

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2021

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

001-36560

(Commission File Number)



SYNCHRONY FINANCIAL

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

777 Long Ridge Road
Stamford, Connecticut
(Address of principal executive offices)

51-0483352
(I.R.S. Employer
Identification No.)

06902
(Zip Code)

(Registrant's telephone number, including area code) - (203) 585-2400

Securities Registered Pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|--|-------------------|---|
| Common stock, par value \$0.001 per share | SYF | New York Stock Exchange |
| Depository Shares Each Representing a 1/40th Interest in a Share of 5.625% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A | SYFPrA | New York Stock Exchange |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|-------------------------------------|---------------------------|--------------------------|
| Large Accelerated Filer | <input checked="" type="checkbox"/> | Accelerated Filer | <input type="checkbox"/> |
| Non-Accelerated Filer | <input type="checkbox"/> | Smaller Reporting Company | <input type="checkbox"/> |
| | | Emerging Growth Company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares of the registrant's common stock, par value \$0.001 per share, outstanding as of April 20, 2021 was 581,598,847.

Synchrony Financial

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Certain Defined Terms

Except as the context may otherwise require in this report, references to:

- “we,” “us,” “our” and the “Company” are to SYNCHRONY FINANCIAL and its subsidiaries;
- “Synchrony” are to SYNCHRONY FINANCIAL only;
- the “Bank” are to Synchrony Bank (a subsidiary of Synchrony);
- the “Board of Directors” or “Board” are to Synchrony’s board of directors;
- “CECL” are to the impairment model known as the Current Expected Credit Loss model, which is based on expected credit losses; and
- “Vantage” are to VantageScore, a credit score developed by the three major credit reporting agencies which is used as a means of evaluating the likelihood that credit users will pay their obligations.

We provide a range of credit products through programs we have established with a diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which, in our business and in this report, we refer to as our “partners.” The terms of the programs all require cooperative efforts between us and our partners of varying natures and degrees to establish and operate the programs. Our use of the term “partners” to refer to these entities is not intended to, and does not, describe our legal relationship with them, imply that a legal partnership or other relationship exists between the parties or create any legal partnership or other relationship. The “average length of our relationship” with respect to a specified group of partners or programs is measured on a weighted average basis by interest and fees on loans for the year ended December 31, 2020 for those partners or for all partners participating in a program, based on the date each partner relationship or program, as applicable, started.

Unless otherwise indicated, references to “loan receivables” do not include loan receivables held for sale.

For a description of certain other terms we use, including “active account” and “purchase volume,” see the notes to “ *Management’s Discussion and Analysis—Results of Operations—Other Financial and Statistical Data*” in our Annual Report on Form 10-K for the year ended December 31, 2020 (our “2020 Form 10-K”). There is no standard industry definition for many of these terms, and other companies may define them differently than we do.

“Synchrony” and its logos and other trademarks referred to in this report, including CareCredit®, Quickscreen®, Dual Card™, Synchrony Car Care™ and SyPI™, belong to us. Solely for convenience, we refer to our trademarks in this report without the ™ and ® symbols, but such references are not intended to indicate that we will not assert, to the fullest extent under applicable law, our rights to our trademarks. Other service marks, trademarks and trade names referred to in this report are the property of their respective owners.

On our website at www.synchronyfinancial.com, we make available under the “Investors-SEC Filings” menu selection, free of charge, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to these reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after such reports or amendments are electronically filed with, or furnished to, the SEC. The SEC maintains an Internet site at www.sec.gov that contains reports, proxy and information statements, and other information that we file electronically with the SEC.

Cautionary Note Regarding Forward-Looking Statements:

Various statements in this Quarterly Report on Form 10-Q may contain “forward-looking statements” as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), which are subject to the “safe harbor” created by those sections. Forward-looking statements may be identified by words such as “expects,” “intends,” “anticipates,” “plans,” “believes,” “seeks,” “targets,” “outlook,” “estimates,” “will,” “should,” “may” or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements.

Forward-looking statements are based on management’s current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease (“COVID-19”) outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of Retail Card partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners’ computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third-parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau’s (the “CFPB”) regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Bank’s ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this report and in our public filings, including under the heading “Risk Factors Relating to Our Business” and “Risk Factors Relating to Regulation” in our 2020 Form 10-K. You should not consider any list of such factors to be an exhaustive statement of all of the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

PART I. FINANCIAL INFORMATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and related notes included elsewhere in this quarterly report and in our 2020 Form 10-K. The discussion below contains forward-looking statements that are based upon current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from these expectations. See "Cautionary Note Regarding Forward-Looking Statements."

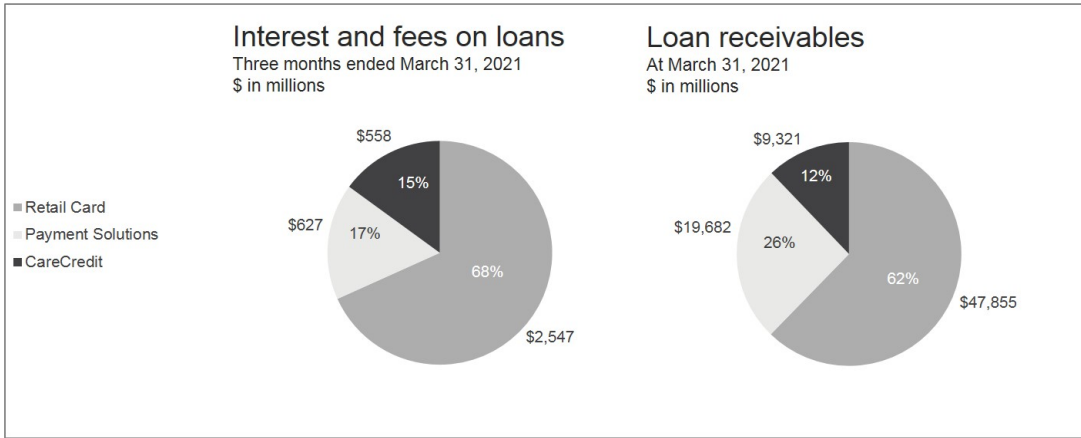
Introduction and Business Overview

We are a premier consumer financial services company delivering a wide range of specialized financing programs, as well as innovative consumer banking products, across key industries including digital, retail, home, auto, travel, health and pet. We provide a range of credit products through our financing programs which we have established with a diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers, which we refer to as our "partners." For the three months ended March 31, 2021, we financed \$34.7 billion of purchase volume and had 66.3 million average active accounts, and at March 31, 2021, we had \$76.9 billion of loan receivables.

We offer our credit products primarily through our wholly-owned subsidiary, the Bank. In addition, through the Bank, we offer, directly to retail and commercial customers, a range of deposit products insured by the Federal Deposit Insurance Corporation ("FDIC"), including certificates of deposit, individual retirement accounts ("IRAs"), money market accounts and savings accounts. We also take deposits at the Bank through third-party securities brokerage firms that offer our FDIC-insured deposit products to their customers. We have significantly expanded our online direct banking operations in recent years and our deposit base serves as a source of stable and diversified low cost funding for our credit activities. At March 31, 2021, we had \$62.7 billion in deposits, which represented 81% of our total funding sources.

Our Sales Platforms

We conduct our operations through a single business segment. Profitability and expenses, including funding costs, credit losses and operating expenses, are managed for the business as a whole. Substantially all of our operations are within the United States. We offer our credit products through three sales platforms (Retail Card, Payment Solutions and CareCredit). Those platforms are organized by the types of products we offer and the partners we work with, and are measured on interest and fees on loans, loan receivables, active accounts and other sales metrics.



Retail Card

Retail Card is a leading provider of private label credit cards, and also provides Dual Cards, general purpose co-branded credit cards and small and medium-sized business credit products. We offer one or more of these products primarily through 24 national and regional retailers with which we have ongoing program agreements. The average length of our relationship with these Retail Card partners is 23 years. Retail Card's revenue primarily consists of interest and fees on our loan receivables. Other income primarily consists of interchange fees earned when our Dual Card or general purpose co-branded cards are used outside of our partners' sales channels and fees paid to us by customers who purchase our debt cancellation products, less loyalty program payments. In addition, the majority of our retailer share arrangements, which provide for payments to our partner if the economic performance of the program exceeds a contractually-defined threshold, are with partners in the Retail Card sales platform. Substantially all of the credit extended in this platform is on standard terms.

Payment Solutions

Payment Solutions is a leading provider of promotional financing for major consumer purchases, offering consumer choice for financing at the point of sale, including primarily private label credit cards, Dual Cards and installment loans. Payment Solutions offers these products through participating partners consisting of national and regional retailers, manufacturers, buying groups and industry associations. Credit extended in this platform, other than for our oil and gas retail partners, is primarily promotional financing. Payment Solutions' revenue primarily consists of interest and fees on our loan receivables, including "merchant discounts," which are fees paid to us by our partners in almost all cases to compensate us for all or part of foregone interest income associated with promotional financing.

CareCredit

CareCredit is a leading provider of promotional financing to consumers for health, veterinary and personal care procedures, services and products. We have a network of CareCredit providers and health-focused retailers, the vast majority of which are individual or small groups of independent healthcare providers, through which we offer a CareCredit branded private label credit card and our CareCredit Dual Card offering, along with complementary products such as Pets Best pet insurance. Substantially all of the credit extended in this platform is promotional financing. CareCredit's revenue primarily consists of interest and fees on our loan receivables, including merchant discounts.

Our Credit Products

Through our platforms, we offer three principal types of credit products: credit cards, commercial credit products and consumer installment loans. We also offer a debt cancellation product.

The following table sets forth each credit product by type and indicates the percentage of our total loan receivables that are under standard terms only or pursuant to a promotional financing offer at March 31, 2021.

| Credit Product | Promotional Offer | | | Total |
|----------------------------|---------------------|-------------------|-------------------|----------------|
| | Standard Terms Only | Deferred Interest | Other Promotional | |
| Credit cards | 61.4 % | 17.9 % | 16.0 % | 95.3 % |
| Commercial credit products | 1.6 | — | — | 1.6 |
| Consumer installment loans | — | 0.1 | 3.0 | 3.1 |
| Other | — | — | — | — |
| Total | 63.0 % | 18.0 % | 19.0 % | 100.0 % |

Credit Cards

We typically offer the following principal types of credit cards:

- **Private Label Credit Cards.** Private label credit cards are partner-branded credit cards (e.g., Lowe's or Amazon) or program-branded credit cards (e.g., Synchrony Car Care or CareCredit) that are used primarily for the purchase of goods and services from the partner or within the program network. In addition, in some cases, cardholders may be permitted to access their credit card accounts for cash advances. In Retail Card, credit under our private label credit cards typically is extended on standard terms only, and in Payment Solutions and CareCredit, credit under our private label credit cards typically is extended pursuant to a promotional financing offer.
- **Dual Cards and General Purpose Co-Branded Cards.** Our patented Dual Cards are credit cards that function as private label credit cards when used to purchase goods and services from our partners, and as general purpose credit cards when used to make purchases from other retailers wherever cards from those card networks are accepted or for cash advance transactions. We also offer general purpose co-branded credit cards that do not function as private label credit cards, as well as, in limited circumstances, a Synchrony-branded general purpose credit card. Credit extended under our Dual Cards and general purpose co-branded credit cards typically is extended on standard terms only. We offer either Dual Cards or general purpose co-branded credit cards across all of our sales platforms, spanning 21 ongoing credit partners and our CareCredit Dual Card, of which the majority are Dual Cards. Consumer Dual Cards and Co-Branded cards totaled 23% of our total loan receivables portfolio at March 31, 2021.

Commercial Credit Products

We offer private label cards and Dual Cards for commercial customers that are similar to our consumer offerings. We also offer a commercial pay-in-full accounts receivable product to a wide range of business customers. We offer our commercial credit products primarily through our Retail Card platform to the commercial customers of our Retail Card partners.

Installment Loans

We originate installment loans to consumers (and a limited number of commercial customers) in the United States, primarily in the power products market (motorcycles, ATVs and lawn and garden). Installment loans are closed-end credit accounts where the customer pays down the outstanding balance in installments. Installment loans are assessed periodic finance charges using fixed interest rates.

Business Trends and Conditions

We believe our business and results of operations will be impacted in the future by various trends and conditions. For a discussion of certain trends and conditions, see “*Management’s Discussion and Analysis of Financial Condition and Results of Operations—Business Trends and Conditions*” in our 2020 Form 10-K. For a discussion of how certain trends and conditions impacted the three months ended March 31, 2021, see “*—Results of Operations.*”

Seasonality

In our Retail Card and Payment Solutions platforms, we experience fluctuations in transaction volumes and the level of loan receivables as a result of higher seasonal consumer spending and payment patterns that typically result in an increase of loan receivables from August through a peak in late December, with reductions in loan receivables occurring over the first and second quarters of the following year as customers pay their balances down.

The seasonal impact to transaction volumes and the loan receivables balance typically results in fluctuations in our results of operations, delinquency metrics and the allowance for credit losses as a percentage of total loan receivables between quarterly periods.

In addition to the seasonal variance in loan receivables discussed above, we also typically experience a seasonal increase in delinquency rates and delinquent loan receivables balances during the third and fourth quarters of each year due to lower customer payment rates resulting in higher net charge-off rates in the first and second quarters. Our delinquency rates and delinquent loan receivables balances typically decrease during the subsequent first and second quarters as customers begin to pay down their loan balances and return to current status resulting in lower net charge-off rates in the third and fourth quarters. Because customers who were delinquent during the fourth quarter of a calendar year have a higher probability of returning to current status when compared to customers who are delinquent at the end of each of our interim reporting periods, we expect that a higher proportion of delinquent accounts outstanding at an interim period end will result in charge-offs, as compared to delinquent accounts outstanding at a year end. Consistent with this historical experience, we generally experience a higher allowance for credit losses as a percentage of total loan receivables at the end of an interim period, as compared to the end of a calendar year. In addition, despite improving credit metrics such as declining past due amounts, we may experience an increase in our allowance for credit losses at an interim period end compared to the prior year end, reflecting these same seasonal trends.

The seasonal trends discussed above are most evident between the fourth quarter and the first quarter of the following year. In addition to these seasonal trends, we continue to experience improvements in customer payment behavior, which include the effects of recent governmental stimulus actions. Customer payments as a percentage of beginning-of-period loan receivables for the three months ended March 31, 2021 were approximately 200 basis points higher than our prior five-year historical average for the first quarter. Loan receivables decreased by \$5.0 billion, or 6.1%, to \$76.9 billion at March 31, 2021 compared to December 31, 2020, primarily due to the effects of customers paying down their balances and past due balances declined to \$2.2 billion at March 31, 2021 from \$2.5 billion at December 31, 2020, primarily due to collections from customers that were previously delinquent. Our allowance for credit losses as a percentage of total loan receivables increased to 12.88% at March 31, 2021, from 12.54% at December 31, 2020. The increase in the allowance for credit losses as a percentage of loan receivables at March 31, 2021 compared to December 31, 2020, despite a decrease in our past due balances, primarily reflects these same seasonal trends.

Results of Operations

Highlights for the Three Months Ended March 31, 2021

Below are highlights of our performance for the three months ended March 31, 2021 compared to the three months ended March 31, 2020, as applicable, except as otherwise noted.

- Net earnings increased 258.4% to \$1.0 billion for the three months ended March 31, 2021 primarily driven by lower provision for credit losses and a decrease in other expense, partially offset by lower net interest income.
- Loan receivables decreased 6.8% to \$76.9 billion at March 31, 2021 compared to March 31, 2020, primarily driven by the impacts of the 2020 shutdowns and improvements in customer payment behavior, partially offset by higher purchase volume.
- Net interest income decreased 11.6% to \$3.4 billion for the three months ended March 31, 2021 primarily due to a decrease in interest and fees on loans driven by an increase in payment rates and lower delinquencies, partially offset by a decrease in interest expense reflecting lower benchmark interest rates.
- Retailer share arrangements increased 6.8% to \$989 million for the three months ended March 31, 2021, primarily due to lower net charge-offs.
- Over-30 day loan delinquencies as a percentage of period-end loan receivables decreased 141 basis points to 2.83% at March 31, 2021, and the net charge-off rate decreased 174 basis points to 3.62% for the three months ended March 31, 2021.
- Provision for credit losses decreased by \$1.3 billion, or 80.1% for the three months ended March 31, 2021. The decrease was primarily driven by lower reserves and lower net charge-offs. Our allowance coverage ratio (allowance for credit losses as a percent of period-end loan receivables) increased to 12.88% at March 31, 2021, as compared to 11.13% at March 31, 2020, primarily due to the impact of the prior year pandemic shutdowns.
- Other expense decreased by \$70 million, or 7.0%, for the three months ended March 31, 2021 primarily driven by lower operational losses and lower marketing and business development costs, partially offset by higher employee costs.
- At March 31, 2021, deposits represented 81% of our total funding sources. Total deposits were flat at \$62.7 billion at March 31, 2021, compared to December 31, 2020.
- During the three months ended March 31, 2021, we declared and paid cash dividends on our Series A 5.625% non-cumulative preferred stock of \$14.06 per share, or \$11 million.
- During the three months ended March 31, 2021, we repurchased \$200 million of our outstanding common stock, and declared and paid cash dividends of \$0.22 per share, or \$128 million.
- In February 2021 in our CareCredit sales platform, we completed our acquisition of Allegro Credit, a leading provider of point-of-sale consumer financing for audiology products and dental services.

