

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**March 5, 2024  
Date of Report  
(Date of earliest event reported)**

**SYNCHRONY FINANCIAL**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-36560**  
(Commission  
File Number)

**51-0483352**  
(I.R.S. Employer  
Identification No.)

**777 Long Ridge Road  
Stamford, Connecticut**  
(Address of principal executive offices)

**06902**  
(Zip Code)

**(203) 585-2400**  
(Registrant's telephone number, including area code)  
**N/A**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
<b>Common stock, par value \$0.001 per share</b>	<b>SYF</b>	<b>New York Stock Exchange</b>
<b>Depository Shares Each Representing a 1/40th Interest in a Share of 5.625% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A</b>	<b>SYFPrA</b>	<b>New York Stock Exchange</b>
<b>Depository Shares Each Representing a 1/40th Interest in a Share of 8.250% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series B</b>	<b>SYFPrB</b>	<b>New York Stock Exchange</b>

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.   "

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Item 7.01 Regulation FD Disclosure.

On March 5, 2024, the Consumer Financial Protection Bureau (“CFPB”) issued a final rule amending Regulation Z, which implements the Truth in Lending Act, relating to the assessment of late fees on credit card accounts. The key elements of the CFPB’s final rule and certain of the current anticipated implications to Synchrony Financial are summarized in Exhibit 99.1 hereto.

The information contained in this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.1, are furnished pursuant to Item 7.01 of Form 8-K and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except as shall be expressly stated by specific reference in such filing.

Cautionary Statement Regarding Forward-Looking Statements

*This Current Report, including Exhibit 99.1 hereto, includes certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the “safe harbor” created by those sections. Forward-looking statements may be identified by words such as “anticipate,” “expect,” “outlook,” “continue,” or words of similar meaning. The forward-looking statements convey our expectations, intentions, or forecasts about future events, circumstances, or results regarding the implications of the CFPB’s final rule on our business, results of operation and financial performance. Forward-looking statements in this Current Report are based on management’s assumptions and estimates, and are subject to inherent uncertainties, risks and changes that are difficult to predict, may change over time and many of which are beyond our control. These uncertainties and risks, include, but are not limited to: (i) the timing of implementation of the CFPB’s final rule; (ii) the impact of the final rule on the competitiveness of our credit products, as well as our ability to offer or continue to offer certain products; and (iii) our ability to successfully execute strategic actions to mitigate the impacts of the rule on our business, which is dependent on, among other things, partner, customer and other stakeholder acceptance. As a result, actual results could differ materially from those indicated in these forward-looking statements. For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with our public filings, including under the heading “Risk Factors Relating to Our Business” and “Risk Factors Relating to Regulation” in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2023, as filed on February 8, 2024. Any forward-looking statement speaks only as of the date on which it is made and we undertake no obligation to update any forward-looking statement, except as otherwise may be required by law.*

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

The following exhibits are being furnished as part of this report:

<u>Number</u>	<u>Description</u>
<a href="#"><u>99.1</u></a>	<a href="#"><u>Synchrony Financial - CFPB Revised Late Fee Rule Summary and Implications</u></a>
104	The cover page from this Current Report on Form 8-K, formatted in Inline XBRL

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### SYNCHRONY FINANCIAL

Date: March 5, 2024

By:	<u>/s/ Jonathan Mothner</u>
Name:	Jonathan Mothner
Title:	Executive Vice President, Chief Risk and Legal Officer

# Impact of Late Fee Regulation

Exhibit 99.1

<b>Key Elements</b>	<ul style="list-style-type: none"><li>• Amended Safe Harbor from \$30/\$41 to single \$8 amount and eliminated inflation adjustment</li><li>• Effective date 60 days after rule published in the Federal Register</li><li>• Detailed analysis of rule on-going</li></ul>
<b>Litigation</b>	<ul style="list-style-type: none"><li>• Anticipate litigation being filed with broad industry support</li><li>• Expect request for preliminary injunction to delay effective date / pause rule implementation</li><li>• Outcome of injunction request and litigation uncertain</li></ul>
<b>Strategic Implications</b>	<ul style="list-style-type: none"><li>• Commencing implementation of product, policy and pricing changes, to be executed over the next 3-4 months</li><li>• Changes in Cardholder Terms (“CITs”) will include increases to APRs, implementation of fees, other product changes</li><li>• CITs will continue beyond initial implementation period for inactive accounts and accounts which may have been initially ineligible</li></ul>
<b>Financial Implications</b>	<ul style="list-style-type: none"><li>• Reduction in late fees occurs upon effective date of rule</li><li>• Impact from CITs will occur ~90 days from CIT notification</li><li>• Certain changes in terms have more immediate impact; APR changes build over time given protected balances under the Card Act</li><li>• Combined net effects of the rule and mitigants generally flow through RSAs</li></ul>
<b>2024 Outlook</b>	<ul style="list-style-type: none"><li>• January 23, 2024 Financial Outlook with key driver quantitative ranges is withdrawn</li><li>• Revised FY2024 Outlook, including EPS Range (excluding final Late Fee impact) provided on page 2</li><li>• Financial impacts of Late Fee Rule on key drivers and EPS disclosed on page 3</li></ul>

