

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

**April 27, 2021
Date of Report
(Date of earliest event reported)**

SYNCHRONY FINANCIAL

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-36560
(Commission
File Number)

51-0483352
(I.R.S. Employer
Identification No.)

**777 Long Ridge Road
Stamford, Connecticut**
(Address of principal executive offices)

06902
(Zip Code)

(203) 585-2400
(Registrant's telephone number, including area code)
N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.001 per share	SYF	New York Stock Exchange
Depository Shares Each Representing a 1/40th Interest in a Share of 5.625% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A	SYFPrA	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "

Item 2.02 Results of Operations and Financial Condition.

On April 27, 2021, Synchrony Financial (the "Company") issued a press release setting forth the Company's first quarter 2021 earnings. A copy of the Company's press release is being furnished as Exhibit 99.1 and hereby incorporated by reference. The information furnished pursuant to this Item 2.02, including Exhibits, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Exchange Act.

Item 9.01 Financial Statements and Exhibits.*(d) Exhibits*

The following exhibits are being furnished as part of this report:

<u>Number</u>	<u>Description</u>
99.1	Press release, dated April 27, 2021, issued by Synchrony Financial
99.2	Financial Data Supplement of the Company for the quarter ended March 31, 2021
99.3	Financial Results Presentation of the Company for the quarter ended March 31, 2021
99.4	Explanation of Non-GAAP Measures
104	The cover page from this Current Report on Form 8-K, formatted in Inline XBRL

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SYNCHRONY FINANCIAL

Date: April 27, 2021

By: /s/ Jonathan Mothner

Name: Jonathan Mothner

Title: Executive Vice President, General Counsel and Secretary

EXHIBIT INDEX

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Investor Relations Media Relations
 Jennifer Church Sue Bishop
 (203) 585-6508 (203) 585-2802

For Immediate Release: April 27, 2021

**Synchrony Reports First Quarter Net Earnings of \$1.0 Billion or
 \$1.73 Per Diluted Share**

- *Growth Drivers Accelerating; Remain Impacted by Pandemic*
- *Credit Quality Continues to be Strong, Provision for Credit Losses Down 80%*

STAMFORD, Conn. – Synchrony Financial (NYSE: SYF) today announced first quarter 2021 earnings results amid the continuing Coronavirus (COVID-19) pandemic. Synchrony reported first quarter 2021 net earnings of \$1.0 billion, or \$1.73 per diluted share.

Key Highlights*:

- Loan receivables decreased 7% to \$76.9 billion
- Interest and fees on loans decreased 14% to \$3.7 billion
- Purchase volume increased 8% to \$34.7 billion
- Average active accounts decreased 8% to 66.3 million
- Deposits decreased \$1.9 billion, or 3%, to \$62.7 billion
- Renewed 10 programs including American Eagle, Ashley HomeStores LTD, CITGO, and Phillips 66
- Added 10 new programs including Prime Healthcare, Mercyhealth, Emory Healthcare, and Southern Veterinary Partners in the CareCredit network
- Gap Inc. program agreement will not be renewed and will expire in April 2022; expect strategic options will be accretive to diluted earnings per share relative to renewal terms and if the portfolio is sold we expect to redeploy approximately \$1 billion of capital
- Returned \$328 million in capital through share repurchases of \$200 million and common stock dividends

“As we begin to emerge from the pandemic, Synchrony is well positioned for a strong recovery and bright future. We’re driving growth for Synchrony and our partners by investing in enhanced digital and data capabilities, seamless customer experiences, new products and capabilities, and expanding our networks. As we navigated the challenges of the past year, we further strengthened our competitive position and accelerated initiatives to help our partners compete and win in this dynamic environment,” said Brian Doubles, President and Chief Executive Officer, Synchrony. “Though first quarter results continued to be impacted by the pandemic with slower loan growth, lower net interest income and resultant lower margins, credit continues to perform exceedingly well and we are driving operational efficiency. I am confident in our success as we accelerate our strategy and position the company for long-term growth.”

Business and Financial Results for the First Quarter of 2021*

Earnings

- Net interest income decreased \$451 million, or 12%, to \$3.4 billion, mainly due to lower finance charges and late fees.
- Retailer share arrangements increased \$63 million, or 7%, to \$1.0 billion, reflecting the improvement in net charge-offs.
- Provision for credit losses decreased \$1.3 billion, or 80%, to \$334 million, driven by lower reserves and net charge-offs.
- Other income increased \$34 million, or 35%, to \$131 million, largely driven by investment income.
- Other expense decreased \$70 million, or 7%, to \$932 million, mainly driven by lower operational losses and lower marketing and business development costs, partially offset by an increase in employee costs.
- Net earnings increased \$739 million to \$1.0 billion.

Balance Sheet

- Period-end loan receivables decreased 7%; purchase volume increased 8%; and average active accounts decreased 8%.
- Deposits decreased \$1.9 billion, or 3%, to \$62.7 billion and comprised 81% of funding.
- The Company's balance sheet remained strong with total liquidity (liquid assets and undrawn credit facilities) of \$28.0 billion, or 29.2% of total assets.
- The Company has elected to defer the regulatory capital effects of CECL for two years; the estimated Common Equity Tier 1 ratio was 17.4% compared to 14.3%, and the estimated Tier 1 Capital ratio was 18.3% compared to 15.2%, reflecting the Company's strong capital generation capabilities.

Key Financial Metrics

- Return on assets was 4.3% and return on equity was 31.8%.
- Net interest margin was 13.98%.
- Efficiency ratio was 36.1%.

Credit Quality

- Loans 30+ days past due as a percentage of total period-end loan receivables were 2.83% compared to 4.24% last year.
- Net charge-offs as a percentage of total average loan receivables were 3.62% compared to 5.36% last year.
- The allowance for credit losses as a percentage of total period-end loan receivables was 12.88%.

Sales Platforms

- Impacts from 2020 shutdowns and higher payment rates affecting platforms' receivables growth to varying degrees in the first quarter.
- Retail Card period-end loan receivables decreased 9%. Interest and fees on loans decreased 16%, driven primarily by the decline in loan receivables and lower yield. Purchase volume increased 11% and average active accounts decreased 7%.
- Payment Solutions period-end loan receivables decreased 1%, with continued strength in Power Sports and Home Specialty. Interest and fees on loans decreased 11%, driven primarily by lower late fees,

finance charges, and merchant discount. Purchase volume increased 3% and average active accounts decreased 9%.

- CareCredit period-end loan receivables decreased 8%. Interest and fees on loans decreased 7%, driven primarily by lower late fees and merchant discount. Purchase volume was flat and average active accounts decreased 11%.

** All comparisons are for the first quarter of 2021 compared to the first quarter of 2020, unless otherwise noted.*

Corresponding Financial Tables and Information

No representation is made that the information in this news release is complete. Investors are encouraged to review the foregoing summary and discussion of Synchrony Financial's earnings and financial condition in conjunction with the detailed financial tables and information that follow and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, as filed February 11, 2021, and the Company's forthcoming Quarterly Report on Form 10-Q for the quarter ended March 31, 2021. The detailed financial tables and other information are also available on the Investor Relations page of the Company's website at www.investors.synchronyfinancial.com. This information is also furnished in a Current Report on Form 8-K filed with the SEC today.

Conference Call and Webcast Information

On Tuesday, April 27, 2021, at 8:30 a.m. Eastern Time, Brian Doubles, President and Chief Executive Officer, and Brian Wenzel Sr., Executive Vice President and Chief Financial Officer, will host a conference call to review the financial results and outlook for certain business drivers. The conference call can be accessed via an audio webcast through the Investor Relations page on the Synchrony Financial corporate website, www.investors.synchronyfinancial.com, under Events and Presentations. A replay will also be available on the website.