2021 Partner Agreements

- In our Retail Card sales platform, we extended our program agreement with American Eagle. In April 2021, we announced that we will not be renewing our program agreement with Gap Inc. when it expires on April 30, 2022. We expect our strategic options will be accretive to dilutive earnings per share relative to renewal terms and if the portfolio is sold we expect to recognize a gain on sale of the portfolio and redeploy approximately \$1 billion of capital.

- Excluding our program agreement with Gap Inc., our five largest programs based upon interest and fees on loans for the year ended December 31, 2020 were Amazon, JCPenney, Lowe's, PayPal and Sam's Club.
- In our Payment Solutions sales platform, we announced our new partnerships with Family Farm & Home and BoxDrop and extended our program agreements with Ashley HomeStores LTD, CITGO, Phillips 66 and Tacony Corporation.
- In our CareCredit sales platform, we expanded our network through our new partnerships with Emory Healthcare, Mercy Health, Prime Health and Southern Veterinary Partners. In addition, we also made our CareCredit patient financing app available in the Epic App Orchard, further expanding the availability of CareCredit to healthcare organizations using Epic.

Information About Our Executive Officers and Board of Directors

- The following events were effective April 1, 2021:
 - Margaret Keane, 61, Synchrony's Chief Executive Officer ("CEO"), transitioned roles from CEO to Executive Chair of the Board.
 - Brian Doubles, 45, Synchrony's President, succeeded Ms. Keane to become President and CEO, and joined the Board as a director.
 - Rick Hartnack, 75, Non-Executive Chair of the Board, retired.
 - Jeffrey Naylor, 62, became Lead Independent Director of the Board.

Summary Earnings

The following table sets forth our results of operations for the periods indicated.

| | Three months ended March 31, | |
|---|-------------------------------------|---------------|
| | 2021 | 2020 |
| <i>(\$ in millions)</i> | | |
| Interest income | \$ 3,742 | \$ 4,407 |
| Interest expense | 303 | 517 |
| Net interest income | 3,439 | 3,890 |
| Retailer share arrangements | (989) | (926) |
| Provision for credit losses | 334 | 1,677 |
| Net interest income, after retailer share arrangements and provision for credit losses | 2,116 | 1,287 |
| Other income | 131 | 97 |
| Other expense | 932 | 1,002 |
| Earnings before provision for income taxes | 1,315 | 382 |
| Provision for income taxes | 290 | 96 |
| Net earnings | \$ 1,025 | \$ 286 |
| Net earnings available to common stockholders | \$ 1,014 | \$ 275 |

Other Financial and Statistical Data

The following table sets forth certain other financial and statistical data for the periods indicated.

| | At and for the | |
|---|------------------------------|------------|
| | Three months ended March 31, | |
| | 2021 | 2020 |
| <i>(\$ in millions)</i> | | |
| Financial Position Data (Average): | | |
| Loan receivables, including held for sale | \$ 78,358 | \$ 84,428 |
| Total assets | \$ 96,455 | \$ 100,722 |
| Deposits | \$ 63,070 | \$ 64,665 |
| Borrowings | \$ 15,659 | \$ 18,793 |
| Total equity | \$ 13,071 | \$ 12,592 |
| Selected Performance Metrics: | | |
| Purchase volume ⁽¹⁾⁽²⁾ | \$ 34,749 | \$ 32,042 |
| Retail Card | \$ 26,540 | \$ 24,008 |
| Payment Solutions | \$ 5,561 | \$ 5,375 |
| CareCredit | \$ 2,648 | \$ 2,659 |
| Average active accounts (in thousands) ²⁾⁽³⁾ | 66,280 | 72,078 |
| Net interest margin ⁽⁴⁾ | 13.98 % | 15.15 % |
| Net charge-offs | \$ 699 | \$ 1,125 |
| Net charge-offs as a % of average loan receivables, including held for sale | 3.62 % | 5.36 % |
| Allowance coverage ratio ⁽⁵⁾ | 12.88 % | 11.13 % |
| Return on assets ⁽⁶⁾ | 4.3 % | 1.1 % |
| Return on equity ⁽⁷⁾ | 31.8 % | 9.1 % |
| Equity to assets ⁽⁸⁾ | 13.55 % | 12.50 % |
| Other expense as a % of average loan receivables, including held for sale | 4.82 % | 4.77 % |
| Efficiency ratio ⁽⁹⁾ | 36.1 % | 32.7 % |
| Effective income tax rate | 22.1 % | 25.1 % |
| Selected Period-End Data: | | |
| Loan receivables | \$ 76,858 | \$ 82,469 |
| Allowance for credit losses | \$ 9,901 | \$ 9,175 |
| 30+ days past due as a % of period-end loan receivables ⁽¹⁰⁾ | 2.83 % | 4.24 % |
| 90+ days past due as a % of period-end loan receivables ⁽¹⁰⁾ | 1.52 % | 2.10 % |
| Total active accounts (in thousands) ²⁾⁽³⁾ | 65,219 | 68,849 |

(1) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

(2) Includes activity and accounts associated with loan receivables held for sale.

(3) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

(4) Net interest margin represents net interest income divided by average interest-earning assets.

(5) Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables.

(6) Return on assets represents net earnings as a percentage of average total assets.

(7) Return on equity represents net earnings as a percentage of average total equity.

(8) Equity to assets represents average total equity as a percentage of average total assets.

(9) Efficiency ratio represents (i) other expense, divided by (ii) sum of net interest income, plus other income, less retailer share arrangements.

(10) Based on customer statement-end balances extrapolated to the respective period-end date.

Average Balance Sheet

The following tables set forth information for the periods indicated regarding average balance sheet data, which are used in the discussion of interest income, interest expense and net interest income that follows.

| | 2021 | | | 2020 | | |
|---|------------------|---------------------------|-------------------------------------|-------------------|--------------------------|-------------------------------------|
| | Average Balance | Interest Income / Expense | Average Yield / Rate ⁽¹⁾ | Average Balance | Interest Income/ Expense | Average Yield / Rate ⁽¹⁾ |
| <i>Three months ended March 31 (\$ in millions)</i> | | | | | | |
| Assets | | | | | | |
| Interest-earning assets: | | | | | | |
| Interest-earning cash and equivalents ⁽²⁾ | \$ 14,610 | \$ 4 | 0.11 % | \$ 12,902 | \$ 42 | 1.31 % |
| Securities available for sale | 6,772 | 6 | 0.36 % | 5,954 | 25 | 1.69 % |
| Loan receivables, including held for sale⁽³⁾: | | | | | | |
| Credit cards | 74,865 | 3,657 | 19.81 % | 81,716 | 4,272 | 21.03 % |
| Consumer installment loans | 2,219 | 53 | 9.69 % | 1,432 | 35 | 9.83 % |
| Commercial credit products | 1,231 | 21 | 6.92 % | 1,243 | 33 | 10.68 % |
| Other | 43 | 1 | NM | 37 | — | — % |
| Total loan receivables, including held for sale | 78,358 | 3,732 | 19.32 % | 84,428 | 4,340 | 20.67 % |
| Total interest-earning assets | 99,740 | 3,742 | 15.22 % | 103,284 | 4,407 | 17.16 % |
| Non-interest-earning assets: | | | | | | |
| Cash and due from banks | 1,635 | | | 1,450 | | |
| Allowance for credit losses | (10,225) | | | (8,708) | | |
| Other assets | 5,305 | | | 4,696 | | |
| Total non-interest-earning assets | (3,285) | | | (2,562) | | |
| Total assets | \$ 96,455 | | | \$ 100,722 | | |
| Liabilities | | | | | | |
| Interest-bearing liabilities: | | | | | | |
| Interest-bearing deposit accounts | \$ 62,724 | \$ 170 | 1.10 % | \$ 64,366 | \$ 356 | 2.22 % |
| Borrowings of consolidated securitization entities | 7,694 | 51 | 2.69 % | 9,986 | 73 | 2.94 % |
| Senior unsecured notes | 7,965 | 82 | 4.18 % | 8,807 | 88 | 4.02 % |
| Total interest-bearing liabilities | 78,383 | 303 | 1.57 % | 83,159 | 517 | 2.50 % |
| Non-interest-bearing liabilities: | | | | | | |
| Non-interest-bearing deposit accounts | 346 | | | 299 | | |
| Other liabilities | 4,655 | | | 4,672 | | |
| Total non-interest-bearing liabilities | 5,001 | | | 4,971 | | |
| Total liabilities | 83,384 | | | 88,130 | | |
| Equity | | | | | | |
| Total equity | 13,071 | | | 12,592 | | |
| Total liabilities and equity | \$ 96,455 | | | \$ 100,722 | | |
| Interest rate spread⁽⁴⁾ | | | 13.65 % | | | 14.66 % |
| Net interest income | | \$ 3,439 | | | \$ 3,890 | |
| Net interest margin⁽⁵⁾ | | | 13.98 % | | | 15.15 % |

(1) Average yields/rates are based on total interest income/expense over average balances.

(2) Includes average restricted cash balances of \$423 million and \$981 million for the three months ended March 31, 2021 and 2020, respectively.

(3) Interest income on loan receivables includes fees on loans of \$514 million and \$656 million for the three months ended March 31, 2021 and 2020, respectively.

(4) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

(5) Net interest margin represents net interest income divided by average total interest-earning assets.

For a summary description of the composition of our key line items included in our Statements of Earnings, see *Management's Discussion and Analysis of Financial Condition and Results of Operations* in our 2020 Form 10-K.

Interest Income

Interest income decreased by \$665 million, or 15.1%, for the three months ended March 31, 2021 primarily driven by a decrease in interest and fees on loans attributed to improvements in customer payment behavior and lower delinquencies.

Average interest-earning assets

Three months ended March 31 (\$ in millions)

| | 2021 | % | 2020 | % |
|--|------------------|----------------|-------------------|----------------|
| Loan receivables, including held for sale | \$ 78,358 | 78.6 % | \$ 84,428 | 81.7 % |
| Liquidity portfolio and other | 21,382 | 21.4 % | 18,856 | 18.3 % |
| Total average interest-earning assets | \$ 99,740 | 100.0 % | \$ 103,284 | 100.0 % |

The decrease in average loan receivables, including held for sale, of 7.2% for the three months ended March 31, 2021 was primarily driven by the 2020 shutdowns and improvements in customer payment behavior. These decreases were partially offset by higher purchase volume in the three months ended March 31, 2021.

Yield on average interest-earning assets

The yield on average interest-earning assets decreased for the three months ended March 31, 2021, primarily due to a decrease in the yield on average loan receivables and a decrease in the percentage of interest-earning assets attributable to loan receivables. The decrease in loan receivable yield was 135 basis points to 19.32% for the three months ended March 31, 2021, primarily driven by higher payment rates and lower delinquencies.

Interest Expense

Interest expense decreased by \$214 million, or 41.4%, for the three months ended March 31, 2021, driven primarily by lower benchmark interest rates. Our cost of funds decreased to 1.57% for the three months ended March 31, 2021, compared to 2.50% for the three months ended March 31, 2020.

Average interest-bearing liabilities

Three months ended March 31 (\$ in millions)

| | 2021 | % | 2020 | % |
|--|------------------|----------------|------------------|----------------|
| Interest-bearing deposit accounts | \$ 62,724 | 80.0 % | \$ 64,366 | 77.4 % |
| Borrowings of consolidated securitization entities | 7,694 | 9.8 % | 9,986 | 12.0 % |
| Senior unsecured notes | 7,965 | 10.2 % | 8,807 | 10.6 % |
| Total average interest-bearing liabilities | \$ 78,383 | 100.0 % | \$ 83,159 | 100.0 % |

Net Interest Income

Net interest income decreased by \$451 million, or 11.6%, for the three months ended March 31, 2021, primarily driven by the decrease in interest and fees on loans discussed above, partially offset by the decrease in interest expense.

Retailer Share Arrangements

Retailer share arrangements increased by \$63 million, or 6.8%, for the three months ended March 31, 2021, primarily due to lower net charge-offs.

Provision for Credit Losses

Provision for credit losses decreased by \$1.3 billion, or 80.1%, for the three months ended March 31, 2021, primarily driven by lower reserves in the current year and lower net charge-offs.

Other Income

(\$ in millions)

| |
|---------------------------|
| Interchange revenue |
| Debt cancellation fees |
| Loyalty programs |
| Other |
| Total other income |

| | | Three months ended March 31, | |
|----|-------|------------------------------|-------|
| | | 2021 | 2020 |
| \$ | 171 | \$ | 161 |
| | 69 | | 69 |
| | (179) | | (158) |
| | 70 | | 25 |
| \$ | 131 | \$ | 97 |

Other income increased by \$34 million, or 35.1%, for the three months ended March 31, 2021, primarily driven by gains related to investment securities and an increase in interchange revenue, partially offset by higher loyalty costs.

Other Expense

(\$ in millions)

| |
|------------------------------------|
| Employee costs |
| Professional fees |
| Marketing and business development |
| Information processing |
| Other |
| Total other expense |

| | | Three months ended March 31, | |
|----|-----|------------------------------|-------|
| | | 2021 | 2020 |
| \$ | 364 | \$ | 324 |
| | 190 | | 197 |
| | 95 | | 111 |
| | 131 | | 123 |
| | 152 | | 247 |
| \$ | 932 | \$ | 1,002 |

Other expense decreased by \$70 million, or 7.0%, for the three months ended March 31, 2021, primarily driven by lower other expense and lower marketing and business development costs, partially offset by higher employee costs.

The "other" component decreased primarily due to lower operational losses. The decrease in marketing and business development was primarily due to the timing of program spend. The increase in employee costs was primarily due to higher stock-based compensation expense.

Provision for Income Taxes

(\$ in millions)

| |
|----------------------------|
| Effective tax rate |
| Provision for income taxes |

| | | Three months ended March 31, | |
|----|--------|------------------------------|--------|
| | | 2021 | 2020 |
| | 22.1 % | | 25.1 % |
| \$ | 290 | \$ | 96 |

The effective tax rate for the three months ended March 31, 2021 decreased compared to the same period in the prior year primarily due to the resolution of certain tax matters in the current period. For both periods presented, the effective tax rate also differs from the applicable U.S. federal statutory tax rate primarily due to state income taxes.

Platform Analysis

As discussed above under "—Our Sales Platforms," we offer our products through three sales platforms (Retail Card, Payment Solutions and CareCredit), which management measures based on their revenue-generating activities. The following is a discussion of certain supplemental information for the three months ended March 31, 2021, for each of our sales platforms.

Retail Card

| (\$ in millions) | Three months ended March 31, | |
|---|------------------------------|-----------|
| | 2021 | 2020 |
| Purchase volume | \$ 26,540 | \$ 24,008 |
| Period-end loan receivables | \$ 47,855 | \$ 52,390 |
| Average loan receivables, including held for sale | \$ 49,044 | \$ 53,820 |
| Average active accounts (in thousands) | 49,078 | 53,018 |
| Interest and fees on loans | \$ 2,547 | \$ 3,037 |
| Retailer share arrangements | \$ (970) | \$ (904) |
| Other income | \$ 66 | \$ 59 |

Retail Card interest and fees on loans decreased by \$490 million, or 16.1%, for the three months ended March 31, 2021, primarily driven by lower average loan receivables and lower loan receivables yield.

Retailer share arrangements increased by \$66 million, or 7.3%, for the three months ended March 31, 2021, primarily as a result of the factors discussed under the heading "Retailer Share Arrangements" above.

Other income increased by \$7 million, or 11.9%, for the three months ended March 31, 2021, primarily as a result of the factors discussed under the heading "Other Income" above.

Payment Solutions

| (\$ in millions) | Three months ended March 31, | |
|---|------------------------------|-----------|
| | 2021 | 2020 |
| Purchase volume | \$ 5,561 | \$ 5,375 |
| Period-end loan receivables | \$ 19,682 | \$ 19,973 |
| Average loan receivables, including held for sale | \$ 19,867 | \$ 20,344 |
| Average active accounts (in thousands) | 11,496 | 12,681 |
| Interest and fees on loans | \$ 627 | \$ 706 |
| Retailer share arrangements | \$ (15) | \$ (18) |
| Other income | \$ 19 | \$ 13 |

Payment Solutions interest and fees on loans decreased by \$79 million, or 11.2%, for the three months ended March 31, 2021, primarily driven by lower late fees, lower finance charges and lower merchant discount.

