UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) **OF THE SECURITIES EXCHANGE ACT OF 1934**

> April 18, 2022 **Date of Report** (Date of earliest event reported)

SYNCHRONY FINANCIAL

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-36560 (Commission File Number)

51-0483352 (I.R.S. Employer Identification No.)

777 Long Ridge Road Stamford, Connecticut (Address of principal executive offices)

06902 (Zip Code)

(203) 585-2400 (Registrant's telephone number, including area code)

N/A (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class Common stock, par value \$0.001 per share Depositary Shares Each Representing a 1/40th Interest in a Share of 5.625% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A

Trading Symbol(s) SYF **SYFPrA**

Name of each exchange on which registered **New York Stock Exchange New York Stock Exchange**

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On April 18, 2022, Synchrony Financial (the "Company") issued a press release setting forth the Company's first quarter 2022 earnings. A copy of the Company's press release is being furnished as Exhibit 99.1 and hereby incorporated by reference. The information furnished pursuant to this Item 2.02, including Exhibits, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Exchange Act.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

The following exhibits are being furnished as part of this report:

| <u>Number</u> | Description |
|---------------|--|
| 99.1 | Press release, dated April 18, 2022, issued by Synchrony Financial |
| 99.2 | Financial Data Supplement of the Company for the quarter ended March 31, 2022 |
| 99.3 | Financial Results Presentation of the Company for the quarter ended March 31, 2022 |
| 99.4 | Explanation of Non-GAAP Measures |
| 104 | The cover page from this Current Report on Form 8-K, formatted in Inline XBRL |
| | |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SYNCHRONY FINANCIAL

Date: April 18, 2022

By:

Title:

/s/ Jonathan Mothner

Jonathan Mothner Name: Executive Vice President, General Counsel and Secretary

EXHIBIT INDEX

| Number | Description |
|-------------|--|
| | |
| <u>99.1</u> | Press release, dated April 18, 2022, issued by Synchrony Financial |
| <u>99.2</u> | Financial Data Supplement of the Company for the quarter ended March 31, 2022 |
| <u>99.3</u> | Financial Results Presentation of the Company for the quarter ended March 31, 2022 |
| <u>99.4</u> | Explanation of Non-GAAP Measures |
| 104 | The cover page from this Current Report on Form 8-K, formatted in Inline XBRL |
| | |



FIRST QUARTER 2022 RESULTS AND KEY METRICS

| 4.0% | 15.0% | \$1.1B |
|---------------------|--|---------------------|
| Return on Assets | CET1 Ratio | Capital Returned |
| includes Lo | \$83.0B Loans oan Receivables of \$78.9B and loans H | FS of \$4.0B |
| Net Earning | js of \$932 Million or \$1.77 Per D | iluted Share |

Consumer remains strong, leading to broad-based purchase volume and loan growth, and strong credit trends

Board approved an incremental \$2.8 billion share repurchase authorization and, effective third quarter 2022, a planned 5% increase in regular common dividend

STAMFORD, Conn. – Synchrony Financial (NYSE: SYF) today announced first quarter 2022 net earnings of \$932 million, or \$1.77 per diluted share, compared to \$1.0 billion, or \$1.73 per diluted share in the first quarter 2021. First guarter

2022 net earnings included a \$22 million post-tax benefit, or \$0.04 per diluted share, due to reserve reductions related to held for sale portfolios.

KEY OPERATING & FINANCIAL METRICS*

PURCHASE VOLUME AND CREDIT TRENDS REFLECT CONSUMER STRENGTH, DRIVING CONTINUED STRONG PERFORMANCE

- Purchase volume increased 17% to \$40.5 billion
- Loans of \$83.0 billion, including \$78.9 billion of loan receivables and \$4.0 billion of loan receivables held for sale, increased 8%
- Average active accounts increased 6% to 70.1 million
- New accounts increased 10% to 5.5 million
- Net interest margin increased 182 basis points to 15.80%
- Efficiency ratio increased 110 basis points to 37.2%
- Return on assets decreased 30 basis points to 4.0%
- Return on equity decreased 430 basis points to 27.5%

"Synchrony's first quarter results reflected both the core strengths of our business and the continued execution of our key strategic priorities," said Brian Doubles, Synchrony's President and Chief Executive Officer.

CEO COMMENTARY

"We deeply understand the needs and expectations of our customers and partners, which enables us to deliver financing solutions and experiences that strongly resonate — building long-lasting relationships and greater value over time.

"Synchrony's differentiated business model consistently positions us as the partner of choice. Whether we are powering financing experiences for local merchants, healthcare providers or national brands, we are able to meet our customers where, when and however they want to be met. The scalability of our technology platform, the breadth of our product suite and the depth of our lending insights across many industries, positions us to consistently deliver sustainable and attractive outcomes for all our stakeholders."

CFO COMMENTARY

"Synchrony's strong first quarter results demonstrated the value we provide to our customers and partners, alike," said Brian Wenzel, Synchrony's Executive Vice President and Chief Financial Officer.

"We achieved double-digit growth in purchase volume across four of our five sales platforms, and loan receivables growth accelerated across all five, thanks in part to some moderation in payment rate.

"Credit trends continued to reflect both the health of the consumer and the resilience that comes from our sophisticated underwriting capabilities.

"As loss levels gradually normalize toward our optimal underwriting target, interest income and receivables will continue to grow and RSA's will moderate — enabling our business to continue to generate financial results within a consistent, peer-leading range of returns."

BUSINESS AND FINANCIAL RESULTS FOR THE FIRST QUARTER OF 2022*

BUSINESS HIGHLIGHTS

CONTINUED TO EXPAND PORTFOLIO AND EXTEND CUSTOMER REACH

- Added or renewed more than 15 programs, including Generac Power Systems, Mattress Warehouse, Guitar Center and NAPA Auto Care
- Broadened CareCredit network through multi-year strategic partnership with Mercyhealth to expand patient financing options
- · Launched ability to pay for Electric Vehicle charging with Synchrony Car Care credit cards

FINANCIAL HIGHLIGHTS

EARNINGS GROWTH DRIVEN BY STRENGTH ACROSS KEY BUSINESS DRIVERS

- Interest and fees on loans increased 7% to \$4 billion, primarily driven by growth in average loan receivables.
- Net interest income increased \$350 million, or 10%, to \$3.8 billion, mainly due to higher interest and fees on loans and decrease in interest expense.
- Retailer share arrangements increased \$115 million, or 12%, to \$1.1 billion, primarily driven by strong program performance.
- Provision for credit losses increased \$187 million, or 56%, to \$521 million, driven by a lower reserve release compared to prior year and partially offset by lower net charge-offs.
- Other income decreased \$23 million, or 18%, to \$108 million, primarily reflecting higher loyalty costs associated with higher purchase volume, and lower investment gains.
- Other expense increased \$107 million, or 11%, to \$1.0 billion, driven by higher employee, marketing and business development, and technology costs. Other expense also included the impact of \$10 million related to certain employee and legal matters.
- Net earnings decreased to \$932 million, including a \$22 million post-tax benefit, or \$0.04 per diluted share, due to
 reserve reductions related to the held for sale portfolios.

CREDIT QUALITY

CREDIT PERFORMANCE CONTINUED TO BE DRIVEN BY A STRONG CONSUMER

- Loans 30+ days past due as a percentage of total period-end loan receivables were 2.78% compared to 2.83% last year, reflecting a decrease of 5 basis points.
- Excluding the impact of the held for sale portfolios from both periods, the year over year decline was approximately 15 basis points.
 Net charge-offs as a percentage of total average loan receivables were 2.73% compared to 3.62% last year, reflecting a decrease of 89 basis points.
- The allowance for credit losses as a percentage of total period-end loan receivables was 10.96% compared to 10.76% in the fourth quarter 2021.
- The allowance for credit losses as a percentage of total period-end loan receivables was 10.96% compared to 10.76% in the fourth quarter 2021

SALES PLATFORM HIGHLIGHTS

DIVERSITY ACROSS OUR PLATFORMS CONTINUES TO PROVIDE RESILIENCE

- Home & Auto purchase volume increased 10%, reflecting continued strength in Home and an improvement in Auto. Period-end loan receivables increased 6%, as strong customer spend was partially offset by elevated payment rates. Interest and fees on loans were up by 5% compared to the prior year. Average active accounts also increased 2%.
- Digital purchase volume increased 20%, generally reflecting higher cardholder engagement across our established programs as well as continued momentum in our
 recently launched programs. Period-end loan receivables increased 11%, reflecting the impact of strong purchase volume that was partially offset by high payment
 rates. Interest and fees on loans increased 13%, driven primarily by loan receivables growth. Average active accounts increased 10%, reflecting particular strength
 among our established programs.
- Diversified & Value purchase volume increased 25%, reflecting strong retailer performance and higher customer engagement. Period-end loan receivables increased 7% reflecting continued strength in purchase volume, partially offset by high payment rates. Interest and fees on loans increased 5%, driven by loan receivables growth, and average active accounts increased 10%.
- Health & Wellness purchase volume increased 17%, reflecting strength across the network, particularly in Dental, given the benefit of increases in patient volume compared to the prior year. Period-end loan receivables increased 12%, as strong purchase volume was partially offset by high payment rates throughout the prior year. Interest and fees on loans increased 10%, driven primarily by loan receivables growth, and average active accounts increased 6%.
- Lifestyle purchase volume increased 4%, reflecting strong retailer sales and growth in Music and Specialty, partially offset by the ongoing impact of inventory shortages in Power and particularly strong growth in the year ago period. Period-end loan receivables increased 8%, reflecting the impact of several quarters of strong purchase volume and the longer-term nature of the financing products. Interest and fees on loans increased 6%, driven primarily by loan receivables growth, and average active accounts were relatively flat.