About Synchrony Financial

Synchrony (NYSE: SYF) is a premier consumer financial services company. We deliver a wide range of specialized financing programs, as well as innovative consumer banking products, across key industries including digital, retail, home, auto, travel, health and pet. Synchrony enables our partners to grow sales and loyalty with consumers. We are one of the largest issuers of private label credit cards in the United States; we also offer co-branded products, installment loans and consumer financing products for small- and medium-sized businesses, as well as healthcare providers.

Synchrony is changing what's possible through our digital capabilities, deep industry expertise, actionable data insights, frictionless customer experience and customized financing solutions.

For more information, visit www.synchrony.com and Twitter: @Synchrony.

Cautionary Statement Regarding Forward-Looking Statements

This news release contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements.

Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of Retail Card partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Synchrony Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this news release and in our public filings, including under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, as filed on February 11, 2021. You should not consider

any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

Non-GAAP Measures

The information provided herein includes measures we refer to as "tangible common equity", and certain "CECL fully phased-in" capital measures, which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP measures to the most directly comparable GAAP measures, please see the detailed financial tables and information that follow. For a statement regarding the usefulness of these measures to investors, please see the Company's Current Report on Form 8-K filed with the SEC today.

SYNCHRONY FINANCIAL
FINANCIAL SUMMARY
(unaudited, in millions, except per share statistics)

	Quarter Ended					1Q'21 vs. 1Q'20	
	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020		
EARNINGS							
Net interest income	\$ 3,439	\$ 3,659	\$ 3,457	\$ 3,396	\$ 3,890	\$ (451)	(11.6)%
Retailer share arrangements	(989)	(1,047)	(899)	(773)	(926)	(63)	6.8 %
Provision for credit losses	334	750	1,210	1,673	1,677	(1,343)	(80.1)%
Net interest income, after retailer share arrangements and provision for credit losses	2,116	1,862	1,348	950	1,287	829	64.4 %
Other income	131	82	131	95	97	34	35.1 %
Other expense	932	1,000	1,067	986	1,002	(70)	(7.0)%
Earnings before provision for income taxes	1,315	944	412	59	382	933	244.2 %
Provision for income taxes	290	206	99	11	96	194	202.1 %
Net earnings	\$ 1,025	\$ 738	\$ 313	\$ 48	\$ 286	\$ 739	258.4 %
Net earnings available to common stockholders	\$ 1,014	\$ 728	\$ 303	\$ 37	\$ 275	\$ 739	268.7 %
COMMON SHARE STATISTICS							
Basic EPS	\$ 1.74	\$ 1.25	\$ 0.52	\$ 0.06	\$ 0.45	\$ 1.29	286.7 %
Diluted EPS	\$ 1.73	\$ 1.24	\$ 0.52	\$ 0.06	\$ 0.45	\$ 1.28	284.4 %
Dividend declared per share	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ 0.22	\$ —	— %
Common stock price	\$ 40.66	\$ 34.71	\$ 26.17	\$ 22.16	\$ 16.09	\$ 24.57	152.7 %
Book value per share	\$ 21.86	\$ 20.49	\$ 19.47	\$ 19.13	\$ 19.27	\$ 2.59	13.4 %
Tangible common equity per share ⁽¹⁾	\$ 17.95	\$ 16.72	\$ 15.75	\$ 15.28	\$ 15.35	\$ 2.60	16.9 %
Beginning common shares outstanding	584.0	583.8	583.7	583.2	615.9	(31.9)	(5.2)%
Issuance of common shares	—	—	—	—	—	—	— %
Stock-based compensation	2.2	0.2	0.1	0.5	0.9	1.3	144.4 %
Shares repurchased	(5.1)	—	—	—	(33.6)	28.5	(84.8)%
Ending common shares outstanding	581.1	584.0	583.8	583.7	583.2	(2.1)	(0.4)%
Weighted average common shares outstanding	583.3	583.9	583.8	583.7	604.9	(21.6)	(3.6)%
Weighted average common shares outstanding (fully diluted)	587.5	586.6	584.8	584.4	607.4	(19.9)	(3.3)%

(1) Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

SYNCHRONY FINANCIAL
SELECTED METRICS
(unaudited, \$ in millions)

	Quarter Ended					1Q'21 vs. 1Q'20	
	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020		
PERFORMANCE METRICS							
Return on assets ⁽¹⁾	4.3 %	3.1 %	1.3 %	0.2 %	1.1 %	3.2 %	
Return on equity ⁽²⁾	31.8 %	23.6 %	10.3 %	1.6 %	9.1 %	22.7 %	
Return on tangible common equity ⁽³⁾	40.8 %	30.4 %	13.1 %	1.6 %	11.6 %	29.2 %	
Net interest margin ⁽⁴⁾	13.98 %	14.64 %	13.80 %	13.53 %	15.15 %	(1.17)%	
Efficiency ratio ⁽⁵⁾	36.1 %	37.1 %	39.7 %	36.3 %	32.7 %	3.4 %	
Other expense as a % of average loan receivables, including held for sale	4.82 %	5.01 %	5.44 %	5.04 %	4.77 %	0.05 %	
Effective income tax rate	22.1 %	21.8 %	24.0 %	18.6 %	25.1 %	(3.0)%	
CREDIT QUALITY METRICS							
Net charge-offs as a % of average loan receivables, including held for sale	3.62 %	3.16 %	4.42 %	5.35 %	5.36 %	(1.74)%	
30+ days past due as a % of period-end loan receivables ⁽⁶⁾	2.83 %	3.07 %	2.67 %	3.13 %	4.24 %	(1.41)%	
90+ days past due as a % of period-end loan receivables ⁽⁶⁾	1.52 %	1.40 %	1.24 %	1.77 %	2.10 %	(0.58)%	
Net charge-offs	\$ 699	\$ 631	\$ 866	\$ 1,046	\$ 1,125	\$ (426)	(37.9)%
Loan receivables delinquent over 30 days ⁽⁶⁾	\$ 2,175	\$ 2,514	\$ 2,100	\$ 2,453	\$ 3,500	\$ (1,325)	(37.9)%
Loan receivables delinquent over 90 days ⁽⁶⁾	\$ 1,170	\$ 1,143	\$ 973	\$ 1,384	\$ 1,735	\$ (565)	(32.6)%
Allowance for credit losses (period-end)	\$ 9,901	\$ 10,265	\$ 10,146	\$ 9,802	\$ 9,175	\$ 726	7.9 %
Allowance coverage ratio ⁽⁷⁾	12.88 %	12.54 %	12.92 %	12.52 %	11.13 %	1.75 %	
BUSINESS METRICS							
Purchase volume ⁽⁸⁾⁽⁹⁾	\$ 34,749	\$ 39,874	\$ 36,013	\$ 31,155	\$ 32,042	\$ 2,707	8.4 %
Period-end loan receivables	\$ 76,858	\$ 81,867	\$ 78,521	\$ 78,313	\$ 82,469	\$ (5,611)	(6.8)%
Credit cards	\$ 73,244	\$ 78,455	\$ 75,204	\$ 75,353	\$ 79,832	\$ (6,588)	(8.3)%
Consumer installment loans	\$ 2,319	\$ 2,125	\$ 1,987	\$ 1,779	\$ 1,390	\$ 929	66.8 %
Commercial credit products	\$ 1,248	\$ 1,250	\$ 1,270	\$ 1,140	\$ 1,203	\$ 45	3.7 %
Other	\$ 47	\$ 37	\$ 60	\$ 41	\$ 44	\$ 3	6.8 %
Average loan receivables, including held for sale	\$ 78,358	\$ 79,452	\$ 78,005	\$ 78,697	\$ 84,428	\$ (6,070)	(7.2)%
Period-end active accounts (in thousands) ⁽⁹⁾⁽¹⁰⁾	65,219	68,540	64,800	63,430	68,849	(3,630)	(5.3)%
Average active accounts (in thousands) ⁽⁹⁾⁽¹⁰⁾	66,280	66,261	64,270	64,836	72,078	(5,798)	(8.0)%
LIQUIDITY							
Liquid assets							
Cash and equivalents	\$ 16,620	\$ 11,524	\$ 13,552	\$ 16,344	\$ 13,704	\$ 2,916	21.3 %
Total liquid assets	\$ 22,636	\$ 18,321	\$ 21,402	\$ 22,352	\$ 19,225	\$ 3,411	17.7 %
Undrawn credit facilities							
Undrawn credit facilities	\$ 5,400	\$ 5,400	\$ 5,400	\$ 5,650	\$ 5,600	\$ (200)	(3.6)%
Total liquid assets and undrawn credit facilities	\$ 28,036	\$ 23,721	\$ 26,802	\$ 28,002	\$ 24,825	\$ 3,211	12.9 %
Liquid assets % of total assets	23.62 %	19.09 %	22.37 %	23.15 %	19.61 %	4.01 %	
Liquid assets including undrawn credit facilities % of total assets	29.25 %	24.72 %	28.02 %	29.00 %	25.32 %	3.93 %	

