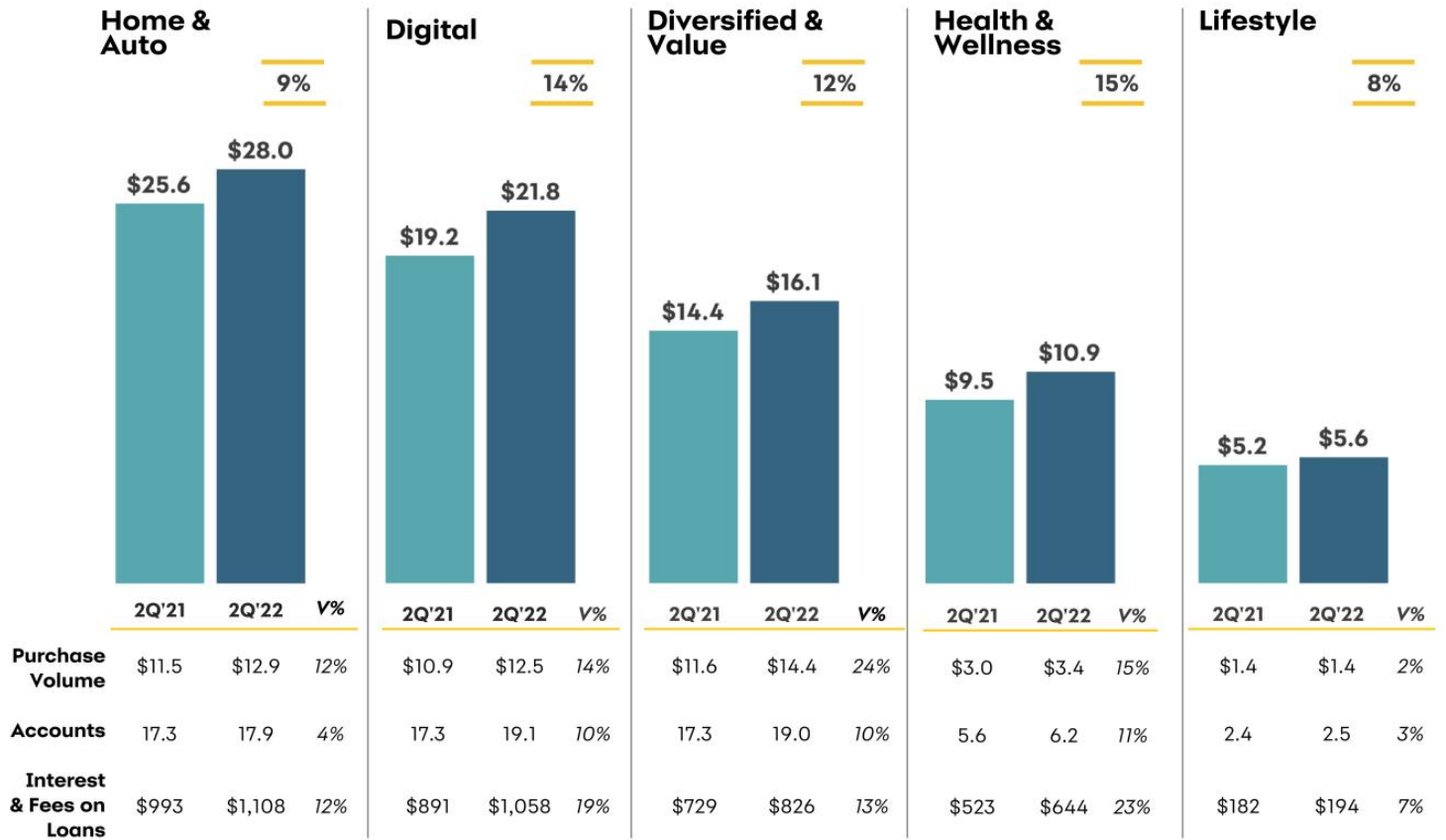
\$ in millions, except per share statistics	2Q'22	2Q'21	B/(W)	
			\$	%
Total interest income	\$4,074	\$3,578	\$496	14 %
Total interest expense	272	266	(6)	(2) %
<b>Net interest income (NII)</b>	<b>3,802</b>	<b>3,312</b>	<b>490</b>	<b>15 %</b>
Retailer share arrangements (RSA)	(1,127)	(1,006)	(121)	(12) %
Provision for credit losses	724	(194)	(918)	NM
Other income	198	89	109	122 %
Other expense	1,083	948	(135)	(14) %
<b>Pre-tax earnings</b>	<b>1,066</b>	<b>1,641</b>	<b>(575)</b>	<b>(35) %</b>
Provision for income taxes	262	399	137	34 %
<b>Net earnings</b>	<b>804</b>	<b>1,242</b>	<b>(438)</b>	<b>(35) %</b>
Preferred dividends	11	10	(1)	NM
<b>Net earnings available to common stockholders</b>	<b>\$793</b>	<b>\$1,232</b>	<b>\$(439)</b>	<b>(36) %</b>
<b>Diluted earnings per share</b>	<b>\$1.60</b>	<b>\$2.12</b>	<b>\$(0.52)</b>	<b>(25) %</b>