BALANCE SHEET, LIQUIDITY & CAPITAL

FUNDING, CAPITAL & LIQUIDITY REMAIN ROBUST

- Loans of \$83.0 billion, including \$78.9 billion of loan receivables and \$4.0 billion of loan receivables held for sale, increased 8%; purchase volume increased 17% and average active accounts increased 6%.
- Deposits increased \$814 million, or 1%, to \$63.6 billion and comprised 83% of funding.
- Total liquidity (liquid assets and undrawn credit facilities) of \$17.8 billion, or 18.7% of total assets.
- The company returned \$1.1 billion in capital to shareholders, including \$967 million of share repurchases and \$114 million of common stock dividends.
- The Company's Board approved an incremental share repurchase authorization of \$2.8 billion for the period ending June 2023. Inclusive of the \$251 million of
- remaining authorization at March 31, 2022, the Company has a total share repurchase authorization of \$3.1 billion.
 The Company's Board approved a 5% increase of the common dividend to \$0.23 per share effective in third guarter 2022.
- The company's board approved a 5% increase of the common dividend to 50.25 per share energies in third quarter 2022.
 The estimated Common Equity Tier 1 ratio was 15.0% compared to 17.4%, and the estimated Tier 1 Capital ratio was 15.9% compared to 18.3%. The first year phasein of the impact of CECL on our regulatory capital resulted in a reduction to our CET1 ratio of approximately 60 basis points.
- * All comparisons are for the first quarter of 2022 compared to the first quarter of 2021, unless otherwise noted.

CORRESPONDING FINANCIAL TABLES AND INFORMATION

No representation is made that the information in this news release is complete. Investors are encouraged to review the foregoing summary and discussion of Synchrony Financial's earnings and financial condition in conjunction with the detailed financial tables and information that follow and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, as filed February 10, 2022, and the Company's forthcoming Quarterly Report on Form 10-Q for the quarter ended March 31, 2022. The detailed financial tables and other information are also available on the Investor Relations page of the Company's website at www.investors.synchronyfinancial.com. This information is also furnished in a Current Report on Form 8-K filed with the SEC today.

CONFERENCE CALL AND WEBCAST

On Monday, April 18, 2022, at 8:00 a.m. Eastern Time, Brian Doubles, President and Chief Executive Officer, and Brian Wenzel Sr., Executive Vice President and Chief Financial Officer, will host a conference call to review the financial results and outlook for certain business drivers. The conference call can be accessed via an audio webcast through the Investor Relations page on the Synchrony Financial corporate website, www.investors.synchronyfinancial.com, under Events and Presentations. A replay will also be available on the website.

ABOUT SYNCHRONY FINANCIAL

Synchrony (NYSE: SYF) is a premier consumer financial services company delivering one of the industry's most complete digitally-enabled product suites. Our experience, expertise and scale encompass a broad spectrum of industries including digital, health and wellness, retail, telecommunications, home, auto, powersports, pet and more. We have an established and diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which we refer to as our "partners." We connect our partners and consumers through our dynamic financial ecosystem and provide them with a diverse set of financing solutions and innovative digital capabilities to address their specific needs and deliver seamless, omnichannel experiences. We offer the right financing products to the right customers in their channel of choice.

For more information, visit www.synchrony.com and Twitter: @Synchrony.



Investor Relations Kathryn Miller (203) 585-6291 Media Relations Sue Bishop (203) 585-2802

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This news release contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees: tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Synchrony Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this news release and in our public filings, including under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, as filed on February 10, 2022. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

NON-GAAP MEASURES

The information provided herein includes measures we refer to as "tangible common equity", and certain "CECL fully phased-in" capital measures, which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP measures to the most directly comparable GAAP measures, please see the detailed financial tables and information that follow. For a statement regarding the usefulness of these measures to investors, please see the Company's Current Report on Form 8-K filed with the SEC today.

SYNCHRONY FINANCIAL

FINANCIAL SUMMARY

(unaudited, in millions, except per share statistics)

| | | | | Qua | arter Ended | | | | | |
|--|----|-----------------|-----------------|-----|-----------------|-----------------|----|-----------------|--------------|---------|
| | 1 | Mar 31, 2022 | Dec 31, 2021 | | Sep 30, 2021 | Jun 30, 2021 | ľ | Mar 31, 2021 | 1Q'22 vs. 1 | Q'21 |
| EARNINGS | | | | | | | | | | |
| Net interest income | \$ | 3,789 | \$ 3,830 | \$ | 3,658 | \$ 3,312 | \$ | 3,439 | \$ 350 | 10.2 % |
| Retailer share arrangements | | (1,104) | (1,267) | | (1,266) | (1,006) | | (989) | (115) | 11.6 % |
| Provision for credit losses | _ | 521 | 561 | | 25 | (194) | | 334 | 187 | 56.0 % |
| Net interest income, after retailer share arrangements and provision for credit losses | | 2,164 | 2,002 | | 2,367 | 2,500 | | 2,116 | 48 | 2.3 % |
| Other income | | 108 | 167 | | 94 | 89 | | 131 | (23) | (17.6)% |
| Other expense | | 1,039 | 1,122 | | 961 | 948 | | 932 | 107 | 11.5 % |
| Earnings before provision for income taxes | | 1,233 | 1,047 | | 1,500 | 1,641 | | 1,315 | (82) | (6.2)% |
| Provision for income taxes | | 301 | 234 | | 359 | 399 | | 290 | 11 | 3.8 % |
| Net earnings | \$ | 932 | \$ 813 | \$ | 1,141 | \$ 1,242 | \$ | 1,025 | \$ (93) | (9.1)% |
| Net earnings available to common stockholders | \$ | 922 | \$ 803 | \$ | 1,130 | \$ 1,232 | \$ | 1,014 | \$ (92) | (9.1)% |
| COMMON SHARE STATISTICS | | | | | | | | | | |
| Basic EPS | \$ | 1.79 | \$ 1.49 | \$ | 2.02 | \$ 2.13 | \$ | 1.74 | \$ 0.05 | 2.9 % |
| Diluted EPS | \$ | 1.77 | \$ 1.48 | \$ | 2.00 | \$ 2.12 | \$ | 1.73 | \$ 0.04 | 2.3 % |
| Dividend declared per share | \$ | 0.22 | \$ 0.22 | \$ | 0.22 | \$ 0.22 | \$ | 0.22 | \$ _ | % |
| Common stock price | \$ | 34.82 | \$ 46.39 | \$ | 48.88 | \$ 48.52 | \$ | 40.66 | \$ (5.84) | (14.4)% |
| Book value per share | \$ | 25.06 | \$ 24.53 | \$ | 24.13 | \$ 23.48 | \$ | 21.86 | \$ 3.20 | 14.6 % |
| Tangible common equity per share ⁽¹⁾ | \$ | 20.60 | \$ 20.21 | \$ | 20.12 | \$ 19.64 | \$ | 17.95 | \$ 2.65 | 14.8 % |
| Beginning common shares outstanding | | 526.8 | 547.2 | | 573.4 | 581.1 | | 584.0 | (57.2) | (9.8)% |
| Issuance of common shares | | _ | _ | | _ | _ | | _ | _ | % |
| Stock-based compensation | | 1.4 | 0.1 | | 0.5 | 1.0 | | 2.2 | (0.8) | (36.4)% |
| Shares repurchased | | (22.0) | (20.5) | | (26.7) | (8.7) | | (5.1) | (16.9) | NM |
| Ending common shares outstanding | | 506.2 | 526.8 | | 547.2 | 573.4 | | 581.1 | (74.9) | (12.9)% |
| Weighted average common shares outstanding | | 515.3 | 537.8 | | 560.6 | 577.2 | | 583.3 | (68.0) | (11.7)% |
| Weighted average common shares outstanding (fully diluted) | | 519.5 | 543.0 | | 565.6 | 581.7 | | 587.5 | (68.0) | (11.6)% |

(1) Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

SYNCHRONY FINANCIAL SELECTED METRICS

(unaudited, \$ in millions)