(1) Return on assets represents net earnings as a percentage of average total assets.

(2) Return on equity represents net earnings as a percentage of average total equity.

(3) Return on tangible common equity represents net earnings available to common stockholders as a percentage of average tangible common equity. Tangible common equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(4) Net interest margin represents net interest income divided by average interest-earning assets.

(5) Efficiency ratio represents (i) other expense, divided by (ii) net interest income, plus other income, less retailer share arrangements.

(6) Based on customer statement-end balances extrapolated to the respective period-end date.

(7) Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables.

(8) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

(9) Includes activity and accounts associated with loan receivables held for sale.

(10) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

SYNCHRONY FINANCIAL
STATEMENTS OF EARNINGS
(unaudited, \$ in millions)

	Quarter Ended					1Q'21 vs. 1Q'20	
	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020		
Interest income:							
Interest and fees on loans	\$ 3,732	\$ 3,981	\$ 3,821	\$ 3,808	\$ 4,340	\$ (608)	(14.0)%
Interest on cash and debt securities	10	12	16	22	67	(57)	(85.1)%
Total interest income	3,742	3,993	3,837	3,830	4,407	(665)	(15.1)%
Interest expense:							
Interest on deposits	170	200	245	293	356	(186)	(52.2)%
Interest on borrowings of consolidated securitization entities	51	52	53	59	73	(22)	(30.1)%
Interest on senior unsecured notes	82	82	82	82	88	(6)	(6.8)%
Total interest expense	303	334	380	434	517	(214)	(41.4)%
Net interest income	3,439	3,659	3,457	3,396	3,890	(451)	(11.6)%
Retailer share arrangements	(989)	(1,047)	(899)	(773)	(926)	(63)	6.8 %
Provision for credit losses	334	750	1,210	1,673	1,677	(1,343)	(80.1)%
Net interest income, after retailer share arrangements and provision for credit losses	2,116	1,862	1,348	950	1,287	829	64.4 %
Other income:							
Interchange revenue	171	185	172	134	161	10	6.2 %
Debt cancellation fees	69	72	68	69	69	—	— %
Loyalty programs	(179)	(202)	(155)	(134)	(158)	(21)	13.3 %
Other	70	27	46	26	25	45	180.0 %
Total other income	131	82	131	95	97	34	35.1 %
Other expense:							
Employee costs	364	347	382	327	324	40	12.3 %
Professional fees	190	186	187	189	197	(7)	(3.6)%
Marketing and business development	95	139	107	91	111	(16)	(14.4)%
Information processing	131	128	125	116	123	8	6.5 %
Other	152	200	266	263	247	(95)	(38.5)%
Total other expense	932	1,000	1,067	986	1,002	(70)	(7.0)%
Earnings before provision for income taxes	1,315	944	412	59	382	933	244.2 %
Provision for income taxes	290	206	99	11	96	194	202.1 %
Net earnings	<u>\$ 1,025</u>	<u>\$ 738</u>	<u>\$ 313</u>	<u>\$ 48</u>	<u>\$ 286</u>	<u>\$ 739</u>	<u>258.4 %</u>
Net earnings available to common stockholders	<u>\$ 1,014</u>	<u>\$ 728</u>	<u>\$ 303</u>	<u>\$ 37</u>	<u>\$ 275</u>	<u>\$ 739</u>	<u>268.7 %</u>

SYNCHRONY FINANCIAL
STATEMENTS OF FINANCIAL POSITION
(unaudited, \$ in millions)

	Quarter Ended					Mar 31, 2021 vs. Mar 31, 2020	
	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020		
Assets							
Cash and equivalents	\$ 16,620	\$ 11,524	\$ 13,552	\$ 16,344	\$ 13,704	\$ 2,916	21.3 %
Debt securities	6,550	7,469	8,432	6,623	6,146	404	6.6 %
Loan receivables:							
Unsecured loans held for investment	53,823	56,472	52,613	52,629	54,765	(942)	(1.7)%
Restricted loans of consolidated securitization entities	23,035	25,395	25,908	25,684	27,704	(4,669)	(16.9)%
Total loan receivables	76,858	81,867	78,521	78,313	82,469	(5,611)	(6.8)%
Less: Allowance for credit losses	(9,901)	(10,265)	(10,146)	(9,802)	(9,175)	(726)	7.9 %
Loan receivables, net	66,957	71,602	68,375	68,511	73,294	(6,337)	(8.6)%
Loan receivables held for sale	23	5	4	4	5	18	NM
Goodwill	1,104	1,078	1,078	1,078	1,078	26	2.4 %
Intangible assets, net	1,169	1,125	1,091	1,166	1,208	(39)	(3.2)%
Other assets	3,431	3,145	3,126	2,818	2,603	828	31.8 %
Total assets	<u>\$ 95,854</u>	<u>\$ 95,948</u>	<u>\$ 95,658</u>	<u>\$ 96,544</u>	<u>\$ 98,038</u>	<u>\$ (2,184)</u>	<u>(2.2)%</u>
Liabilities and Equity							
Deposits:							
Interest-bearing deposit accounts	\$ 62,419	\$ 62,469	\$ 63,195	\$ 63,857	\$ 64,302	\$ (1,883)	(2.9)%
Non-interest-bearing deposit accounts	342	313	298	291	313	29	9.3 %
Total deposits	62,761	62,782	63,493	64,148	64,615	(1,854)	(2.9)%
Borrowings:							
Borrowings of consolidated securitization entities	7,193	7,810	7,809	8,109	9,291	(2,098)	(22.6)%
Senior unsecured notes	7,967	7,965	7,962	7,960	7,957	10	0.1 %
Total borrowings	15,160	15,775	15,771	16,069	17,248	(2,088)	(12.1)%
Accrued expenses and other liabilities	4,494	4,690	4,295	4,428	4,205	289	6.9 %
Total liabilities	82,415	83,247	83,559	84,645	86,068	(3,653)	(4.2)%
Equity:							
Preferred stock	734	734	734	734	734	—	—
Common stock	1	1	1	1	1	—	— %
Additional paid-in capital	9,592	9,570	9,552	9,532	9,523	69	0.7 %
Retained earnings	11,470	10,621	10,024	9,852	9,960	1,510	15.2 %
Accumulated other comprehensive income (loss)	(56)	(51)	(31)	(37)	(49)	(7)	14.3 %
Treasury stock	(8,302)	(8,174)	(8,181)	(8,183)	(8,199)	(103)	1.3 %
Total equity	13,439	12,701	12,099	11,899	11,970	1,469	12.3 %
Total liabilities and equity	<u>\$ 95,854</u>	<u>\$ 95,948</u>	<u>\$ 95,658</u>	<u>\$ 96,544</u>	<u>\$ 98,038</u>	<u>\$ (2,184)</u>	<u>(2.2)%</u>