## 2Q'22 Highlights

- **\$804 million Net earnings, \$1.60 diluted EPS**
- **Net interest income up 15%**
  - Interest and fees on loans up 13% driven primarily by growth in average loan receivables
  - Interest expense increase attributed to higher funding liabilities
- **Retailer share arrangements increased 12%**
  - Increase is driven by continued strong program performance
- **Provision for credit losses up**
  - Driven by comparison to reserve release in prior year, partially offset by lower net charge-offs
- **Other Income includes gain on sale of \$120 million from conveyance of HFS portfolios in 2Q'22**
- **Total other expense up 14%**
  - Increase driven by higher employee, marketing, information processing and other expense
  - Total other expense includes \$62 million related to additional marketing and site strategy actions (see appendix for details of Gain on Sale reinvestment)

# 2Q'22 Platform Results <sup>(a)</sup>

Loan receivables \$ in billions

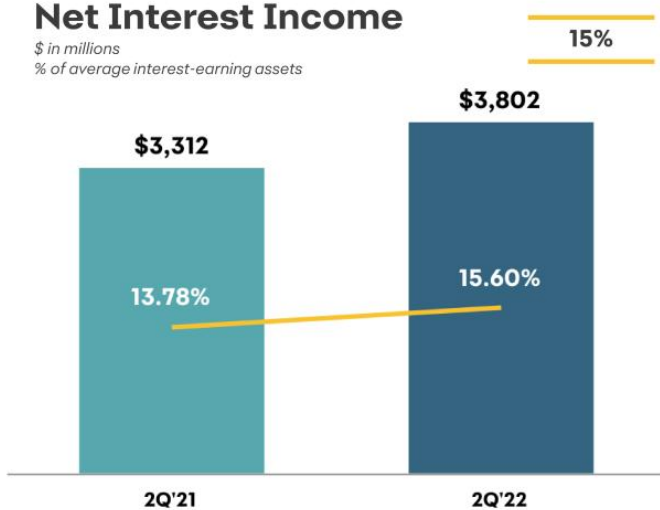




# Net Interest Income

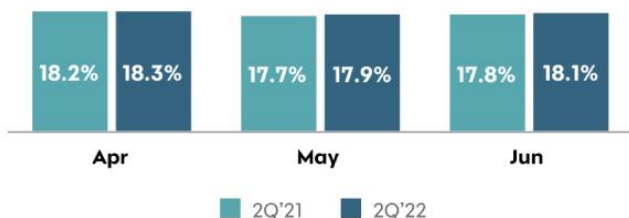
## Net Interest Income

\$ in millions  
% of average interest-earning assets



## Payment Rate Trends <sup>(a)</sup>

(both periods exclude portfolios sold in 2Q'22)