CareCredit

| (\$ in millions) | Three months ended March 31, | |
|--|------------------------------|-----------|
| | 2021 | 2020 |
| Purchase volume | \$ 2,648 | \$ 2,659 |
| Period-end loan receivables | \$ 9,321 | \$ 10,106 |
| Average loan receivables | \$ 9,447 | \$ 10,264 |
| Average active accounts (in thousands) | 5,706 | 6,379 |
| Interest and fees on loans | \$ 558 | \$ 597 |
| Retailer share arrangements | \$ (4) | \$ (4) |
| Other income | \$ 46 | \$ 25 |

CareCredit interest and fees on loans decreased by \$39 million, or 6.5%, for the three months ended March 31, 2021, primarily driven by lower late fees and lower merchant discount.

Other income increased by \$21 million, or 84.0%, for the three months ended March 31, 2021, primarily due to commission fees earned by Pets Best.

Loan Receivables

Loan receivables are our largest category of assets and represent our primary source of revenue. The following discussion provides supplemental information regarding our loan receivables portfolio. See Note 2. *Basis of Presentation and Summary of Significant Accounting Policies* and Note 4. *Loan Receivables and Allowance for Credit Losses* to our condensed consolidated financial statements for additional information related to our Loan Receivables, including troubled debt restructurings ("TDR's").

The following table sets forth the composition of our loan receivables portfolio by product type at the dates indicated.

| (\$ in millions) | At March 31, 2021 | (%) | At December 31, 2020 | (%) |
|----------------------------|-------------------|----------------|----------------------|----------------|
| Loans | | | | |
| Credit cards | \$ 73,244 | 95.3 % | \$ 78,455 | 95.9 % |
| Consumer installment loans | 2,319 | 3.0 % | 2,125 | 2.6 |
| Commercial credit products | 1,248 | 1.6 % | 1,250 | 1.5 |
| Other | 47 | 0.1 % | 37 | — |
| Total loans | \$ 76,858 | 100.0 % | \$ 81,867 | 100.0 % |

Loan receivables decreased 6.1% to \$76.9 billion at March 31, 2021 compared to December 31, 2020, primarily driven by improvements in customer payment behavior, which include the effects of recent governmental stimulus actions, as well as the seasonality of our business. Customer payments as a percentage of beginning-of-period loan receivables for the three months ended March 31, 2021 were approximately 200 basis points higher than our prior five-year historical average for the first quarter.

Loan receivables decreased 6.8% to \$76.9 billion at March 31, 2021 compared to March 31, 2020, primarily driven by the impacts of the 2020 shutdowns and an improvement in customer payment behavior, partially offset by higher purchase volume in the three months ended March 31, 2021.

Our loan receivables portfolio had the following geographic concentration at March 31, 2021.

| (\$ in millions) | Loan Receivables Outstanding | % of Total Loan Receivables Outstanding |
|------------------|---------------------------------|---|
| State | | |
| Texas | \$ 7,962 | 10.4 % |
| California | \$ 7,923 | 10.3 % |
| Florida | \$ 6,768 | 8.8 % |
| New York | \$ 4,172 | 5.4 % |
| North Carolina | \$ 3,177 | 4.1 % |

Delinquencies

Over-30 day loan delinquencies as a percentage of period-end loan receivables decreased to 2.83% at March 31, 2021 from 4.24% at March 31, 2020, and decreased from 3.07% at December 31, 2020. The decrease compared to the prior year period was primarily driven by an improvement in customer payment behavior. The current quarter decrease as compared to December 31, 2020 reflects these same improvements as well as the seasonality of our business.

Net Charge-Offs

Net charge-offs consist of the unpaid principal balance of loans held for investment that we determine are uncollectible, net of recovered amounts. We exclude accrued and unpaid finance charges and fees and third-party fraud losses from charge-offs. Charged-off and recovered finance charges and fees are included in interest and fees on loans while third-party fraud losses are included in other expense. Charge-offs are recorded as a reduction to the allowance for credit losses and subsequent recoveries of previously charged-off amounts are credited to the allowance for credit losses. Costs incurred to recover charged-off loans are recorded as collection expense and included in other expense in our Condensed Consolidated Statements of Earnings.

The table below sets forth the ratio of net charge-offs to average loan receivables, including held for sale, ("net charge-off rate") for the periods indicated.

| | Three months ended March 31, | |
|---------------------|------------------------------|--------|
| | 2021 | 2020 |
| Net charge-off rate | 3.62 % | 5.36 % |

Allowance for Credit Losses

The allowance for credit losses totaled \$9.9 billion at March 31, 2021, compared to \$10.3 billion at December 31, 2020 and \$9.2 billion at March 31, 2020, and reflects our estimate of expected credit losses for the life of the loan receivables on our consolidated statement of financial position.

Our allowance for credit losses as a percentage of total loan receivables increased to 12.88% at March 31, 2021, from 12.54% at December 31, 2020 and from 11.13% at March 31, 2020.

The increase compared to March 31, 2020 is primarily driven by the impact of the prior year pandemic shutdowns, which resulted in a higher estimate of expected credit losses due to the economic decline. The increase compared to December 31, 2020 reflects the seasonality of our business, partially offset by lower reserves in the current quarter.

Funding, Liquidity and Capital Resources

We maintain a strong focus on liquidity and capital. Our funding, liquidity and capital policies are designed to ensure that our business has the liquidity and capital resources to support our daily operations, our business growth, our credit ratings and our regulatory and policy requirements, in a cost effective and prudent manner through expected and unexpected market environments.

Funding Sources

Our primary funding sources include cash from operations, deposits (direct and brokered deposits), securitized financings and senior unsecured notes.

The following table summarizes information concerning our funding sources during the periods indicated:

| Three months ended March 31 (\$ in millions) | 2021 | | | 2020 | | |
|--|------------------|----------------|--------------|------------------|----------------|--------------|
| | Average Balance | % | Average Rate | Average Balance | % | Average Rate |
| Deposits ⁽¹⁾ | \$ 62,724 | 80.0 % | 1.1 % | \$ 64,366 | 77.4 % | 2.2 % |
| Securitized financings | 7,694 | 9.8 | 2.7 | 9,986 | 12.0 | 2.9 |
| Senior unsecured notes | 7,965 | 10.2 | 4.2 | 8,807 | 10.6 | 4.0 |
| Total | \$ 78,383 | 100.0 % | 1.6 % | \$ 83,159 | 100.0 % | 2.5 % |

(1) Excludes \$346 million and \$299 million average balance of non-interest-bearing deposits for the three months ended March 31, 2021 and 2020, respectively. Non-interest-bearing deposits comprise less than 10% of total deposits for the three months ended March 31, 2021 and 2020.

Deposits

We obtain deposits directly from retail and commercial customers ("direct deposits") or through third-party brokerage firms that offer our deposits to their customers ("brokered deposits"). At March 31, 2021, we had \$52.2 billion in direct deposits and \$10.5 billion in deposits originated through brokerage firms (including network deposit sweeps procured through a program arranger that channels brokerage account deposits to us). A key part of our liquidity plan and funding strategy is to continue to utilize our direct deposits base as a source of stable and diversified low-cost funding.

Our direct deposits include a range of FDIC-insured deposit products, including certificates of deposit, IRAs, money market accounts and savings accounts.

Brokered deposits are primarily from retail customers of large brokerage firms. We have relationships with 11 brokers that offer our deposits through their networks. Our brokered deposits consist primarily of certificates of deposit that bear interest at a fixed rate and at March 31, 2021, had a weighted average remaining life of 1.9 years. These deposits generally are not subject to early withdrawal.

Our ability to attract deposits is sensitive to, among other things, the interest rates we pay, and therefore, we bear funding risk if we fail to pay higher rates, or interest rate risk if we are required to pay higher rates, to retain existing deposits or attract new deposits. To mitigate these risks, our funding strategy includes a range of deposit products, and we seek to maintain access to multiple other funding sources, including securitized financings (including our undrawn committed capacity) and unsecured debt.

The following table summarizes certain information regarding our interest-bearing deposits by type (all of which constitute U.S. deposits) for the periods indicated:

| <i>Three months ended March 31 (\$ in millions)</i> | 2021 | | | 2020 | | |
|--|------------------------|----------------|---------------------|------------------------|----------------|---------------------|
| | Average Balance | % | Average Rate | Average Balance | % | Average Rate |
| Direct deposits: | | | | | | |
| Certificates of deposit (including IRA certificates of deposit) | \$ 25,291 | 40.3 % | 1.5 % | \$ 34,019 | 52.9 % | 2.5 % |
| Savings accounts (including money market accounts) | 26,806 | 42.8 | 0.5 | 19,644 | 30.5 | 1.7 |
| Brokered deposits | 10,627 | 16.9 | 1.5 | 10,703 | 16.6 | 2.4 |
| Total interest-bearing deposits | \$ 62,724 | 100.0 % | 1.1 % | \$ 64,366 | 100.0 % | 2.2 % |

Our deposit liabilities provide funding with maturities ranging from one day to ten years. At March 31, 2021, the weighted average maturity of our interest-bearing time deposits was 1.0 years. See Note 7. *Deposits* to our condensed consolidated financial statements for more information on the maturities of our time deposits.

The following table summarizes deposits by contractual maturity at March 31, 2021:

| <i>(\$ in millions)</i> | 3 Months or Less | Over 3 Months but within 6 Months | Over 6 Months but within 12 Months | Over 12 Months | Total |
|--|-----------------------------|--|---|---------------------------|------------------|
| U.S. deposits (less than FDIC insurance limit)⁽¹⁾⁽²⁾ | \$ 31,634 | \$ 3,583 | \$ 6,624 | \$ 7,702 | \$ 49,543 |
| U.S. deposits (in excess of FDIC insurance limit)⁽²⁾ | | | | | |
| Direct deposits: | | | | | |
| Certificates of deposit (including IRA certificates of deposit) | 1,403 | 1,086 | 1,990 | 1,203 | 5,682 |
| Savings accounts (including money market accounts) | 7,510 | — | — | — | 7,510 |
| Brokered deposits: | | | | | |
| Sweep accounts | 26 | — | — | — | 26 |
| Total | <u>\$ 40,573</u> | <u>\$ 4,669</u> | <u>\$ 8,614</u> | <u>\$ 8,905</u> | <u>\$ 62,761</u> |

(1) Includes brokered certificates of deposit for which underlying individual deposit balances are assumed to be less than \$250,000.

(2) The standard deposit insurance amount is \$250,000 per depositor, for each account ownership category. Deposits in excess of FDIC insurance limit presented above include partially uninsured accounts.

Securitized Financings

We access the asset-backed securitization market using the Synchrony Credit Card Master Note Trust ("SYNCT") and the Synchrony Card Issuance Trust ("SYNIT") through which we may issue asset-backed securities through both public transactions and private transactions funded by financial institutions and commercial paper conduits. In addition, we issue asset-backed securities in private transactions through the Synchrony Sales Finance Master Trust ("SFT").

The following table summarizes expected contractual maturities of the investors' interests in securitized financings, excluding debt premiums, discounts and issuance costs at March 31, 2021.

| <i>(\$ in millions)</i> | Less Than One Year | One Year Through Three Years | Four Years Through Five Years | After Five Years | Total |
|--|-------------------------------|---|--|-----------------------------|-----------------|
| Scheduled maturities of long-term borrowings—owed to securitization investors: | | | | | |
| SYNCT ⁽¹⁾ | \$ 1,457 | \$ 2,840 | \$ — | \$ — | \$ 4,297 |
| SFT | 300 | — | — | — | 300 |
| SYNIT ⁽¹⁾ | 1,750 | 850 | — | — | 2,600 |
| Total long-term borrowings—owed to securitization investors | <u>\$ 3,507</u> | <u>\$ 3,690</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ 7,197</u> |

(1) Excludes any subordinated classes of SYNCT notes and SYNIT notes that we owned at March 31, 2021.

We retain exposure to the performance of trust assets through: (i) in the case of SYNCT, SFT and SYNIT, subordinated retained interests in the loan receivables transferred to the trust in excess of the principal amount of the notes for a given series that provide credit enhancement for a particular series, as well as a pari passu seller's interest in each trust and (ii) in the case of SYNCT and SYNIT, any subordinated classes of notes that we own.

All of our securitized financings include early repayment triggers, referred to as early amortization events, including events related to material breaches of representations, warranties or covenants, inability or failure of the Bank to transfer loan receivables to the trusts as required under the securitization documents, failure to make required payments or deposits pursuant to the securitization documents, and certain insolvency-related events with respect to the related securitization depositor, Synchrony (solely with respect to SYNCT) or the Bank. In addition, an early amortization event will occur with respect to a series if the excess spread as it relates to a particular series or for the trust, as applicable, falls below zero. Following an early amortization event, principal collections on the loan receivables in the applicable trust are applied to repay principal of the trust's asset-backed securities rather than being available on a revolving basis to fund the origination activities of our business. The occurrence of an early amortization event also would limit or terminate our ability to issue future series out of the trust in which the early amortization event occurred. No early amortization event has occurred with respect to any of the securitized financings in SYNCT, SFT or SYNIT.

The following table summarizes for each of our trusts the three-month rolling average excess spread at March 31, 2021.

| | Note Principal Balance (\$ in millions) | # of Series Outstanding | Three-Month Rolling Average Excess Spread ⁽¹⁾ |
|-------|--|----------------------------|--|
| SYNCT | \$ 4,525 | 9 | ~18.4% to 21.2% |
| SFT | \$ 300 | 5 | 19.1 % |
| SYNIT | \$ 2,600 | 1 | 17.5 % |

(1) Represents the excess spread (generally calculated as interest income collected from the applicable pool of loan receivables less applicable net charge-offs, interest expense and servicing costs, divided by the aggregate principal amount of loan receivables in the applicable pool) for SFT or, in the case of SYNCT, a range of the excess spreads relating to the particular series issued within such trust or, in the case of SYNIT, the excess spread relating to the one outstanding series issued within such trust, in all cases omitting any series that have not been outstanding for at least three full monthly periods and calculated in accordance with the applicable trust or series documentation, for the three securitization monthly periods ended March 31, 2021.

Senior Unsecured Notes

The following table provides a summary of our outstanding fixed rate senior unsecured notes at March 31, 2021.

| Issuance Date | Interest Rate ⁽¹⁾ | Maturity | Principal Amount Outstanding ⁽²⁾ |
|--|------------------------------|---------------|--|
| <i>(\$ in millions)</i> | | | |
| Fixed rate senior unsecured notes: | | | |
| <i>Synchrony Financial</i> | | | |
| August 2014 | 3.750% | August 2021 | \$ 750 |
| August 2014 | 4.250% | August 2024 | 1,250 |
| July 2015 | 4.500% | July 2025 | 1,000 |
| August 2016 | 3.700% | August 2026 | 500 |
| December 2017 | 3.950% | December 2027 | 1,000 |
| March 2019 | 4.375% | March 2024 | 600 |
| March 2019 | 5.150% | March 2029 | 650 |
| July 2019 | 2.850% | July 2022 | 750 |
| <i>Synchrony Bank</i> | | | |
| June 2017 | 3.000% | June 2022 | 750 |
| May 2018 | 3.650% | May 2021 | 750 |
| Total fixed rate senior unsecured notes | | | \$ 8,000 |

(1) Weighted average interest rate of all senior unsecured notes at March 31, 2021 was 3.94%.

(2) The amounts shown exclude unamortized debt discounts, premiums and issuance costs.

Short-Term Borrowings

Except as described above, there were no material short-term borrowings for the periods presented.

Other

At March 31, 2021, we had more than \$25.0 billion of unencumbered assets in the Bank available to be used to generate additional liquidity through secured borrowings or asset sales or to be pledged to the Federal Reserve Board for credit at the discount window.

Covenants

The indenture pursuant to which our senior unsecured notes have been issued includes various covenants. If we do not satisfy any of these covenants, the maturity of amounts outstanding thereunder may be accelerated and become payable. We were in compliance with all of these covenants at March 31, 2021.

At March 31, 2021, we were not in default under any of our credit facilities.

Credit Ratings

Our borrowing costs and capacity in certain funding markets, including securitizations and senior and subordinated debt, may be affected by the credit ratings of the Company, the Bank and the ratings of our asset-backed securities.

The table below reflects our current credit ratings and outlooks:

| | S&P | Fitch Ratings |
|---|--------|---------------|
| Synchrony Financial | | |
| Senior unsecured debt | BBB- | BBB- |
| Preferred stock | BB- | B+ |
| Outlook for Synchrony Financial senior unsecured debt | Stable | Negative |
| Synchrony Bank | | |
| Senior unsecured debt | BBB | BBB- |
| Outlook for Synchrony Bank senior unsecured debt | Stable | Negative |

In addition, certain of the asset-backed securities issued by SYNCT and SYNIT are rated by Fitch, S&P and/or Moody's. A credit rating is not a recommendation to buy, sell or hold securities, may be subject to revision or withdrawal at any time by the assigning rating organization, and each rating should be evaluated independently of any other rating. Downgrades in these credit ratings could materially increase the cost of our funding from, and restrict our access to, the capital markets.