| | | | Qu | arter Ended | | | | | | |
|---|---------------------|-----------------|----|-----------------|----|-----------------|-----------------|----|-----------|----------|
| | Mar 31, 2022 | Dec 31, 2021 | | Sep 30, 2021 | | Jun 30, 2021 | Mar 31, 2021 | | 1Q'22 vs. | 1Q'21 |
| PERFORMANCE METRICS | | | | | - | | | - | | |
| Return on assets ⁽¹⁾ | 4.0 % | 3.4 % | | 4.9 % | | 5.3 % | 4.3 % | | | (0.3)% |
| Return on equity ⁽²⁾ | 27.5 % | 23.0 % | | 32.1 % | | 36.5 % | 31.8 % | | | (4.3)% |
| Return on tangible common equity(3) | 34.9 % | 28.7 % | | 40.1 % | | 46.3 % | 40.8 % | | | (5.9)% |
| Net interest margin ⁽⁴⁾ | 15.80 % | 15.77 % | | 15.45 % | | 13.78 % | 13.98 % | | | 1.82 % |
| Efficiency ratio ⁽⁵⁾ | 37.2 % | 41.1 % | | 38.7 % | | 39.6 % | 36.1 % | | | 1.1 % |
| Other expense as a % of average loan receivables, including held for sale | 5.09 % | 5.44 % | | 4.84 % | | 4.95 % | 4.82 % | | | 0.27 % |
| Effective income tax rate | 24.4 % | 22.3 % | | 23.9 % | | 24.3 % | 22.1 % | | | 2.3 % |
| CREDIT QUALITY METRICS | | | | | | | | | | |
| Net charge-offs as a % of average loan receivables, including held for sale | 2.73 % | 2.37 % | | 2.18 % | | 3.57 % | 3.62 % | | | (0.89)% |
| 30+ days past due as a % of period-end loan receivables(6) | 2.78 % | 2.62 % | | 2.42 % | | 2.11 % | 2.83 % | | | (0.05)% |
| 90+ days past due as a % of period-end loan receivables(6) | 1.30 % | 1.17 % | | 1.05 % | | 1.00 % | 1.52 % | | | (0.22)% |
| Net charge-offs | \$ 558 | \$ 489 | \$ | 432 | \$ | 684 | \$ 699 | \$ | (141) | (20.2)% |
| Loan receivables delinquent over 30 days ⁽⁶⁾ | \$ 2,194 | \$ 2,114 | \$ | 1,850 | \$ | 1,653 | \$ 2,175 | \$ | 19 | 0.9 % |
| Loan receivables delinquent over 90 days ⁽⁶⁾ | \$ 1,026 | \$ 942 | \$ | 804 | \$ | 784 | \$ 1,170 | \$ | (144) | (12.3)% |
| Allowance for credit losses (period-end) | \$ 8,651 | \$ 8,688 | \$ | 8,616 | \$ | 9,023 | \$ 9,901 | \$ | (1,250) | (12.6)% |
| Allowance coverage ratio ⁽⁷⁾ | 10.96 % | 10.76 % | | 11.28 % | | 11.51 % | 12.88 % | | | (1.92)% |
| BUSINESS METRICS | | | | | | | | | | |
| Purchase volume ⁽⁸⁾⁽⁹⁾ | \$ 40,490 | \$ 47,072 | \$ | 41,912 | \$ | 42,121 | \$ 34,749 | \$ | 5,741 | 16.5 % |
| Period-end loan receivables | \$ 78,916 | \$ 80,740 | \$ | 76,388 | \$ | 78,374 | \$ 76,858 | \$ | 2,058 | 2.7 % |
| Credit cards | \$ 74,596 | \$ 76,628 | \$ | 72,289 | \$ | 74,429 | \$ 73,244 | \$ | 1,352 | 1.8 % |
| Consumer installment loans | \$ 2,719 | \$ 2,675 | \$ | 2,614 | \$ | 2,507 | \$ 2,319 | \$ | 400 | 17.2 % |
| Commercial credit products | \$ 1,530 | \$ 1,372 | \$ | 1,401 | \$ | 1,379 | \$ 1,248 | \$ | 282 | 22.6 % |
| Other | \$ 71 | \$ 65 | \$ | 84 | \$ | 59 | \$ 47 | \$ | 24 | 51.1 % |
| Average loan receivables, including held for sale | \$ 82,747 | \$ 81,784 | \$ | 78,714 | \$ | 76,821 | \$ 78,358 | \$ | 4,389 | 5.6 % |
| Period-end active accounts (in thousands)(9)(10) | 69,122 | 72,420 | | 67,245 | | 66,892 | 65,219 | | 3,903 | 6.0 % |
| Average active accounts (in thousands) ⁽⁹⁾⁽¹⁰⁾ | 70,127 | 69,397 | | 67,189 | | 65,810 | 66,280 | | 3,847 | 5.8 % |
| LIQUIDITY | | | | | | | | | | |
| Liquid assets | | | | | | | | | | |
| Cash and equivalents | \$ 10,541 | \$ 8,337 | \$ | 9,806 | \$ | 11,117 | \$ 16,620 | \$ | (6,079) | (36.6)% |
| Total liquid assets | \$ 14,687 | \$ 12,989 | \$ | 14,664 | \$ | 16,297 | \$ 22,636 | \$ | (7,949) | (35.1)% |
| Undrawn credit facilities | | | | | | | | | | |
| Undrawn credit facilities | \$ 3,100 | \$ 2,700 | \$ | 3,700 | \$ | 4,900 | \$ 5,400 | \$ | (2,300) | (42.6)% |
| Total liquid assets and undrawn credit facilities | \$ 17,787 | \$ 15,689 | \$ | 18,364 | \$ | 21,197 | \$ 28,036 | \$ | (10,249) | (36.6)% |
| Liquid assets % of total assets | 15.42 % | 13.57 % | | 15.95 % | | 17.71 % | 23.62 % | | | (8.20)% |
| Liquid assets including undrawn credit facilities % of total assets | 18.67 % | 16.39 % | | 19.97 % | | 23.04 % | 29.25 % | | | (10.58)% |

(1) Return on assets represents net earnings as a percentage of average total assets.

(2) Return on equity represents net earnings as a percentage of average total equity.

(a) Return on equity represents net cannings as a precentage on requiry.
 (a) Return on angible common equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.
 (4) Net interest margin represents net interest income divided by average interest-earning assets.
 (5) Efficiency ratio represents (i) other expense, divided by (ii) net interest income, plus other income, plus other income, less retailer share arrangements.

(6) Based on customer statement-end balances extrapolated to the respective period-end date.

(10) Date on classing statement-end online cells extraporated to the respective period-end date.
(7) Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables.
(8) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.
(9) Includes activity and accounts associated with loan receivables held for sale.
(10) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

SYNCHRONY FINANCIAL STATEMENTS OF EARNINGS (unaudited, \$ in millions)

| | | | | | Quai | rter Ende | d | | | | | |
|---|----|-----------------|------------|-----------------|----------|-----------------|----|----------------|----|-----------------|------------|---------|
| | Ν | Mar 31, 2022 |] | Dec 31, 2021 | 5 | Sep 30, 2021 | J | un 30, 2021 | N | Aar 31, 2021 | 10'22 vs | . 10'21 |
| Interest income: | | | | | | | | | | | | |
| Interest and fees on loans | \$ | 4,008 | \$ | 4,042 | \$ | 3,887 | \$ | 3,567 | \$ | 3,732 | \$ 276 | 7.4 % |
| Interest on cash and debt securities | | 14 | | 11 | | 11 | | 11 | | 10 | 4 | 40.0 % |
| Total interest income | | 4,022 | | 4,053 | | 3,898 | | 3,578 | | 3,742 | 280 | 7.5 % |
| Interest expense: | | | | | | | | | | | | |
| Interest on deposits | | 127 | | 119 | | 131 | | 146 | | 170 | (43) | (25.3)% |
| Interest on borrowings of consolidated securitization entities | | 33 | | 33 | | 41 | | 44 | | 51 | (18) | (35.3)% |
| Interest on senior unsecured notes | | 73 | | 71 | | 68 | | 76 | | 82 | (9) | (11.0)% |
| Total interest expense | | 233 | | 223 | | 240 | | 266 | | 303 | (70) | (23.1)% |
| Net interest income | | 3,789 | | 3,830 | | 3,658 | | 3,312 | | 3,439 | 350 | 10.2 % |
| Retailer share arrangements | | (1,104) | | (1,267) | | (1,266) | | (1,006) | | (989) | (115) | 11.6 % |
| Provision for credit losses | | 521 | | 561 | | 25 | | (194) | | 334 | 187 | 56.0 % |
| Net interest income, after retailer share arrangements and provision for credit losses | | 2,164 | | 2,002 | | 2,367 | | 2,500 | | 2,116 | 48 | 2.3 % |
| Other income: | | | | | | | | | | | | |
| Interchange revenue | | 230 | | 254 | | 232 | | 223 | | 171 | 59 | 34.5 % |
| Debt cancellation fees | | 89 | | 79 | | 70 | | 66 | | 69 | 20 | 29.0 % |
| Loyalty programs | | (258) | | (310) | | (256) | | (247) | | (179) | (79) | 44.1 % |
| Other | | 47 | | 144 | | 48 | | 47 | | 70 | (23) | (32.9)% |
| Total other income | | 108 | | 167 | | 94 | | 89 | | 131 | (23) | (17.6)% |
| Other expense: | | | | | | | | | | | | |
| Employee costs | | 402 | | 409 | | 369 | | 359 | | 364 | 38 | 10.4 % |
| Professional fees | | 210 | | 207 | | 196 | | 189 | | 190 | 20 | 10.5 % |
| Marketing and business development | | 116 | | 167 | | 110 | | 114 | | 95 | 21 | 22.1 % |
| Information processing | | 145 | | 143 | | 139 | | 137 | | 131 | 14 | 10.7 % |
| Other | | 166 | | 196 | | 147 | | 149 | | 152 | 14 | 9.2 % |
| Total other expense | | 1,039 | | 1,122 | | 961 | | 948 | | 932 | 107 | 11.5 % |
| Earnings before provision for income taxes | | 1,233 | | 1,047 | | 1,500 | | 1,641 | | 1,315 | (82) | (6.2)% |
| Provision for income taxes | | 301 | . <u> </u> | 234 | <u> </u> | 359 | | 399 | | 290 | 11 | 3.8 % |
| Net earnings | \$ | 932 | \$ | 813 | \$ | 1,141 | \$ | 1,242 | \$ | 1,025 | \$ (93) | (9.1)% |
| Net earnings available to common stockholders | \$ | 922 | \$ | 803 | \$ | 1,130 | \$ | 1,232 | \$ | 1,014 | \$ (92) | (9.1)% |