## 2Q'22 Highlights

- **Net interest income increased 15%**
  - Interest and fees on loans up 13% driven by growth in average loan receivables
  - Interest expense increase attributed to higher funding liabilities
- **Net interest margin (NIM) increased 182 bps**
  - Mix of Interest-earnings assets: 105 bps
    - Loan receivable mix as a percent of total Earning Assets increased from 79.7% to 85.4%
  - Loan receivables yield: 63 bps
    - Loan receivables yield of 19.42%, up 80 bps
  - Interest-bearing liabilities cost: (1) bps
    - Total cost decreased 1 bps to 1.41%
- **2Q'22 payment rate is above prior year level by ~20bp when excluding portfolios sold in 2Q'22**

## NIM Walk

<b>2Q'21 NIM</b>	<b>13.78%</b>
Mix of Interest-earning assets	1.05%
Loan receivables yield	0.63%
Liquidity portfolio yield	0.15%
Interest-bearing liabilities cost	(0.01)%
<b>2Q'22 NIM</b>	<b>15.60%</b>

# Asset Quality Metrics

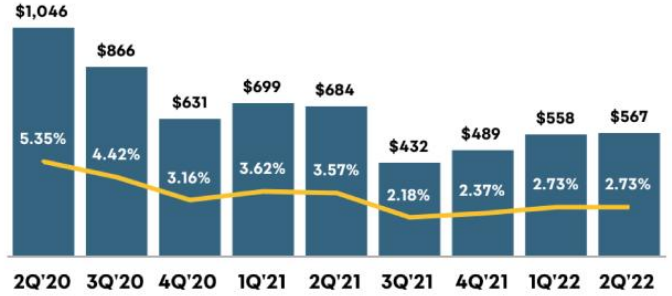
## 30+ days past due

\$ in millions, % of period-end loan receivables



## Net charge-offs

\$ in millions, % of average loan receivables including held for sale



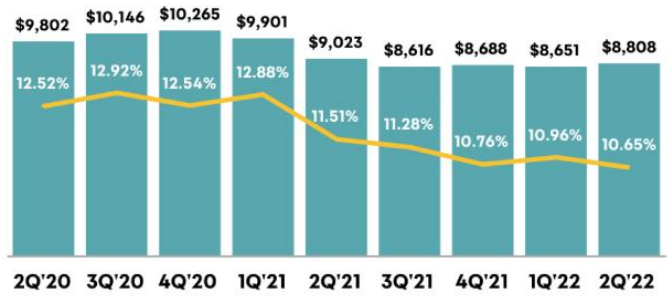
## 90+ days past due

\$ in millions, % of period-end loan receivables



## Allowance for credit losses

\$ in millions, % of period-end loan receivables

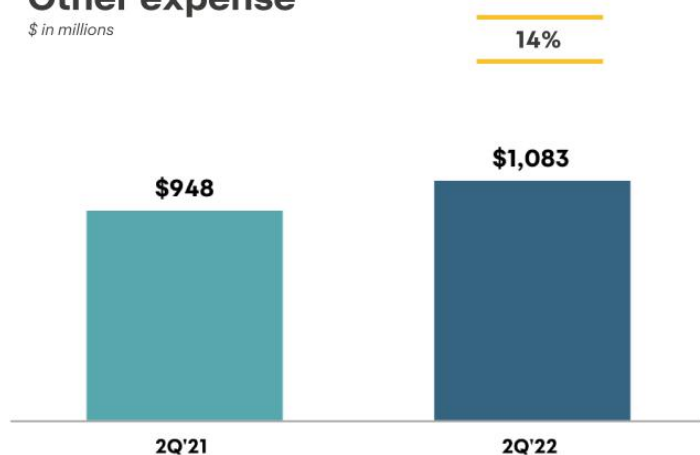




## Other Expense

### Other expense

\$ in millions



	2Q'21	2Q'22	B/(W)	
			Y\$	Y%
Employee costs	\$359	\$404	\$(45)	(13)%
Professional fees	\$189	\$185	\$4	2%
Marketing/BD	\$114	\$135	\$(21)	(18)%
Information processing	\$137	\$163	\$(26)	(19)%
Other	\$149	\$196	\$(47)	(32)%
<b>Other expense</b>	<b>\$948</b>	<b>\$1,083</b>	<b>\$(135)</b>	<b>(14)%</b>
Efficiency <sup>(a)</sup>	39.6%	37.7%		(1.9) pts.