SYNCHRONY FINANCIAL
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN
(unaudited, \$ in millions)

	Quarter Ended														
	Mar 31, 2021			Dec 31, 2020			Sep 30, 2020			Jun 30, 2020			Mar 31, 2020		
	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate	Average Balance	Interest Income/Expense	Average Yield/Rate
Assets															
Interest-earning assets:															
Interest-earning cash and equivalents	\$ 14,610	\$ 4	0.11 %	\$ 11,244	\$ 4	0.14 %	\$ 13,664	\$ 4	0.12 %	\$ 15,413	\$ 3	0.08 %	\$ 12,902	\$ 42	1.31 %
Securities available for sale	6,772	6	0.36 %	8,706	8	0.37 %	7,984	12	0.60 %	6,804	19	1.12 %	5,954	25	1.69 %
Loan receivables, including held for sale:															
Credit cards	74,865	3,657	19.81 %	76,039	3,908	20.45 %	74,798	3,752	19.96 %	75,942	3,740	19.81 %	81,716	4,272	21.03 %
Consumer installment loans	2,219	53	9.69 %	2,057	50	9.67 %	1,892	46	9.67 %	1,546	37	9.63 %	1,432	35	9.83 %
Commercial credit products	1,231	21	6.92 %	1,293	23	7.08 %	1,238	22	7.07 %	1,150	30	10.49 %	1,243	33	10.68 %
Other	43	1	NM	63	—	—	77	1	NM	59	1	NM	37	—	— %
Total loan receivables, including held for sale	78,358	3,732	19.32 %	79,452	3,981	19.93 %	78,005	3,821	19.49 %	78,697	3,808	19.46 %	84,428	4,340	20.67 %
Total interest-earning assets	99,740	3,742	15.22 %	99,402	3,993	15.98 %	99,653	3,837	15.32 %	100,914	3,830	15.26 %	103,284	4,407	17.16 %
Non-interest-earning assets:															
Cash and due from banks	1,635			1,525			1,489			1,486			1,450		
Allowance for credit losses	(10,225)			(10,190)			(9,823)			(9,221)			(8,708)		
Other assets	5,305			5,228			5,021			4,779			4,696		
Total non-interest-earning assets	(3,285)			(3,437)			(3,313)			(2,956)			(2,562)		
Total assets	\$ 96,455			\$ 95,965			\$ 96,340			\$ 97,958			\$ 100,722		
Liabilities															
Interest-bearing liabilities:															
Interest-bearing deposit accounts	\$ 62,724	\$ 170	1.10 %	\$ 62,800	\$ 200	1.27 %	\$ 63,569	\$ 245	1.53 %	\$ 64,298	\$ 293	1.83 %	\$ 64,366	\$ 356	2.22 %
Borrowings of consolidated securitization entities	7,694	51	2.69 %	7,809	52	2.65 %	8,057	53	2.62 %	8,863	59	2.68 %	9,986	73	2.94 %
Senior unsecured notes	7,965	82	4.18 %	7,963	82	4.10 %	7,960	82	4.10 %	7,958	82	4.14 %	8,807	88	4.02 %
Total interest-bearing liabilities	78,383	303	1.57 %	78,572	334	1.69 %	79,586	380	1.90 %	81,119	434	2.15 %	83,159	517	2.50 %
Non-interest-bearing liabilities															
Non-interest-bearing deposit accounts	346			308			307			309			299		
Other liabilities	4,655			4,663			4,308			4,349			4,672		
Total non-interest-bearing liabilities	5,001			4,971			4,615			4,658			4,971		
Total liabilities	83,384			83,543			84,201			85,777			88,130		
Equity															
Total equity	13,071			12,422			12,139			12,181			12,592		
Total liabilities and equity	\$ 96,455			\$ 95,965			\$ 96,340			\$ 97,958			\$ 100,722		
Net interest income		\$ 3,439			\$ 3,659			\$ 3,457			\$ 3,396			\$ 3,890	
Interest rate spread⁽¹⁾			13.65 %			14.29 %			13.42 %			13.11 %			14.66 %
Net interest margin⁽²⁾			13.98 %			14.64 %			13.80 %			13.53 %			15.15 %

(1) Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

(2) Net interest margin represents net interest income divided by average interest-earning assets.

SYNCHRONY FINANCIAL
BALANCE SHEET STATISTICS

(unaudited, \$ in millions, except per share statistics)

	Quarter Ended					Mar 31, 2021 vs. Mar 31, 2020
	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020	
BALANCE SHEET STATISTICS						
Total common equity	\$ 12,705	\$ 11,967	\$ 11,365	\$ 11,165	\$ 11,236	\$ 1,469 13.1 %
Total common equity as a % of total assets	13.25 %	12.47 %	11.88 %	11.56 %	11.46 %	1.79 %
Tangible assets	\$ 93,581	\$ 93,745	\$ 93,489	\$ 94,300	\$ 95,752	\$ (2,171) (2.3)%
Tangible common equity ⁽¹⁾	\$ 10,432	\$ 9,764	\$ 9,196	\$ 8,921	\$ 8,950	\$ 1,482 16.6 %
Tangible common equity as a % of tangible assets ⁽¹⁾	11.15 %	10.42 %	9.84 %	9.46 %	9.35 %	1.80 %
Tangible common equity per share ⁽¹⁾	\$ 17.95	\$ 16.72	\$ 15.75	\$ 15.28	\$ 15.35	\$ 2.60 16.9 %
REGULATORY CAPITAL RATIOS⁽²⁾⁽³⁾						
	Basel III - CECL Transition					
Total risk-based capital ratio ⁽⁴⁾	19.7 %	18.1 %	18.1 %	17.6 %	16.5 %	
Tier 1 risk-based capital ratio ⁽⁵⁾	18.3 %	16.8 %	16.7 %	16.3 %	15.2 %	
Tier 1 leverage ratio ⁽⁶⁾	14.5 %	14.0 %	13.3 %	12.7 %	12.3 %	
Common equity Tier 1 capital ratio	17.4 %	15.9 %	15.8 %	15.3 %	14.3 %	

(1) Tangible common equity ("TCE") is a non-GAAP measure. We believe TCE is a more meaningful measure of the net asset value of the Company to investors. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

(2) Regulatory capital ratios at March 31, 2021 are preliminary and therefore subject to change.

(3) Capital ratios starting March 31, 2020 reflect election to delay for two years an estimate of CECL's effect on regulatory capital in accordance with the interim final rule issued by U.S. banking agencies in March 2020.

(4) Total risk-based capital ratio is the ratio of total risk-based capital divided by risk-weighted assets.