SYNCHRONY FINANCIAL

STATEMENTS OF FINANCIAL POSITION

(unaudited, \$ in millions)

| | | | Q | uarter Ended | | | | | |
|--|---------------------|-----------------|----|-----------------|-----------------|-----------------|----|---------------------|-------------|
| | Mar 31, 2022 | Dec 31, 2021 | | Sep 30, 2021 | Jun 30, 2021 | Mar 31, 2021 | I | Mar 31, 2022 vs. Ma | ur 31, 2021 |
| Assets | | | | | | | | | |
| Cash and equivalents | \$ 10,541 | \$ 8,337 | \$ | 9,806 | \$ 11,117 | \$ 16,620 | \$ | (6,079) | (36.6)% |
| Debt securities | 4,677 | 5,283 | | 5,444 | 5,728 | 6,550 | | (1,873) | (28.6)% |
| Loan receivables: | | | | | | | | | |
| Unsecuritized loans held for investment | 59,643 | 60,211 | | 56,745 | 55,994 | 53,823 | | 5,820 | 10.8 % |
| Restricted loans of consolidated securitization entities | 19,273 | 20,529 | | 19,643 | 22,380 | 23,035 | | (3,762) | (16.3)% |
| Total loan receivables | 78,916 | 80,740 | | 76,388 | 78,374 | 76,858 | | 2,058 | 2.7 % |
| Less: Allowance for credit losses | (8,651) | (8,688) | | (8,616) | (9,023) | (9,901) | | 1,250 | (12.6)% |
| Loan receivables, net | 70,265 | 72,052 | | 67,772 | 69,351 | 66,957 | | 3,308 | 4.9 % |
| Loan receivables held for sale | 4,046 | 4,361 | | 3,450 | _ | 23 | | 4,023 | NM |
| Goodwill | 1,105 | 1,105 | | 1,105 | 1,105 | 1,104 | | 1 | 0.1 % |
| Intangible assets, net | 1,149 | 1,168 | | 1,090 | 1,098 | 1,169 | | (20) | (1.7)% |
| Other assets | 3,484 | 3,442 | | 3,270 | 3,618 | 3,431 | | 53 | 1.5 % |
| Total assets | \$ 95,267 | \$ 95,748 | \$ | 91,937 | \$ 92,017 | \$ 95,854 | \$ | (587) | (0.6)% |
| Liabilities and Equity | | | | | | | | | |
| Deposits: | | | | | | | | | |
| Interest-bearing deposit accounts | \$ 63,180 | \$ 61,911 | \$ | 59,998 | \$ 59,500 | \$ 62,419 | \$ | 761 | 1.2 % |
| Non-interest-bearing deposit accounts | 395 | 359 | | 355 | 341 | 342 | | 53 | 15.5 % |
| Total deposits | 63,575 | 62,270 | | 60,353 | 59,841 | 62,761 | | 814 | 1.3 % |
| Borrowings: | | | | | | | | | |
| Borrowings of consolidated securitization entities | 6,139 | 7,288 | | 6,288 | 6,987 | 7,193 | | (1,054) | (14.7)% |
| Senior unsecured notes | 7,221 | 7,219 | | 6,472 | 6,470 | 7,967 | | (746) | (9.4)% |
| Total borrowings | 13,360 | 14,507 | | 12,760 | 13,457 | 15,160 | | (1,800) | (11.9)% |
| Accrued expenses and other liabilities | 4,914 | 5,316 | | 4,888 | 4,522 | 4,494 | | 420 | 9.3 % |
| Total liabilities | 81,849 | 82,093 | | 78,001 | 77,820 | 82,415 | | (566) | (0.7)% |
| Equity: | | | | | | | | | |
| Preferred stock | 734 | 734 | | 734 | 734 | 734 | | _ | % |
| Common stock | 1 | 1 | | 1 | 1 | 1 | | _ | % |
| Additional paid-in capital | 9,643 | 9,669 | | 9,649 | 9,620 | 9,592 | | 51 | 0.5 % |
| Retained earnings | 15,003 | 14,245 | | 13,562 | 12,560 | 11,470 | | 3,533 | 30.8 % |
| Accumulated other comprehensive income (loss) | (121) | (69) | | (64) | (56) | (56) | | (65) | 116.1 % |
| Treasury stock | (11,842) | (10,925) | | (9,946) | (8,662) | (8,302) | | (3,540) | 42.6 % |
| Total equity | 13,418 | 13,655 | | 13,936 | 14,197 | 13,439 | | (21) | (0.2)% |
| Total liabilities and equity | \$ 95,267 | \$ 95,748 | \$ | 91,937 | \$ 92,017 | \$ 95,854 | \$ | (587) | (0.6)% |

SYNCHRONY FINANCIAL AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN

| (unaudited, | \$ | in | millions) | |
|-------------|----|----|-----------|--|
|-------------|----|----|-----------|--|

| (unaudited, \$ in millions) | | | | | | | | Ouarter Ended | | | | | | | |
|---|-----------|--------------|--------------------|-----------|--------------|--------------------|-----------|---------------|--------------------|-----------|--------------|--------------------|-----------|--------------|--------------------|
| | | Mar 31, 2022 | | | Dec 31, 2021 | | | Sep 30, 2021 | | | Jun 30, 2021 | | | Mar 31, 2021 | |
| | | Interest | Average | | Interest | Average | | Interest | Average | | Interest | Average | | Interest | Average |
| | Average | Income/ | Yield/ | Average | Income/ | Yield/ | Average | Income/ | Yield/ | Average | Income/ | Yield/ | Average | Income/ | Yield/ |
| | Balance | Expense | Rate | Balance | Expense | Rate | Balance | Expense | Rate | Balance | Expense | Rate | Balance | Expense | Rate |
| Assets | | | | | | | | | | | | | | | |
| Interest-earning assets: | | | | | | | | | | | | | | | |
| Interest-earning cash and equivalents | \$ 8,976 | \$5 9 | 0.23 % | \$ 9,024 | \$ 4 7 | 0.18 % | \$ 9,559 | \$ 3 8 | 0.12 % | \$ 13,584 | \$ 4 7 | 0.12 % | \$ 14,610 | \$ 4 | 0.11 % 0.36 % |
| Securities available for sale | 5,513 | 9 | 0.66 % | 5,517 | / | 0.50 % | 5,638 | 8 | 0.56 % | 5,988 | / | 0.47 % | 6,772 | 6 | 0.36 % |
| Loan receivables, including held for sale: | | | | | | | | | | | | | | | |
| Credit cards | 78,564 | 3,913 | 20.20 % | 77,642 | 3,946 | 20.16 % | 74,686 | 3,793 | 20.15 % | 72,989 | 3,484 | 19.15 % | 74,865 | 3,657 | 19.81 % |
| Consumer installment loans | 2,682 | 66 | 9.98 % | 2,641 | 65 | 9.76 % | 2,555 | 64 | 9.94 % | 2,417 | 59 | 9.79 % | 2,219 | 53 | 9.69 % |
| Commercial credit products | 1,434 | 28 | 7.92 % | 1,434 | 30 | 8.30 % | 1,407 | 29 | 8.18 % | 1,363 | 23 | 6.77 % | 1,231 | 21 | 6.92 % |
| Other | 67 | 1 | NM | 67 | 1 | NM | 66 | 1 | NM | 52 | 1 | NM | 43 | 1 | NM |
| Total loan receivables, including held for sale | 82,747 | 4,008 | 19.64 % | 81,784 | 4,042 | 19.61 % | 78,714 | 3,887 | 19.59 % | 76,821 | 3,567 | 18.62 % | 78,358 | 3,732 | 19.32 % |
| Total interest-earning assets | 97,236 | 4,022 | 16.78 % | 96,325 | 4,053 | 16.69 % | 93,911 | 3,898 | 16.47 % | 96,393 | 3,578 | 14.89 % | 99,740 | 3,742 | 15.22 % |
| Non-interest-earning assets: | | | | | | | | | | | | | | | |
| Cash and due from banks | 1,626 | | | 1,606 | | | 1,588 | | | 1,559 | | | 1,635 | | |
| Allowance for credit losses | (8,675) | | | (8,648) | | | (8,956) | | | (9,801) | | | (10,225) | | |
| Other assets | 5,369 | | | 5,424 | | | 5,405 | | | 5,238 | | | 5,305 | | |
| Total non-interest-earning assets | (1,680) | | | (1,618) | | | (1,963) | | | (3,004) | | | (3,285) | | |
| Total assets | \$ 95,556 | | | \$ 94,707 | | | \$ 91,948 | | | \$ 93,389 | | | \$ 96,455 | | |
| Liabilities | | | | | | | | | | | | | | | |
| Interest-bearing liabilities: | | | | | | | | | | | | | | | |
| Interest-bearing deposit accounts | \$ 62,314 | \$ 127 | 0.83 % | \$ 61,090 | \$ 119 | 0.77 % | \$ 59,275 | \$ 131 | 0.88 % | \$ 60,761 | \$ 146 | 0.96 % | \$ 62,724 | \$ 170 | 1.10 % |
| Borrowings of consolidated securitization entities | 6,827 | 33 | 1.96 % | 7,105 | 33 | 1.84 % | 7,051 | 41 | 2.31 % | 7,149 | 44 | 2.47 % | 7,694 | 51 | 2.69 % |
| Senior unsecured notes | 7,219 | 73 | 4.10 % | 6,999 | 71 | 4.02 % | 6,471 | 68 | 4.17 % | 7,276 | 76 | 4.19 % | 7,965 | 82 | 4.18 % |
| Total interest-bearing liabilities | 76,360 | 233 | 1.24 % | 75,194 | 223 | 1.18 % | 72,797 | 240 | 1.31 % | 75,186 | 266 | 1.42 % | 78,383 | 303 | 1.57 % |
| Non-interest-bearing liabilities | | | | | | | | | | | | | | | |
| Non-interest-bearing deposit accounts | 374 | | | 343 | | | 358 | | | 349 | | | 346 | | |
| Other liabilities | 5,091 | | | 5,137 | | | 4,676 | | | 4,199 | | | 4,655 | | |
| Total non-interest-bearing liabilities | 5,465 | | | 5,480 | | | 5,034 | | | 4,548 | | | 5,001 | | |
| Total liabilities | 81,825 | | | 80,674 | | | 77,831 | | | 79,734 | | | 83,384 | | |
| Equity | | | | | | | | | | | | | | | |
| Total equity | 13,731 | | | 14,033 | | | 14,117 | | | 13,655 | | | 13,071 | | |
| Total liabilities and equity | \$ 95,556 | | | \$ 94,707 | | | \$ 91,948 | | | \$ 93,389 | | | \$ 96,455 | | |
| Net interest income | | \$ 3,789 | | | \$ 3,830 | | | \$ 3,658 | | | \$ 3,312 | | | \$ 3,439 | |
| Interest rate spread ⁽¹⁾ Net interest margin ⁽²⁾ | | | 15.54 % 15.80 % | | | 15.51 % 15.77 % | | | 15.16 % 15.45 % | | | 13.47 % 13.78 % | | | 13.65 % 13.98 % |
| | | | | | | | | | | | | | | | |

Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.
 Net interest margin represents net interest income divided by average interest-earning assets.