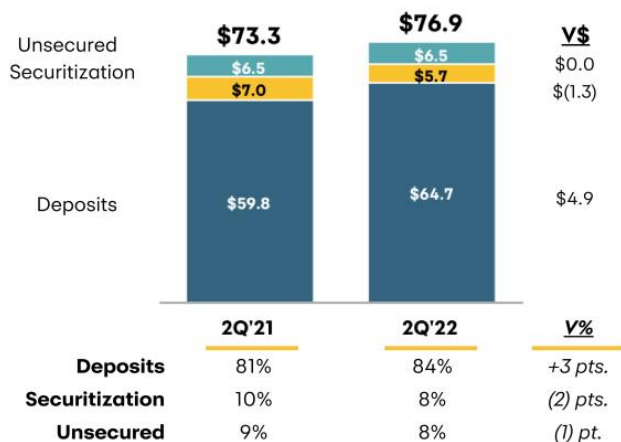
### 2Q'22 Highlights

- **Total other expense up 14%**
  - Increase driven by higher employee costs, marketing spend, information processing and other expense
    - Total other expense includes \$62 million of costs related to additional marketing and site strategy actions (see appendix for details of Gain on Sale reinvestment)
  - Employee costs increase attributable to higher headcount driven by growth and in-sourcing, higher hourly wages and other compensation adjustments
  - Increase in information processing costs driven by technology investments and growth
  - Marketing/BD cost increase related to additional marketing and growth investments
  - Other cost variance of \$47MM relates to site strategy actions and higher operational losses
- **Efficiency ratio 37.7% vs. 39.6% prior year**
  - Decrease in ratio driven by higher revenue partially offset by higher expenses
  - Excluding the gain on sale impacts, the efficiency ratio would be 36.8%