(5) Tier 1 risk-based capital ratio is the ratio of Tier 1 capital divided by risk-weighted assets.

(6) Tier 1 leverage ratio is the ratio of Tier 1 capital divided by total average assets, after certain adjustments. Tier 1 leverage ratios are based upon the use of daily averages for all periods presented.

SYNCHRONY FINANCIAL
PLATFORM RESULTS
(unaudited, \$ in millions)

	Quarter Ended					1Q'21 vs. 1Q'20	
	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020		
RETAIL CARD							
Purchase volume ⁽¹⁾⁽²⁾	\$ 26,540	\$ 31,256	\$ 27,374	\$ 24,380	\$ 24,008	\$ 2,532	10.5 %
Period-end loan receivables	\$ 47,855	\$ 52,130	\$ 49,595	\$ 49,967	\$ 52,390	\$ (4,535)	(8.7)%
Average loan receivables, including held for sale	\$ 49,044	\$ 50,235	\$ 49,503	\$ 50,238	\$ 53,820	\$ (4,776)	(8.9)%
Average active accounts (in thousands) ⁽²⁾⁽³⁾	49,078	49,001	47,065	46,970	53,018	(3,940)	(7.4)%
Interest and fees on loans	\$ 2,547	\$ 2,719	\$ 2,619	\$ 2,640	\$ 3,037	\$ (490)	(16.1)%
Other income	\$ 66	\$ 50	\$ 84	\$ 56	\$ 59	\$ 7	11.9 %
Retailer share arrangements	\$ (970)	\$ (1,026)	\$ (877)	\$ (752)	\$ (904)	\$ (66)	7.3 %
PAYMENT SOLUTIONS							
Purchase volume ⁽¹⁾⁽²⁾	\$ 5,561	\$ 5,942	\$ 5,901	\$ 4,823	\$ 5,375	\$ 186	3.5 %
Period-end loan receivables	\$ 19,682	\$ 20,153	\$ 19,550	\$ 19,119	\$ 19,973	\$ (291)	(1.5)%
Average loan receivables, including held for sale	\$ 19,867	\$ 19,734	\$ 19,247	\$ 19,065	\$ 20,344	\$ (477)	(2.3)%
Average active accounts (in thousands) ⁽²⁾⁽³⁾	11,496	11,536	11,497	11,900	12,681	(1,185)	(9.3)%
Interest and fees on loans	\$ 627	\$ 673	\$ 650	\$ 632	\$ 706	\$ (79)	(11.2)%
Other income	\$ 19	\$ 4	\$ 13	\$ 14	\$ 13	\$ 6	46.2 %
Retailer share arrangements	\$ (15)	\$ (17)	\$ (20)	\$ (18)	\$ (18)	\$ 3	(16.7)%
CARECREDIT							
Purchase volume ⁽¹⁾	\$ 2,648	\$ 2,676	\$ 2,738	\$ 1,952	\$ 2,659	\$ (11)	(0.4)%
Period-end loan receivables	\$ 9,321	\$ 9,584	\$ 9,376	\$ 9,227	\$ 10,106	\$ (785)	(7.8)%
Average loan receivables, including held for sale	\$ 9,447	\$ 9,483	\$ 9,255	\$ 9,394	\$ 10,264	\$ (817)	(8.0)%
Average active accounts (in thousands) ⁽³⁾	5,706	5,724	5,708	5,966	6,379	(673)	(10.6)%
Interest and fees on loans	\$ 558	\$ 589	\$ 552	\$ 536	\$ 597	\$ (39)	(6.5)%
Other income	\$ 46	\$ 28	\$ 34	\$ 25	\$ 25	\$ 21	84.0 %
Retailer share arrangements	\$ (4)	\$ (4)	\$ (2)	\$ (3)	\$ (4)	\$ —	— %
TOTAL SVF							
Purchase volume ⁽¹⁾⁽²⁾	\$ 34,749	\$ 39,874	\$ 36,013	\$ 31,155	\$ 32,042	\$ 2,707	8.4 %
Period-end loan receivables	\$ 76,858	\$ 81,867	\$ 78,521	\$ 78,313	\$ 82,469	\$ (5,611)	(6.8)%
Average loan receivables, including held for sale	\$ 78,358	\$ 79,452	\$ 78,005	\$ 78,697	\$ 84,428	\$ (6,070)	(7.2)%
Average active accounts (in thousands) ⁽²⁾⁽³⁾	66,280	66,261	64,270	64,836	72,078	(5,798)	(8.0)%
Interest and fees on loans	\$ 3,732	\$ 3,981	\$ 3,821	\$ 3,808	\$ 4,340	\$ (608)	(14.0)%
Other income	\$ 131	\$ 82	\$ 131	\$ 95	\$ 97	\$ 34	35.1 %
Retailer share arrangements	\$ (989)	\$ (1,047)	\$ (899)	\$ (773)	\$ (926)	\$ (63)	6.8 %

(1) Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

(2) Includes activity and balances associated with loan receivables held for sale.

(3) Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

SYNCHRONY FINANCIAL

RECONCILIATION OF NON-GAAP MEASURES AND CALCULATIONS OF REGULATORY MEASURES⁽¹⁾

(unaudited, \$ in millions, except per share statistics)

	Quarter Ended				
	Mar 31, 2021	Dec 31, 2020	Sep 30, 2020	Jun 30, 2020	Mar 31, 2020
COMMON EQUITY AND REGULATORY CAPITAL MEASURES⁽²⁾					
GAAP Total equity	\$ 13,439	\$ 12,701	\$ 12,099	\$ 11,899	\$ 11,970
Less: Preferred stock	(734)	(734)	(734)	(734)	(734)
Less: Goodwill	(1,104)	(1,078)	(1,078)	(1,078)	(1,078)
Less: Intangible assets, net	(1,169)	(1,125)	(1,091)	(1,166)	(1,208)
Tangible common equity	\$ 10,432	\$ 9,764	\$ 9,196	\$ 8,921	\$ 8,950
Add: CECL transition amount	2,595	2,686	2,656	2,570	2,417
Adjustments for certain deferred tax liabilities and certain items in accumulated comprehensive income (loss)	354	341	305	302	304
Common equity Tier 1	\$ 13,381	\$ 12,791	\$ 12,157	\$ 11,793	\$ 11,671
Preferred stock	734	734	734	734	734
Tier 1 capital	\$ 14,115	\$ 13,525	\$ 12,891	\$ 12,527	\$ 12,405
Add: Allowance for credit losses includible in risk-based capital	1,031	1,079	1,034	1,031	1,082
Total Risk-based capital	\$ 15,146	\$ 14,604	\$ 13,925	\$ 13,558	\$ 13,487
ASSET MEASURES⁽²⁾					
Total average assets	\$ 96,455	\$ 95,965	\$ 96,340	\$ 97,958	\$ 100,722
Adjustments for:					
Add: CECL transition amount	2,595	2,686	2,656	2,570	2,417
Disallowed goodwill and other disallowed intangible assets (net of related deferred tax liabilities) and other	(1,987)	(1,924)	(1,906)	(1,980)	(2,010)
Total assets for leverage purposes	\$ 97,063	\$ 96,727	\$ 97,090	\$ 98,548	\$ 101,129
Risk-weighted assets	\$ 76,965	\$ 80,561	\$ 76,990	\$ 77,048	\$ 81,639
CECL FULLY PHASED-IN CAPITAL MEASURES					
Tier 1 capital	\$ 14,115	\$ 13,525	\$ 12,891	\$ 12,527	\$ 12,405
Less: CECL transition adjustment	(2,595)	(2,686)	(2,656)	(2,570)	(2,417)
Tier 1 capital (CECL fully phased-in)	\$ 11,520	\$ 10,839	\$ 10,235	\$ 9,957	\$ 9,988
Add: Allowance for credit losses	9,901	10,265	10,146	9,802	9,175
Tier 1 capital (CECL fully phased-in) + Reserves for credit losses	\$ 21,421	\$ 21,104	\$ 20,381	\$ 19,759	\$ 19,163
Risk-weighted assets	\$ 76,965	\$ 80,561	\$ 76,990	\$ 77,048	\$ 81,639
Less: CECL transition adjustment	(2,386)	(2,477)	(2,447)	(2,361)	(2,204)
Risk-weighted assets (CECL fully phased-in)	\$ 74,579	\$ 78,084	\$ 74,543	\$ 74,687	\$ 79,435
TANGIBLE COMMON EQUITY PER SHARE					
GAAP book value per share	\$ 21.86	\$ 20.49	\$ 19.47	\$ 19.13	\$ 19.27
Less: Goodwill	(1.90)	(1.85)	(1.85)	(1.85)	(1.85)
Less: Intangible assets, net	(2.01)	(1.92)	(1.87)	(2.00)	(2.07)
Tangible common equity per share	\$ 17.95	\$ 16.72	\$ 15.75	\$ 15.28	\$ 15.35