SYNCHRONY FINANCIAL BALANCE SHEET STATISTICS (unaudited, \$ in millions, except per share statistics)

| | | | Qu | arter Ended | | | | | |
|---|---------------------|-----------------|-----------|-----------------|------|-----------------|-----------------|-----------------------------|--------|
| | Mar 31, 2022 | Dec 31, 2021 | | Sep 30, 2021 | | Jun 30, 2021 | Mar 31, 2021 | Mar 31, 2022 Mar 31, 202 | |
| BALANCE SHEET STATISTICS | | | | | | | | | |
| Total common equity | \$ 12,684 | \$ 12,921 | \$ | 13,202 | \$ | 13,463 | \$ 12,705 | \$ (21) | (0.2)% |
| Total common equity as a % of total assets | 13.31 % | 13.49 % | | 14.36 % | | 14.63 % | 13.25 % | | 0.06 % |
| Tangible assets | \$ 93,013 | \$ 93,475 | \$ | 89,742 | \$ | 89,814 | \$ 93,581 | \$ (568) | (0.6)% |
| Tangible common equity ⁽¹⁾ | \$ 10,430 | \$ 10,648 | \$ | 11,007 | \$ | 11,260 | \$ 10,432 | \$ (2) | % |
| Tangible common equity as a % of tangible assets(1) | 11.21 % | 11.39 % | | 12.27 % | | 12.54 % | 11.15 % | | 0.06 % |
| Tangible common equity per share ⁽¹⁾ | \$ 20.60 | \$ 20.21 | \$ | 20.12 | \$ | 19.64 | \$ 17.95 | \$ 2.65 | 14.8 % |
| REGULATORY CAPITAL RATIOS ⁽²⁾⁽³⁾ | | | | | | | | | |
| | | Bas | sel III - | CECL Transi | tion | | | | |
| Total risk-based capital ratio ⁽⁴⁾ | 17.2 % | 17.8 % | | 19.3 % | | 20.1 % | 19.7 % | | |
| Tier 1 risk-based capital ratio ⁽⁵⁾ | 15.9 % | 16.5 % | | 18.0 % | | 18.7 % | 18.3 % | | |
| Tier 1 leverage ratio ⁽⁶⁾ | 13.9 % | 14.7 % | | 15.5 % | | 15.6 % | 14.5 % | | |
| Common equity Tier 1 capital ratio | 15.0 % | 15.6 % | | 17.1 % | | 17.8 % | 17.4 % | | |
| | | | | | | | | | |

(1) Tangible common equity ("TCE") is a non-GAAP measure. We believe TCE is a more meaningful measure of the net asset value of the Company to investors. For corresponding reconciliation of TCE to a GAAP linancial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(2) Regulatory capital ratios at March 31, 2022 are preliminary and therefore subject to change.

(3) Capital ratios starting March 31, 2020 reflect election to delay for two years an estimate of CECL's effect on regulatory capital in accordance with the interim final rule issued by U.S. banking agencies in March 2020.

(4) Total risk-based capital ratio is the ratio of total risk-based capital divided by risk-weighted assets.

(5) Tier 1 risk-based capital ratio is the ratio of Tier 1 capital divided by risk-weighted assets.

(6) Tier 1 leverage ratio is the ratio of Tier 1 capital divided by total average assets, after certain adjustments. Tier 1 leverage ratios are based upon the use of daily averages for all periods presented.

SYNCHRONY FINANCIAL

PLATFORM RESULTS (unaudited, unrounded, \$ in millions)

| (unautreu, un oundeu, 3 in minors) | | Quarter Ended | | | | | | | | | | | |
|--|----------|------------------|----------|------------------|----------|------------------|----------|------------------|----------|------------------|----------|----------------|--------------------------------------|
| | | Mar 31, 2022 | | Dec 31, 2021 | | Sep 30, 2021 | | Jun 30, 2021 | | Mar 31, 2021 | | 1Q'22 vs. | IQ'21 |
| HOME & AUTO ⁽⁶⁾ | | | | | | | | | | | | | |
| Purchase volume ⁽¹⁾ | \$ | 10,260 | \$ | 10,919 | \$ | 11,069 | \$ | 11,523 | \$ | 9,337 | \$ | 923 | 9.9 % |
| Period-end loan receivables | \$ | 26,532 | \$ | 26,781 | \$ | 26,210 | \$ | 25,588 | \$ | 24,942 | \$ | 1,590 | 6.4 % |
| Average loan receivables, including held for sale Average active accounts (in thousands) ⁽³⁾ | \$ | 26,406 17,473 | \$ | 26,455 17,655 | \$ | 25,800 17,516 | \$ | 25,111 17,307 | \$ | 25,273 17,149 | \$ | 1,133 324 | 4.5 % 1.9 % |
| | | | | ŕ | | | | , | | | | | |
| Interest and fees on loans | \$ | 1,088 | \$ | 1,126 | \$ | 1,092 | \$ | 993 | \$ | 1,036 | \$ | 52 | 5.0 % |
| Other income | \$ | 21 | \$ | 18 | \$ | 18 | \$ | 16 | \$ | 17 | \$ | 4 | 23.5 % |
| DIGITAL | | | | | | | | | | | | | |
| Purchase volume ⁽¹⁾ | \$ | 11,196 | \$ | 13,451 | \$ | 10,980 | \$ | 10,930 | \$ | 9,340 | \$ | 1,856 | 19.9 |
| eriod-end loan receivables | \$ | 21,075 | \$ | 21,751 | \$ | 19,636 | \$ | 19,233 | \$ | 18,907 | \$ | 2,168 | 11.5 9 |
| werage loan receivables, including held for sale | \$ | 21,160 19,000 | \$ | 20,388 18,375 | \$ | 19,286 17,655 | \$ | 18,783 17,258 | \$ | 19,437 17,318 | \$ | 1,723 1,682 | 8.9 ⁹ 9.7 ⁹ |
| average active accounts (in thousands)(3) | | ŕ | | ŕ | | , | | , | | , | | <i>,</i> | |
| interest and fees on loans | \$ | 1,022 | \$ | 1,025 | \$ | 973 | \$ | 891 | \$ | 903 | \$ | 119 | 13.2 9 |
| Other income | \$ | (12) | \$ | (28) | \$ | (19) | \$ | (28) | \$ | (12) | \$ | _ | -9 |
| DIVERSIFIED & VALUE | | | | | | | | | | | | | |
| Purchase volume ⁽¹⁾ | \$ | 11,558 | \$ | 14,154 | \$ | 12,006 | \$ | 11,618 | \$ | 9,220 | \$ | 2,338 | 25.4 9 |
| Period-end loan receivables | S | 15,166 | \$ | 16,075 | \$ | 14,415 | \$ | 14,357 | \$ | 14,217 | \$ | 949 | 6.7 9 |
| Average loan receivables, including held for sale | \$ | 15,128 | \$ | 14,999 | \$ | 14,328 | \$ | 14,101 | \$ | 14,574 | \$ | 554 | 3.8 |
| Average active accounts (in thousands)(3) | | 19,201 | | 18,829 | | 17,903 | | 17,301 | | 17,457 | | 1,744 | 10.0 |
| nterest and fees on loans | \$ | 826 | \$ | 817 | \$ | 780 | \$ | 729 | \$ | 789 | \$ | 37 | 4.7 |
| Other income | \$ | (9) | \$ | (23) | \$ | (8) | \$ | (2) | \$ | 5 | \$ | (14) | (280.0) |
| IEALTH & WELLNESS | | | | | | | | | | | | | |
| urchase volume ⁽¹⁾ | \$ | 3,107 | \$ | 3,055 | \$ | 3,024 | \$ | 2,988 | \$ | 2,648 | \$ | 459 | 17.3 |
| eriod-end loan receivables | \$ | 10,407 | \$ | 10,244 | \$ | 9,879 | \$ | 9,515 | \$ | 9,317 | \$ | 1,090 | 11.7 |
| average loan receivables, including held for sale | \$ | 10,251 | \$ | 10,057 | \$ | 9,654 | \$ | 9,334 | \$ | 9,442 | \$ | 809 | 8.6 |
| average active accounts (in thousands)(3) | | 6,027 | | 5,922 | | 5,707 | | 5,585 | | 5,706 | | 321 | 5.6 |
| nterest and fees on loans | \$ | 616 | \$ | 603 | \$ | 587 | \$ | 523 | \$ | 558 | \$ | 58 | 10.4 |
| Other income | \$ | 53 | \$ | 42 | \$ | 41 | \$ | 36 | \$ | 40 | \$ | 13 | 32.5 9 |
| LIFESTYLE | | | | | | | | | | | | | |
| Purchase volume ⁽¹⁾ | \$ | 1,195 | \$ | 1,462 | \$ | 1,298 | \$ | 1,405 | \$ | 1,154 | \$ | 41 | 3.6 |
| eriod-end loan receivables | S | 5,381 | \$ | 5,479 | \$ | 5,234 | \$ | 5,158 | \$ | 4,988 | \$ | 393 | 7.9 |
| werage loan receivables, including held for sale werage active accounts (in thousands) ⁽³⁾ | \$ | 5,379 | \$ | 5,297 | \$ | 5,185 | \$ | 5,050 | \$ | 5,003 | \$ | 376 9 | 7.5 |
| о (, , , | | 2,582 | | 2,548 | | 2,465 | | 2,442 | | 2,573 | | | |
| nterest and fees on loans Other income | \$ \$ | 191 | \$ \$ | 194 | \$ \$ | 187 | \$ \$ | 182 | \$ \$ | 181 | \$ \$ | 10 | 5.5 |
| | 3 | 6 | 2 | 6 | 2 | 6 | \$ | 0 | 3 | 5 | \$ | 1 | 20.0 |
| CORP, OTHER ⁽⁴⁾⁽⁶⁾ | | | | | | | | | | | | | |
| urchase volume ⁽¹⁾⁽²⁾ | \$ | 3,174 | \$ | 4,031 | \$ | 3,535 | \$ | 3,657 | \$ | 3,050 | \$ | 124 | 4.1 |
| eriod-end loan receivables ⁽⁵⁾ | \$ | 355 | \$ | 410 | \$ | 1,014 | \$ | 4,523 | \$ | 4,487 | \$ | (4,132) | (92.1) |
| Average loan receivables, including held for sale | \$ | 4,423 | \$ | 4,588 | \$ | 4,461 | \$ | 4,442 | \$ | 4,629 | \$ | (206) | (4.5) |
| verage active accounts (in thousands) ⁽²⁾⁽³⁾ | | 5,844 | | 6,068 | | 5,943 | | 5,917 | | 6,077 | | (233) | (3.8) |
| nterest and fees on loans | \$ | 265 | \$ | 277 | \$ | 268 | \$ | 249 | \$ | 265 | \$ | | |
| Other income | \$ | 49 | \$ | 152 | \$ | 56 | \$ | 61 | \$ | 76 | \$ | (27) | (35.5) |
| OTAL SYF | | | | | | | | | | | | | |
| urchase volume ⁽¹⁾⁽²⁾ | \$ | 40,490 | \$ | 47,072 | \$ | 41,912 | \$ | 42,121 | \$ | 34,749 | \$ | 5,741 | 16.5 |
| eriod-end loan receivables(5) | \$ | 78,916 | \$ | 80,740 | \$ | 76,388 | \$ | 78,374 | \$ | 76,858 | \$ | 2,058 | 2.7 |
| verage loan receivables, including held for sale | \$ | 82,747 | \$ | 81,784 | \$ | 78,714 | \$ | 76,821 | \$ | 78,358 | \$ | 4,389 | 5.6 |
| average active accounts (in thousands)(2)(3) | | 70,127 | | 69,397 | | 67,189 | | 65,810 | | 66,280 | | 3,847 | 5.8 |
| nterest and fees on loans | \$ | 4,008 | \$ | 4,042 | \$ | 3,887 | \$ | 3,567 | \$ | 3,732 | \$ | 276 | 7.4 |
| Other income | \$ | 108 | \$ | 167 | \$ | 94 | \$ | 89 | \$ | 131 | \$ | (23) | (17.6) |

Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.
 Includes activity and balances associated with loan receivables held for sale.

(3) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

(4) Includes activity and balances associated with our program agreement with Gap Inc. and BP except where noted, which are both scheduled to expire in 2Q 2022.

(5) Reflects the reclassification of \$3.5 billion and \$0.5 billion to loan receivables held for sale in 3Q 2021 and 4Q 2021, respectively.

(6) In December 2021, we entered into an agreement to sell \$0.5 billion of loan receivables associated with our program agreement with BP. In connection with this agreement, revenue activities for the BP portfolio are no longer managed within our Home & Auto sales platform. All metrics for the BP portfolio are no longer managed within our Home & Auto sales platform. All metrics for our Home & Auto sales platform, are now reported within our Corp, Other information. We have recast all prior-period reported metrics for our Home & Auto sales platform and Corp, Other to conform to the current-period presentation.

SYNCHRONY FINANCIAL

RECONCILIATION OF NON-GAAP MEASURES AND CALCULATIONS OF REGULATORY MEASURES $^{(1)}$ (unaudited, \$ in millions, except per share statistics)

| | | | | Oua | rter Ended | | | | |
|---|----|-----------------|-----------------|-----|-----------------|----|-----------------|----|-----------------|
| | | 4ar 31, 2022 | Dec 31, 2021 | | Sep 30, 2021 | | Jun 30, 2021 | | Mar 31, 2021 |
| COMMON EQUITY AND REGULATORY CAPITAL MEASURES ⁽²⁾ | | | | | | | | | |
| GAAP Total equity | \$ | 13,418 | \$ 13,655 | \$ | 13,936 | \$ | 14,197 | \$ | 13,439 |
| Less: Preferred stock | | (734) | (734) | | (734) | | (734) | | (734) |
| Less: Goodwill | | (1,105) | (1,105) | | (1,105) | | (1,105) | | (1,104) |
| Less: Intangible assets, net | | (1,149) | (1,168) | | (1,090) | | (1,098) | | (1,169) |
| Tangible common equity | \$ | 10,430 | \$ 10,648 | \$ | 11,007 | \$ | 11,260 | \$ | 10,432 |
| Add: CECL transition amount | | 1,719 | 2,292 | | 2,274 | | 2,376 | | 2,595 |
| Adjustments for certain deferred tax liabilities and certain items in accumulated comprehensive income (loss) | | 371 | 329 | | 299 | | 301 | | 354 |
| Common equity Tier 1 | \$ | 12,520 | \$ 13,269 | \$ | 13,580 | \$ | 13,937 | \$ | 13,381 |
| Preferred stock | | 734 | 734 | | 734 | | 734 | | 734 |
| Tier 1 capital | \$ | 13,254 | \$ 14,003 | \$ | 14,314 | \$ | 14,671 | \$ | 14,115 |
| Add: Allowance for credit losses includible in risk-based capital | | 1,106 | 1,119 | | 1,052 | | 1,039 | | 1,031 |
| Total Risk-based capital | \$ | 14,360 | \$ 15,122 | \$ | 15,366 | \$ | 15,710 | \$ | 15,146 |
| ASSET MEASURES ⁽²⁾ | | | | | | | | | |
| Total average assets | \$ | 95,556 | \$ 94,707 | \$ | 91,948 | \$ | 93,389 | \$ | 96,455 |
| Adjustments for: | | | | | | | | | |
| Add: CECL transition amount | | 1,719 | 2,292 | | 2,274 | | 2,376 | | 2,595 |
| Disallowed goodwill and other disallowed intangible assets (net of related deferred tax liabilities) and other | | (1,964) | (1,999) | | (1,960) | | (1,965) | | (1,987) |
| Total assets for leverage purposes | \$ | 95,311 | \$ 95,000 | \$ | 92,262 | \$ | 93,800 | \$ | 97,063 |
| Risk-weighted assets | \$ | 83,251 | \$ 84,950 | \$ | 79,597 | \$ | 78,281 | \$ | 76,965 |
| CECL FULLY PHASED-IN CAPITAL MEASURES | | | | | | | | | |
| Tier 1 capital | \$ | 13,254 | \$ 14,003 | \$ | 14,314 | \$ | 14,671 | \$ | 14,115 |
| Less: CECL transition adjustment | | (1,719) | (2,292) | | (2,274) | | (2,376) | | (2,595) |
| Tier 1 capital (CECL fully phased-in) | \$ | 11,535 | \$ 11,711 | \$ | 12,040 | \$ | 12,295 | \$ | 11,520 |
| Add: Allowance for credit losses | | 8,651 | 8,688 | | 8,616 | | 9,023 | | 9,901 |
| Tier 1 capital (CECL fully phased-in) + Reserves for credit losses | \$ | 20,186 | \$ 20,399 | \$ | 20,656 | \$ | 21,318 | \$ | 21,421 |
| Risk-weighted assets | \$ | 83,251 | \$ 84,950 | \$ | 79,597 | \$ | 78,281 | \$ | 76,965 |
| Less: CECL transition adjustment | | (870) | (1,353) | | (2,065) | | (2,166) | | (2,386) |
| Risk-weighted assets (CECL fully phased-in) | \$ | 82,381 | \$ 83,597 | \$ | 77,532 | \$ | 76,115 | \$ | 74,579 |
| TANGIBLE COMMON EQUITY PER SHARE | | | | | | | | | |
| GAAP book value per share | \$ | 25.06 | \$ 24.53 | \$ | 24.13 | \$ | 23.48 | \$ | 21.86 |
| Less: Goodwill | | (2.18) | (2.10) | | (2.02) | | (1.93) | | (1.90) |
| Less: Intangible assets, net | | (2.28) | (2.22) | | (1.99) | | (1.91) | | (2.01) |
| Tangible common equity per share | 2 | 20.60 | \$ 20.21 | S | 20.12 | S | 19.64 | S | 17.95 |

(1) Regulatory measures at March 31, 2022 are presented on an estimated basis.