# Funding, Capital and Liquidity

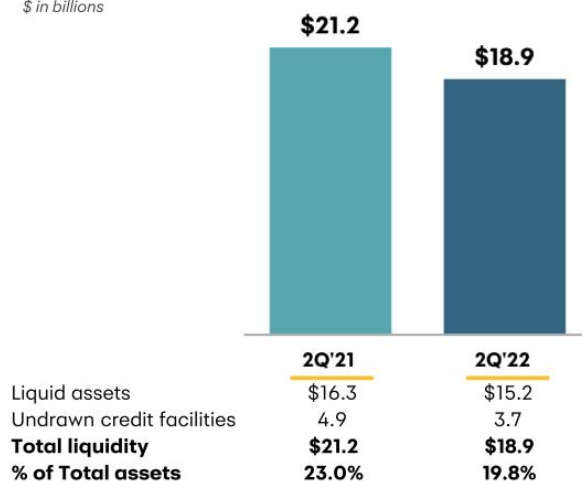
## Funding sources

\$ in billions

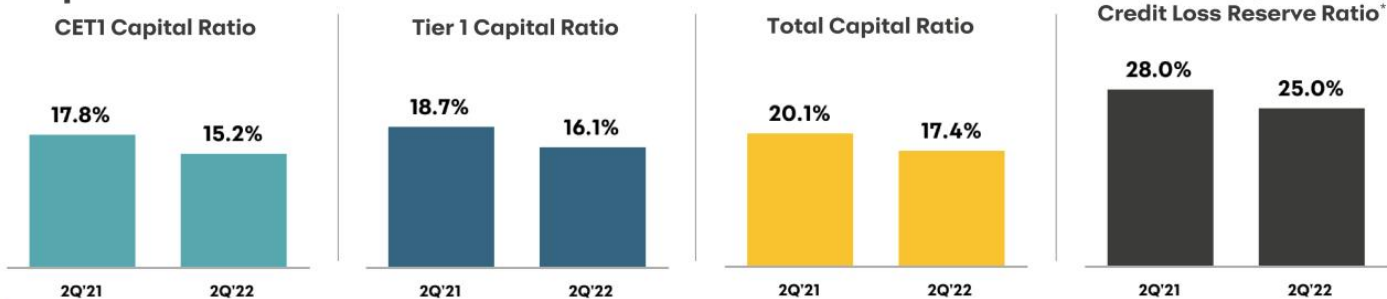


## Liquidity <sup>(a)</sup>

\$ in billions



## Capital ratios <sup>(b)</sup>



\* The "Tier 1 Capital + Credit Loss Reserve Ratio" is the sum of our "Tier 1 Capital" and "Allowance for Credit Losses," divided by our "Total Risk-Weighted Assets". Tier 1, Capital and Risk-Weighted Assets are adjusted to reflect the fully phased-in impact of CECL. These adjusted metrics are non-GAAP measures, see non-GAAP reconciliation in appendix.

## 2022 Outlook

(comments and trends in comparison to 2021, except where noted)

Key Driver	Full Year 2022		Trends / Update
	Previous	Current	
<b>Loan Receivables Growth</b>	~10%	10%+	<ul style="list-style-type: none"> <li>Sustained strength in Purchase Volume</li> <li>Underlying payment rate trends</li> </ul>
<b>Net Interest Margin</b>	15.25% - 15.50%	~15.50%	<ul style="list-style-type: none"> <li>Modestly lower in 2<sup>nd</sup> half driven by seasonal receivables growth funding</li> <li>Interest &amp; Fee income increases driven by prime rate and moderating payment rate, offset by impact of benchmark rates on funding costs</li> </ul>
<b>Net Charge Offs</b>	<3.50%	~3.15%	<ul style="list-style-type: none"> <li>Strong credit performance in 1H'22 incorporated into forecast</li> <li>Credit normalization continues with DQs rising modestly in 2H'22</li> </ul>
<b>RSA / Average Loan Receivables</b>	5.25% - 5.50%	~5.25%	<ul style="list-style-type: none"> <li>Strong program performance &amp; Purchase Volume growth continues</li> <li>Decrease as NCOs normalize</li> </ul>
<b>Operating Expenses</b>	~\$1,050MM per quarter	No Change	<ul style="list-style-type: none"> <li>Managing expenses to achieve positive operating leverage in '22</li> <li>Forecast excludes any reinvestment into business from gain on sale</li> </ul>
<b>Portfolio Dispositions</b>			<ul style="list-style-type: none"> <li>Sale of HFS portfolios completed resulting in \$120 million gain on sale</li> <li>Gain reinvested in growth / strategic spend in 2022; \$80MM recorded in 2Q and ~\$35-\$40MM in 2H'22</li> <li>See appendix for further details</li> </ul>

## 2Q'22 Key Business Themes

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**SYF**

**Core business differentiators are driving strong & resilient financial results**



**Diversified platforms, spend categories and customer base enhances the resiliency of our business**



**Consumer remains strong, as reflected by broad-based spend, elevated payment rates and gradual credit normalization**



**Portfolio well positioned to deliver consistent risk-adjusted growth and peer-leading returns in a dynamic market environment**



**Continued execution of plan to return excess capital to shareholders**

# Footnotes

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All amounts and metrics included in this presentation are as of, or for the three months ended, June 30, 2022, unless otherwise stated.

References in this presentation to “HFS” are to Loan receivables held for sale

## 2Q'22 Business Highlights

- (b) Dual Card / Co-Brand metrics shown above are consumer only and excludes amounts related to portfolios that were sold in 2Q'22.
- (c) New Accounts represent accounts that were approved in the respective period, in millions.
- (d) Purchase Volume per Account is calculated as total Purchase volume divided by Average active accounts, in \$.
- (e) Average Balance per Account is calculated as the Average loan receivables divided by Average active accounts, in \$.

## Well-Positioned to Drive Sustainable Growth

- (a) As compared to the cost to acquire each account based on internal analysis.