Liquidity

We seek to ensure that we have adequate liquidity to sustain business operations, fund asset growth, satisfy debt obligations and to meet regulatory expectations under normal and stress conditions.

We maintain policies outlining the overall framework and general principles for managing liquidity risk across our business, which is the responsibility of our Asset and Liability Management Committee, a subcommittee of the Risk Committee of our Board of Directors. We employ a variety of metrics to monitor and manage liquidity. We perform regular liquidity stress testing and contingency planning as part of our liquidity management process. We evaluate a range of stress scenarios including Company specific and systemic events that could impact funding sources and our ability to meet liquidity needs.

We maintain a liquidity portfolio, which at March 31, 2021 had \$22.6 billion of liquid assets, primarily consisting of cash and equivalents and short-term obligations of the U.S. Treasury, less cash in transit which is not considered to be liquid, compared to \$18.3 billion of liquid assets at December 31, 2020. The increase in liquid assets was primarily due to the reduction in our loan receivables, the retention of excess cash flows from operations and the seasonality of our business. We believe our liquidity position at March 31, 2021 remains strong as we continue to operate in a period of uncertain economic conditions related to COVID-19 and we will continue to closely monitor our liquidity as economic conditions change.

As additional sources of liquidity, at March 31, 2021, we had an aggregate of \$4.9 billion of undrawn committed capacity on our securitized financings, subject to customary borrowing conditions, from private lenders under our securitization programs and \$0.5 billion of undrawn committed capacity under our unsecured revolving credit facility with private lenders, and we had more than \$25.0 billion of unencumbered assets in the Bank available to be used to generate additional liquidity through secured borrowings or asset sales or to be pledged to the Federal Reserve Board for credit at the discount window.

As a general matter, investments included in our liquidity portfolio are expected to be highly liquid, giving us the ability to readily convert them to cash. The level and composition of our liquidity portfolio may fluctuate based upon the level of expected maturities of our funding sources as well as operational requirements and market conditions.

We rely significantly on dividends and other distributions and payments from the Bank for liquidity; however, bank regulations, contractual restrictions and other factors limit the amount of dividends and other distributions and payments that the Bank may pay to us. For a discussion of regulatory restrictions on the Bank's ability to pay dividends, see "Regulation—Risk Factors Relating to Regulation—We are subject to restrictions that limit our ability to pay dividends and repurchase our common stock; the Bank is subject to restrictions that limit its ability to pay dividends to us, which could limit our ability to pay dividends, repurchase our common stock or make payments on our indebtedness" and "Regulation—Regulation Relating to Our Business—Savings Association Regulation—Dividends and Stock Repurchases" in our 2020 Form 10-K.

Capital

Our primary sources of capital have been earnings generated by our business and existing equity capital. We seek to manage capital to a level and composition sufficient to support the risks of our business, meet regulatory requirements, adhere to rating agency targets and support future business growth. The level, composition and utilization of capital are influenced by changes in the economic environment, strategic initiatives and legislative and regulatory developments. Within these constraints, we are focused on deploying capital in a manner that will provide attractive returns to our stockholders.

Synchrony is not currently required to conduct stress tests. See "Regulation—Regulation Relating to Our Business—Recent Legislative and Regulatory Developments" in our 2020 Form 10-K. In addition, while we have not been subject to the Federal Reserve Board's formal capital plan submission requirements to-date, we submitted a capital plan to the Federal Reserve Board in 2021. While not required, our capital plan process does include certain internal stress testing.

Dividend and Share Repurchases

| Common Stock Cash Dividends Declared <i>(\$ in millions, except per share data)</i> | Month of Payment | Amount per Common Share | Amount |
|--|------------------|-------------------------|---------------|
| Three months ended March 31, 2021 | February 2021 | \$ 0.22 | \$ 128 |
| Total dividends declared | | \$ 0.22 | \$ 128 |

| Preferred Stock Cash Dividends Declared | Month of Payment | Amount per Preferred Share | Amount |
|--|------------------|----------------------------|--------------|
| <i>(\$ in millions, except per share data)</i> | | | |
| Three months ended March 31, 2021 | February 2021 | \$ 14.06 | \$ 11 |
| Total dividends declared | | \$ 14.06 | \$ 11 |

The declaration and payment of future dividends to holders of our common and preferred stock will be at the discretion of the Board and will depend on many factors. For a discussion of regulatory and other restrictions on our ability to pay dividends and repurchase stock, see “*Regulation—Risk Factors Relating to Regulation—We are subject to restrictions that limit our ability to pay dividends and repurchase our common stock; the Bank is subject to restrictions that limit its ability to pay dividends to us, which could limit our ability to pay dividends, repurchase our common stock or make payments on our indebtedness*” in our 2020 Form 10-K.

| Common Shares Repurchased Under Publicly Announced Programs | Total Number of Shares Purchased | Dollar Value of Shares Purchased |
|---|----------------------------------|----------------------------------|
| <i>(\$ and shares in millions)</i> | | |
| Three months ended March 31, 2021 | 5.1 | \$ 200 |
| Total | 5.1 | \$ 200 |

In January 2021, we announced our Board's approval of a share repurchase program of up to \$1.6 billion through December 31, 2021 (the “2021 Share Repurchase Program”), subject to the Company's capital plan, market conditions and other factors, including regulatory restrictions and required approvals, if any.

Through the end of the first quarter of 2021, we have repurchased \$200 million of common stock as part of the 2021 Share Repurchase Program and have \$1.4 billion of remaining authorized share repurchase capacity under the 2021 Share Repurchase Program at March 31, 2021.

Regulatory Capital Requirements - Synchrony Financial

As a savings and loan holding company, we are required to maintain minimum capital ratios, under the applicable U.S. Basel III capital rules. For more information, see “*Regulation—Savings and Loan Holding Company Regulation*” in our 2020 Form 10-K.

For Synchrony Financial to be a well-capitalized savings and loan holding company, Synchrony Bank must be well-capitalized and Synchrony Financial must not be subject to any written agreement, order, capital directive, or prompt corrective action directive issued by the Federal Reserve Board to meet and maintain a specific capital level for any capital measure. As of March 31, 2021, Synchrony Financial met all the requirements to be deemed well-capitalized.

The following table sets forth the composition of our capital ratios for the Company calculated under the Basel III Standardized Approach rules at March 31, 2021 and December 31, 2020, respectively.

| | Basel III | | | |
|------------------------------|-------------------|----------------------|----------------------|----------------------|
| | At March 31, 2021 | | At December 31, 2020 | |
| | Amount | Ratio ⁽¹⁾ | Amount | Ratio ⁽¹⁾ |
| <i>(\$ in millions)</i> | | | | |
| Total risk-based capital | \$ 15,146 | 19.7 % | \$ 14,604 | 18.1 % |
| Tier 1 risk-based capital | \$ 14,115 | 18.3 % | \$ 13,525 | 16.8 % |
| Tier 1 leverage | \$ 14,115 | 14.5 % | \$ 13,525 | 14.0 % |
| Common equity Tier 1 capital | \$ 13,381 | 17.4 % | \$ 12,791 | 15.9 % |
| Risk-weighted assets | \$ 76,965 | | \$ 80,561 | |

(1) Tier 1 leverage ratio represents total Tier 1 capital as a percentage of total average assets, after certain adjustments. All other ratios presented above represent the applicable capital measure as a percentage of risk-weighted assets.

In March 2020 the joint federal bank regulatory agencies issued an interim final rule that allows banking organizations to mitigate the effects of the CECL accounting standard in their regulatory capital. Banking organizations that adopt CECL in 2020 can elect to mitigate the estimated cumulative regulatory capital effects of CECL for two years. The Company has elected to adopt the option provided by the interim final rule, which will largely delay the effects of CECL on its regulatory capital through the end of 2021, after which the effects will be phased-in over a three-year period from January 1, 2022 through December 31, 2024, collectively the "CECL regulatory capital transition adjustment". For more information, see "Capital—Regulatory Capital Requirements - Synchrony Financial" in our 2020 Form 10-K.

Capital amounts and ratios at March 31, 2021 in the above table all reflect the application of the CECL regulatory capital transition adjustment. The increase in our common equity Tier 1 capital ratio compared to December 31, 2020 was primarily due to the decrease in loan receivables and a corresponding decrease in risk-weighted assets in the three months ended March 31, 2021.

Regulatory Capital Requirements - Synchrony Bank

At March 31, 2021 and December 31, 2020, the Bank met all applicable requirements to be deemed well-capitalized pursuant to OCC regulations and for purposes of the Federal Deposit Insurance Act. The following table sets forth the composition of the Bank's capital ratios calculated under the Basel III Standardized Approach rules at March 31, 2021 and December 31, 2020, and also reflects the CECL regulatory capital transition adjustment in the March 31, 2021 amounts and ratios.

| (\$ in millions) | At March 31, 2021 | | At December 31, 2020 | | Minimum to be Well-Capitalized under Prompt Corrective Action Provisions |
|------------------------------|-------------------|--------|----------------------|--------|--|
| | Amount | Ratio | Amount | Ratio | Ratio |
| Total risk-based capital | \$ 13,658 | 19.9 % | \$ 12,784 | 17.8 % | 10.0% |
| Tier 1 risk-based capital | \$ 12,734 | 18.5 % | \$ 11,821 | 16.5 % | 8.0% |
| Tier 1 leverage | \$ 12,734 | 14.5 % | \$ 11,821 | 13.6 % | 5.0% |
| Common equity Tier 1 capital | \$ 12,734 | 18.5 % | \$ 11,821 | 16.5 % | 6.5% |

Failure to meet minimum capital requirements can result in the initiation of certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could limit our business activities and have a material adverse effect on our business, results of operations and financial condition. See "Regulation—Risk Factors Relating to Regulation—Failure by Synchrony and the Bank to meet applicable capital adequacy and liquidity requirements could have a material adverse effect on us" in our 2020 Form 10-K.

Off-Balance Sheet Arrangements and Unfunded Lending Commitments

We do not have any material off-balance sheet arrangements, including guarantees of third-party obligations. Guarantees are contracts or indemnification agreements that contingently require us to make a guaranteed payment or perform an obligation to a third-party based on certain trigger events. At March 31, 2021, we had not recorded any contingent liabilities in our Condensed Consolidated Statement of Financial Position related to any guarantees.

We extend credit, primarily arising from agreements with customers for unused lines of credit on our credit cards, in the ordinary course of business. Each unused credit card line is unconditionally cancellable by us. See Note 4 - *Loan Receivables and Allowance for Credit Losses* to our condensed consolidated financial statements for more information on our unfunded lending commitments.

Critical Accounting Estimates

In preparing our condensed consolidated financial statements, we have identified certain accounting estimates and assumptions that we consider to be the most critical to an understanding of our financial statements because they involve significant judgments and uncertainties. The critical accounting estimates we have identified relate to allowance for credit losses and fair value measurements. These estimates reflect our best judgment about current, and for some estimates future, economic and market conditions and their effects based on information available as of the date of these financial statements. If these conditions change from those expected, it is reasonably possible that these judgments and estimates could change, which may result in incremental losses on loan receivables, or material changes to our Condensed Consolidated Statement of Financial Position, among other effects. See “*Management’s Discussion and Analysis—Critical Accounting Estimates*” in our 2020 Form 10-K, for a detailed discussion of these critical accounting estimates.

Regulation and Supervision

Our business, including our relationships with our customers, is subject to regulation, supervision and examination under U.S. federal, state and foreign laws and regulations. These laws and regulations cover all aspects of our business, including lending and collection practices, treatment of our customers, safeguarding deposits, customer privacy and information security, capital structure, liquidity, dividends and other capital distributions, transactions with affiliates, and conduct and qualifications of personnel. Such laws and regulations directly and indirectly affect key drivers of our profitability, including, for example, capital and liquidity, product offerings, risk management, and costs of compliance.

As a savings and loan holding company and a financial holding company, Synchrony is subject to regulation, supervision and examination by the Federal Reserve Board. As a large provider of consumer financial services, we are also subject to regulation, supervision and examination by the CFPB.

The Bank is a federally chartered savings association. As such, the Bank is subject to regulation, supervision and examination by the OCC, which is its primary regulator, and by the CFPB. In addition, the Bank, as an insured depository institution, is supervised by the FDIC.

See “*Regulation*” in our 2020 Form 10-K for additional information on regulations that are currently applicable to us. See also “ —*Capital*” above, for discussion of the impact of regulations and supervision on our capital and liquidity, including our ability to pay dividends and repurchase stock.

ITEM 1. FINANCIAL STATEMENTS

Synchrony Financial and subsidiaries Condensed Consolidated Statements of Earnings (Unaudited)

| | Three months ended March 31, | |
|--|------------------------------|---------------|
| | 2021 | 2020 |
| <i>(\$ in millions, except per share data)</i> | | |
| Interest income: | | |
| Interest and fees on loans (Note 4) | \$ 3,732 | \$ 4,340 |
| Interest on cash and debt securities | 10 | 67 |
| Total interest income | <u>3,742</u> | <u>4,407</u> |
| Interest expense: | | |
| Interest on deposits | 170 | 356 |
| Interest on borrowings of consolidated securitization entities | 51 | 73 |
| Interest on senior unsecured notes | 82 | 88 |
| Total interest expense | <u>303</u> | <u>517</u> |
| Net interest income | 3,439 | 3,890 |
| Retailer share arrangements | (989) | (926) |
| Provision for credit losses (Note 4) | 334 | 1,677 |
| Net interest income, after retailer share arrangements and provision for credit losses | <u>2,116</u> | <u>1,287</u> |
| Other income: | | |
| Interchange revenue | 171 | 161 |
| Debt cancellation fees | 69 | 69 |
| Loyalty programs | (179) | (158) |
| Other | 70 | 25 |
| Total other income | <u>131</u> | <u>97</u> |
| Other expense: | | |
| Employee costs | 364 | 324 |
| Professional fees | 190 | 197 |
| Marketing and business development | 95 | 111 |
| Information processing | 131 | 123 |
| Other | 152 | 247 |
| Total other expense | <u>932</u> | <u>1,002</u> |
| Earnings before provision for income taxes | <u>1,315</u> | <u>382</u> |
| Provision for income taxes (Note 12) | 290 | 96 |
| Net earnings | <u>\$ 1,025</u> | <u>\$ 286</u> |
| Net earnings available to common stockholders | <u>\$ 1,014</u> | <u>\$ 275</u> |
| Earnings per share | | |
| Basic | \$ 1.74 | \$ 0.45 |
| Diluted | \$ 1.73 | \$ 0.45 |

See accompanying notes to condensed consolidated financial statements.

Synchrony Financial and subsidiaries
Condensed Consolidated Statements of Comprehensive Income (Unaudited)

| (\$ in millions) | Three months ended March 31, | |
|-----------------------------------|------------------------------|--------|
| | 2021 | 2020 |
| Net earnings | \$ 1,025 | \$ 286 |
| Other comprehensive income (loss) | | |
| Debt securities | (6) | 17 |
| Currency translation adjustments | 2 | (8) |
| Employee benefit plans | (1) | — |
| Other comprehensive income (loss) | (5) | 9 |
| Comprehensive income | \$ 1,020 | \$ 295 |

Amounts presented net of taxes.

See accompanying notes to condensed consolidated financial statements.

Synchrony Financial and subsidiaries
Condensed Consolidated Statements of Financial Position (Unaudited)

| (\$ in millions) | <u>At March 31, 2021</u> | <u>At December 31, 2020</u> |
|--|--------------------------|-----------------------------|
| Assets | | |
| Cash and equivalents | \$ 16,620 | \$ 11,524 |
| Debt securities (Note 3) | 6,550 | 7,469 |
| Loan receivables: (Notes 4 and 5) | | |
| Unsecuritized loans held for investment | 53,823 | 56,472 |
| Restricted loans of consolidated securitization entities | 23,035 | 25,395 |
| Total loan receivables | 76,858 | 81,867 |
| Less: Allowance for credit losses | (9,901) | (10,265) |
| Loan receivables, net | 66,957 | 71,602 |
| Loan receivables held for sale (Note 4) | 23 | 5 |
| Goodwill | 1,104 | 1,078 |
| Intangible assets, net (Note 6) | 1,169 | 1,125 |
| Other assets | 3,431 | 3,145 |
| Total assets | <u>\$ 95,854</u> | <u>\$ 95,948</u> |
| Liabilities and Equity | | |
| Deposits: (Note 7) | | |
| Interest-bearing deposit accounts | \$ 62,419 | \$ 62,469 |
| Non-interest-bearing deposit accounts | 342 | 313 |
| Total deposits | 62,761 | 62,782 |
| Borrowings: (Notes 5 and 8) | | |
| Borrowings of consolidated securitization entities | 7,193 | 7,810 |
| Senior unsecured notes | 7,967 | 7,965 |
| Total borrowings | 15,160 | 15,775 |
| Accrued expenses and other liabilities | 4,494 | 4,690 |
| Total liabilities | <u>\$ 82,415</u> | <u>\$ 83,247</u> |
| Equity: | | |
| Preferred stock, par share value \$0.001 per share; 750,000 shares authorized; 750,000 shares issued and outstanding at both March 31, 2021 and December 31, 2020 and aggregate liquidation preference of \$750 at both March 31, 2021 and December 31, 2020 | \$ 734 | \$ 734 |
| Common Stock, par share value \$0.001 per share; 4,000,000,000 shares authorized; 833,984,684 shares issued at both March 31, 2021 and December 31, 2020; 581,129,526 and 584,009,550 shares outstanding at March 31, 2021 and December 31, 2020, respectively | 1 | 1 |
| Additional paid-in capital | 9,592 | 9,570 |
| Retained earnings | 11,470 | 10,621 |
| Accumulated other comprehensive income (loss): | | |
| Debt securities | 19 | 25 |
| Currency translation adjustments | (20) | (22) |
| Employee benefit plans | (55) | (54) |
| Treasury stock, at cost; 252,855,158 and 249,975,134 shares at March 31, 2021 and December 31, 2020, respectively | (8,302) | (8,174) |
| Total equity | 13,439 | 12,701 |
| Total liabilities and equity | <u>\$ 95,854</u> | <u>\$ 95,948</u> |

See accompanying notes to condensed consolidated financial statements.