(2) Capital ratios starting March 31, 2020 reflect election to delay for two years an estimate of CECL's effect on regulatory capital in accordance with the interim final rule issued by U.S. banking agencies in March 2020.



Exhibit 99.3

1Q'22 FINANCIAL RESULTS

April 18, 2022

Cautionary Statement Regarding Forward-Looking Statements

The following slides are part of a presentation by Synchrony Financial in connection with reporting quarterly financial results. No representation is made that the information in these slides is complete. For additional information, see the earnings release and financial supplement included as exhibits to our Current Report on Form 8-K filed today and available on our website (www.synchronyfinancial.com) and the SEC's website (www.sec.gov). All references to net earnings and net income are intended to have the same meaning. All comparisons are for the first quarter of 2022 compared to the first quarter of 2021, unless otherwise noted.

This presentation contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," seeks, ""targets, ""outlook," "estimates, ""will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forwardlooking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or sub-service our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third-parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's (the "CFPB") regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

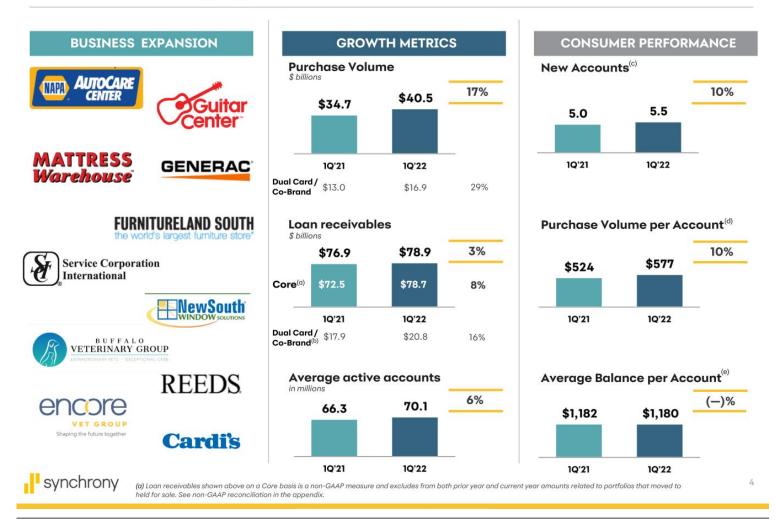
For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this presentation and in our public filings, including under the heading "Risk Factors Relating to Our Business" and "Risk Factors Relating to Regulation" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, as filed on February 10, 2022. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.



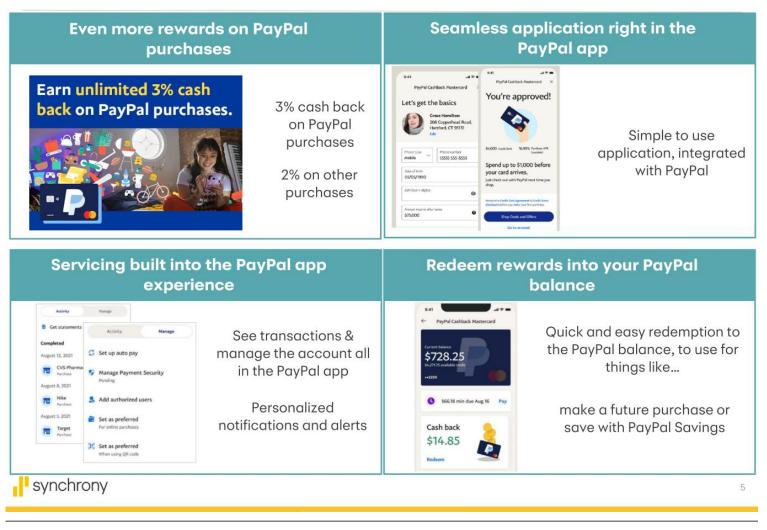
1Q'22 Financial Highlights

| SUMMARY | | FINANCIAL METRICS | | | CAPITAL | | |
|---------|--|-------------------|--|------------|--|--|--|
| SYF | \$1.77 DILUTED EPS compared to \$1.73; \$0.04 increase from reserve reductions for HFS portfolios | | 15.80% NET INTEREST MARGIN <i>compared to 13.98%</i> | Ċ | 15.0% CET1 <i>liquid assets of \$14.7 billion,</i> <i>15.4% of total assets</i> | | |
| ¢ | \$83.0 billion LOANS Includes \$78.9 billion Loan Receivables and \$4.0 billion HFS compared to \$76.9 billion | | 2.73% NET CHARGE-OFFS compared to 3.62% | \Diamond | \$63.6 billion DEPOSITS 83% of current funding | | |
| 盎 | 70.1 million AVERAGE ACTIVE ACCOUNTS compared to 66.3 million | ¢ | 37.2% EFFICIENCY RATIO compared to 36.1% | æ | \$1.1 billion CAPITAL RETURNED \$967 million share repurchases | | |
| synch | rony | | | | 3 | | |

1Q'22 Business Highlights



The NEW PayPal Cashback Credit Card



Summary earnings statement

| | | | B/(W) | |
|---|--------------|---------|-----------|--------------|
| \$ in millions, except per share statistics | <u>1Q'22</u> | | <u>\$</u> | <u>%</u> |
| Total interest income | \$4,022 | \$3,742 | \$280 | 7 % |
| Total interest expense | 233 | 303 | 70 | 23 % |
| Net interest income (NII) | 3,789 | 3,439 | 350 | 10 % |
| Retailer share arrangements (RSA) | (1,104) | (989) | (115) | (12) % |
| Provision for credit losses | 521 | 334 | (187) | (56) % |
| Other income | 108 | 131 | (23) | (18) % |
| Other expense | 1,039 | 932 | (107) | (11) % |
| Pre-tax earnings | 1,233 | 1,315 | (82) | (6)% |
| Provision for income taxes | 301 | 290 | (11) | (4) % |
| Net earnings | 932 | 1,025 | (93) | (9) % |
| Preferred dividends | 10 | 11 | (1) | NM |
| Net earnings available to common stockholders | \$922 | \$1,014 | \$(92) | (9) % |
| Diluted earnings per share | \$1.77 | \$1.73 | \$0.04 | 2 % |

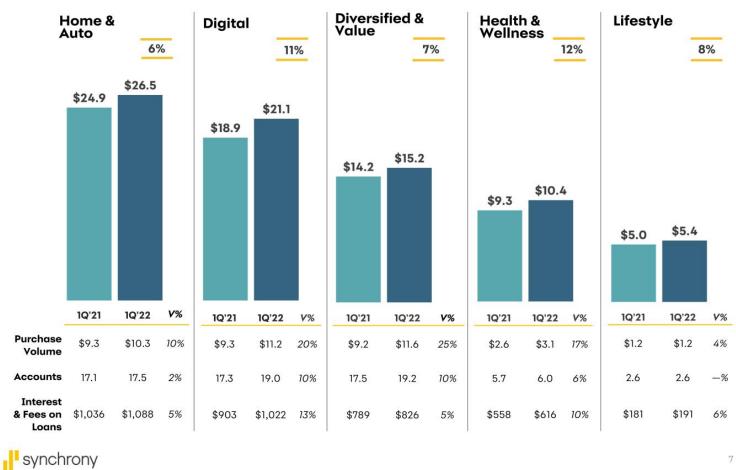
synchrony

1Q'22 Highlights

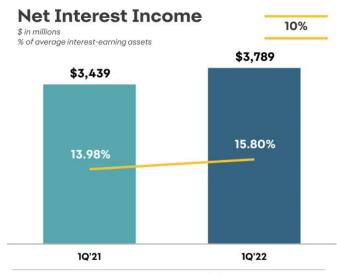
| • \$932 million Net earnings, \$1.77 diluted EPS |
|---|
| - \$29 million reserve reductions related to HFS |
| portfolios, or \$22 million after-tax, \$0.04 EPS |
| Net interest income up 10% |
| Interest and fees on loans up 7% driven by growth in average loan receivables |
| -Interest expense decrease attributed to lower |
| benchmark rates and lower funding liabilities |
| Retailer share arrangements increased 12% |
| -Increase is primarily driven by continued strong |
| program performance |
| Provision for credit losses up 56% |
| - Driven by lower reserve release compared to prior |
| year, partially offset by lower net charge-offs |
| year, partially onset by lower net enarge ons |
| • Other income down (18)% |
| - Decrease primarily driven by higher loyalty and |
| lower investment gains |
| • Other expense up 11% |
| - Increase driven by higher employee, |
| marketing/business development and technology costs |
| - Other expense includes \$10 million of costs |
| related to certain employee and legal matters |
| |

1Q'22 Platform Results⁽⁰⁾

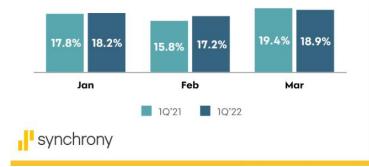
Loan receivables \$ in billions



Net Interest Income



Payment Rate Trends^(a)



1Q'22 Highlights

Net interest income increased 10%

- Interest and fees on loans up 7% driven by growth in average loan receivables
- Interest expense decrease attributed to lower benchmark rates and lower funding liabilities
- Net interest margin (NIM) increased 182 bps
 - Mix of Interest-earnings assets: <u>126 bps</u>
 - Loan receivable mix as a percent of total Earning Assets increased from 78.6% to 85.1%
 - Loan receivables yield: <u>26 bps</u>
 - Loan receivables yield of 19.64%, up 32 bps
 - Interest-bearing liabilities cost: <u>26 bps</u>
 - Total cost decreased 33 bps to 1.24%
- 1Q'22 payment rate above prior year level by ~45 bps, but March is first month below prior year