## While Driving Diversification and a Strong Balance Sheet

- (b) Purchase Volume by Platform and Out of Partner Spend excludes purchases included in Corp, Other which primarily relates to activity for portfolios sold in 2Q'22.

## Delivering Resilient Returns through Cycles

- (b) Classification of Prime & Super Prime refers to VantageScore credit scores of 651 or higher for 2019-2022, and FICO scores of 661 or higher for periods prior to 2019.
- (c) RSA/ALR refers to Retail Share Arrangements as a percentage of Average Loan Receivables; NCO/ALR refers to Net Charge-Offs as a percentage of Average Loan Receivables; Prime & Super Prime /EOP refers to Prime & Super Prime loan receivables as a percentage of total Period-end Loan Receivables; RSA/Purchase Volume refers to Retailer Share Arrangements as a percentage of Purchase Volume.

## Platform Results

- (a) Accounts represent average active accounts in millions, which are credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month. Purchase volume \$ in billions and Interest and fees on loans \$ in millions.

## Net Interest Income:

- (a) Payment rate is calculated as customer payments divided by beginning of period loan receivables, and excludes loan receivables and payments related to portfolios that were sold in 2Q'22.

## Other Expense

- (a) “Other expense” divided by sum of “NII” plus “Other income” less “Retailer share arrangements (RSA)”.

## Funding, Capital and Liquidity

- (a) Does not include unencumbered assets in the Bank that could be pledged.
- (b) Capital ratios reflect election to delay an estimate of CECL's effect on regulatory capital for two years in accordance with the interim final rule issued by U.S. banking agencies in March 2020. CET1, Tier 1, and Total Capital Ratio are on a Transition basis.



CHANGING WHAT'S POSSIBLE



## Gain on Sale Re-Investment

The following table sets forth the details of the gain on sale and reinvestment of the proceeds

*\$ in millions, except per share statistics*

	Q2'22	2H'22 Estimated	Total
<b>Gain on Sale from conveyance of HFS portfolios</b>	<b>\$120</b>	<b>\$-</b>	<b>\$120</b>
<b>Marketing / Growth Investments:</b>			
RSA*	10		
Other Income - loyalty program costs	8		
Other Expense	38		
<b>Site Strategy Costs:</b>			
Other Expense	24		
<b>Total Expense</b>	<b>\$80</b>	<b>~ \$ 35 - 40</b>	<b>~ \$ 120</b>
<b>EPS benefit (impact)</b>	<b>\$0.06</b>	<b>~ \$(0.06)</b>	

\*Reimbursement of growth initiatives related to value proposition launch

## Non-GAAP Reconciliation

The following table sets forth the components of our Core key metrics for the periods indicated below.

*\$ in millions*

	At June 30,	
	Total	
	2021	2022
<b>Loan receivables</b>	<b>\$78,374</b>	<b>\$82,674</b>
Less: Gap Loan receivables	(3,839)	(174)
Less: BP Loan receivables	(524)	—
<b>Core Loan receivables</b>	<b>\$74,011</b>	<b>\$82,500</b>
<b>Purchase volume</b>	<b>\$42,121</b>	<b>\$47,217</b>
Less: Gap and BP Purchase volume	(3,636)	(2,597)
<b>Core Purchase volume</b>	<b>\$38,485</b>	<b>\$44,620</b>
<b>Average active accounts</b>	<b>65.8</b>	<b>68.7</b>
Less: Gap and BP Average active accounts	(5.8)	(3.9)
<b>Core Average active accounts</b>	<b>60.0</b>	<b>64.8</b>
<b>New accounts</b>	<b>6.3</b>	<b>6.0</b>
Less: Gap and BP New accounts	(0.5)	(0.1)
<b>Core New accounts</b>	<b>5.8</b>	<b>5.9</b>



## Non-GAAP Reconciliation Continued\*

The following table sets forth the components of our Tier 1 Capital + Reserves ratio for the periods indicated below.