Synchrony Financial and subsidiaries
Condensed Consolidated Statements of Changes in Equity (Unaudited)

| (\$ in millions, shares in thousands) | Preferred Stock | | Common Stock | | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Treasury Stock | Total Equity |
|--|------------------|--------|---------------|--------|----------------------------------|----------------------|---|-------------------|--------------|
| | Shares Issued | Amount | Shares Issued | Amount | | | | | |
| Balance at January 1, 2020 | 750 | \$ 734 | 833,985 | \$ 1 | \$ 9,537 | \$ 12,117 | \$ (58) | \$ (7,243) | \$ 15,088 |
| Cumulative effect of change in accounting principle | — | — | — | — | — | (2,276) | — | — | (2,276) |
| Adjusted balance, beginning of period | 750 | 734 | 833,985 | 1 | 9,537 | 9,841 | (58) | (7,243) | 12,812 |
| Net earnings | — | — | — | — | — | 286 | — | — | 286 |
| Other comprehensive income | — | — | — | — | — | — | 9 | — | 9 |
| Purchases of treasury stock | — | — | — | — | — | — | — | (985) | (985) |
| Stock-based compensation | — | — | — | — | (14) | (21) | — | 29 | (6) |
| Dividends - preferred stock (\$14.22 per share) | — | — | — | — | — | (11) | — | — | (11) |
| Dividends - common stock (\$0.22 per share) | — | — | — | — | — | (135) | — | — | (135) |
| Balance at March 31, 2020 | 750 | \$ 734 | 833,985 | \$ 1 | \$ 9,523 | \$ 9,960 | \$ (49) | \$ (8,199) | \$ 11,970 |

| (\$ in millions, shares in thousands) | Preferred Stock | | Common Stock | | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Treasury Stock | Total Equity |
|--|------------------|--------|---------------|--------|----------------------------------|----------------------|---|-------------------|--------------|
| | Shares Issued | Amount | Shares Issued | Amount | | | | | |
| Balance at January 1, 2021 | 750 | \$ 734 | 833,985 | \$ 1 | \$ 9,570 | \$ 10,621 | \$ (51) | \$ (8,174) | \$ 12,701 |
| Net earnings | — | — | — | — | — | 1,025 | — | — | 1,025 |
| Other comprehensive income | — | — | — | — | — | — | (5) | — | (5) |
| Purchases of treasury stock | — | — | — | — | — | — | — | (200) | (200) |
| Stock-based compensation | — | — | — | — | 22 | (37) | — | 72 | 57 |
| Dividends - preferred stock (\$14.06 per share) | — | — | — | — | — | (11) | — | — | (11) |
| Dividends - common stock (\$0.22 per share) | — | — | — | — | — | (128) | — | — | (128) |
| Balance at March 31, 2021 | 750 | \$ 734 | 833,985 | \$ 1 | \$ 9,592 | \$ 11,470 | \$ (56) | \$ (8,302) | \$ 13,439 |

See accompanying notes to condensed consolidated financial statements.

Synchrony Financial and subsidiaries
Condensed Consolidated Statements of Cash Flows (Unaudited)

| (\$ in millions) | Three months ended March 31, | |
|---|------------------------------|------------------|
| | 2021 | 2020 |
| Cash flows - operating activities | | |
| Net earnings | \$ 1,025 | \$ 286 |
| Adjustments to reconcile net earnings to cash provided from operating activities | | |
| Provision for credit losses | 334 | 1,677 |
| Deferred income taxes | 114 | (109) |
| Depreciation and amortization | 95 | 96 |
| (Increase) decrease in interest and fees receivable | 288 | (41) |
| (Increase) decrease in other assets | 87 | (71) |
| Increase (decrease) in accrued expenses and other liabilities | (234) | (481) |
| All other operating activities | 130 | 180 |
| Cash provided from (used for) operating activities | 1,839 | 1,537 |
| Cash flows - investing activities | | |
| Maturity and sales of debt securities | 2,514 | 1,175 |
| Purchases of debt securities | (1,621) | (1,382) |
| Proceeds from sale of loan receivables | — | 709 |
| Net (increase) decrease in loan receivables, including held for sale | 3,996 | 3,464 |
| All other investing activities | (252) | (79) |
| Cash provided from (used for) investing activities | 4,637 | 3,887 |
| Cash flows - financing activities | | |
| Borrowings of consolidated securitization entities | | |
| Proceeds from issuance of securitized debt | 250 | 500 |
| Maturities and repayment of securitized debt | (868) | (1,623) |
| Senior unsecured notes | | |
| Maturities and repayment of senior unsecured notes | — | (1,500) |
| Dividends paid on preferred stock | (11) | (11) |
| Net increase (decrease) in deposits | (35) | (528) |
| Purchases of treasury stock | (200) | (985) |
| Dividends paid on common stock | (128) | (135) |
| All other financing activities | 13 | (5) |
| Cash provided from (used for) financing activities | (979) | (4,287) |
| Increase (decrease) in cash and equivalents, including restricted amounts | 5,497 | 1,137 |
| Cash and equivalents, including restricted amounts, at beginning of period | 11,604 | 12,647 |
| Cash and equivalents at end of period: | | |
| Cash and equivalents | 16,620 | 13,704 |
| Restricted cash and equivalents included in other assets | 481 | 80 |
| Total cash and equivalents, including restricted amounts, at end of period | \$ 17,101 | \$ 13,784 |

See accompanying notes to condensed consolidated financial statements.

Synchrony Financial and subsidiaries

Notes to Condensed Consolidated Financial Statements (Unaudited)

NOTE 1. BUSINESS DESCRIPTION

Synchrony Financial (the "Company") provides a range of credit products through financing programs it has established with a diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers. We primarily offer private label, Dual Card and general purpose co-branded credit cards, promotional financing and installment lending, and savings products insured by the Federal Deposit Insurance Corporation ("FDIC") through Synchrony Bank (the "Bank").

References to the "Company", "we", "us" and "our" are to Synchrony Financial and its consolidated subsidiaries unless the context otherwise requires.

NOTE 2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying condensed consolidated financial statements were prepared in conformity with U.S. generally accepted accounting principles ("GAAP").

Preparing financial statements in conformity with U.S. GAAP requires us to make estimates based on assumptions about current, and for some estimates, future, economic and market conditions (for example, unemployment, housing, interest rates and market liquidity) which affect reported amounts and related disclosures in our condensed consolidated financial statements. Although our current estimates contemplate current conditions and how we expect them to change in the future, as appropriate, it is reasonably possible that actual conditions could be different than anticipated in those estimates, which could materially affect our results of operations and financial position. Among other effects, such changes could result in incremental losses on loan receivables, future impairments of debt securities, goodwill and intangible assets, increases in reserves for contingencies, establishment of valuation allowances on deferred tax assets and increases in our tax liabilities.

We primarily conduct our operations within the United States and Canada. Substantially all of our revenues are from U.S. customers. The operating activities conducted by our non-U.S. affiliates use the local currency as their functional currency. The effects of translating the financial statements of these non-U.S. affiliates to U.S. dollars are included in equity. Asset and liability accounts are translated at period-end exchange rates, while revenues and expenses are translated at average rates for the respective periods.

Consolidated Basis of Presentation

The Company's financial statements have been prepared on a consolidated basis. Under this basis of presentation, our financial statements consolidate all of our subsidiaries – i.e., entities in which we have a controlling financial interest, most often because we hold a majority voting interest.

To determine if we hold a controlling financial interest in an entity, we first evaluate if we are required to apply the variable interest entity ("VIE") model to the entity, otherwise the entity is evaluated under the voting interest model. Where we hold current or potential rights that give us the power to direct the activities of a VIE that most significantly impact the VIE's economic performance ("power") combined with a variable interest that gives us the right to receive potentially significant benefits or the obligation to absorb potentially significant losses ("significant economics"), we have a controlling financial interest in that VIE. Rights held by others to remove the party with power over the VIE are not considered unless one party can exercise those rights unilaterally. We consolidate certain securitization entities under the VIE model because we have both power and significant economics. See Note 5. *Variable Interest Entities*.

Interim Period Presentation

The condensed consolidated financial statements and notes thereto are unaudited. These statements include all adjustments (consisting of normal recurring accruals) that we considered necessary to present a fair statement of our results of operations, financial position and cash flows. The results reported in these condensed consolidated financial statements should not be considered as necessarily indicative of results that may be expected for the entire year. These condensed consolidated financial statements should be read in conjunction with our 2020 annual consolidated financial statements and the related notes in our Annual Report on Form 10-K for the year ended December 31, 2020 (our "2020 Form 10-K").

See Note 2. *Basis of Presentation and Summary of Significant Accounting Policies* to our 2020 annual consolidated financial statements in our 2020 Form 10-K, for additional information on our other significant accounting policies.

NOTE 3. DEBT SECURITIES

All of our debt securities are classified as available-for-sale and are held to meet our liquidity objectives or to comply with the Community Reinvestment Act ("CRA"). Our debt securities consist of the following:

| | March 31, 2021 | | | | December 31, 2020 | | | |
|--|-----------------|------------------------|-------------------------|----------------------|-------------------|------------------------|-------------------------|----------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| (\$ in millions) | | | | | | | | |
| U.S. government and federal agency | \$ 2,989 | \$ 1 | \$ — | \$ 2,990 | \$ 3,926 | \$ 1 | \$ — | \$ 3,927 |
| State and municipal | 37 | — | (2) | 35 | 40 | — | (1) | 39 |
| Residential mortgage-backed ^(a) | 769 | 22 | (3) | 788 | 817 | 25 | — | 842 |
| Asset-backed ^(b) | 2,721 | 8 | — | 2,729 | 2,652 | 9 | — | 2,661 |
| Other | 8 | — | — | 8 | — | — | — | — |
| Total | \$ 6,524 | \$ 31 | \$ (5) | \$ 6,550 | \$ 7,435 | \$ 35 | \$ (1) | \$ 7,469 |

(a) All of our residential mortgage-backed securities have been issued by government-sponsored entities and are collateralized by U.S. mortgages. At March 31, 2021 and December 31, 2020, \$194 million and \$229 million of residential mortgage-backed securities, respectively, are pledged by the Bank as collateral to the Federal Reserve to secure Federal Reserve Discount Window advances.

(b) Our asset-backed securities are collateralized by credit card and auto loans.

The following table presents the estimated fair values and gross unrealized losses of our available-for-sale debt securities:

| | In loss position for | | | |
|------------------------------------|-------------------------|-------------------------------|-------------------------|-------------------------------|
| | Less than 12 months | | 12 months or more | |
| | Estimated fair value | Gross unrealized losses | Estimated fair value | Gross unrealized losses |
| <i>(\$ in millions)</i> | | | | |
| <i>At March 31, 2021</i> | | | | |
| U.S. government and federal agency | \$ 106 | \$ — | \$ — | \$ — |
| State and municipal | 1 | — | 20 | (2) |
| Residential mortgage-backed | 130 | (3) | — | — |
| Asset-backed | 766 | — | — | — |
| Other | — | — | — | — |
| Total | \$ 1,003 | \$ (3) | \$ 20 | \$ (2) |
| <i>At December 31, 2020</i> | | | | |
| U.S. government and federal agency | \$ — | \$ — | \$ — | \$ — |
| State and municipal | 3 | — | 21 | (1) |
| Residential mortgage-backed | 6 | — | — | — |
| Asset-backed | 242 | — | — | — |
| Total | \$ 251 | \$ — | \$ 21 | \$ (1) |

We regularly review debt securities for impairment resulting from credit loss using both qualitative and quantitative criteria, as necessary based on the composition of the portfolio at period end. Based on our assessment, no material impairments for credit losses were recognized during the period.

We presently do not intend to sell our debt securities that are in an unrealized loss position and believe that it is not more likely than not that we will be required to sell these securities before recovery of our amortized cost.

Contractual Maturities of Investments in Available-for-Sale Debt Securities

| <i>At March 31, 2021 (\$ in millions)</i> | Amortized cost | Estimated fair value | Weighted Average yield ^(a) |
|---|-------------------|-------------------------|--|
| Due | | | |
| Within one year | \$ 3,689 | \$ 3,693 | 0.4 % |
| After one year through five years | \$ 2,025 | \$ 2,029 | 0.4 % |
| After five years through ten years | \$ 157 | \$ 164 | 2.5 % |
| After ten years | \$ 653 | \$ 664 | 1.7 % |

(a) Weighted average yield is calculated based on the amortized cost of each security. In calculating yield, no adjustment has been made with respect to any tax-exempt obligations.

We expect actual maturities to differ from contractual maturities because borrowers have the right to prepay certain obligations.

There were no material realized gains or losses recognized for the three months ended March 31, 2021 and 2020.

Although we generally do not have the intent to sell any specific securities held at March 31, 2021, in the ordinary course of managing our debt securities portfolio, we may sell securities prior to their maturities for a variety of reasons, including diversification, credit quality, yield, liquidity requirements and funding obligations.

NOTE 4. LOAN RECEIVABLES AND ALLOWANCE FOR CREDIT LOSSES

(\$ in millions)

| | March 31, 2021 | December 31, 2020 |
|--|------------------|-------------------|
| Credit cards | \$ 73,244 | \$ 78,455 |
| Consumer installment loans | 2,319 | 2,125 |
| Commercial credit products | 1,248 | 1,250 |
| Other | 47 | 37 |
| Total loan receivables, before allowance for credit losses^{(a)(b)} | \$ 76,858 | \$ 81,867 |

(a) Total loan receivables include \$23.0 billion and \$25.4 billion of restricted loans of consolidated securitization entities at March 31, 2021 and December 31, 2020, respectively. See Note 5. *Variable Interest Entities* for further information on these restricted loans.

(b) At March 31, 2021 and December 31, 2020, loan receivables included deferred costs, net of deferred income, of \$58 million and \$153 million, respectively.

Allowance for Credit Losses

(\$ in millions)

| | Balance at January 1, 2021 | Provision charged to operations | Gross charge- offs | Recoveries | Other | Balance at March 31, 2021 |
|----------------------------|-------------------------------|------------------------------------|-----------------------|---------------|-------------|------------------------------|
| Credit cards | \$ 10,076 | \$ 341 | \$ (901) | \$ 219 | \$ — | \$ 9,735 |
| Consumer installment loans | 127 | (18) | (15) | 5 | 1 | 100 |
| Commercial credit products | 61 | 10 | (9) | 2 | — | 64 |
| Other | 1 | 1 | — | — | — | 2 |
| Total | \$ 10,265 | \$ 334 | \$ (925) | \$ 226 | \$ 1 | \$ 9,901 |

| | Balance at January 1, 2020 | Impact of ASU 2016-13 Adoption | Post-Adoption Balance at January 1, 2020 | Provision charged to operations | Gross charge- offs | Recoveries | Balance at March 31, 2020 |
|----------------------------|----------------------------------|-----------------------------------|--|------------------------------------|-----------------------|---------------|------------------------------|
| Credit cards | \$ 5,506 | \$ 2,989 | \$ 8,495 | \$ 1,635 | \$ (1,395) | \$ 294 | \$ 9,029 |
| Consumer installment loans | 46 | 26 | 72 | 24 | (16) | 3 | 83 |
| Commercial credit products | 49 | 6 | 55 | 18 | (14) | 3 | 62 |
| Other | 1 | — | 1 | — | — | — | 1 |
| Total | \$ 5,602 | \$ 3,021 | \$ 8,623 | \$ 1,677 | \$ (1,425) | \$ 300 | \$ 9,175 |

Our allowance for credit losses at March 31, 2021 and December 31, 2020 reflects our estimate of expected credit losses for the life of the loan receivables on our consolidated statement of financial position.