NIM Walk

| 1Q'21 NIM | 13.98% |
|-----------------------------------|--------|
| Mix of Interest-earning assets | 1.26% |
| Loan receivables yield | 0.26% |
| Interest-bearing liabilities cost | 0.26% |
| Liquidity portfolio yield | 0.04% |
| 1Q'22 NIM | 15.80% |

8

Asset Quality Metrics

30+ days past due^(a)

\$ in millions, % of period-end loan receivables



90+ days past due^(b)

\$ in millions, % of period-end loan receivables



synchrony

Net charge-offs

\$ in millions, % of average loan receivables including held for sale

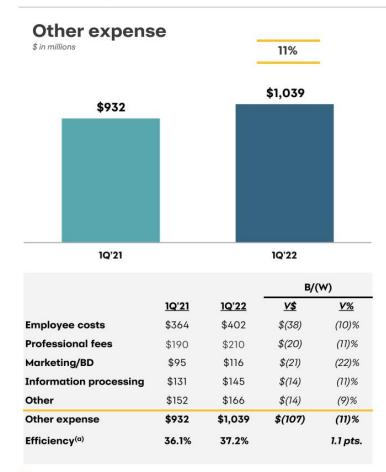


Allowance for credit losses

\$ in millions, % of period-end loan receivables



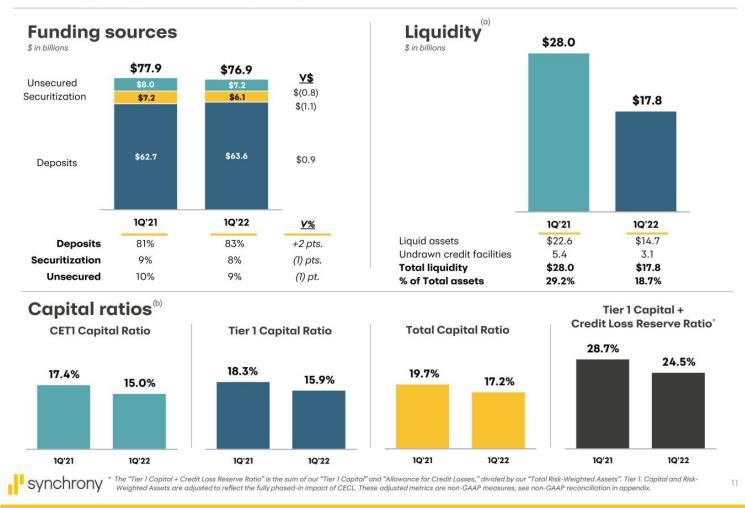
Other Expense



synchrony

1Q'22 Highlights

- Other expense up 11%
 - Increase driven by higher employee, marketing/business development and technology costs; Other expense includes \$10 million of costs related to certain employee and legal matters
 - Employee cost increase of \$38 million primarily attributable to increase in non-exempt headcount driven by growth and insourcing, higher hourly wages and other compensation adjustments
 - Increase in marketing and business development expenses of \$21 million primarily driven by higher contractual and discretionary marketing investments
 - Higher technology investments and purchase volume contribute to increased information processing and professional fees
- Efficiency ratio 37.2% vs. 36.1% prior year
 - Increase in ratio driven by higher expenses partially offset by higher revenue



Funding, Capital and Liquidity

2022 Outlook

(comments and trends in comparison to 2021, except where noted)

| Key Driver | Full Year Framework | FY 2022 |
|-----------------------------------|---|---------------------------|
| Loan Receivables Growth | Driven by slowing payment rate & continued Purchase Volume strength | ~10% |
| Net Interest Margin | NIM to follow normal seasonal trends adjusted for the following items: fluctuation of ALR as a % of AEA, driven by seasonal growth, portfolio conveyances and timing of funding increases in benchmark rates for interest bearing liabilities higher Interest & Fee yield partially offset by higher reversals | 15.25% - 15.50% |
| Net Charge Offs | Strong credit performance to continue with slow rise in DQs (mainly 2H'22) Expect not to reach mean annual loss rate until '24 unless significant changes in macroeconomic environment develop | <3.50% |
| RSA / Average Loan Receivables | Continued elevation from strong program performance and Purchase Volume growth Moderation will begin as NCOs rise | 5.25% - 5.50% |
| Operating Expenses | Manage expenses to achieve positive operating leverage in '22 Forecast excludes any reinvestment into business from gain on sale | ~\$1,050MN per quarter |
| HFS Portfolios | Anticipate closing on HFS portfolios in Q2 Generate a one-time gain of ~\$130 million Anticipate incremental investments / costs to fully offset gain; No EPS impact | |

synchrony

1Q'22 Key Business Themes





Across our diverse platforms, customer engagement and spend are growing as product suite, value propositions, and omnichannel experiences resonate across generations and industries



Consumer health remains strong



Portfolio well positioned to deliver consistent risk-adjusted growth and peer-leading returns in a dynamic market environment



Continued execution of plan to return excess capital to shareholders

synchrony

Footnotes

References in this presentation to "HFS" are to Loan receivables held for sale

1Q'22 Business Highlights

- Dual Card/Co-Brand balances include Loan receivables held for sale. b.
- C.
- New Accounts represent accounts that were approved in the respective period, in millions. Purchase Volume per Account is calculated as the Purchase volume divided by Average active accounts, in \$. d.
- Average Balance per Account is calculated as the Average loan receivables divided by Average active accounts, in \$. e.

Platform Results

a. Accounts represent average active accounts in millions, which are credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month. Purchase volume \$ in billions and Interest and fees on loans \$ in millions.

- **Net Interest Income**
 - Payment rate is calculated as customer payments divided by beginning of period loan receivables, including loans HFS. α.

Asset Quality Metrics

- Excluding the Gap & BP programs, 1Q'22 30+ rate was down ~15 bps. versus 1Q'21.
- b. Excluding the Gap & BP programs, 1Q'22 90+ rate was down ~30 bps. versus 1Q'21.

Other Expense

"Other expense" divided by sum of "NII" plus "Other income" less "Retailer share arrangements (RSA)". α.

Funding, Capital and Liquidity

- a. Does not include unencumbered assets in the Bank that could be pledged.
- b. Capital ratios reflect election to delay an estimate of CECL's effect on regulatory capital for two years in accordance with the interim final rule issued by U.S. banking agencies in March 2020. CET1, Tier 1, and Total Capital Ratio are on a Transition basis.





CHANGING WHAT'S POSSIBLE

Non-GAAP Reconciliation

The following table sets forth the components of our Loan receivables for the periods indicated below. \$ in millions

| | At Mar | At March 31, | |
|---|----------|--------------|--|
| | Tot | tal | |
| CORE LOAN RECEIVABLES | 2021 | 2022 | |
| Loan receivables | \$76,858 | \$78,916 | |
| Loan receivables held for sale | 23 | 4,046 | |
| Loan receivables including held for sale | \$76,881 | \$82,962 | |
| Less: Gap Loan receivables | (3,802) | (3,780) | |
| Less: BP Loan receivables | (514) | (500) | |
| Less: 2021 Loan receivables held for sale | (23) | - | |
| Core Loan receivables | \$72,542 | \$78,682 | |



Non-GAAP Reconciliation Continued*

The following table sets forth the components of our Tier 1 Capital + Reserves ratio for the periods indicated below. \$ in millions

| | At March 31, Total | |
|---|-----------------------|----------|
| | | |
| | 2021 | 2022 |
| Tier 1 Capital | \$14,115 | \$13,254 |
| Less: CECL transition adjustment | (2,595) | (1,719) |
| Tier 1 capital (CECL fully phased-in) | \$11,520 | \$11,535 |
| Add: Allowance for credit losses. | 9,901 | 8,651 |
| Tier 1 capital (CECL fully phased-in) plus Reserves for credit losses | \$21,421 | \$20,186 |
| Risk-weighted assets | \$76,965 | \$83,251 |
| Less: CECL transition adjustment | (2,386) | (870) |
| Risk-weighted assets (CECL fully phased-in). | \$74,579 | \$82,381 |

Synchrony * Estimated at March 31, 2022

Explanation of Non-GAAP Measures

The information provided in this Form 8-K and exhibits includes measures which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP").

We present certain information on our loan receivables that have been adjusted to exclude amounts related to held for sale portfolios, which we refer to as "Core" financial measures, in this Form 8-K and exhibits. These Core financial measures are not measures presented in accordance with GAAP. Given the planned sale of the Gap Inc. and BP portfolios which are expected to be completed in the second quarter of 2022, we believe the presentation of certain Core financial measures is a more meaningful measure to investors of the Company's ongoing credit programs. The reconciliation of these Core financial measures to the comparable GAAP component is included in Exhibit 99.3.

In addition, we also present certain capital measures in this Form 8-K and exhibits. Our "fully-phased Tier 1 Capital and Credit Loss Reserve Ratio" is not required by regulators to be disclosed, and therefore is considered a non-GAAP measure. We believe this ratio is a useful measure to investors as it provides a meaningful measure of what the Company's total loss absorption capacity would be if the transitional rules currently in effect, which permit the temporary deferral of the regulatory capital effects of CECL, were no longer available for us to apply.

We also present a measure we refer to as "tangible common equity" in this Form 8-K and exhibits. Tangible common equity itself is not a measure presented in accordance with GAAP. We believe tangible common equity is a more meaningful measure to investors of the net asset value of the Company.

The reconciliations of these capital and equity related non-GAAP measures to the applicable comparable GAAP financial measures are included in the detailed financial tables included in Exhibit 99.2.