*\$ in millions*

	At June 30,	
	Total	
	2021	2022
Tier 1 Capital	\$14,671	\$13,280
Less: CECL transition adjustment	(2,376)	(1,719)
<b>Tier 1 capital (CECL fully phased-in)</b>	<b>\$12,295</b>	<b>\$11,561</b>
Add: Allowance for credit losses	9,023	8,808
<b>Tier 1 capital (CECL fully phased-in) plus Reserves for credit losses</b>	<b>\$21,318</b>	<b>\$20,369</b>
<b>Risk-weighted assets</b>	<b>\$78,281</b>	<b>\$82,499</b>
Less: CECL transition adjustment	(2,166)	(870)
<b>Risk-weighted assets (CECL fully phased-in)</b>	<b>\$76,115</b>	<b>\$81,629</b>

## Non-GAAP Reconciliation Continued

The following table sets forth the components of our Tangible common equity and tangible common equity per share  
*\$ in millions*

	At June 30,	
	Total	
	2021	2022
<b>GAAP Total Equity</b>	\$14,197	\$13,393
Less: Preferred Stock	(734)	(734)
Less: Goodwill	(1,105)	(1,105)
Less: Intangible assets, net	(1,098)	(1,118)
<b>Tangible common equity</b>	<b>\$11,260</b>	<b>\$ 10,436</b>
<b>GAAP book value per share</b>	\$23.48	\$25.95
Less: Goodwill	(1.93)	(2.27)
Less: Intangible assets, net	(1.91)	(2.29)
<b>Tangible common equity per share</b>	<b>\$19.64</b>	<b>\$21.39</b>

## Non-GAAP Reconciliation Continued

The following table sets forth a reconciliation between GAAP results and non-GAAP managed-basis results for 2009

*\$ in millions*

	<b>Twelve months ended December 31, 2009</b>
<b>Net charge-offs as a % of average loan receivables, including held for sale:</b>	
GAAP	11.26 %
Securitization adjustments	(0.59) %
Managed basis	<u>10.67 %</u>
<b>Net interest income as a % of average loan receivables, including held for sale:</b>	
GAAP	16.21 %
Securitization adjustments	1.44 %
Managed basis	<u>17.65 %</u>
<b>Retailer share arrangements as a % of average loan receivables, including held for</b>	
GAAP	3.40 %
Securitization adjustments	(1.80) %
Managed basis	<u>1.60 %</u>
<b>Average loan receivables</b>	
GAAP	\$23,485
Securitization adjustments	23,181
Managed basis	<u>\$46,666</u>
<b>Period-end loan receivables</b>	
GAAP	\$22,912
Securitization adjustments	23,964
Managed basis	<u>\$46,876</u>



**Explanation of Non-GAAP Measures**

The information provided in this Form 8-K and exhibits includes measures which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP").

We present certain information on our loan receivables that have been adjusted to exclude amounts related to portfolio sales in the second quarter of 2022, which we refer to as "Core" financial measures, in this Form 8-K and exhibits. These Core financial measures are not measures presented in accordance with GAAP. We believe the presentation of certain Core financial measures is a more meaningful measure to investors of the Company's ongoing credit programs. The reconciliation of these Core financial measures to the comparable GAAP component is included in Exhibit 99.3.

In addition, we also present certain capital measures in this Form 8-K and exhibits. Our "fully-phased Tier 1 Capital and Credit Loss Reserve Ratio" is not required by regulators to be disclosed, and therefore is considered a non-GAAP measure. We believe this ratio is a useful measure to investors as it provides a meaningful measure of what the Company's total loss absorption capacity would be if the transitional rules currently in effect, which permit the temporary deferral of the regulatory capital effects of CECL, were no longer available for us to apply.

We also present a measure we refer to as "tangible common equity" in this Form 8-K and exhibits. Tangible common equity itself is not a measure presented in accordance with GAAP. We believe tangible common equity is a more meaningful measure to investors of the net asset value of the Company.

The reconciliations of these capital and equity related non-GAAP measures to the applicable comparable GAAP financial measures are included in the detailed financial tables included in Exhibit 99.2.