(1) Regulatory measures at March 31, 2021 are presented on an estimated basis.

(2) Capital ratios starting March 31, 2020 reflect election to delay for two years an estimate of CECL's effect on regulatory capital in accordance with the interim final rule issued by U.S. banking agencies in March 2020

1Q'21 FINANCIAL RESULTS

APRIL 27, 2021

Disclaimers

Cautionary Statement Regarding Forward-Looking Statements

The following slides are part of a presentation by Synchrony Financial in connection with reporting quarterly financial results. No representation is made that the information in these slides is complete. For additional information, see the earnings release and financial supplement included as exhibits to our Current Report on Form 8-K filed today and available on our website (www.synchronyfinancial.com) and the SEC's website (www.sec.gov). All references to net earnings and net income are intended to have the same meaning. All comparisons are for the first quarter of 2021 compared to the first quarter of 2020, unless otherwise noted.

This presentation contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of Retail Card partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our and our outsourced partners' computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third-parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's (the "CFPB") regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this presentation and in our public filings, including under the heading "Risk Factors Relating to Our Business" and "Risk Factors Relating to Regulation" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, as filed on February 11, 2021. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

1Q'21 Financial Highlights

SUMMARY



\$1.73

DILUTED EPS
compared to \$0.45



\$76.9 billion

LOAN RECEIVABLES
compared to \$82.5 billion



66.3 million

AVERAGE ACTIVE ACCOUNTS
compared to 72.1 million

FINANCIAL METRICS



13.98%

NET INTEREST MARGIN
compared to 15.15%



3.62%

NET CHARGE-OFFS
compared to 5.36%



36.1%

EFFICIENCY RATIO
compared to 32.7%

CAPITAL



17.4%

CET1
*liquid assets of \$22.6 billion,
23.6% of total assets*



\$62.7 billion

DEPOSITS
81% of funding



\$328 million

CAPITAL RETURNED
*\$200 million of share
repurchases*

1Q'21 Business Highlights

BUSINESS EXPANSION



CONSUMER PERFORMANCE



DIGITAL ACCELERATION



Capitalize on Changing Healthcare and Pet Landscape, Increase Focus on Wellness

Market Overview

~\$405B^(a)

Health OOP Expenditures

~\$100B^(b)

Pet Expenditures

Ability to leverage our distribution and scale to access both markets to deliver new products, financing alternatives and experiences



Core Growth

Continue to unlock growth opportunities in Dental, Veterinary and Specialty Markets

Simplify customer and provider experience

Extended flexible payments are currently a small component of OOP expense



Expansion

Enhance product offerings to grow core medical

Access health systems and practice management systems

More points of access to healthcare services



'Vet to Pet'

Continue integration of Pets Best insurance offering capturing payment synergies

Grow presence in pet insurance market

Expand into adjacent pet products, services and retail



CareCredit – At a Glance

ENGAGEMENT

 **92%**
CUSTOMER SATISFACTION^(a)
up from 78% in 2009

 **77**
NET PROMOTER SCORE^(a)
over 80% higher than the industry average

 **~59%**
REPEAT SALES
compared to ~54% in 1Q'19

DEPTH

 **>40**
NUMBER OF SPECIALTIES
expanded into 13 new specialties since 2018

 **13**
HEALTH SYSTEMS
launched 8 new programs in 2020

 **>350,000**
PETS IN FORCE
up 174% since acquisition of Pets Best

GROWTH

 **\$9.3 billion**
LOAN RECEIVABLES
up 44% from 1Q'14

 **~250,000**
PROVIDER LOCATIONS
up 41% from 1Q'14

 **5.7 million**
ACTIVE ACCOUNTS
up 28% from 1Q'14

Financial Results

Summary earnings statement

\$ in millions, except per share statistics	1Q'21	1Q'20	B/(W)	
			\$	%
Total interest income	\$3,742	\$4,407	\$(665)	(15)%
Total interest expense	303	517	214	41%
Net interest income (NII)	3,439	3,890	(451)	(12)%
Retailer share arrangements (RSA)	(989)	(926)	(63)	(7)%
Provision for credit losses	334	1,677	1,343	80%
Other income	131	97	34	35%
Other expense	932	1,002	70	7%
Pre-tax earnings	1,315	382	933	244%
Provision for income taxes	290	96	(194)	(202)%
Net earnings	1,025	286	739	258%
Preferred dividends	11	11	0	0%
Net earnings available to common stockholders	\$1,014	\$275	\$739	269%
Diluted earnings per share	\$1.73	\$0.45	\$1.28	

1Q'21 Highlights

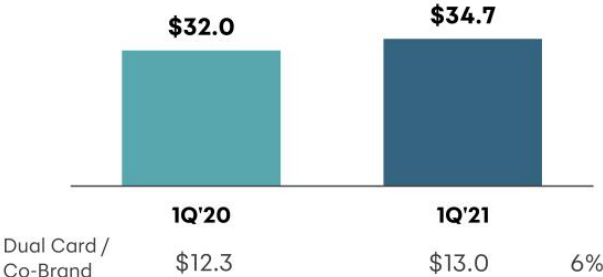
- **\$1.0 billion Net earnings, \$1.73 diluted EPS**
- **Net interest income down 12%**
 - Interest and fees on loans down 14% driven by increase in payment rate and lower delinquencies
 - Interest expense decrease driven primarily by lower benchmark rates
- **Provision for credit losses down 80%**
 - Decrease is driven by reserve change and lower net charge-offs
 - Lower reserves driven by improved macroeconomic outlook and lower receivables
 - Net charge-offs of 3.62% compared to 5.36% in the prior year driven by the impact of improvements in customer payment behavior
- **Other expense down 7%**
 - Decrease primarily due to lower operational losses

Growth Metrics

Purchase volume

\$ in billions

8%



Loan receivables

\$ in billions

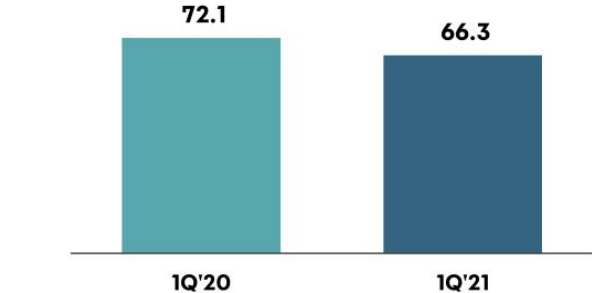
(7)%



Average active accounts

in millions

(8)%



Interest and fees on loans

\$ in millions

(14)%



Platform Results ^(a)

Retail Card

Loan receivables, \$ in billions



	1Q'20	1Q'21	V%
Purchase volume	\$23.9	\$26.5	11%
Accounts	53.0	49.1	(7)%
Interest and fees on loans	\$3,037	\$2,547	(16)%

- Receivable reduction primarily due to 2020 shutdowns and higher payment rates. Broad-based strength in purchase volume.
- Interest and fees on loans down 16% driven primarily by lower loan receivables and lower yield.