The reasonable and supportable forecast period used in our estimate of credit losses at March 31, 2021 was 12 months, consistent with the forecast period utilized since adoption of CECL. Beyond the reasonable and supportable forecast period, we revert to historical mean information at the loan receivables segment level over a 6-month period, gradually increasing the weight of historical losses by an equal amount each month during the reversion period, and utilize historical loss information thereafter for the remaining life of the portfolio. The reversion period and methodology remain unchanged since the adoption of CECL.

Losses on loan receivables are estimated and recognized upon origination of the loan, based on expected credit losses for the life of the loan balance at March 31, 2021. Expected credit loss estimates are developed using both quantitative models and qualitative adjustments, and incorporates a macroeconomic forecast, as described within the 2020 Form 10-K. The current and forecasted economic conditions at the balance sheet date including the impact of the COVID-19 pandemic influenced our current estimate of expected credit losses. These conditions have improved as compared to December 31, 2020. We also continue to experience improvements in customer payment behavior, which include the effects of recent governmental stimulus actions, that has contributed to a reduction in loan receivables balances and delinquent accounts. Accordingly, our allowance for credit losses decreased by \$364 million to \$9.9 billion during the three months ended March 31, 2021. See Note 2. *Basis of Presentation and Summary of Significant Accounting Policies* to our 2020 annual consolidated financial statements in our 2020 Form 10-K, for additional information on our significant accounting policies related to our allowance for credit losses.

Delinquent and Non-accrual Loans

| <i>At March 31, 2021 (\$ in millions)</i> | 30-89 days delinquent | 90 or more days delinquent | Total past due | 90 or more days delinquent and accruing | Total non-accruing |
|---|----------------------------------|---------------------------------------|-----------------------|--|---------------------------|
| Credit cards | \$ 964 | \$ 1,154 | \$ 2,118 | \$ 1,154 | \$ — |
| Consumer installment loans | 19 | 4 | 23 | — | 4 |
| Commercial credit products | 22 | 12 | 34 | 12 | — |
| Total delinquent loans | <u>\$ 1,005</u> | <u>\$ 1,170</u> | <u>\$ 2,175</u> | <u>\$ 1,166</u> | <u>\$ 4</u> |
| Percentage of total loan receivables | <u>1.3 %</u> | <u>1.5 %</u> | <u>2.8 %</u> | <u>1.5 %</u> | <u>— %</u> |

| <i>At December 31, 2020 (\$ in millions)</i> | 30-89 days delinquent | 90 or more days delinquent | Total past due | 90 or more days delinquent and accruing | Total non-accruing |
|--|----------------------------------|---------------------------------------|-----------------------|--|---------------------------|
| Credit cards | \$ 1,325 | \$ 1,128 | \$ 2,453 | \$ 1,128 | \$ — |
| Consumer installment loans | 26 | 5 | 31 | — | 5 |
| Commercial credit products | 20 | 10 | 30 | 10 | — |
| Total delinquent loans | <u>\$ 1,371</u> | <u>\$ 1,143</u> | <u>\$ 2,514</u> | <u>\$ 1,138</u> | <u>\$ 5</u> |
| Percentage of total loan receivables | <u>1.7 %</u> | <u>1.4 %</u> | <u>3.1 %</u> | <u>1.4 %</u> | <u>— %</u> |

Troubled Debt Restructurings

We use certain loan modification programs for borrowers experiencing financial difficulties. These loan modification programs include interest rate reductions and payment deferrals in excess of three months, which were not part of the terms of the original contract. Our TDR loans do not include loans that are classified as loan receivables held for sale or short-term modifications made on a good faith basis in response to COVID-19.

We have both internal and external loan modification programs. We use long-term modification programs for borrowers experiencing financial difficulty as a loss mitigation strategy to improve long-term collectability of the loans that are classified as TDRs. The long-term program involves changing the structure of the loan to a fixed payment loan with a maturity no longer than 60 months and reducing the interest rate on the loan. The long-term program does not normally provide for the forgiveness of unpaid principal but may allow for the reversal of certain unpaid interest or fee assessments. We also make loan modifications for customers who request financial assistance through external sources, such as consumer credit counseling agency programs. These loans typically receive a reduced interest rate but continue to be subject to the original minimum payment terms and do not normally include waiver of unpaid principal, interest or fees. The following table provides information on our TDR loan modifications during the periods presented:

| <i>(\$ in millions)</i> | Three months ended March 31, | |
|----------------------------|-------------------------------------|---------------|
| | 2021 | 2020 |
| Credit cards | \$ 261 | \$ 225 |
| Consumer installment loans | — | — |
| Commercial credit products | 1 | 1 |
| Total | <u>\$ 262</u> | <u>\$ 226</u> |

Our allowance for credit losses on TDRs is generally measured based on the difference between the recorded loan receivable and the present value of the expected future cash flows, discounted at the original effective interest rate of the loan. Interest income from loans accounted for as TDRs is accounted for in the same manner as other accruing loans.

The following table provides information about loans classified as TDRs and specific reserves. We do not evaluate credit card loans on an individual basis but instead estimate an allowance for credit losses on a collective basis.

| | Total recorded investment | Related allowance | Net recorded investment | Unpaid principal balance |
|---|---------------------------|-------------------|-------------------------|--------------------------|
| <i>At March 31, 2021 (\$ in millions)</i> | | | | |
| Credit cards | \$ 1,309 | \$ (584) | \$ 725 | \$ 1,143 |
| Consumer installment loans | — | — | — | — |
| Commercial credit products | 4 | (2) | 2 | 4 |
| Total | \$ 1,313 | \$ (586) | \$ 727 | \$ 1,147 |

| | Total recorded investment | Related allowance | Net recorded investment | Unpaid principal balance |
|--|---------------------------|-------------------|-------------------------|--------------------------|
| <i>At December 31, 2020 (\$ in millions)</i> | | | | |
| Credit cards | \$ 1,238 | \$ (561) | \$ 677 | \$ 1,084 |
| Consumer installment loans | — | — | — | — |
| Commercial credit products | 4 | (2) | 2 | 4 |
| Total | \$ 1,242 | \$ (563) | \$ 679 | \$ 1,088 |

Financial Effects of TDRs

As part of our loan modifications for borrowers experiencing financial difficulty, we may provide multiple concessions to minimize our economic loss and improve long-term loan performance and collectability. The following table presents the types and financial effects of loans modified and accounted for as TDRs during the periods presented:

| | 2021 | | | 2020 | | |
|-------------------------------------|---|---|-----------------------------|---|---|-----------------------------|
| | Interest income recognized during period when loans were impaired | Interest income that would have been recorded with original terms | Average recorded investment | Interest income recognized during period when loans were impaired | Interest income that would have been recorded with original terms | Average recorded investment |
| <i>Three months ended March 31,</i> | | | | | | |
| <i>(\$ in millions)</i> | | | | | | |
| Credit cards | \$ 11 | \$ 79 | \$ 1,273 | \$ 12 | \$ 72 | \$ 1,148 |
| Consumer installment loans | — | — | — | — | — | — |
| Commercial credit products | — | — | 4 | — | — | 4 |
| Total | \$ 11 | \$ 79 | \$ 1,277 | \$ 12 | \$ 72 | \$ 1,152 |

Payment Defaults

The following table presents the type, number and amount of loans accounted for as TDRs that enrolled in a modification plan within the previous 12 months from the applicable balance sheet date and experienced a payment default and charged-off during the periods presented.

| | 2021 | | 2020 | |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|
| | Accounts defaulted | Loans defaulted | Accounts defaulted | Loans defaulted |
| <i>Three months ended March 31,</i> | | | | |
| <i>(\$ in millions)</i> | | | | |
| Credit cards | 16,933 | \$ 47 | 20,402 | \$ 49 |
| Consumer installment loans | — | — | — | — |
| Commercial credit products | 38 | — | 18 | — |
| Total | 16,971 | \$ 47 | 20,420 | \$ 49 |

Credit Quality Indicators

Our loan receivables portfolio includes both secured and unsecured loans. Secured loan receivables are largely comprised of consumer installment loans secured by equipment. Unsecured loan receivables are largely comprised of our open-ended consumer and commercial revolving credit card loans. As part of our credit risk management activities, on an ongoing basis, we assess overall credit quality by reviewing information related to the performance of a customer's account with us, as well as information from credit bureaus relating to the customer's broader credit performance. We utilize Vantage credit scores to assist in our assessment of credit quality. Vantage credit scores are obtained at origination of the account and are refreshed, at a minimum quarterly, but could be as often as weekly, to assist in predicting customer behavior. We categorize these credit scores into the following three credit score categories: (i) 651 or higher, which are considered the strongest credits; (ii) 591 to 650, considered moderate credit risk; and (iii) 590 or less, which are considered weaker credits. There are certain customer accounts for which a Vantage score is not available where we use alternative sources to assess their credit and predict behavior. The following table provides the most recent Vantage scores available for our customers at March 31, 2021 and December 31, 2020, respectively, as a percentage of each class of loan receivable. For comparability purposes and to provide the best illustration of how the credit risk inherent in our loan portfolios has changed over time, the credit quality information at March 31, 2020 has also been presented to show applicable Vantage score categories. The table below excludes 0.6%, 0.3% and 0.3% of our total loan receivables balance at each of March 31, 2021, December 31, 2020 and March 31, 2020, respectively, which represents those customer accounts for which a Vantage score is not available.

| | March 31, 2021 | | | December 31, 2020 | | | March 31, 2020 | | |
|----------------------------|----------------|------------|-------------|-------------------|------------|-------------|----------------|------------|-------------|
| | 651 or higher | 591 to 650 | 590 or less | 651 or higher | 591 to 650 | 590 or less | 651 or higher | 591 to 650 | 590 or less |
| Credit cards | 77 % | 18 % | 5 % | 77 % | 17 % | 6 % | 70 % | 21 % | 9 % |
| Consumer installment loans | 79 % | 17 % | 4 % | 78 % | 18 % | 4 % | 75 % | 19 % | 6 % |
| Commercial credit products | 93 % | 4 % | 3 % | 92 % | 5 % | 3 % | 90 % | 5 % | 5 % |

Unfunded Lending Commitments

We manage the potential risk in credit commitments by limiting the total amount of credit, both by individual customer and in total, by monitoring the size and maturity of our portfolios and by applying the same credit standards for all of our credit products. Unused credit card lines available to our customers totaled approximately \$414 billion and \$413 billion at March 31, 2021 and December 31, 2020, respectively. While these amounts represented the total available unused credit card lines, we have not experienced and do not anticipate that all of our customers will access their entire available line at any given point in time.

Interest Income by Product

The following table provides additional information about our interest and fees on loans, including merchant discounts, from our loan receivables, including held for sale:

| (\$ in millions) | Three months ended March 31, | |
|-----------------------------|------------------------------|-----------------|
| | 2021 | 2020 |
| Credit cards ^(a) | \$ 3,657 | \$ 4,272 |
| Consumer installment loans | 53 | 35 |
| Commercial credit products | 21 | 33 |
| Other | 1 | — |
| Total | \$ 3,732 | \$ 4,340 |

(a) Interest income on credit cards that was reversed related to accrued interest receivables written off was \$05 million and \$477 million for the three months ended March 31, 2021 and 2020, respectively.

NOTE 5. VARIABLE INTEREST ENTITIES

We use VIEs to securitize loan receivables and arrange asset-backed financing in the ordinary course of business. Investors in these entities only have recourse to the assets owned by the entity and not to our general credit. We do not have implicit support arrangements with any VIE and we did not provide non-contractual support for previously transferred loan receivables to any VIE in the three months ended March 31, 2021 and 2020. Our VIEs are able to accept new loan receivables and arrange new asset-backed financings, consistent with the requirements and limitations on such activities placed on the VIE by existing investors. Once an account has been designated to a VIE, the contractual arrangements we have require all existing and future loan receivables originated under such account to be transferred to the VIE. The amount of loan receivables held by our VIEs in excess of the minimum amount required under the asset-backed financing arrangements with investors may be removed by us under removal of accounts provisions. All loan receivables held by a VIE are subject to claims of third-party investors.

In evaluating whether we have the power to direct the activities of a VIE that most significantly impact its economic performance, we consider the purpose for which the VIE was created, the importance of each of the activities in which it is engaged and our decision-making role, if any, in those activities that significantly determine the entity's economic performance as compared to other economic interest holders. This evaluation requires consideration of all facts and circumstances relevant to decision-making that affects the entity's future performance and the exercise of professional judgment in deciding which decision-making rights are most important.

In determining whether we have the right to receive benefits or the obligation to absorb losses that could potentially be significant to a VIE, we evaluate all of our economic interests in the entity, regardless of form (debt, equity, management and servicing fees, and other contractual arrangements). This evaluation considers all relevant factors of the entity's design, including: the entity's capital structure, contractual rights to earnings or losses, subordination of our interests relative to those of other investors, as well as any other contractual arrangements that might exist that could have the potential to be economically significant. The evaluation of each of these factors in reaching a conclusion about the potential significance of our economic interests is a matter that requires the exercise of professional judgment.

We consolidate VIEs where we have the power to direct the activities that significantly affect the VIEs' economic performance, typically because of our role as either servicer or administrator for the VIEs. The power to direct exists because of our role in the design and conduct of the servicing of the VIEs' assets as well as directing certain affairs of the VIEs, including determining whether and on what terms debt of the VIEs will be issued.

The loan receivables in these entities have risks and characteristics similar to our other financing receivables and were underwritten to the same standard. Accordingly, the performance of these assets has been similar to our other comparable loan receivables, and the blended performance of the pools of receivables in these entities reflects the eligibility criteria that we apply to determine which receivables are selected for transfer. Contractually, the cash flows from these financing receivables must first be used to pay third-party debt holders, as well as other expenses of the entity. Excess cash flows, if any, are available to us. The creditors of these entities have no claim on our other assets.

The table below summarizes the assets and liabilities of our consolidated securitization VIEs described above:

| (\$ in millions) | March 31, 2021 | December 31, 2020 |
|--------------------------------------|------------------|-------------------|
| Assets | | |
| Loan receivables, net ^(a) | \$ 20,598 | \$ 22,683 |
| Other assets ^(b) | 437 | 52 |
| Total | \$ 21,035 | \$ 22,735 |
| Liabilities | | |
| Borrowings | \$ 7,193 | \$ 7,810 |
| Other liabilities | 20 | 23 |
| Total | \$ 7,213 | \$ 7,833 |

(a) Includes \$2.4 billion and \$2.7 billion of related allowance for credit losses resulting in gross restricted loans of \$3.0 billion and \$25.4 billion at March 31, 2021 and December 31, 2020, respectively.

(b) Includes \$433 million and \$48 million of segregated funds held by the VIEs at March 31, 2021 and December 31, 2020, respectively, which are classified as restricted cash and equivalents and included as a component of other assets in our Condensed Consolidated Statements of Financial Position.

The balances presented above are net of intercompany balances and transactions that are eliminated in our condensed consolidated financial statements.

We provide servicing for all of our consolidated VIEs. Collections are required to be placed into segregated accounts owned by each VIE in amounts that meet contractually specified minimum levels. These segregated funds are invested in cash and cash equivalents and are restricted as to their use, principally to pay maturing principal and interest on debt and the related servicing fees. Collections above these minimum levels are remitted to us on a daily basis.

Income (principally, interest and fees on loans) earned by our consolidated VIEs was \$ 1.1 billion and \$1.3 billion for the three months ended March 31, 2021 and 2020, respectively. Related expenses consisted primarily of provision for credit losses of \$(57) million and \$536 million for the three months ended March 31, 2021 and 2020, respectively, and interest expense of \$51 million and \$73 million for the three months ended March 31, 2021 and 2020, respectively. These amounts do not include intercompany transactions, principally fees and interest, which are eliminated in our condensed consolidated financial statements.

NOTE 6. INTANGIBLE ASSETS

| (\$ in millions) | March 31, 2021 | | | December 31, 2020 | | |
|--------------------------------|-----------------------|--------------------------|-----------------|-----------------------|--------------------------|-----------------|
| | Gross carrying amount | Accumulated amortization | Net | Gross carrying amount | Accumulated amortization | Net |
| Customer-related | \$ 1,794 | \$ (1,117) | \$ 677 | \$ 1,734 | \$ (1,081) | \$ 653 |
| Capitalized software and other | 1,108 | (616) | 492 | 1,043 | (571) | 472 |
| Total | \$ 2,902 | \$ (1,733) | \$ 1,169 | \$ 2,777 | \$ (1,652) | \$ 1,125 |

During the three months ended March 31, 2021, we recorded additions to intangible assets subject to amortization of \$ 127 million, primarily related to capitalized software expenditures, as well as customer-related intangible assets.

Customer-related intangible assets primarily relate to retail partner contract acquisitions and extensions, as well as purchased credit card relationships. During the three months ended March 31, 2021 and 2020, we recorded additions to customer-related intangible assets subject to amortization of \$62 million and \$5 million, respectively, primarily related to payments made to acquire and extend certain retail partner relationships. These additions had a weighted average amortizable life of 5 years for both the three months ended March 31, 2021 and 2020.