## 2024 Revised Outlook, excluding the Impact of Final Late Fee Rule

Baseline Macroeconomic Assumptions (excludes effects of qualitative overlays)				Additional Assumptions
U/E Rate (YE'24)	GDP Growth (FY'24)	Fed Funds (YE'24)	Deposit Betas (FY'24)	• Pets Best sale & Ally Lending purchase close in 1Q'24
4.0%	1.7%	4.75%	Sav/CDs: ~30%	
Key Drivers	Trends			
Loan Receivables Growth	• Broad-based purchase volume growth • Payment rate moderation expected to continue, but remain above pre-pandemic levels throughout 2024			
Net Interest Income	• Follow normal seasonal trends adjusted for the following items: <ul style="list-style-type: none"><li>• increase in Interest-bearing liabilities cost driven by the lagged impact of higher benchmark rates as fixed rate retail deposits reprice</li><li>• competition for retail deposits and the pace of deposit repricing in response to potential rate cuts</li><li>• higher Interest &amp; Fee Income partially offset by higher reversals</li></ul>			
Net Charge Offs	• Expected to peak during 1H before returning to pre-pandemic seasonal trends for the remainder of 2024 • Outlook assumes stable macro environment			
RSA / Average Loan Receivables	• Moderation reflects impact of continued credit normalization, higher interest expense, and portfolio mix partially offset by higher purchase volume			
Efficiency Ratio	• Continue to drive positive operating leverage • Stabilization in operational losses			
EPS Range	• Excluding Pets Best gain and impact of Late Fee rule: \$5.70 – \$6.00			

(comments and trends in comparison to 2023, except where noted)

## Financial Impacts of Late Fee Rule for 2024<sup>(a)</sup>

Key Driver	Trends
<b>Interest &amp; Fees</b>	<ul style="list-style-type: none"> <li>Benefit from product, policy and pricing changes will build through the year, generally beginning in Q2</li> <li>(~\$800MM) reduction of Late Fees in Q4, partially offset by moderately lower waivers and reversals</li> </ul>
<b>Other Income</b>	<ul style="list-style-type: none"> <li>Benefit from product, policy and pricing changes will build through the year, generally beginning in Q2</li> </ul>
<b>Consumer Behavior Changes</b>	<ul style="list-style-type: none"> <li>Slightly lower new accounts, active accounts and purchase volume resulting from consumer behavioral changes from product, policy and pricing modifications</li> <li>Expect impact to be recognized in 2H'24</li> </ul>
<b>Provision</b>	<ul style="list-style-type: none"> <li>Slightly lower with majority of decrease occurring in 2H'24, resulting from slower growth</li> <li>Impact on a dollar basis and should not impact reserve coverage ratio</li> </ul>
<b>Total Other Expense</b>	<ul style="list-style-type: none"> <li>Slightly higher in Q1, Q2 and Q3 related to CIT execution</li> <li>Slightly lower in Q4, reflecting impact of consumer behavior changes</li> </ul>
<b>RSA</b>	<ul style="list-style-type: none"> <li>Contracts are expected to function as agreed upon; no modifications to sharing agreements to date</li> <li>Generally expected to be slightly lower on a full year basis</li> <li>Slightly higher in Q2 and Q3, resulting from offsets recognized in both Interest &amp; Fees and Other Income</li> <li>Moderately lower in Q4, reflecting the net impact of the Late Fee reduction</li> </ul>
<b>EPS Impact</b>	<ul style="list-style-type: none"> <li>Impact from change in Late Fee regulation on 2024 diluted EPS is (\$0.15) – (\$0.25), which assumes: October implementation date; (~\$800MM) pre-tax impact; and offsets ranging from ~\$650MM – \$700MM pre-tax</li> </ul>

(comments and trends in comparison to previously disclosed guidance from January 2024, except where noted)

(a) Assumes Late Fee rule implementation date of October 1, 2024, which incorporates our assumption that the anticipated litigation challenge will, at a minimum, delay the implementation date. The Company expects to provide an update to the above information once the impacts of anticipated litigation challenge are clearer. The above also assumes estimated impacts associated with potential changes in consumer behavior in response to the product, policy and pricing changes being implemented. Consumer behavior changes could diverge from the assumptions incorporated above.

## Cautionary Statement Regarding Forward-Looking Statements

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