Payment Solutions

Loan receivables, \$ in billions



	1Q'20	1Q'21	V%
Purchase volume	\$5.4	\$5.6	3%
Accounts	12.7	11.5	(9)%
Interest and fees on loans	\$706	\$627	(11)%

- Receivable reduction primarily due to 2020 shutdowns and higher payment rates. Continued strength in Power Sports and Home Specialty.
- Interest and fees on loans down 11% driven by lower late fees, finance charges, and merchant discount.

CareCredit

Loan receivables, \$ in billions



	1Q'20	1Q'21	V%
Purchase volume	\$2.7	\$2.6	(0)%
Accounts	6.4	5.7	(11)%
Interest and fees on loans	\$597	\$558	(7)%

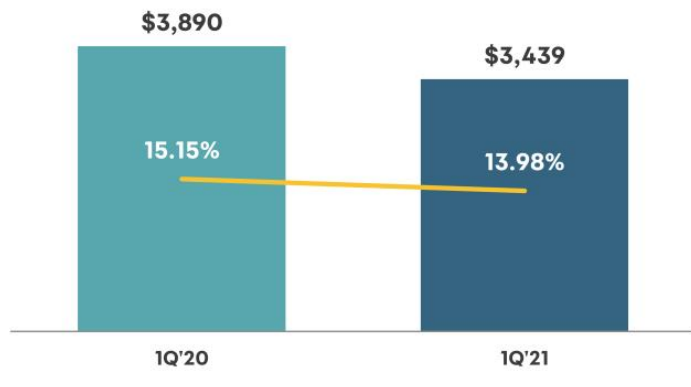
- Receivable reduction primarily due to 2020 shutdowns and higher payment rates.
- Interest and fees on loans down 7% driven primarily by lower late fees and merchant discount.

Net Interest Income

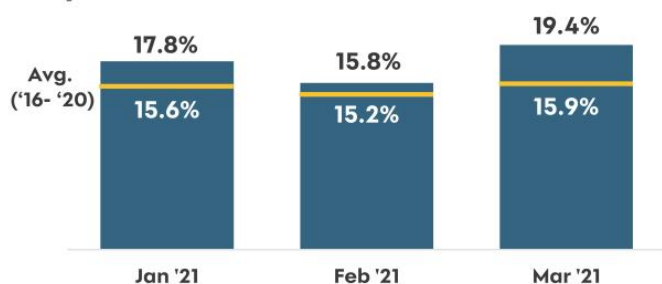
Net Interest Income

\$ in millions

% of average interest-earning assets



Payment Rate Trends^(a)



1Q'21 Highlights

- **Net interest income decreased 12%**
 - Driven by lower finance charges and late fees
- **Net interest margin (NIM) down 117 bps**
 - Loan receivables yield: (111) bps
 - Receivables yield of 19.32%, down 135 bps, driven by higher payment rates and lower delinquencies
 - Mix of Interest-earnings assets: (61) bps
 - Receivable mix decreased as a percent of total Earning Assets to 78.6% from 81.7%
 - Liquidity portfolio yield: (23) bps
 - Interest-bearing liabilities cost: 78 bps
 - Total cost decreased by 93 bps to 1.57% due primarily to lower benchmark rates
- **1Q'21 payment rate is ~200 bps higher compared to 5-year historical average**

NIM Walk

1Q'20 NIM	15.15%
Loan receivables yield	(1.11)%
Mix of Interest-earning assets	(0.61)%
Liquidity portfolio yield	(0.23)%
Interest-bearing liabilities cost	0.78%
1Q'21 NIM	13.98%

Asset Quality Metrics

30+ days past due

\$ in millions, % of period-end loan receivables



Net charge-offs

\$ in millions, % of average loan receivables including held for sale



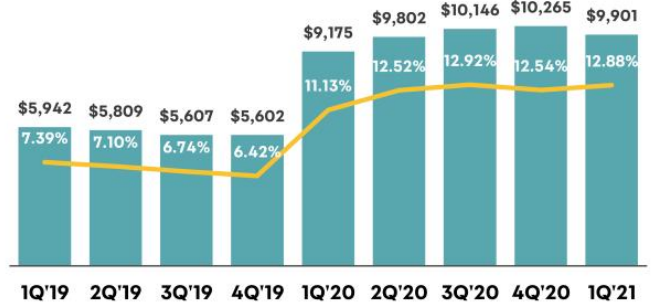
90+ days past due

\$ in millions, % of period-end loan receivables



Allowance for credit losses^(a)

\$ in millions, % of period-end loan receivables



Other Expense

Other Expense

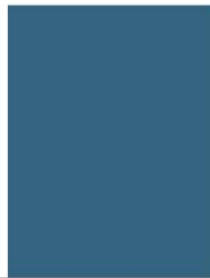
\$ in millions

(7)%

\$1,002



\$932



1Q'20

1Q'21

	1Q'20	1Q'21	V\$	V%
Employee costs	\$324	\$364	\$40	12%
Professional fees	197	190	(7)	(4)%
Marketing/BD	111	95	(16)	(14)%
Information processing	123	131	8	7%
Other	247	152	(95)	(38)%
Other expense	\$1,002	\$932	\$(70)	(7)%
Efficiency^(a)	32.7%	36.1%		3.4 pts.

1Q'21 Highlights

Other expense down 7%

- Decrease primarily due to lower operational losses, lower Marketing and Business Development costs partially offset by Employee costs

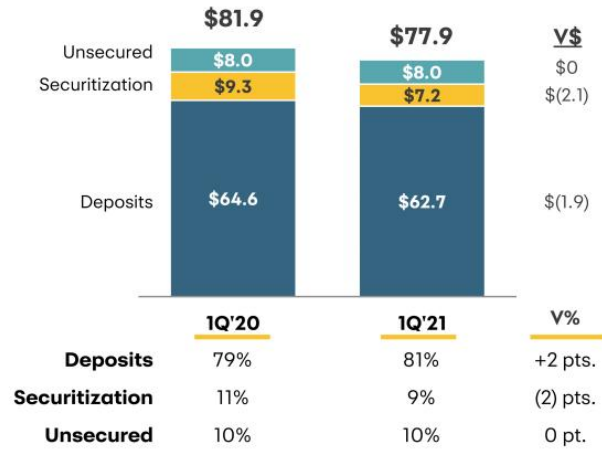
Efficiency ratio 36.1% vs. 32.7% prior year

- Increase driven by lower revenue partially offset by reduction in Other expense