Amortization expense related to retail partner contracts was \$ 32 million for both the three months ended March 31, 2021 and 2020, and is included as a component of marketing and business development expense in our Condensed Consolidated Statements of Earnings. All other amortization expense was \$50 million for both the three months ended March 31, 2021 and 2020, and is included as a component of other expense in our Condensed Consolidated Statements of Earnings.

NOTE 7. DEPOSITS

| (\$ in millions) | March 31, 2021 | | December 31, 2020 | |
|-------------------------------|------------------|-----------------------------|-------------------|-----------------------------|
| | Amount | Average rate ^(a) | Amount | Average rate ^(a) |
| Interest-bearing deposits | \$ 62,419 | 1.1 % | \$ 62,469 | 1.7 % |
| Non-interest-bearing deposits | 342 | — | 313 | — |
| Total deposits | \$ 62,761 | | \$ 62,782 | |

(a) Based on interest expense for the three months ended March 31, 2021 and the year ended December 31, 2020 and average deposits balances.

At March 31, 2021 and December 31, 2020, interest-bearing deposits included \$ 5.7 billion and \$6.5 billion, respectively, of certificates of deposit that exceeded applicable FDIC insurance limits, which are generally \$250,000 per depositor.

At March 31, 2021, our interest-bearing time deposits maturing for the remainder of 2021 and over the next four years and thereafter were as follows:

| (\$ in millions) | 2021 | 2022 | 2023 | 2024 | 2025 | Thereafter |
|------------------|-----------|----------|----------|----------|--------|------------|
| Deposits | \$ 14,664 | \$ 8,895 | \$ 2,002 | \$ 2,350 | \$ 659 | \$ 254 |

The above maturity table excludes \$28.4 billion of demand deposits with no defined maturity, of which \$ 27.0 billion are savings accounts. In addition, at March 31, 2021, we had \$5.2 billion of broker network deposit sweeps procured through a program arranger who channels brokerage account deposits to us that are also excluded from the above maturity table. Unless extended, the contracts associated with these broker network deposit sweeps will terminate between 2021 and 2028.

NOTE 8. BORROWINGS

| (\$ in millions) | March 31, 2021 | | | December 31, 2020 | |
|--|----------------|---------------|--------------------------------|-----------------------------------|-----------------------------------|
| | Maturity date | Interest Rate | Weighted average interest rate | Outstanding Amount ^(a) | Outstanding Amount ^(a) |
| Borrowings of consolidated securitization entities: | | | | | |
| Fixed securitized borrowings | 2021 - 2023 | 2.21% - 3.87% | 2.87 % | \$ 4,893 | \$ 5,510 |
| Floating securitized borrowings | 2021 - 2023 | 0.75% - 1.01% | 0.82 % | 2,300 | 2,300 |
| Total borrowings of consolidated securitization entities | | | 2.21 % | 7,193 | 7,810 |
| Senior unsecured notes: | | | | | |
| <i>Synchrony Financial senior unsecured notes:</i> | | | | | |
| Fixed senior unsecured notes | 2021 - 2029 | 2.80% - 5.15% | 4.08 % | 6,470 | 6,468 |
| <i>Synchrony Bank senior unsecured notes:</i> | | | | | |
| Fixed senior unsecured notes | 2021 - 2022 | 3.00% - 3.65% | 3.33 % | 1,497 | 1,497 |
| Total senior unsecured notes | | | 3.94 % | 7,967 | 7,965 |
| Total borrowings | | | | \$ 15,160 | \$ 15,775 |

(a) The amounts presented above for outstanding borrowings include unamortized debt premiums, discounts and issuance costs.

Debt Maturities

The following table summarizes the maturities of the principal amount of our borrowings of consolidated securitization entities and senior unsecured notes for the remainder of 2021 and over the next four years and thereafter:

| (\$ in millions) | 2021 | 2022 | 2023 | 2024 | 2025 | Thereafter |
|------------------|----------|----------|----------|----------|----------|------------|
| Borrowings | \$ 3,957 | \$ 4,583 | \$ 1,657 | \$ 1,850 | \$ 1,000 | \$ 2,150 |

Credit Facilities

As additional sources of liquidity, we have undrawn committed capacity under certain credit facilities, primarily related to our securitization programs.

At March 31, 2021, we had an aggregate of \$4.9 billion of undrawn committed capacity under our securitization financings, subject to customary borrowing conditions, from private lenders under our securitization programs, and an aggregate of \$0.5 billion of undrawn committed capacity under our unsecured revolving credit facility with private lenders.

NOTE 9. FAIR VALUE MEASUREMENTS

For a description of how we estimate fair value, see Note 2. *Basis of Presentation and Summary of Significant Accounting Policies* in our 2020 annual consolidated financial statements in our 2020 Form 10-K.

The following tables present our assets and liabilities measured at fair value on a recurring basis.

Recurring Fair Value Measurements

At March 31, 2021 (\$ in millions)

| | Level 1 | Level 2 | Level 3 | Total ^(a) |
|------------------------------------|--------------|-----------------|--------------|----------------------|
| Assets | | | | |
| Debt securities | | | | |
| U.S. government and federal agency | \$ — | \$ 2,990 | \$ — | \$ 2,990 |
| State and municipal | — | — | 35 | 35 |
| Residential mortgage-backed | — | 788 | — | 788 |
| Asset-backed | — | 2,729 | — | 2,729 |
| Other | — | — | 8 | 8 |
| Other assets ^(b) | 15 | — | 9 | 24 |
| Total | \$ 15 | \$ 6,507 | \$ 52 | \$ 6,574 |

At December 31, 2020 (\$ in millions)

| | | | | |
|------------------------------------|--------------|-----------------|--------------|-----------------|
| Assets | | | | |
| Debt securities | | | | |
| U.S. government and federal agency | \$ — | \$ 3,927 | \$ — | \$ 3,927 |
| State and municipal | — | — | 39 | 39 |
| Residential mortgage-backed | — | 842 | — | 842 |
| Asset-backed | — | 2,661 | — | 2,661 |
| Other assets ^(b) | 16 | — | 14 | 30 |
| Total | \$ 16 | \$ 7,430 | \$ 53 | \$ 7,499 |
| Liabilities | | | | |
| Contingent consideration | — | — | 11 | 11 |
| Total | \$ — | \$ — | \$ 11 | \$ 11 |

(a) For the three months ended March 31, 2021 and 2020, there were no fair value measurements transferred between levels.

(b) Other assets primarily relate to equity investments measured at fair value.

Level 3 Fair Value Measurements

Our Level 3 recurring fair value measurements primarily relate to state and municipal debt instruments, which are valued using non-binding broker quotes or other third-party sources. See Note 2. *Basis of Presentation and Summary of Significant Accounting Policies* and Note 9. *Fair Value Measurements* in our 2020 annual consolidated financial statements in our 2020 Form 10-K for a description of our process to evaluate third-party pricing servicers and a description of our contingent consideration arrangements, respectively. Our state and municipal debt securities are classified as available-for-sale with changes in fair value included in accumulated other comprehensive income.

The changes in our Level 3 assets and liabilities that are measured on a recurring basis for the three months ended March 31, 2021 and 2020 were not material.

Financial Assets and Financial Liabilities Carried at Other Than Fair Value

| At March 31, 2021 (\$ in millions) | Carrying value | Corresponding fair value amount | | | |
|---|-------------------|---------------------------------|-----------|-----------|-----------|
| | | Total | Level 1 | Level 2 | Level 3 |
| Financial Assets | | | | | |
| Financial assets for which carrying values equal or approximate fair value: | | | | | |
| Cash and equivalents ^(a) | \$ 16,620 | \$ 16,620 | \$ 16,620 | \$ — | \$ — |
| Other assets ^{(a)(b)} | \$ 481 | \$ 481 | \$ 481 | \$ — | \$ — |
| Financial assets carried at other than fair value: | | | | | |
| Loan receivables, net ^(c) | \$ 66,957 | \$ 80,092 | \$ — | \$ — | \$ 80,092 |
| Loan receivables held for sale ^(c) | \$ 23 | \$ 23 | \$ — | \$ — | \$ 23 |
| Financial Liabilities | | | | | |
| Financial liabilities carried at other than fair value: | | | | | |
| Deposits | \$ 62,761 | \$ 63,280 | \$ — | \$ 63,280 | \$ — |
| Borrowings of consolidated securitization entities | \$ 7,193 | \$ 7,328 | \$ — | \$ 5,027 | \$ 2,301 |
| Senior unsecured notes | \$ 7,967 | \$ 8,534 | \$ — | \$ 8,534 | \$ — |
| | | | | | |
| At December 31, 2020 (\$ in millions) | Carrying value | Corresponding fair value amount | | | |
| | | Total | Level 1 | Level 2 | Level 3 |
| Financial Assets | | | | | |
| Financial assets for which carrying values equal or approximate fair value: | | | | | |
| Cash and equivalents ^(a) | \$ 11,524 | \$ 11,524 | \$ 11,524 | \$ — | \$ — |
| Other assets ^{(a)(b)} | \$ 81 | \$ 81 | \$ 81 | \$ — | \$ — |
| Financial assets carried at other than fair value: | | | | | |
| Loan receivables, net ^(c) | \$ 71,602 | \$ 85,234 | \$ — | \$ — | \$ 85,234 |
| Loan receivables held for sale ^(c) | \$ 5 | \$ 5 | \$ — | \$ — | \$ 5 |
| Financial Liabilities | | | | | |
| Financial liabilities carried at other than fair value: | | | | | |
| Deposits | \$ 62,782 | \$ 63,382 | \$ — | \$ 63,382 | \$ — |
| Borrowings of consolidated securitization entities | \$ 7,810 | \$ 7,977 | \$ — | \$ 5,680 | \$ 2,297 |
| Senior unsecured notes | \$ 7,965 | \$ 8,704 | \$ — | \$ 8,704 | \$ — |

- (a) For cash and equivalents and restricted cash and equivalents, carrying value approximates fair value due to the liquid nature and short maturity of these instruments. Cash equivalents classified as Level 2 represent U.S. Government and Federal Agency debt securities with original maturities of three months or less or acquired within three months or less of their maturity.
- (b) This balance relates to restricted cash and equivalents, which is included in other assets.
- (c) Under certain retail partner program agreements, the expected sales proceeds in the event of a sale of their credit card portfolio may be limited to the amounts owed by our customers, which may be less than the fair value indicated above.

NOTE 10. REGULATORY AND CAPITAL ADEQUACY

As a savings and loan holding company and a financial holding company, we are subject to regulation, supervision and examination by the Federal Reserve Board and subject to the capital requirements as prescribed by Basel III capital rules and the requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act. The Bank is a federally chartered savings association. As such, the Bank is subject to regulation, supervision and examination by the Office of the Comptroller of the Currency of the U.S. Treasury (the "OCC"), which is its primary regulator, and by the Consumer Financial Protection Bureau ("CFPB"). In addition, the Bank, as an insured depository institution, is supervised by the FDIC.

Failure to meet minimum capital requirements can initiate certain mandatory and, possibly, additional discretionary actions by regulators that, if undertaken, could limit our business activities and have a material adverse effect on our consolidated financial statements. Under capital adequacy guidelines, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require us and the Bank to maintain minimum amounts and ratios (set forth in the tables below) of Total, Tier 1 and common equity Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital to average assets (as defined).

For Synchrony Financial to be a well-capitalized savings and loan holding company, the Bank must be well-capitalized and Synchrony Financial must not be subject to any written agreement, order, capital directive, or prompt corrective action directive issued by the Federal Reserve Board to meet and maintain a specific capital level for any capital measure.

In March 2020 the joint federal bank regulatory agencies issued an interim final rule that allows banking organizations that implement CECL in 2020 to mitigate the effects of the CECL accounting standard in their regulatory capital for two years. The Company has elected to adopt the option provided by the interim final rule, which will largely delay the effects of CECL on its regulatory capital through the end of 2021, after which the effects will be phased-in over a three-year period from January 1, 2022 through December 31, 2024, collectively the "CECL regulatory capital transition adjustment". See Note 10. *Regulatory and Capital Adequacy* to our 2020 annual consolidated financial statements in our 2020 Form 10-K, for additional information.

At March 31, 2021 and December 31, 2020, Synchrony Financial met all applicable requirements to be deemed well-capitalized pursuant to Federal Reserve Board regulations. At March 31, 2021 and December 31, 2020, the Bank also met all applicable requirements to be deemed well-capitalized pursuant to OCC regulations and for purposes of the Federal Deposit Insurance Act. There are no conditions or events subsequent to March 31, 2021 that management believes have changed the Company's or the Bank's capital category.

The actual capital amounts, ratios and the applicable required minimums of the Company and the Bank are as follows:

Synchrony Financial

At March 31, 2021 (\$ in millions)

| | Actual | | Minimum for capital adequacy purposes | |
|------------------------------|-----------|----------------------|---------------------------------------|----------------------|
| | Amount | Ratio ^(a) | Amount | Ratio ^(b) |
| Total risk-based capital | \$ 15,146 | 19.7 % | \$ 6,157 | 8.0 % |
| Tier 1 risk-based capital | \$ 14,115 | 18.3 % | \$ 4,618 | 6.0 % |
| Tier 1 leverage | \$ 14,115 | 14.5 % | \$ 3,883 | 4.0 % |
| Common equity Tier 1 Capital | \$ 13,381 | 17.4 % | \$ 3,463 | 4.5 % |

At December 31, 2020 (\$ in millions)

| | Actual | | Minimum for capital adequacy purposes | |
|------------------------------|-----------|----------------------|---------------------------------------|----------------------|
| | Amount | Ratio ^(a) | Amount | Ratio ^(b) |
| Total risk-based capital | \$ 14,604 | 18.1 % | \$ 6,445 | 8.0 % |
| Tier 1 risk-based capital | \$ 13,525 | 16.8 % | \$ 4,834 | 6.0 % |
| Tier 1 leverage | \$ 13,525 | 14.0 % | \$ 3,869 | 4.0 % |
| Common equity Tier 1 Capital | \$ 12,791 | 15.9 % | \$ 3,625 | 4.5 % |

Synchrony Bank

At March 31, 2021 (\$ in millions)

| | Actual | | Minimum for capital adequacy purposes | | Minimum to be well-capitalized under prompt corrective action provisions | |
|------------------------------|-----------|----------------------|---------------------------------------|----------------------|--|--------|
| | Amount | Ratio ^(a) | Amount | Ratio ^(b) | Amount | Ratio |
| Total risk-based capital | \$ 13,658 | 19.9 % | \$ 5,500 | 8.0 % | \$ 6,875 | 10.0 % |
| Tier 1 risk-based capital | \$ 12,734 | 18.5 % | \$ 4,125 | 6.0 % | \$ 5,500 | 8.0 % |
| Tier 1 leverage | \$ 12,734 | 14.5 % | \$ 3,505 | 4.0 % | \$ 4,382 | 5.0 % |
| Common equity Tier I capital | \$ 12,734 | 18.5 % | \$ 3,094 | 4.5 % | \$ 4,469 | 6.5 % |

At December 31, 2020 (\$ in millions)

| | Actual | | Minimum for capital adequacy purposes | | Minimum to be well-capitalized under prompt corrective action provisions | |
|------------------------------|-----------|----------------------|---------------------------------------|----------------------|--|--------|
| | Amount | Ratio ^(a) | Amount | Ratio ^(b) | Amount | Ratio |
| Total risk-based capital | \$ 12,784 | 17.8 % | \$ 5,747 | 8.0 % | \$ 7,184 | 10.0 % |
| Tier 1 risk-based capital | \$ 11,821 | 16.5 % | \$ 4,310 | 6.0 % | \$ 5,747 | 8.0 % |
| Tier 1 leverage | \$ 11,821 | 13.6 % | \$ 3,484 | 4.0 % | \$ 4,356 | 5.0 % |
| Common equity Tier I capital | \$ 11,821 | 16.5 % | \$ 3,233 | 4.5 % | \$ 4,669 | 6.5 % |

(a) Capital ratios are calculated based on the Basel III Standardized Approach rules. Capital amounts and ratios at March 31, 2021 and at December 31, 2020 in the above tables reflect the application of the CECL regulatory capital transition adjustment.

(b) At March 31, 2021 and at December 31, 2020, Synchrony Financial and the Bank also must maintain a capital conservation buffer of common equity Tier 1 capital in excess of minimum risk-based capital ratios by at least 2.5 percentage points to avoid limits on capital distributions and certain discretionary bonus payments to executive officers and similar employees.

The Bank may pay dividends on its stock, with consent or non-objection from the OCC and the Federal Reserve Board, among other things, if its regulatory capital would not thereby be reduced below the applicable regulatory capital requirements.

NOTE 11. EARNINGS PER SHARE

Basic earnings per share is computed by dividing earnings available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per common share reflects the assumed conversion of all dilutive securities.

The following table presents the calculation of basic and diluted earnings per common share:

| | Three months ended March 31, | |
|--|------------------------------|----------------|
| | 2021 | 2020 |
| <i>(in millions, except per share data)</i> | | |
| Net earnings | \$ 1,025 | \$ 286 |
| Preferred stock dividends | (11) | (11) |
| Net earnings available to common stockholders | <u>\$ 1,014</u> | <u>\$ 275</u> |
| Weighted average common shares outstanding, basic | 583.3 | 604.9 |
| Effect of dilutive securities | 4.2 | 2.5 |
| Weighted average common shares outstanding, dilutive | <u>587.5</u> | <u>607.4</u> |
| Earnings per basic common share | <u>\$ 1.74</u> | <u>\$ 0.45</u> |
| Earnings per diluted common share | <u>\$ 1.73</u> | <u>\$ 0.45</u> |

We have issued certain stock-based awards under the Synchrony Financial 2014 Long-Term Incentive Plan. A total of 1 million shares and 5 million shares for the three months ended March 31, 2021 and 2020, respectively, related to these awards, were considered anti-dilutive and therefore were excluded from the computation of diluted earnings per common share.

NOTE 12. INCOME TAXES

Unrecognized Tax Benefits

(\$ in millions)

| | March 31, 2021 | December 31, 2020 |
|---|----------------|-------------------|
| Unrecognized tax benefits, excluding related interest expense and penalties ^(a) | \$ 228 | \$ 268 |
| Portion that, if recognized, would reduce tax expense and effective tax rate ^(b) | \$ 167 | \$ 183 |

(a) Interest and penalties related to unrecognized tax benefits were not material for all periods presented.

(b) Comprised of federal unrecognized tax benefits and state and local unrecognized tax benefits net of the effects of associated U.S. federal income taxes. Excludes amounts attributable to any related valuation allowances resulting from associated increases in deferred tax assets.

We establish a liability that represents the difference between a tax position taken (or expected to be taken) on an income tax return and the amount of taxes recognized in our financial statements. The liability associated with the unrecognized tax benefits is adjusted periodically when new information becomes available. The amount of unrecognized tax benefits that is reasonably possible to be resolved in the next twelve months is expected to be \$56 million, of which \$30 million, if recognized, would reduce the Company's tax expense and effective tax rate.

In the current period, the Company executed a Memorandum of Understanding with the IRS to participate voluntarily in the IRS Compliance Assurance Process ("CAP") program for the 2021 tax year, and thus the tax year is under IRS review. Under the CAP program, the IRS reviews the federal tax positions of the Company to identify and resolve any tax issues that may arise throughout the tax year. The objectives of the CAP program are to resolve issues in an efficient and contemporaneous manner and eliminate the need for a lengthy post-filing examination. We expect that the IRS review of our 2021 return will be substantially completed prior to its filing in 2022. During the period, in connection with the CAP program, the IRS completed their examination of our 2017 and 2018 tax years. The IRS is currently examining our 2019-2021 tax years. We expect that the IRS will complete the examinations of the 2019-2020 tax years in the next 12 months. Additionally, we are under examination in various states going back to 2014.

We believe that there are no issues or claims that are likely to significantly impact our results of operations, financial position or cash flows. We further believe that we have made adequate provision for all income tax uncertainties that could result from such examinations.

NOTE 13. LEGAL PROCEEDINGS AND REGULATORY MATTERS

In the normal course of business, from time to time, we have been named as a defendant in various legal proceedings, including arbitrations, class actions and other litigation, arising in connection with our business activities. Certain of the legal actions include claims for substantial compensatory and/or punitive damages, or claims for indeterminate amounts of damages. We are also involved, from time to time, in reviews, investigations and proceedings (both formal and informal) by governmental agencies regarding our business (collectively, "regulatory matters"), which could subject us to significant fines, penalties, obligations to change our business practices or other requirements resulting in increased expenses, diminished income and damage to our reputation. We contest liability and/or the amount of damages as appropriate in each pending matter. In accordance with applicable accounting guidance, we establish an accrued liability for legal and regulatory matters when those matters present loss contingencies which are both probable and reasonably estimable.

Legal proceedings and regulatory matters are subject to many uncertain factors that generally cannot be predicted with assurance, and we may be exposed to losses in excess of any amounts accrued.

For some matters, we are able to determine that an estimated loss, while not probable, is reasonably possible. For other matters, including those that have not yet progressed through discovery and/or where important factual information and legal issues are unresolved, we are unable to make such an estimate. We currently estimate that the reasonably possible losses for legal proceedings and regulatory matters, whether in excess of a related accrued liability or where there is no accrued liability, and for which we are able to estimate a possible loss, are immaterial. This represents management's estimate of possible loss with respect to these matters and is based on currently available information. This estimate of possible loss does not represent our maximum loss exposure. The legal proceedings and regulatory matters underlying the estimate will change from time to time and actual results may vary significantly from current estimates.

Our estimate of reasonably possible losses involves significant judgment, given the varying stages of the proceedings, the existence of numerous yet to be resolved issues, the breadth of the claims (often spanning multiple years), unspecified damages and/or the novelty of the legal issues presented. Based on our current knowledge, we do not believe that we are a party to any pending legal proceeding or regulatory matters that would have a material adverse effect on our condensed consolidated financial condition or liquidity. However, in light of the uncertainties involved in such matters, the ultimate outcome of a particular matter could be material to our operating results for a particular period depending on, among other factors, the size of the loss or liability imposed and the level of our earnings for that period, and could adversely affect our business and reputation.

Below is a description of certain of our regulatory matters and legal proceedings.

The Bank or the Company is, or has been, defending a number of putative class actions alleging claims under the federal Telephone Consumer Protection Act as a result of phone calls made by the Bank. The complaints generally have alleged that the Bank or the Company placed calls to consumers by an automated telephone dialing system or using a pre-recorded message or automated voice without their consent and seek up to \$1,500 for each violation, without specifying an aggregate amount. *Campbell et al. v. Synchrony Bank* was filed on January 25, 2017 in the U.S. District Court for the Northern District of New York. The original complaint named only J.C. Penney Company, Inc. and J.C. Penney Corporation, Inc. as the defendants but was amended on April 7, 2017 to replace those defendants with the Bank. *Neal et al. v. Wal-Mart Stores, Inc. and Synchrony Bank*, for which the Bank is indemnifying Wal-Mart, was filed on January 17, 2017 in the U.S. District Court for the Western District of North Carolina. The original complaint named only Wal-Mart Stores, Inc. as a defendant but was amended on March 30, 2017 to add Synchrony Bank as an additional defendant. On October 2, 2020, Synchrony entered an agreement to resolve the *Campbell* and *Neal* lawsuits, which had been consolidated before the United States District Court for the Western District of North Carolina, on a class basis. On October 19, 2020, the District Court entered an order preliminarily approving the class action settlement. On March 19, 2021, the District Court granted final approval of the settlement and entered final judgment and order of dismissal. *Scott et al. v. Synchrony Financial* was filed on February 12, 2021 in the Circuit Court of the Fourth Judicial Circuit in and for Duval County, Florida. *Turizo et al. v. Synchrony Financial* was filed on February 25, 2021 in the Circuit Court of the Seventeenth Judicial Circuit in and for Broward County, Florida. Unlike the *Neal*, *Campbell* and *Scott* actions, which relate to phone calls, the *Turizo* complaint is based on the alleged receipt of a text message. In April 2021, Synchrony reached agreements in principle with the representative plaintiffs in both the *Scott* and *Turizo* cases to resolve those matters on an individual basis.

On November 2, 2018, a putative class action lawsuit, *Retail Wholesale Department Store Union Local 338 Retirement Fund v. Synchrony Financial, et al.*, was filed in the U.S. District Court for the District of Connecticut, naming as defendants the Company and two of its officers. The lawsuit asserts violations of the Exchange Act for allegedly making materially misleading statements and/or omitting material information concerning the Company's underwriting practices and private-label card business, and was filed on behalf of a putative class of persons who purchased or otherwise acquired the Company's common stock between October 21, 2016 and November 1, 2018. The complaint seeks an award of unspecified compensatory damages, costs and expenses. On February 5, 2019, the court appointed Stichting Depository APG Developed Markets Equity Pool as lead plaintiff for the putative class. On April 5, 2019, an amended complaint was filed, asserting a new claim for violations of the Securities Act in connection with statements in the offering materials for the Company's December 1, 2017 note offering. The Securities Act claims are filed on behalf of persons who purchased or otherwise acquired Company bonds in or traceable to the December 1, 2017 note offering between December 1, 2017 and November 1, 2018. The amended complaint names as additional defendants two additional Company officers, the Company's board of directors, and the underwriters of the December 1, 2017 note offering. The amended complaint is captioned *Stichting Depository APG Developed Markets Equity Pool and Stichting Depository APG Fixed Income Credit Pool v. Synchrony Financial et al.* On March 26, 2020, the District Court recaptioned the case *In re Synchrony Financial Securities Litigation* and on March 31, 2020, the District Court granted the defendants' motion to dismiss the complaint with prejudice. On April 20, 2020, plaintiffs filed a notice to appeal the decision to the United States Court of Appeals for the Second Circuit. On February 16, 2021, the Court of Appeals affirmed the District Court's dismissal of the Securities Act claims and all of the claims under the Exchange Act with the exception of a claim relating to a single statement on January 19, 2018 regarding whether Synchrony was receiving pushback on credit from its retail partners.

On January 28, 2019, a purported shareholder derivative action, *Gilbert v. Keane, et al.*, was filed in the U.S. District Court for the District of Connecticut against the Company as a nominal defendant, and certain of the Company's officers and directors. The lawsuit alleges breach of fiduciary duty claims based on the allegations raised by the plaintiff in the *Stichting Depositar APG* class action, unjust enrichment, waste of corporate assets, and that the defendants made materially misleading statements and/or omitted material information in violation of the Exchange Act. The complaint seeks a declaration that the defendants breached and/or aided and abetted the breach of their fiduciary duties to the Company, unspecified monetary damages with interest, restitution, a direction that the defendants take all necessary actions to reform and improve corporate governance and internal procedures, and attorneys' and experts' fees. On March 11, 2019, a second purported shareholder derivative action, *Aldridge v. Keane, et al.*, was filed in the U.S. District Court for the District of Connecticut. The allegations in the *Aldridge* complaint are substantially similar to those in the *Gilbert* complaint. On March 26, 2020, the District Court recaptioned the *Gilbert* and *Aldridge* cases as *In re Synchrony Financial Derivative Litigation*.

On April 30, 2014 *Belton et al. v. GE Capital Consumer Lending*, a putative class action adversary proceeding was filed in the U.S. Bankruptcy Court for the Southern District of New York. Plaintiff alleges that the Bank violates the discharge injunction under Section 524(a)(2) of the Bankruptcy Code by attempting to collect discharged debts and by failing to update and correct credit information to credit reporting agencies to show that such debts are no longer due and owing because they have been discharged in bankruptcy. Plaintiff seeks declaratory judgment, injunctive relief and an unspecified amount of damages. On December 15, 2014, the Bankruptcy Court entered an order staying the adversary proceeding pending an appeal to the District Court of the Bankruptcy Court's order denying the Bank's motion to compel arbitration. On October 14, 2015, the District Court reversed the Bankruptcy Court and on November 4, 2015, the Bankruptcy Court granted the Bank's motion to compel arbitration. On March 4, 2019, on plaintiff's motion for reconsideration, the District Court vacated its decision reversing the Bankruptcy Court and affirmed the Bankruptcy Court's decision denying the Bank's motion to compel arbitration. On June 16, 2020, the Court of Appeals for the Second Circuit denied the Bank's appeal of the District Court's decision.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk refers to the risk that a change in the level of one or more market prices, rates, indices, correlations or other market factors will result in losses for a position or portfolio. We are exposed to market risk primarily from changes in interest rates.

We borrow money from a variety of depositors and institutions in order to provide loans to our customers. Changes in market interest rates cause our net interest income to increase or decrease, as some of our assets and liabilities carry interest rates that fluctuate with market benchmarks. The interest rate benchmark for our floating rate assets is generally the prime rate, and the interest rate benchmark for our floating rate liabilities is generally either London Interbank Offered Rate ("LIBOR") or the federal funds rate. The prime rate and the LIBOR or federal funds rate could reset at different times or could diverge, leading to mismatches in the interest rates on our floating rate assets and floating rate liabilities.

The following table presents the approximate net interest income impacts forecasted over the next twelve months from an immediate and parallel change in interest rates affecting all interest rate sensitive assets and liabilities at March 31, 2021.

| <u>Basis Point Change</u> | <u>At March 31, 2021</u> | |
|---------------------------|--------------------------|-------|
| <i>(\$ in millions)</i> | | |
| -100 basis points | \$ | (112) |
| +100 basis points | \$ | 64 |

For a more detailed discussion of our exposure to market risk, refer to " *Management's Discussion and Analysis—Quantitative and Qualitative Disclosures about Market Risk*" in our 2020 Form 10-K.

ITEM 4. CONTROLS AND PROCEDURES

Under the direction of our Chief Executive Officer and Chief Financial Officer, we evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act), and based on such evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2021.

No change in internal control over financial reporting occurred during the fiscal quarter ended March 31, 2021 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

For a description of legal proceedings, see Note 13. *Legal Proceedings and Regulatory Matters* to our condensed consolidated financial statements in Part 1, Item 1 of this Quarterly Report on Form 10-Q.

ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors included in our 2020 Form 10-K under the heading “*Risk Factors Relating to Our Business*” and “*Risk Factors Relating to Regulation*”.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below sets forth information regarding purchases of our common stock primarily related to our share repurchase program that were made by us or on our behalf during the three months ended March 31, 2021.

| <i>(\$ in millions, except per share data)</i> | Total Number of Shares Purchased^(a) | Average Price Paid Per Share^(b) | Total Number of Shares Purchased as Part of Publicly Announced Programs^(c) | Maximum Dollar Value of Shares That May Yet Be Purchased Under the Programs^(b) |
|--|---|---|--|--|
| January 1 - 31, 2021 | 224,333 | \$ 35.37 | — | \$ 1,600.0 |
| February 1 - 28, 2021 | 2,002,157 | 37.21 | 2,001,346 | 1,525.5 |
| March 1 - 31, 2021 | 3,397,584 | 40.72 | 3,077,534 | 1,400.0 |
| Total | 5,624,074 | \$ 39.25 | 5,078,880 | \$ 1,400.0 |

(a) Includes 224,333 shares, 811 shares and 320,050 shares withheld in January, February and March, respectively, to offset tax withholding obligations that occur upon the delivery of outstanding shares underlying performance stock awards, restricted stock awards or upon the exercise of stock options.

(b) Amounts exclude commission costs.

(c) In January 2021, the Board of Directors approved a share repurchase program of up to \$1.6 billion through December 31, 2021 (the “2021 Share Repurchase Program”).

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

EXHIBIT INDEX

| Exhibit Number | Description |
|-------------------------------|--|
| <u>31(a)*</u> | <u>Certification Pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as Amended</u> |
| <u>31(b)*</u> | <u>Certification Pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as Amended</u> |
| <u>32*</u> | <u>Certification Pursuant to 18 U.S.C. Section 1350</u> |
| 101.INS | XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document |
| 101.SCH | XBRL Taxonomy Extension Schema Document |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |
| 104 | The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2021, formatted in Inline XBRL (included as Exhibit 101) |

* Filed electronically herewith.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Synchrony Financial
(Registrant)

April 27, 2021

Date

/s/ Brian J. Wenzel Sr.

Brian J. Wenzel Sr.
Executive Vice President and Chief Financial Officer
(Duly Authorized Officer and Principal Financial
Officer)

**Certification Pursuant to
Rules 13a-14(a) or 15d-14(a) Under the Securities Exchange Act of 1934, as Amended**

I, Brian D. Doubles, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Synchrony Financial;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 27, 2021

/s/ Brian D. Doubles

Brian D. Doubles
Chief Executive Officer

**Certification Pursuant to
Rules 13a-14(a) or 15d-14(a) Under the Securities Exchange Act of 1934, as Amended**

I, Brian J. Wenzel Sr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Synchrony Financial;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 27, 2021

/s/ Brian J. Wenzel Sr.

Brian J. Wenzel Sr.
Chief Financial Officer

**Certification Pursuant to
18 U.S.C. Section 1350**

In connection with the Quarterly Report of Synchrony Financial (the “registrant”) on Form 10-Q for the period ended March 31, 2021, as filed with the Securities and Exchange Commission on the date hereof (the “report”), we, Brian D. Doubles, Chief Executive Officer, and Brian J. Wenzel Sr., Chief Financial Officer, of the registrant, certify, pursuant to 18 U.S.C. § 1350, that to our knowledge:

1. The report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the report fairly presents, in all material respects, the financial condition and results of operations of the registrant.

Date: April 27, 2021

/s/ Brian D. Doubles

Brian D. Doubles
Chief Executive Officer

/s/ Brian J. Wenzel Sr.

Brian J. Wenzel Sr.
Chief Financial Officer