Funding, Capital and Liquidity

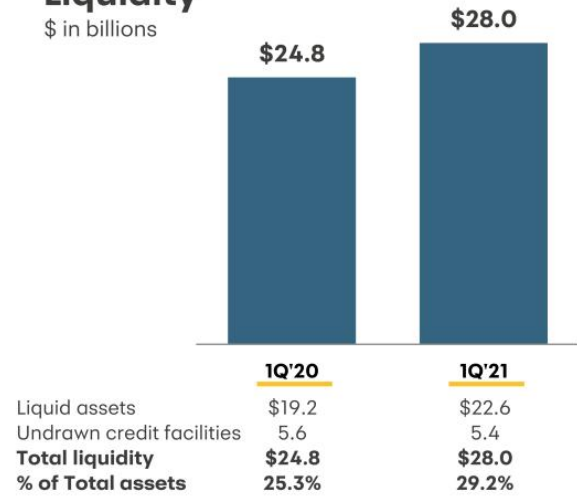
Funding Sources

\$ in billions

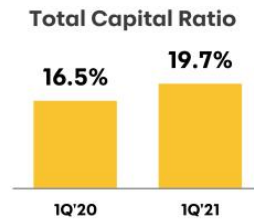
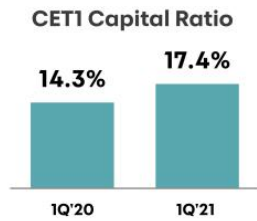


Liquidity^(a)

\$ in billions



Capital Ratios^(b)



^(b)The "Tier 1 Capital + Credit Loss Reserve Ratio" is the sum of our "Tier 1 Capital" and "Allowance for Credit Losses," divided by our "Total Risk-Weighted Assets." Tier 1 Capital and Risk-Weighted Assets are adjusted to reflect the fully phased-in impact of CECL. These adjusted metrics are non-GAAP measures, see non-GAAP reconciliation in appendix

2021 Framework on Key Drivers

(comments and trends in comparison to 2020, except where noted)

Purchase Volume	<ul style="list-style-type: none">• 1H'21: 1Q stronger than anticipated, 2Q higher comparing against 2020 Covid restrictions• 2H'21: improving growth trends as pandemic impact moderates and macroeconomic growth accelerates
Loan Receivable Growth	<ul style="list-style-type: none">• 1H'21: continued higher payment rates from stimulus expected to impact loan growth• 2H'21: slowing payment rates and purchase volume growth contribute to loan growth• Gap non-renewal may result in assets being reclassified to held-for-sale in '21
Net Interest Margin	<ul style="list-style-type: none">• Overall: no long-term change to NIM when excluding excess liquidity• 1H'21: higher payment rates will contribute to continued excess liquidity impacting asset mix• 2H'21: asset growth reduces excess liquidity and slowing payment rates positively impacts interest and fee yields leading to increasing NIM
Provision for Credit Losses	<ul style="list-style-type: none">• DQs & NCOs: increase from current levels in NCOs and delinquencies in 2H'21, with peak delinquencies now expected ~1Q'22• Reserve: largely driven by asset growth, credit performance and impacts from change in the macroeconomic scenario; certain scenarios could indicate further reserve releases
RSAs - % of ALR	<ul style="list-style-type: none">• 1H'21: RSA to remain elevated, primarily reflecting strong program performance• 2H'21: RSA trends lower generally reflecting higher NCOs partially offset by higher revenue
Operating Expenses	<ul style="list-style-type: none">• Continued realization of the expense reduction plan through '21• Partially offsetting cost reductions will be an increase for growth related items (e.g., active accounts, higher marketing expenses, etc.) and an increase for delinquent accounts

1Q'21 Key Business Themes



Growth accelerates

- Purchase volume of \$35 billion, +8%
- Originated 5 million new accounts, +3%
- Leverage digital capabilities



Payment rates remain a headwind

- Loan receivables of \$77 billion down (7)%
- NIM of 13.98% down (117) bps



Credit outperforms

- Delinquencies down (141) bps for 30+ (58) bps for 90+
- NCOs down (174) bps



Continue CareCredit Expansion

- Capitalize on changing Healthcare and Pet Landscape
- Deliver new products, financing alternatives and experiences

Footnotes

1Q'21 Business Highlights | slide 4:

- (a) New Accounts represent accounts that were approved in the respective period, in millions.
- (b) Purchase Volume per Account is calculated as the Purchase volume divided by Average active accounts, in \$.
- (c) Average Balance per Account is calculated as the Average loan receivables divided by Average active accounts, in \$.

CareCredit: Leading Franchise, Positioned for Growth | slide 5:

- (a) Total out-of-pocket for human health expenditures per National Health Expenditure Data (2019): Centers for Medicare/Medicaid Services.
- (b) Total 2020 U.S. Pet Industry Expenditures per The American Pet Products Association (APPA).

CareCredit: At a Glance | slide 6:

- (a) Based on Q3 2020 Cardholder Engagement Study by Chadwick Martin Bailey.

Platform Results | slide 9:

- (a) Accounts represent average active accounts in millions, which are credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month. Purchase volume \$ in billions and Interest and fees on loans \$ in millions.

Net Interest Income | slide 10:

- (a) Payment rate is calculated as customer payments divided by beginning of period loan receivables. Payment rate data excludes amounts related to the Walmart portfolio, which was sold in October 2019.

Asset Quality Metrics | slide 11:

- (a) Allowance for credit losses reflects adoption of CECL on January 1, 2020, which included a \$3.0 billion increase in reserves upon adoption.

Other Expense | slide 12:

- (a) "Other expense" divided by sum of "NII" plus "Other income" less "Retailer share arrangements (RSA)".

Funding, Capital and Liquidity | slide 13:

- (a) Does not include unencumbered assets in the Bank that could be pledged.
- (b) Capital ratios reflect election to delay an estimate of CECL's effect on regulatory capital for two years in accordance with the interim final rule issued by U.S. banking agencies in March 2020. CET1, Tier 1, and Total Capital Ratio are on a Transition basis.



CHANGING WHAT'S POSSIBLE



Non-GAAP Reconciliation*

The following table sets forth the components of our Tier 1 Capital + Reserve ratio for the periods indicated below.

	At March 31,	
	Total	
	2020	2021
Tier 1 capital.	\$12,405	\$14,115
Less: CECL transition adjustment.	(2,417)	(2,595)
Tier 1 capital (CECL fully phased-in)	\$9,988	\$11,520
Add: Allowance for credit losses	9,175	9,901
Tier 1 capital (CECL fully phased-in) plus Reserves for credit losses.	\$19,163	\$21,421
Risk-weighted assets	\$81,639	\$76,965
Less: CECL transition adjustment	(2,204)	(2,386)
Risk-weighted assets (CECL fully phased-in)	\$79,435	\$74,579

Explanation of Non-GAAP Measures

The information provided in this Form 8-K and exhibits includes measures which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP").

We present certain capital measures in this Form 8-K and exhibits. Our "fully-phased Tier 1 Capital and Credit Loss Reserve Ratio" is not required by regulators to be disclosed, and therefore is considered a non-GAAP measure. We believe this ratio is a useful measure to investors as it provides a meaningful measure of what the Company's total loss absorption capacity would be if the transitional rules currently in effect, which permit the temporary deferral of the regulatory capital effects of CECL, were no longer available for us to apply.

We also present a measure we refer to as "tangible common equity" in this Form 8-K and exhibits. Tangible common equity itself is not a measure presented in accordance with GAAP. We believe tangible common equity is a more meaningful measure to investors of the net asset value of the Company.

The reconciliations of the above non-GAAP measures to the applicable comparable GAAP financial measure are included in the detailed financial tables included in Exhibit 99.2.